

aws marketplace

Pinecone

Reviews, tips, and advice from real users



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Product Recap



Pinecone

Pinecone Recap

Pinecone is a powerful tool for efficiently storing and retrieving vector embeddings. It is highly praised for its scalability, speed, and ease of integration with existing workflows.

Users find it particularly useful for similarity search, recommendation systems, and natural language processing.

Its efficient search capabilities, seamless integration with existing systems, and ability to handle large-scale datasets make it a valuable tool for data analysis and retrieval.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“Once I switched to vector search with Pinecone, users could find contextually relevant documents much faster.”



Harshwardhan Gullapalli

AI Engineer at a educational organization with 51-200 employees



“Pinecone has positively impacted our organization by enhancing efficiency for the team, and the long-term effect has been that the chats have become much more personalized due to the memory added through a vector database.”



Pradeep Gudipati

Chief Technology Advisor at Kovaad technologies Pvt Ltd



“Pinecone has positively impacted my organization by enabling fast similarity searches using metrics such as cosine or Euclidean distance on billions of vectors with low latency around 20 to 100 milliseconds, with key capabilities including hybrid search combining semantic and keyword, real-time updates, filtering, and re-ranking.”



Verified user

Associate Director at a pharma/biotech company with 10,001+ employees



“Pinecone is the backbone of the entire system, helping us with cost and time savings.”



Shobhit Goel

Data Science Architect at publicis Sapient



“Overall, the time to go through the documentation has drastically reduced, and Pinecone helps me save about two to three hours daily because of the manual effort required to go through the documentation.”



Tushar Prasad

Technical Product Manager at Hireright



“Pinecone's integration with AWS was seamless.”



Verified user

Research Assistant at a university with 10,001+ employees



“Pinecone was one of the earliest vector databases I came to know about, and it's the go-to option; I suggest it for anyone new to or learning about vector databases because it's very easy to start and work with without needing complex setups.”



Verified user

Head of Engineering

What users had to say about valuable features:

“The first important thing about Pinecone is that it's a managed vector database, so there is no DevOps involved; it handles scaling, backups, replicas, and other infrastructure concerns, which is really helpful to me.

The best outcome of using Pinecone is that we don't have to manage one more application or one more thing in the overall application architecture because the vector database is the heart of any AI agent. When it's on Pinecone, we are safe and we don't have to worry about it; we can just use it via API and that's done.

In terms of time saved with Pinecone, it's really a time-saving solution because we don't have to manage the infrastructure. It streamlines our workflow and helps us create a proof of concept much faster because it becomes very easy to interact with Pinecone. It's really helpful, time-saving, and a faster way to build AI applications..”

Raj Kapooria

Freelancer at Trishiai.com

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“The best features that Pinecone offers include the separation via namespaces, which was really good. Another feature is the ability to deploy within different cloud servers of our choice, which was also advantageous, along with the out-of-the-box option that allows you to just use an API key and start using it without needing to set up anything.

Out of the features I mentioned, the most valuable in my workflow is the easy setup because it helps in prototyping easily. There can be different RAG use cases, and for each of these use cases, you just do not have to install a vector database or go through all of that; you can just use the API key.

Pinecone has positively impacted our organization by helping us to land a few clients or at least give a demo of how our application works, becoming a part of the solution we developed..”

Verified user

Head of Engineering

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“The best features Pinecone offers, in my experience, include strong performance and reliability. However, the free tier is somewhat limited. If you are experimenting with a larger data set, you hit the limits quickly during development. Cost can scale up as your index size grows, which is something to plan for. Also, for someone just starting out, understanding the right embedding dimensions, indexing strategies, and metadata filtering takes some trial and error. More guided tutorials or best practice templates for common use cases like RAG would help.

Before I integrated Pinecone, the client was doing keyword-based search over their financial documents, balance sheets, invoices, and similar items. It was slow and often returned irrelevant results because keyword matching does not capture semantic meaning. Once I switched to vector search with Pinecone, users could find contextually relevant documents much faster. Instead of sifting through dozens of keyword mismatches, they would get the most semantically similar documents right at the top. That is a real workflow improvement that saved them hours every week on document retrieval..”

Harshwardhan Gullapalli

AI Engineer at a educational organization with 51-200 employees

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“Pinecone is very easy to use and it's very easy to make the connection. I use both cloud-based and local Pinecone, and the performance is much better as compared to other tools for embedding.

“Faster retrieval and low latency are significant advantages. The results are mostly correct in most cases.

“With Pinecone's features, we can use it both locally and in the cloud. It is a good feature because sometimes we are unable to install Pinecone on a local machine, so we can use the cloud. Pinecone provides credentials so we can directly connect to Pinecone using our script. It is a good feature, so I appreciate what Pinecone company has provided.

“It is very fast and it saves us a lot of time for implementation.

“Data privacy is important, and there are many layers of security provided by Pinecone..”

Mukesh Gautam

Ai Specialist

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“The best features Pinecone offers include search, as the normal search in Elasticsearch is not good on a large amount of data, while Pinecone offers a vector-based semantic search, which is pretty useful when building an AI agent and AI workflow.

“When I mention semantic search as a best feature, what stands out for me is speed, as it is very fast.

“I would like to add that speed, scalability, and quality of search are significant features.

“Pinecone has positively impacted our organization since previously we were using our own database to do the RAG, which took time to get results from the database, and most of the time, it was not useful for an AI agent and the AI workflow, while we needed a vector database and semantic search on it. Pinecone helped us in achieving that, and we are now very fast and accurately generating outputs from our database.

“A specific outcome that shows how Pinecone improved things for us includes a reduction in latency when getting answers and an increase in the quality of the answers, as latency has decreased by a few milliseconds and the quality output has increased significantly..”

Verified user

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Product Manager at a tech vendor with 11-50 employees

“Pinecone stands out as a fully managed, cloud-native vector database in my brand de-growth analysis, contrasting with libraries such as FAISS or self-hosted options such as Milvus, as it prioritizes ease for production AI apps, allowing easy deployment as a fully managed serverless application with auto-scaling clusters and pay-per-usage cost, making it ideal for production RAG and AI chatbots by using guided search to retrieve outputs from Pinecone vector database.

The best feature Pinecone offers is its scalability since it auto-scales clusters, and its fully managed deployment as a serverless solution is one of the best aspects. Additionally, Pinecone is easily integratable with Python and its ease of use with Python is phenomenal.

Pinecone's scalability allows it to handle billions of vectors with auto-sharding, a capability other databases do not provide. Pinecone is stable, excelling in managed production scaling.

Pinecone has positively impacted my organization by enabling fast similarity searches using metrics such as cosine or Euclidean distance on billions of vectors with low latency around 20 to 100 milliseconds, with key capabilities including hybrid search combining semantic and keyword, real-time updates, filtering, and re-ranking.

The low latency and hybrid search from Pinecone have significantly improved my team's productivity, as when coupled with the RAG pipeline, it has enhanced solution accuracy, reducing query response time to around 10 to 15 seconds compared to 40 to 60 seconds without RAG..”

Verified user

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Associate Director at a pharma/biotech company with 10,001+ employees

Other Solutions Considered

“Before choosing Pinecone, I did not evaluate other options because Pinecone was the pioneer and leader, so we piloted it, saw good results, and then went ahead and purchased it..”

Verified user

Product Manager at a tech vendor with 11-50 employees

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“We previously used our in-house built MongoDB search, extracting data from MongoDB and Elasticsearch and then using AI capability to generate answers from those fetched results, but the output quality was not good, which is why we switched to Pinecone after exploring options..”

Verified user

Product Manager at a tech vendor with 11-50 employees

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“In cases of GPU-accelerated experiments requiring control over indexing strategies, I would prioritize FAISS due to its cost-free prototyping, extreme customization, and high-performance local computation, as Pinecone lacks custom GPU support compared to FAISS and fine-tuned algorithms..”

Verified user

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Associate Director at a pharma/biotech company with 10,001+ employees

“Before adopting Pinecone, we used a Power BI dashboard to identify brand RCA, but it involved many manual and friction points in navigating boards, which did not provide clear insights, while Pinecone's multi-agent architecture has cut down the analysis time from around one week or 10 days to just one day.

I evaluated ChromaDB before implementing Pinecone..”

Verified user

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Associate Director at a pharma/biotech company with 10,001+ employees

“I did evaluate a few alternatives. Milvus was one. It is open-source and cost-effective, but the operational overhead was a concern. I also looked at Weaviate, which is another managed vector database option. It has some nice features around hybrid search and knowledge graphs, but it felt a bit more complex than what I needed, and pricing was comparable to Pinecone anyway.

In the end, Pinecone won out because it offered the best balance: managed infrastructure, so no DevOps headaches, solid query performance, straightforward Python integration, and transparent pricing..”

Harshwardhan Gullapalli

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AI Engineer at a educational organization with 51-200 employees

“Before Pinecone, I was using a more basic approach with keyword-based search using Elasticsearch. It worked for simple use cases, but keyword mismatching did not capture semantic meaning, so relevance was poor. I also experimented briefly with building my own vector search solution using Milvus, which is an open-source vector database. The appeal was cost savings, but it required dedicated DevOps effort to deploy, maintain, scale, and monitor. That overhead was not worth it given my team size.

I switched to Pinecone because it gave me the semantic search quality I needed without the operational burden. It was a trade-off: slightly higher cost compared to self-hosting Milvus, but much lower operational complexity and faster time to production. For a lean team, that made sense. Elasticsearch could not do semantic search well, and managing Milvus myself was too much overhead. Pinecone hit the sweet spot between capability and operational simplicity..”

Harshwardhan Gullapalli

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AI Engineer at a educational organization with 51-200 employees

ROI

Real user quotes about their ROI:

“We currently use PG vector with Postgres; it's not something I previously used, but it's beneficial because it operates on disk rather than in memory, which saves a lot of money..”

Verified user

Head of Engineering

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“While I have not seen a return on investment in terms of productivity, it helped us in getting the NPS score to a level where we can actually start on business development and acquiring more customers..”

Verified user

Product Manager at a tech vendor with 11-50 employees

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“As I mentioned earlier, time is saved with Pinecone. Money-wise, I'm not certain, but on the employee side, fewer employees are needed. DevOps is relieved because they don't have to manage a vector database and security and all the things related to the vector database..”

Raj Kapooria

Freelancer at Trishiai.com

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“We have seen a return on investment as we have reduced the work of 10 FTEs, allowing the Salesforce analytics team to self-serve the data they formerly depended on other business analysts to pull, effectively consolidating the work into one person with the integration of this solution..”

Verified user

Associate Director at a pharma/biotech company with 10,001+ employees

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“I do not have specific metrics, but I can give some high-level approximations. The task that was happening before developing this product was taking around one hour, but now it is done in hardly one or two minutes. So from 60 minutes to one or two minutes, you can assume how much cost savings we are achieving. Additionally, we are engaging customers much better through the UI. Previously, customers used to wait for 60 minutes. Now they get results within one or two minutes. We are definitely increasing our customer database..”

Shobhit Goel

Data Science Architect at publicis Sapient

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“The clearest ROI is time saved on documentation retrieval. That 15 to 20 minutes per user per day adds up. If you have a team of, say, 10 financial analysts, that is roughly 150 to 200 minutes saved daily, or about 30 to 40 hours per week across the team. Over a year, that is substantial.

In terms of direct cost savings, I did not need to hire additional DevOps staff to manage a vector database myself. The managed service handled that, so there is an implicit cost avoidance there. On the revenue side, for my client, the faster document retrieval made their service more competitive and improved user satisfaction, which likely helped with retention, though I did not track the metric explicitly. The clearest financial metric is probably this: the cost of Pinecone, which is a few hundred dollars monthly, is easily offset by the productivity gains from not having analysts spend hours manually searching documents. The payback period was basically immediate once I deployed it..”

Harshwardhan Gullapalli

AI Engineer at a educational organization with 51-200 employees

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Use Case

“The main use case for Pinecone is to build RAG applications, but I have also built an image search engine on Pinecone by storing image embeddings and searching those image embeddings on it..”

Raj Kapooria

Freelancer at Trishiai.com

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“My main use case with Pinecone involved building a RAG application where we used it for indexing. In our RAG application using Pinecone for indexing, we convert whatever text chunks are coming in into vector embeddings, which might be of different dimensions. We store these embeddings in Pinecone, and at query time, we perform a nearest neighbor search to find the most relevant text. For example, if you're asking a question about the different OPD expenses, then the embeddings most semantically similar to OPD expenses will come up. It's used for similarity search on text..”

Verified user

Head of Engineering

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“My main use case for Pinecone is to provide managed vector search for high-dimensional data, ideal for AI apps like semantic search and RAG, where I identify reasons for brand de-growth for big pharma brands through a sales agent and a process agent, utilizing Pinecone for easy use of RAG and vector embeddings with high-dimensional data.

In my workflow, I have used Pinecone in agentic AI and RAG pipelines that require quick scaling without infrastructure management, aligning well with Python workflows and similar to PGVector extensions..”

Verified user

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Associate Director at a pharma/biotech company with 10,001+ employees

“Our main use case for Pinecone is that we have human capital data for the last 50 years, as we are a culture operating system that works on human behaviors and organization culture and the research aspect of that, and to build a RAG application inside our app, we have stored our last 50 years of research in Pinecone vector database.

“A specific example of how we use Pinecone with our human capital data includes semantic search and retrieval-augmented generation as the two use cases that we regularly use..”

Verified user

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Product Manager at a tech vendor with 11-50 employees

“I have used Pinecone in two main contexts. First, in a client project where I implemented a vector search system over a corpus of financial documents, balance sheets, trial balances, and invoices. I stored document embeddings in Pinecone and used it for similarity-based lookup and recommendation features. Second, I built a RAG-based document chatbot where Pinecone served as a retrieval layer. I would chunk documents, generate embeddings, store them in Pinecone, and then retrieve relevant context for an LLM to answer user queries.

Adding vector search to the client project significantly improved how quickly users could find relevant financial documents. Instead of manual keyword search, they got semantically relevant answers. For a RAG chatbot, Pinecone made retrieval fast and accurate enough to power real-time question answering over documents, which would have been impractical with brute-force search..”

Harshwardhan Gullapalli

AI Engineer at a educational organization with 51-200 employees

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“I have used Pinecone for the last five years, when I started my career in generative AI. It is very useful for creating POCs. I created more than 15 POCs on Pinecone because it is very useful for use and implementation.

“I have created many POCs using Pinecone. Let's suppose we have some documents in PDF format. We are getting the data from the text format, chunking and embedding it, and storing it in Pinecone. This is something we do in many applications, mostly in the POCs, because the client is not allowing it to be used on the production server. Mostly we are using the Oracle vector database on the production server. That is the issue from the client side.

“I have not used Pinecone in my organization. In most cases, I use Pinecone for small projects as well as POCs. In the small projects, I use private servers for implementation and deployment.

“I have not used large data. I use Pinecone for small projects, mostly single files. The file contains more than 100 pages, and it is performing well. There is nothing I'm seeing, such as drawbacks or lagging somewhere. It is working fine for us.

“I use it mostly for AI applications, primarily in RAG applications. For the implementation, for the embedding, storing the embedding, and getting the data later, Pinecone works well..”

Mukesh Gautam

Ai Specialist

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Regarding how we set things up with Pinecone, we created different namespaces and within these namespaces, we created the embeddings for different catalogs..”

Verified user

Head of Engineering

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“The setup cost for us is nil, and the licensing and pricing are pretty decent. Pinecone works on the storage amount, so our bills are pretty low, and we are good..”

Pradeep Gudipati

Chief Technology Advisor at Kovaad technologies Pvt Ltd

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“The pricing for Pinecone is fair, and setup is really easy. You just give an index name and a couple of other things such as the dimension you want to have, and then you are good to go with no hassle..”

Raj Kapooria

Freelancer at Trishiai.com

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“The integration of Pinecone with my existing tech stack was a very good experience. The developer documents were up to the mark, clearly documented, and it exposes clean REST and SDK interfaces. The core operations of creating an index, upserting a vector, or querying a vector are minimal, making it a plug-and-play experience with the LLM ecosystem. It works seamlessly with LangChain, LlamaIndex, and other embeddings..”

Tushar Prasad

Technical Product Manager at Hireright

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“The installation, setup, and deployment of Pinecone is straightforward. We need to take a subscription from Pinecone and configure the endpoints into our applications. Before configuration, we need to install Pinecone libraries on the dev side. We put the tokens at the endpoints and connect Pinecone to our applications. After that, we push our metadata into the Pinecone endpoint database. Once the data is pushed, we can search the data we've entered. Pinecone supports various functions based on similarity and allows us to specify how many results we want, like the top five or top two results.

.”

Neeraj Maurya

Artificial Intelligence Consultant at GlobalLogic

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“The deployment process itself was fairly straightforward. Creating indexes through Pinecone's dashboard and configuring the index settings like dimension and metric type took maybe an hour to get right. The Python SDK integration was smooth, and connecting my application to the indexes worked without much friction.

Where it got a bit tricky was the initial work around embeddings and index configuration. I had to experiment with embedding dimensions, whether to use 384, 768, or 1536 dimensions, depending on my use case. That affected both performance and cost. I also spent time getting metadata filtering right for financial documents, since I needed to filter by document type and date ranges alongside semantic search. Overall, this was not a major blocker, but there was definitely a learning curve on the configuration side. Once I got it dialed in, running it in production has been easy..”

Harshwardhan Gullapalli

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AI Engineer at a educational organization with 51-200 employees

Customer Service and Support

“Customer support for Pinecone is tied to billing plans, generally starting with standard tier access through console tickets, although I feel free support is lacking..”

Verified user

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Associate Director at a pharma/biotech company with 10,001+ employees

“I was unable to delete the data using IDs and metadata. I raised a query for it. I got the response in less than 24 hours, and it was resolved. The support team is very good. They provide quick responses..”

Aakash Kushwaha

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SDE at Alphablocks

“Customer support is decent but has some limitations. The community Slack channel is helpful, and I can get answers from their users and Pinecone engineers fairly quickly. What has been useful for me is that if you are on a lower-tier plan, getting direct support can be slow. For production issues where you need quick solutions, having more responsive support channels would be beneficial. The documentation and troubleshooting guides are good, but they do not always cover edge cases or complex scenarios I might run into..”

Harshwardhan Gullapalli

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AI Engineer at a educational organization with 51-200 employees

“The customer support of Pinecone is very good; you send an email and receive a response within a few hours, typically four to five hours. Additionally, you can set up a call if needed.

“Since we are on the minimal plan, I would rate the customer support around 8 out of 10..”

Pradeep Gudipati

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Chief Technology Advisor at Kovaad technologies Pvt Ltd

“I have not personally engaged with customer service, as there are people above me who are making those decisions. I work as a developer and am just integrating everything. I haven't needed support because the documentation is good enough to help developers get up to speed.

The documentation is great. Plus, they have a chatbot that can help you answer all the questions about documentation, which I find helpful. I would say it's even better than AWS's documentation because AWS's SDK documentation is just not as helpful..”

Verified user

Research Assistant at a university with 10,001+ employees

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Other Advice

“Pinecone is good for POCs and small projects because it's very easy to implement and very easy to use. This is very good for us. I would rate this product a 10 out of 10..”

Mukesh Gautam
Ai Specialist

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“I advise those looking to use Pinecone to consider it for building a serverless, scalable solution as it achieves millisecond searches across billions of vectors using optimized indexing such as HNSW, with operational simplicity as it is fully managed and serverless, able to be upgraded without infrastructure operations unlike FAISS or ChromaDB.

Overall, I feel Pinecone excels in operational simplicity and scalability, making it a flexible solution ideal for real-time RAG or agentic systems. I would rate this product a 7 out of 10..”

Verified user
Associate Director at a pharma/biotech company with 10,001+ employees

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“My advice for others looking into using Pinecone is to first know your use case; previously, we started by building an in-house database search, then realized our requirement was for vector database search, but it may not be the case for everyone.

“I have no additional thoughts about Pinecone before we wrap up.

“I would rate this product a 10..”

Verified user

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Product Manager at a tech vendor with 11-50 employees

“My advice for others looking into using Pinecone is to optimize all the embeddings before using it because if you are using it in a highly scalable manner, the pricing can get very high, so you have to be careful.

Pinecone was one of the earliest vector databases I came to know about, and it's the go-to option; I suggest it for anyone new to or learning about vector databases because it's very easy to start and work with without needing complex setups.

For future interviews, before asking deep questions, it's good to clarify things first because there is focus on cloud deployments, but we did not dive deeply into that; we only used Pinecone during the proof of concept and had to switch back due to data residency issues. I rate this product an 8 out of 10..”

Verified user

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Head of Engineering

“If I want to use any file-based vector database, it becomes really not possible to use because it cannot scale. You cannot connect or create multiple replicas on top of a single file-based vector database. In the context of managed instances, Pinecone comes to us very easily and it becomes very easy to scale workers on top of Pinecone.

Pinecone is a great platform; it's easy to use with clean SDKs, so it becomes always a go-to option when I think of a vector database.

One piece of advice I would like to give about Pinecone is to make sure you first clearly discuss what embedding size you want because it's not possible to change the embedding size after setup.

I would rate this review a ten out of ten..”

Raj Kapooria

Freelancer at Trishiai.com

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“Pinecone is especially valuable for teams that want a managed vector database without the overhead of self-hosting something like Milvus or Weaviate. If you are building RAG systems, semantic search, or recommendation features and you want something that just works out of the box, Pinecone is a solid choice.

The main impact was around speed and relevance. Without fast vector retrieval, real-time question answering over documents would have been too slow to be practical. Pinecone made that workflow possible in the first place, rather than just improving it.

On reliability, I have had really good uptime and cannot recall any significant outages affecting my production indexes. Pinecone's infrastructure is managed, so they handle failover and redundancy behind the scenes. One thing to note is that during peak usage times, I have occasionally seen slightly higher latency, maybe 200 to 300 milliseconds instead of the usual 50 to 100 milliseconds.

Pinecone handles scaling pretty in practice. That is one of the main selling points of a managed service. I do not have to manually shard or manage replicas myself like I would with a self-hosted solution. I have scaled from maybe 10,000 vectors

to around 500,000 vectors over the course of the year, and Pinecone handled that transparently. Query latency stayed fast throughout. The main challenge was not performance itself, it was cost. As your index size grows, you are paying more for storage and compute resources. I had to be strategic about what embeddings I kept and which documents I actually needed to index. Scaling works smoothly, but you need to plan for cost implications early on rather than discovering them later when your bill starts to grow.

I would rate Pinecone 8 out of 10. The reason it is not a full 10 is mainly two things: the free tier limitations hit you fast when you are experimenting with large data sets, and the documentation could go deeper on real-world patterns like RAG and metadata filtering. However, the reason it is still an 8 and not lower is because the core product is really strong. Managed infrastructure means zero maintenance headaches. Query performance is fast and reliable. The Python SDK integrates smoothly with tools like LangChain, and similarity search results are genuinely relevant. For what it does—managed vector search in production—it delivers. Those last two points are just areas where it could go from great to excellent..”

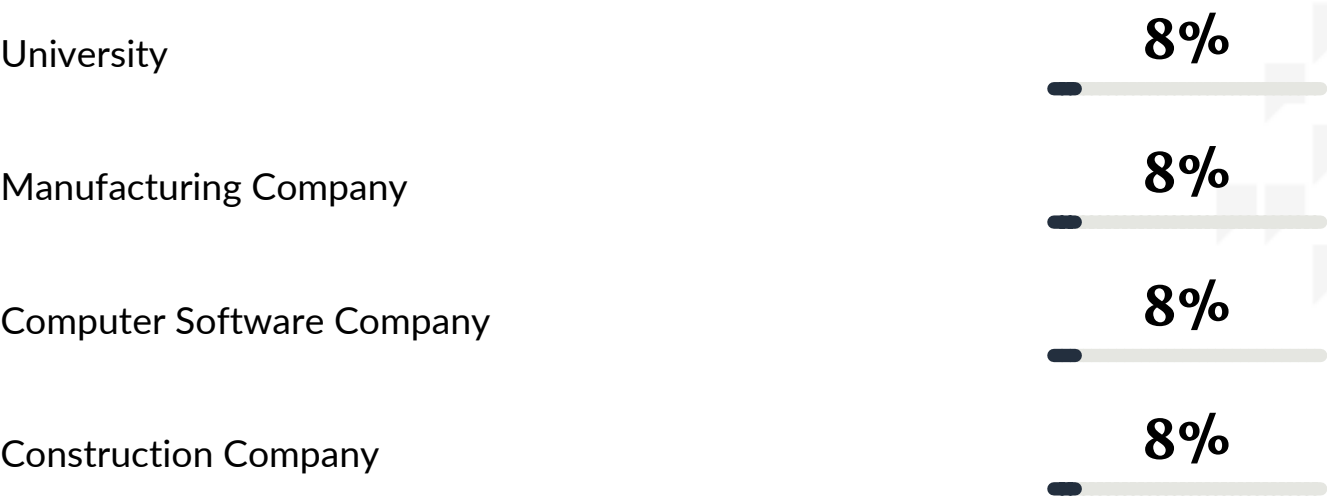
Harshwardhan Gullapalli

AI Engineer at a educational organization with 51-200 employees

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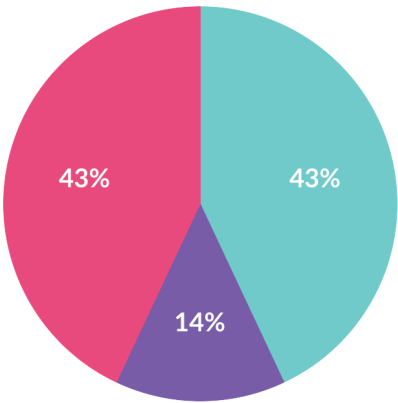
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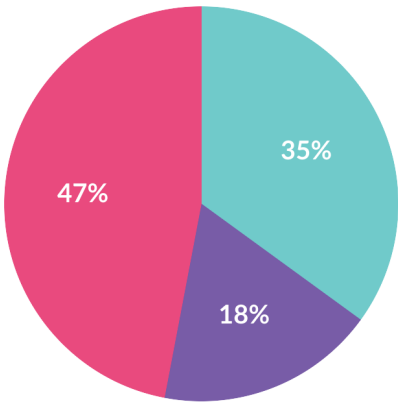


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