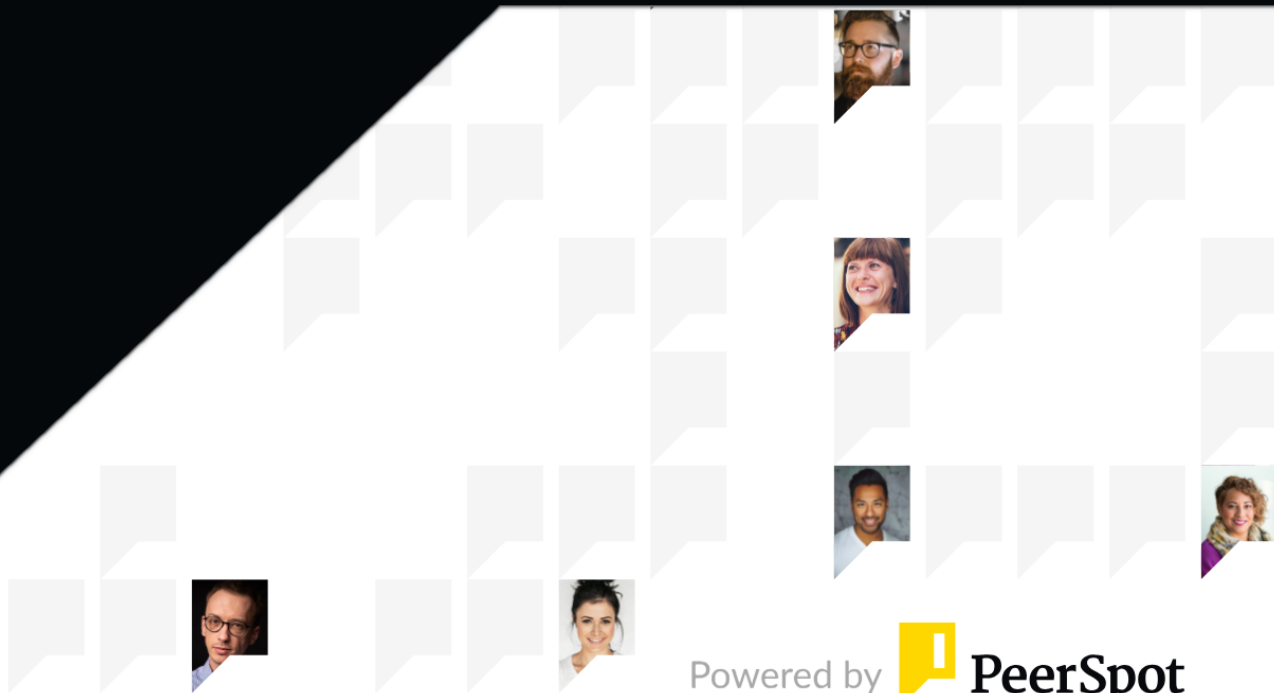


aws marketplace

Rapid7 InsightCloudSec

Reviews, tips, and advice from real users



Powered by  PeerSpot

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Product Recap



Rapid7 InsightCloudSec

Rapid7 InsightCloudSec Recap

Rapid7 InsightCloudSec is a comprehensive CSPM tool catering to cloud security across Docker and Kubernetes workloads, ensuring rigorous data classification and protection, focusing on AWS and Azure platforms.

Organizations leverage Rapid7 InsightCloudSec for securing cloud environments, integrating smoothly into Kubernetes settings for extensive security oversight. This tool addresses data protection with governance and access controls, providing centralized visibility and alert mechanisms. Users depend on its threat detection capabilities, easing data security management on AWS and Azure. The platform integrates automated processes and agentless scanning to foster an understanding of cloud security dynamics. Enhancements in CNAPP management and more intuitive interfaces could further streamline its use.

What are the most important features of Rapid7 InsightCloudSec?

- **Security Frameworks:** Offers structured systems to enforce security policies across cloud environments.
- **Agentless Scanning:** Provides insights without deploying agents, simplifying operations.
- **Automation:** Streamlines routine security tasks, enhancing efficiency.
- **Centralized Visibility:** Uses dashboards and alerts for comprehensive monitoring.
- **Vulnerability Management:** Identifies threats with a comprehensive database.

What ROI should users look for in reviews?

- **Improved Data Security:** Enhanced protection across multiple cloud platforms.
- **Compliance Facilitation:** Helps meet regulatory standards effortlessly.
- **Operational Efficiency:** Reduces workload with automation and intuitive tools.
- **Threat Prevention:** Proactively manages vulnerabilities.

In financial sectors, Rapid7 InsightCloudSec is critical for safeguarding sensitive information and ensuring compliance. Healthcare industries use it to protect patient data, adhering to strict regulatory standards. E-commerce businesses appreciate its ability to secure transaction data while maintaining service availability through reliable threat detection and mitigation strategies.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“Rapid7 InsightCloudSec has positively impacted my organization because we are using Microsoft Defender for endpoint protection alongside Rapid7.”



Arun Babu

SOC analyst at a media company with 1,001-5,000 employees



“Rapid7 InsightCloudSec has helped us save thirty percent time in our log retrievals, and it completely changed log searching, making it really fast when we search for logs, with no prior knowledge required.”



Anshuman Thakur

Site Reliability Engineer at a comms service provider with 501-1,000 employees



“I can confirm money and time savings with Rapid7 InsightCloudSec, as we can scan the entire IP range simultaneously instead of manually checking each asset for vulnerabilities, reducing the need for technicians to move around the organization and thus saving significant time.”



Innocent Letlhogela

Junior systems engineer at a tech services company with 11-50 employees

- ✓ “After implementing Rapid7 InsightCloudSec, we increased our CIS benchmark score from 48 to around 88 after addressing missing patches on some VM instances, indicating a significant positive impact.”



Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

- ✓ “Rapid7 InsightCloudSec impacts the organization positively by acting as a shield against hackers and ransomware, providing effective protection to data and infrastructure.”



Yuva Viswanatham

Senior Platform Engineer Lead at a tech services company with 1,001-5,000 employees

- ✓ “Since implementing Rapid7 InsightCloudSec, manual cloud security checks have been reduced by around forty to fifty percent, and mean time to resolve misconfigurations has dropped from several hours to under thirty minutes on average, significantly improving efficiency and client confidence.”



Verified user

Junior Security Analyst at a financial services firm with 51-200 employees



“The fastest scanning is the best feature Rapid7 InsightCloudSec offers, helping me respond to threats quickly in my daily operations.”



Abdulrahman Kuthoos

Assistant Vice President for Security Operation Center at Sohar International Bank

What users had to say about valuable features:

The ability to find threats in advance is the most valuable feature in day-to-day work because it helps keep the environment and customers safe. Customers can be notified in advance since they rely on this managed service, making these features very helpful for company-managed services and customers. Rapid7 InsightCloudSec offers advanced notifications, alerts for unknown anonymous logins, and it advises on vulnerabilities with generated reports.

Yuva Viswanatham

Senior Platform Engineer Lead at a tech services company with 1,001-5,000 employees

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The fastest scanning is the best feature Rapid7 InsightCloudSec offers. The faster scanning helps me respond to threats quickly in my daily operations. Rapid7's enrichment in terms of vulnerabilities is particularly valuable, as they continue adding new vulnerabilities and capabilities to the system. The dashboard of Rapid7 InsightCloudSec is very rich and colorful, and I often refer to it for reporting purposes. Rapid7 InsightCloudSec positively impacts my organization by integrating tightly with my existing vulnerability management process and workflows, particularly in creating a new project and implementing trigger-based scanning. Time to detect vulnerabilities has improved significantly, which gives me time to mitigate or eliminate them. The vulnerability classification helps me concentrate on which vulnerabilities I need to focus on, rather than dealing with an overwhelming number of vulnerabilities without knowing which ones to address.

Abdulrahman Kuthoos

Assistant Vice President for Security Operation Center at Sohar
International Bank

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“The best features Rapid7 InsightCloudSec offers include more automation remediation, compliance reporting for auditing, improvement on multi-cloud governance, and cost visibility, which really stand out to me.

The automation capabilities in Rapid7 InsightCloudSec boost my workflow, as they involve Jira automation and creating misconfiguration tickets in Jira.

Rapid7 InsightCloudSec provides a faster, more accurate indication and helps to better understand how to reduce noise in the tone policies. .”

Vhalikhede Vhalikhede

Cybersecurity analyst at Cornerstone OnDemand

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Rapid7 InsightCloudSec's best features include the immediate suggestions and support provided, as well as real-time visibility across multiple cloud environments, risk-based prioritization, automated cloud compliance, policy enforcement, and best practices for Infrastructure as Code security. The automated compliance enforcement has helped our team significantly in cloud infrastructure entitlement management and maintaining the whole IAM governance as well as the container and Kubernetes security postures, plus conducting vulnerability assessments and generating comprehensive reports. One of the best features is the agentless cloud-native vulnerability management plus cloud workload protection, as Rapid7 InsightCloudSec provides native vulnerability scanning for cloud workloads, containers, and VMs without needing an agent, simplifying deployment and reducing overhead. It has positively impacted our organization by changing the whole efficiency, especially after updating our patching process to meet the CIS benchmark that was previously under-provisioned. This change uplifted our CIS compliance score. After implementing Rapid7 InsightCloudSec, we increased our CIS benchmark score from 48 to around 88 after addressing missing patches on some VM instances, indicating a significant positive impact.

Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

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“The best feature Rapid7 InsightCloudSec offers is the log, which is really quick, and I appreciate the new update with the AI assistance, allowing us to search and create log searches with AI support.

“The AI assistance for log search helps me by allowing me to easily search for something from the log, as I used to manually create the log. With the new AI feature, I just type it in and it generates the code, making it easier to get the results.

“Rapid7 InsightCloudSec has positively impacted my organization because we are using Microsoft Defender for endpoint protection alongside Rapid7. Rapid7 is quicker than Defender regarding detection speed and logging in, so in comparison, Rapid7 is faster than Microsoft Defender and is lightweight. Since switching to Rapid7 InsightCloudSec, I have noticed it is more time-saving and cost-effective, especially in cases of false positives. From Defender's point of view, we need to log in and check everything, but from Rapid7's perspective, everything is there and with a quick reference, we can identify false positives without digging deeper, saving time and reallocating resources to positive cases..”

Arun Babu

SOC analyst at a media company with 1,001-5,000 employees

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“The automated alerts and clear dashboards make it easy to stay ahead of issues, and Rapid7 InsightCloudSec has been reliable for keeping client cloud setups secure without a lot of manual effort. The best feature in Rapid7 InsightCloudSec is the real-time misconfiguration detection because it immediately flags risk changes in client cloud environments, allowing response before anything escalates. Real-time detection has helped the team react faster and avoid potential security incidents. Instead of finding issues during scheduled checks, alerts are received at the moment something risky happens, which allows problems to be fixed immediately and keeps client environments stable and compliant. Rapid7 InsightCloudSec has helped the organization work more efficiently and proactively, reducing the time and effort spent on manual cloud checks, improving response time to issues, and providing more confidence in the overall security posture managed for clients. It helps streamline workflow and strengthen the quality of service delivered. Since implementing Rapid7 InsightCloudSec, manual cloud security checks have been reduced by around forty to fifty percent, and mean time to resolve misconfigurations has dropped from several hours to under thirty minutes on average, significantly improving efficiency and client confidence. Overall, Rapid7 InsightCloudSec has been a reliable tool for managing cloud security for clients, and while there is room for improvement, its real-time alerts and automated checks make it a valuable part of the workflow..”

Verified user

[Read full review](#) 

Junior Security Analyst at a financial services firm with 51-200 employees

Other Solutions Considered

We previously used CyberArk and Sysdig, but we switched to Rapid7 InsightCloudSec for its comprehensive monitoring capabilities across our cloud security, as the previous solutions focused on specific areas and we needed a more general approach.

Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

[Read full review](#) 

Before choosing Rapid7 InsightCloudSec, we did not evaluate other options thoroughly. While we had a few POC integrations with Snyk, they were not as effective as Rapid7 InsightCloudSec.

Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

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“We did not evaluate other options before choosing Rapid7 InsightCloudSec as our research indicated it met our needs, making it the best choice from day one..”

Innocent Letlhogela

Junior systems engineer at a tech services company with 11-50 employees

[Read full review](#) 

“Before choosing Rapid7 InsightCloudSec, I evaluated different options, considering many available solutions, with Tenable being one of them due to its strong vulnerability scanning and compliance checks, but its UI is not as intuitive..”

Anshuman Thakur

Site Reliability Engineer at a comms service provider with 501-1,000 employees

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“We were previously using Sumo Logic for log management, but for threat assessment, we have always used Rapid7 InsightCloudSec. However, for log management, Sumo Logic required query language and skills, taking up significant time to query as well, which is why Rapid7 InsightCloudSec helps us there..”

Anshuman Thakur

Site Reliability Engineer at a comms service provider with 501-1,000 employees

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“We previously utilized ManageEngine and switched to Rapid7 InsightCloudSec because ManageEngine scans assets but does not deeply scan for vulnerabilities. Rapid7 InsightCloudSec offers concrete vulnerability assessments that ManageEngine lacked and provides multiple options for addressing identified vulnerabilities, unlike ManageEngine which limits decision-making on patch deployments..”

Innocent Letlhogela

Junior systems engineer at a tech services company with 11-50 employees

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ROI

Real user quotes about their ROI:

Rapid7 has provided us with a good return on investment, helping us plan migrations from outdated virtual machines to up-to-date, secure systems, which has led to savings in infrastructure costs and reduced the need for a large cybersecurity team.

Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

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“In terms of return on investment, I can say that we have seen time saved and money saved. We previously had fewer employees, and with Rapid7, it has been really helpful to manage all workloads effectively..”

Arun Babu

SOC analyst at a media company with 1,001-5,000 employees

[Read full review](#) 

“Security is one of those things where you cannot always value the return on investment unless there is a breach or some ransomware. However, it provides a good security posture and helps handle misconfigurations and day-to-day remediations..”

ChennaRao Vemula

Senior Cloud Security Engineer at a educational organization with 10,001+ employees

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“I can confirm money and time savings with Rapid7 InsightCloudSec, as we can scan the entire IP range simultaneously instead of manually checking each asset for vulnerabilities, reducing the need for technicians to move around the organization and thus saving significant time..”

Innocent Letlhogela

Junior systems engineer at a tech services company with 11-50 employees

[Read full review](#) 

A return on investment has been seen in terms of manpower and money due to its ease of deployment, eliminating the need for multiple people once configuration and installation are standardized, allowing Rapid7 InsightCloudSec to perform its job efficiently. Cost savings have been observed, and when comparing with other customers using different tools, they faced issues with alerts and reports while the environment and customers remain on a safer side with Rapid7 InsightCloudSec.

Yuva Viswanatham

Senior Platform Engineer Lead at a tech services company with 1,001-5,000 employees

[Read full review](#) 

“Based on return on investment metrics, Rapid7 InsightCloudSec has helped us save thirty percent time in log searching and fifty percent time in vulnerabilities. With automated vulnerability detection, Rapid7 InsightCloudSec helps teams reduce the time by thirty to fifty percent, which directly cuts exposure time and lowers risk. By catching issues early, Rapid7 InsightCloudSec helps us prevent costly breaches or regulatory fines; for example, automating patching and misconfiguration audits can save thousands in operational overhead, while pre-built compliance reports and container monitoring eliminate manual audit prep, cutting audit preparation by forty to sixty percent..”

Anshuman Thakur

Site Reliability Engineer at a comms service provider with 501-1,000 employees

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Use Case

I use Rapid7 InsightCloudSec for application security and vulnerability management. I often use Rapid7 InsightCloudSec technology to scan internal and external facing systems. The enrichment, particularly the vulnerability enrichment, is superior, and the screens and dashboards are excellent.

Abdulrahman Kuthoos

Assistant Vice President for Security Operation Center at Sohar International Bank

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“My main use case for Rapid7 InsightCloudSec is endpoint detections and monitoring, especially with the SIEM. As a MSP, I use Rapid7 InsightCloudSec for endpoint detection and monitoring daily with multiple clients, and the Rapid7 Insight Agent is installed on all the servers and linked with the ticketing system. Once an alert is generated through Rapid7, we receive an alert and investigate through the Rapid7 Insight Agent by using the logs..”

Arun Babu

SOC analyst at a media company with 1,001-5,000 employees

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Rapid7 InsightCloudSec is used for infrastructure threat finding, and based on the reports which include high, low, and medium priority vulnerabilities, it is easy to determine what actions need to be taken to fix and address the environment and infrastructure in the best way. A combination of on-premises, virtual environments, and both Windows and Linux systems are monitored. Public-facing servers are also monitored, and with Rapid7 InsightCloudSec, servers can be easily safeguarded from unauthenticated or unknown users while controlling malicious activities. Vulnerabilities of both Windows and Linux servers along with applications are monitored, which allows for early detection and reports about issues and solutions for vulnerabilities or security threats. I have approximately 15 years of work experience in this field.

Yuva Viswanatham

Senior Platform Engineer Lead at a tech services company with 1,001-5,000 employees

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“My main use case for Rapid7 InsightCloudSec is for cloud procedure management, real-time compliance monitoring, and identifying misconfigurations across all cloud environments such as AWS, Azure, GCP, and resource visibility as an inventory.

I used Rapid7 InsightCloudSec in my previous company for real-time compliance monitoring and identifying misconfigurations, where we focused on faster, more accurate detection and client solution services. .”

Vhalikhede Vhalikhede

Cybersecurity analyst at Cornerstone OnDemand

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“Rapid7 InsightCloudSec is used to monitor client cloud environments, identify misconfigurations, and ensure continuous compliance across their cloud resources. For specific monitoring, Rapid7 InsightCloudSec is mainly used to monitor exposed S3 buckets and IAM policy changes, and it alerts when a bucket becomes open to the public or if a risk permission gets added so it can be fixed. It has also been used for monitoring devices and laptops. Rapid7 InsightCloudSec is deployed in the cloud to monitor both public and private cloud environments for clients, so it is not used on-premises..”

Verified user

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Junior Security Analyst at a financial services firm with 51-200 employees

Rapid7 InsightCloudSec's main use case for our organization is to maintain our cloud security posture, and we typically depend on a platform named AWS to monitor it and implement all the security features suggested by Rapid7 InsightCloudSec. Recently, we had a bunch of AWS roles and S3 bucket policies that were overly permissive, which were suggested by Rapid7 InsightCloudSec. After considering their suggestions, we limited the AWS policies and downsized all overly excessive permissions to only what's necessary. We are also using Rapid7 InsightCloudSec for other use cases, such as managing the whole networking structure of our AWS account, including VPC, subnetting, and ensuring the whole cloud security posture aligns with how it should be.

Gaurab Silwal

[Read full review](#) 

Platform Engineer at Cedar Gate Technologies, LLC

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

I advise others considering Rapid7 InsightCloudSec to integrate it into their organization. While there may be upfront costs for setup, it pays off in long-term security benefits and risk reduction from breaches.

Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

[Read full review](#) 

“Rapid7's deployment was not that complex. There are a lot of requirements, and the requirements vary as time passes. But once you deploy the solution and start using it, you'll discover which features are good and which could be improved. I rate the deployment a three out of five..”

Verified user

Security Architect/Staff Engineer at a consultancy with 10,001+ employees

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“We have been comfortable with the tool's deployment process. Maintaining it isn't too difficult. The retention rate for renewals has been pretty high, indicating customer satisfaction. The solution seems to be maintaining performance well. The attention data is high compared to other vendors, suggesting clients use it. They're also investing in more customer success managers to improve retention and usage. Overall, maintenance seems to be well-managed..”

Verified user

[Read full review](#) 

Managing Director - India & SAARC at a tech services company with 11-50 employees

“The initial installation was a little difficult, but we're using that as a template. However, prior to deploying that tool, we ensured that all of our workloads followed a standard framework for building out those containers and those workloads in the cloud.

Technical support was able to assist us with this template, but it was a little bit of a challenge initially. However, now we're able to use that and fairly easily retrofit that onto new workloads. It took us less than two months to deploy this solution. But we're still developing the policies that go behind that and should be completed by late September..”

Verified user

[Read full review](#) 

IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

“It took me a couple of days. I had to patch a problem with taints on our nodes in our AKS cluster. I had to write a custom patch to get Rapid7 to run on those nodes. I emailed Rapid7 support, but they didn't have any documentation on how to patch it. I was disappointed as I thought this would be a common issue.

I resolved it myself. It wasn't difficult, but I assumed they would have already solved it. Using taints to allocate or deny access to workloads is common in production Kubernetes clusters for security.

Overall, it seems pretty good. The dashboard and information from Rapid7 are useful and interesting. It compares well with Sentinel and Defender for Containers. I haven't done a feature comparison yet..”

Roy Jones

Cloud Architect at Proton Technologies

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Customer Service and Support

The customer support for Rapid7 InsightCloudSec is good, as very prompt responses are received to queries. On a scale of 1 to 10, the customer support would be rated a 10, as responses are typically received within about half an hour to an hour when creating a ticket.

Yuva Viswanatham

Senior Platform Engineer Lead at a tech services company with 1,001-5,000 employees

[Read full review](#) 

“The solution does offer support across other regions, but they currently lack a local support center in India. Improving this aspect would certainly be beneficial. .”

Verified user

Managing Director - India & SAARC at a tech services company with 11-50 employees

[Read full review](#) 

I interacted with customer support after an endpoint compromise incident, and they responded quickly and provided clear insights that were essential for resolving the situation. I would rate customer support a nine, as there is always room for improvement, but they have been generally impressive.

Gaurab Silwal

Platform Engineer at Cedar Gate Technologies, LLC

[Read full review](#) 

“The customer support provided by Rapid7 InsightCloudSec is pretty good. We receive enough support on time. In more complex cases, it can take time, but overall, I am satisfied with the support..”

Arun Babu

SOC analyst at a media company with 1,001-5,000 employees

[Read full review](#) 

“I have not encountered any significant issues requiring external support for Rapid7 InsightCloudSec, but if such a need arises, I anticipate that contacting them would yield a timely response, as I have engaged with their solution..”

Innocent Letlhogela

Junior systems engineer at a tech services company with 11-50 employees

[Read full review](#) 

“It wasn't good, but the response was fast.

The response was "we don't know, and we'll put this to the development team." That was about three or four days ago. I haven't received further communication. The last reply was on July 5th, 2024.

But, the fast reply alone deserves some credit. They replied in about three or four hours. But the reply itself wasn't very helpful. It was just "we don't know." At least they replied and let me continue with my own solution..”

Roy Jones

Cloud Architect at Proton Technologies

[Read full review](#) 

Other Advice

Rapid7 InsightCloudSec creates a user-friendly environment with limited options, while the reporting is well-structured and allows for accurate decision-making. This review has been given a rating of 9 out of 10.

Yuva Viswanatham

Senior Platform Engineer Lead at a tech services company with 1,001-5,000 employees

[Read full review](#) 

“Teams looking into using Rapid7 InsightCloudSec should take time to set up automated policies for alerts from the start because that is very important. It is worth investigating and learning the dashboard early because once configured, Rapid7 InsightCloudSec saves a lot of time and helps proactively secure cloud environments. The review rating for Rapid7 InsightCloudSec is eight out of ten..”

Verified user

Junior Security Analyst at a financial services firm with 51-200 employees

[Read full review](#) 

“I would recommend that others considering Rapid7 InsightCloudSec assess their organizational needs to determine what they want to achieve with it. If they operate in a fast-paced environment with many assets, I definitely recommend Rapid7 InsightCloudSec for streamlining operations and reducing manpower needs. I gave this product a rating of 9 out of 10..”

Innocent Letlhogela

Junior systems engineer at a tech services company with 11-50 employees

[Read full review](#) 

“The first thing we need to do to use Rapid7 InsightCloudSec effectively in our workflow or with our clients is to install the Rapid7 Insight Agent to the endpoints or even the servers. That is a bit challenging because most of the clients are unaware of Rapid7 Insight Agent, and we need to convince them to make it a trustworthy source.

“My advice for others looking into using Rapid7 InsightCloudSec is to investigate the features that need to be set up in detail. I rate Rapid7 InsightCloudSec a seven out of ten because of its efficiency, cost-effectiveness, time-saving capabilities, and better monitoring..”

Arun Babu

SOC analyst at a media company with 1,001-5,000 employees

[Read full review](#) 

“Rapid7 InsightCloudSec is deployed in my organization as a public cloud and hybrid cloud.

I am using VMWare Cloud, [Azure](#), GCP, and [AWS](#) for my public and hybrid cloud deployment.

I purchased Rapid7 InsightCloudSec through the [AWS Marketplace](#).

I would rate Rapid7 InsightCloudSec an eight out of ten because of its multi-cloud integration, stronger policy as code support, better container serverless coverage, and security plus cost optimization insight. .”

Vhalikhede Vhalikhede

Cybersecurity analyst at Cornerstone OnDemand

[Read full review](#) 

“Rapid7 InsightCloudSec helps us collaborate in many ways, with the first being the shared dashboard and reporting, as teams can build and share real-time dashboards or schedule reports across security, DevOps, and management. The second is the ticketing and alert integration, where Rapid7 InsightCloudSec integrates with tools such as [Jira](#), [ServiceNow](#), and PagerDuty, enabling automatic creation of tickets. The third is the role-based access, allowing different teams to get tailored access, helping them focus on the data relevant to them while maintaining compliance and accountability.

“Rapid7 InsightCloudSec helps with compliance or regulatory requirements in my organization by using tools such as [InsightVM](#) to continuously scan my environment for vulnerabilities and misconfiguration, which ensures the assets stay in line with compliant frameworks such as SOC 2 and GDPR. It offers out-of-the-box customizable compliance reports that map directly to regulatory controls, making audits faster and less painful by showing evidence of adherence and required security practices. All the security event scans and remediation actions are logged, creating a detailed audit trail that auditors appreciate and helping to prove due diligence and continuous compliance over time.

“Rapid7 InsightCloudSec is a powerful and reliable security platform with strong capabilities in vulnerability management and threat detection. The agent-based scanning, dashboarding, and prioritization engine are very effective, especially in a hybrid cloud environment. There is room for improvement such as UI responsiveness, scan performance at scale, and deeper CI/CD integration, which would enhance the overall offering. I would rate Rapid7 InsightCloudSec as an eight out of ten..”

Anshuman Thakur

Site Reliability Engineer at a comms service provider with 501-1,000 employees

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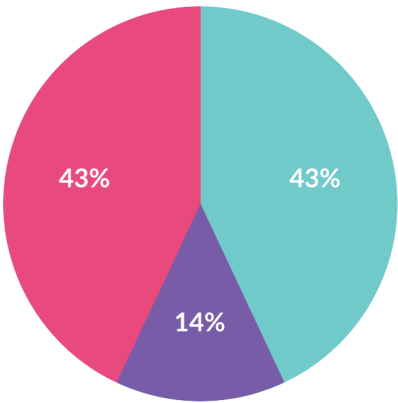
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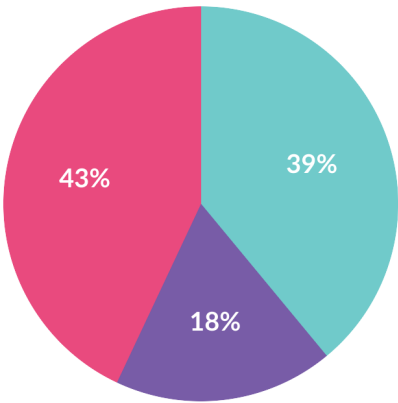


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Large Enterprise Midsize Enterprise Small Business

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