



Nutanix Cloud Manager (NCM)

Reviews, tips, and advice from real users



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Product Recap

 Nutanix Cloud Manager (NCM)

Nutanix Cloud Manager (NCM) Recap

Nutanix Cloud Manager streamlines hybrid cloud management by offering centralized control, automation, and workload optimization across platforms. It improves operational efficiency while reducing IT management complexity.

Nutanix Cloud Manager is designed for comprehensive hybrid cloud governance, providing tools for virtualization, resource allocation, and compliance. Its features include one-click upgrades, dynamic dashboards, and the seamless automation of tasks through X-Play. Users can efficiently manage virtual machines, ensure secure storage, and enhance productivity with predictive monitoring. Self-service capabilities allow users to reserve resources easily, while central management via Prism Pro and automated reports enhance oversight and decision-making. Challenges include UI simplicity, pricing transparency, and licensing efficiency, with users seeking improvements in VM organization, blueprint customization, and collaborative support for hybrid environments.

What important features define Nutanix Cloud Manager?

- **One-click Upgrades:** Simplifies the process of updating and maintaining systems.
- **Intuitive Interface:** Offers a user-friendly experience with a low learning curve.
- **Prism Pro:** Central management for streamlined control over environments.
- **Dynamic Dashboards:** Provides real-time insights and monitoring capabilities.
- **X-Play Automation:** Facilitates seamless and efficient task automation.
- **Capacity Planning:** Assists in optimal resource allocation and future growth planning.
- **Compliance Monitoring:** Ensures adherence to industry standards and policies.
- **Efficient VM Management:** Enhances control and monitoring of virtual machines.
- **Self-service Capabilities:** Empowers users to manage and allocate resources independently.
- **Cost Governance:** Allows organizations to maintain budgetary control and efficiency.

What benefits should be considered when evaluating Nutanix Cloud Manager?

- **Enhanced Productivity:** Streamlines tasks and improves efficiency through automation.
- **Predictive Monitoring:** Proactively addresses potential issues before they impact operations.
- **Robust Disaster Recovery:** Provides reliable solutions to recover data and maintain continuity.
- **Automated Reports:** Generates timely insights for informed decision-making.
- **Unified Cloud Management:** Offers comprehensive control across multiple environments.

Nutanix Cloud Manager finds utility in industries requiring robust hybrid cloud strategies like

finance, healthcare, and manufacturing. It excels in centralizing management for secure and compliant operations, optimizing workloads, and providing scalable solutions for resource allocation and compliance monitoring, thus enhancing cloud operations in diverse markets.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “The most important aspect of Nutanix Cloud Manager (NCM) is that it helps us manage the infrastructure as a hyperconverged infrastructure in HCI mode.”



Phani Venkata Sai BKD

Technology Lead at Thomson Reuters

- ✓ “On the cost management side, we realized it has a stronger ROI, being very cost-effective, with pricing models beneficial for multi-cloud environments, quantifying to a 425% three-year return on investment, a 21% higher developer productivity, and 88% less planned downtime.”



Vijaykumar Talreja

Global Group CIO, CTO, Cdo & CISO at a real estate/law firm with 201-500 employees

- ✓ “Nutanix Cloud Manager (NCM) has positively impacted my organization through cost-cutting, significantly reducing the need for manual interruptions, and allowing us to schedule VM backups during disasters.”



DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd



“Most customers are transferring to Nutanix infrastructure because it is scalable, reliable, and performance-focused.”



Kumargaurav Kadam

Senior Information Technology Advisor at a tech vendor with 10,001+ employees



“One of the biggest outcomes from using Nutanix Cloud Manager is operational efficiency.”



Sudhir Dalvi

IT Consultant at Terraforge



“Using the built-in playbooks in Nutanix Cloud Manager (NCM) has freed up a lot of time for my IT team and me, allowing us to focus on other tasks.”



Amogh Jain

Senior Infrastructure Consultant at Infosys



“Using these features in Nutanix Cloud Manager (NCM) reduces time in my daily operations.”



Gaikwad Nilesh

Assistant Consultant (Technical Lead) at a tech vendor with 10,001+ employees

What users had to say about valuable features:

“What I appreciate about Nutanix Cloud Manager is the implementation and that process. It is a cloud platform, and the main features I am looking for include integrated network, micro-segmentation, and support for Kubernetes with seamless scalability.

Nutanix Cloud Manager saves me time within 30 minutes. Overall, it saves about 10% of my time..”

VirendraKumar

Senior Consultant at Capgemini

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“Nutanix Cloud Manager (NCM) includes user-friendly interface and effective resource management, which I find beneficial because they improve my workflow significantly. Self-service has improved my ability to manage, deploy, and scale applications.

I use Nutanix Cloud Manager (NCM) to manage the infrastructure and utilize features such as self-service, intelligent operations, cost governance, and Security Central.

I am utilizing the Runbook feature in Nutanix Cloud Manager (NCM), and overall, Nutanix brings multiple benefits to the table, helping to improve how my organization functions efficiently..”

Amila Kulasekara

Technical Specialist Systems at Gerab System Solutions

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“Centralized multi-cloud management is available in Nutanix Cloud Manager (NCM), which is very friendly, allowing me to manage all the application, infrastructure, and security in one console, which is a significant advantage for an infrastructure professional. I can rely on one application to manage all these aspects, including security, so we usually do not have to procure any other specific tools related to security or management.

In terms of operational efficiency, we were previously on-premises, and after migrating to the cloud about one and a half years ago, we noticed that our application performance improved to at least 10 times better compared to the previous on-premises setup. I appreciate the efficiency and performance of that environment, and in terms of monitoring and security, the posture management and lifecycle operation in Nutanix Cloud Manager (NCM) are very good, providing real-time insights that make troubleshooting easy..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“The self-service provisioning is valuable, and the intelligent operations can identify issues and help us improve our infrastructure, security, and cost optimization and capacity optimization.

“Optimization is particularly helpful because sometimes we don't know the utilization of the resources of the virtual machines. Nutanix Cloud Manager (NCM) will optimize and show us under-provisioning or over-provisioning. Based on that information, we can remove or add resources, which is very helpful for our infrastructure.

“We have many features available, but the ones I mentioned are the ones we use most. Nutanix Cloud Manager (NCM) is a very user-friendly platform that helps us manage easily. It has also helped reduce the workforce needed to manage Nutanix Cloud Manager (NCM), as well as reduce our costing..”

Mahendra Panchotiya

IT Lead at Meditab Software, Inc.

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“The automation through playbooks and no-code workflows has changed my daily operations because whenever the resource is getting more utilized or peak traffic is coming up, we can go into the playbooks and design workflow to get the virtual scale up and horizontal scaling for that resource. It helps our business impacts and operational activities to function properly while ensuring compliance part due to no manual interruptions and processes being secure under zero trust policies.

The best features Nutanix Cloud Manager (NCM) offers include AIOps functionality and storage-based capabilities, allowing us to identify seasonal patterns within the database peaks and generate reports to managers for deeper understanding of the solution. It is self-service and orchestrated, enabling the development of application blueprints and a standardized development environment for useful features, including a marketplace where we can access new blueprints, deploying them in just ten minutes. For instance, if we require a Linux VM with an SQL database and web service, we can select the LAMP stack blueprint from the marketplace and deploy it swiftly, surpassing previous traditional days that were tedious and time-consuming.

Nutanix Cloud Manager (NCM) has positively impacted my organization through cost-cutting, significantly reducing the need for manual interruptions, and allowing us to schedule VM backups during disasters. It essentially focuses on whether our engines are functioning properly and building effective workflows..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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“The best features of Nutanix Cloud Manager (NCM) include the software update functionality that allows managing everything in one place, where you can go to the software and update everything tab by tab, such as LCM, inventory, AOS, hypervisor, and file server. Prism Central and Prism Element allow checking all clusters on one page, and if you want to jump to a specific cluster, you can go into Prism Element. The support that Nutanix provides is also excellent, as they monitor the backend. The type of support depends on the package you select.

“Using the built-in playbooks in Nutanix Cloud Manager (NCM) has freed up a lot of time for my IT team and me, allowing us to focus on other tasks. In terms of time saved, if I calculate my weekly workload, we save around 70 to 72 hours per week, which allows us to handle other tasks.

“The speed of outcomes using low-code automation is very smooth, and I have not found any significant issues while updating the LCM and all the other components. It is really valuable to have the firmware bundled and directly downloaded to the environment without requiring manual intervention. Although other companies have started adopting similar firmware delivery methods, Nutanix has truly revolutionized this..”

Amogh Jain

Senior Infrastructure Consultant at Infosys

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Other Solutions Considered

“Overall, I compare Nutanix Cloud Manager (NCM) with other vendors and solutions, finding it quite good in terms of GUI and scalability, and I would describe it as excellent..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“Nutanix Cloud Manager (NCM) saves me a lot of time. Previously with our old VMware setup, operating servers and performing tasks such as snapshots was complex and time-consuming, but now with Nutanix Cloud Manager (NCM), it is quite easy and saves me almost 60% of the time..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“We were using VMware and Hyper-V, but there were a lot of challenges. The main issue was the support. We get very good support from Nutanix. We prefer Nutanix and especially Nutanix Cloud Manager (NCM) because it helps us get a great view and easily manage our cluster..”

Mahendra Panchotiya

IT Lead at Meditab Software, Inc.

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“Before utilizing Nutanix Cloud Manager (NCM), we used various solutions, including Apache CloudStack and AWS Outposts; we switched due to high costs and inadequate support from those teams, which Nutanix Cloud Manager (NCM) addresses effectively..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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“I currently do not use low-code automation in Nutanix Cloud Manager (NCM) and also do not utilize Playbooks. I am currently using Nutanix Move and Nutanix Prism alongside Nutanix Cloud Manager (NCM), and I find the integration smooth, adding significant value to their usage..”

Amila Kulasekara

Technical Specialist Systems at Gerab System Solutions

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“When comparing Nutanix Cloud Manager (NCM) to other vendors or solutions such as VMware, IBM, Cisco, and Morpheus, I find Nutanix much more cost-effective.

“As premium costs rise along with the growth of their environments, we are actively trying to convert customers to Nutanix due to its better cost efficiency compared to EMC and others..”

Rajesh Gaikwad

Senior Service Delivery Manager (Lead Sdm) at ATOS

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ROI

Real user quotes about their ROI:

“Nutanix's pricing aspect and setup costs seem reasonable, and it certainly brings a good return on investment in my experience when compared to other technologies..”

Amila Kulasekara

Technical Specialist Systems at Gerab System Solutions

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“For return on investment (ROI) from Nutanix Cloud Manager (NCM), I can quantify it as a reduction of 50% in workload, allowing other resources not to be completely dependent on monitoring and instead work on concurrent projects..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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“I do not have detailed figures available about how much time Nutanix Cloud Manager (NCM) saves, as architects are responsible for that, but I believe there is an estimated difference of at least ten to twenty percent..”

Rajesh Gaikwad

Senior Service Delivery Manager (Lead Sdm) at ATOS

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“Definitely, the ROI is positive. Both aspects help us—we save money as well as reduce employee effort. That is really helpful. When comparing pricing between cloud and on-premises Nutanix cluster with Nutanix Cloud Manager (NCM) and all these setups, that represents huge savings..”

Mahendra Panchotiya

IT Lead at Meditab Software, Inc.

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“Since migrating to the cloud, we found that the performance of the applications we host there is very good, with increases of up to 10 times, which was the feedback from the application team regarding our production server applications deployed in Nutanix Cloud Manager (NCM)..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“When asking about return on investment from using Nutanix Cloud Manager, the focus is more on operational efficiency rather than direct cost reduction alone. Automation and lifecycle management help the team spend less time on repetitive provisioning, health checks, and upgrade coordination, which illustrates the value Nutanix Cloud Manager brings..”

Sudhir Dalvi

IT Consultant at Terraforge

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Use Case

“Nutanix Cloud Manager (NCM) is used for infrastructure management of the client environment, where Nutanix hosts are deployed to manage hundreds of thousands of VMs on those hosts..”

Amogh Jain

Senior Infrastructure Consultant at Infosys

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“We are using Nutanix Cloud Manager (NCM) to manage the VMs, our infrastructure, and mostly we are managing the virtual machines and services. Nutanix Cloud Manager (NCM) is primarily used for monitoring, automation, self-service, and application management..”

Mahendra Panchotiya

IT Lead at Meditab Software, Inc.

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“My use case is that our entire infrastructure relies on Nutanix Cloud Manager (NCM) only, and currently we have our cloud environment in AWS, which is controlled with Nutanix as a hypervisor, where all our production environment is hosted..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“For Nutanix Cloud Manager, I am supporting the Dubai Holding client using Nutanix Cloud environment, where they have some database setup and application setup.

I set up the environment initially for twelve hundred missions, but after decommissioning some missions and applications, the total missions count is nine hundred eighty missions, with two clusters in place.

I work primarily with the AWS-based deployments of Nutanix Cloud Manager (NCM) as a service, focusing on environments that utilize its capabilities..”

Sasikiran Sakalabattina

Sr Infrastructure engineer at TechMahindra

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“Nutanix Cloud Manager (NCM) is used to provide applications to users worldwide, which Deutsche Bank requires to ensure accessibility for their end user environment, whether through official laptops or end user devices like mobile and BYOD.

“We are responsible for providing the image for their devices, and we ensure different profiles are created based on their roles, granting access accordingly based on their roles and responsibility on respective applications as defined with Deutsche Bank..”

Rajesh Gaikwad

Senior Service Delivery Manager (Lead Sdm) at ATOS

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“My main use case for Nutanix Cloud Manager (NCM) is for my IT infrastructure both on-premises and in AWS, Azure, and other ways where I can plug in operationally. AI-driven insights are also used for Nutanix Cloud Manager (NCM); we can go with the playbook, no-code workflow that automates and fixes common problems such as increasing the CPU, RAM, and hitting the limits, and the OS monitoring should be scaled up accordingly. Nutanix Cloud Manager (NCM) handles governance well, including confidential matters and is certified for compliance audit for ISO 27001, PCI, HIPAA, and all, making it quite good compared to VMware.

My use cases highlight that Nutanix Cloud Manager (NCM) is quite good in virtualization, with more RAID configured for their clusters. In case of a disaster affecting any physical instance or server used in virtualization, we can restore all processes within this RAID and other configurations. Additionally, whenever we want quick snapshots or VM backups, it takes only five to ten seconds to process, which is quite good for my use case.

The feature I find myself using the most day-to-day is deploying for any of the customers or internal use for the application team or team members utilizing these services. Any of the VMs or virtualization has a compute dependent on user and developer sides, targeting sectors such as finance, security, or IT operations. This allows us to efficiently use auto-scaling through Nutanix Cloud Manager (NCM), receiving alerts for workflows not aligning with scenarios, such as new requirements or database interaction compromises, enabling us to analyze through alerts. Nutanix Cloud Manager (NCM) also has a good support team; we can log cases and have troubleshooting done effectively..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The setup, learning curve, and ease of use of Nutanix Cloud Manager (NCM) were crucial factors in deciding on this cloud management solution; it effectively automates disaster recovery processes, making it the best choice for us..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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“Deployment was quite easy, and the migration part was also smooth, with good support from Nutanix Cloud Manager (NCM) support team, resulting in minimal downtime for our critical applications..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“During deployment and setup processes, I appreciate that life cycle management performs node-by-node updates while keeping workloads running, effectively minimizing downtime. I always conduct pre-checks for compatibility before starting any upgrade, which has proven invaluable for maintaining reliability..”

Sasikiran Sakalabattina

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Sr Infrastructure engineer at TechMahindra

“I work for a very large organization where 500 Nutanix nodes are deployed. In that scenario, when a customer is requested for a couple of VMs to be provisioned, we created 100 plus virtual machines. This can help with resource utilization and all the related things..”

Pradeep Singh Rathore

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Lead SME at a tech services company with 1,001-5,000 employees

“If I compare Nutanix with Azure, I find that both are different; the concepts are similar, but I enjoy working on both platforms because they provide good learning opportunities. Nutanix is generally much easier for day-to-day operations compared to Azure or other tools, and the GUI is quite good once the environment is set up and running, which simplifies lifecycle tasks and governance. However, the initial setup and learning curve can vary based on the scenario, especially for teams coming from VMware or public cloud..”

Sudhir Dalvi

IT Consultant at Terraforge

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“When comparing NCM to other solutions in terms of setup, learning curve, and ease of use, the setup involved Deutsche Bank, our old customer looking for a secured and stable environment.

“We had two architects aligned for this account, and from the delivery side, I was aligned as well.

“We configured the entire architecture with the help of Nutanix's suggestions, resulting in one of the most stable environments I have encountered in my twenty-five years of experience..”

Rajesh Gaikwad

Senior Service Delivery Manager (Lead Sdm) at ATOS

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Customer Service and Support

“I rate the tech support of Nutanix a ten on a scale of one to ten. Given my rich experience with Nutanix technologies, I would recommend organizations considering Nutanix Cloud Manager (NCM) to focus on its seamless integration and robust support..”

Amila Kulasekara

Technical Specialist Systems at Gerab System Solutions

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“When it comes to technical support for Nutanix Cloud Manager (NCM), I would rate it as good, around a seven or eight. Since a 7.5 rating is not available, I would say the technical support is between seven to eight..”

Amogh Jain

Senior Infrastructure Consultant at Infosys

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“I rate Nutanix technical support a nine out of ten. Their prompt resolution to tickets and the quality of technical analysis and meetings ensure that issues are handled efficiently, although sometimes it may take longer for more complex problems..”

Sasikiran Sakalabattina

Sr Infrastructure engineer at TechMahindra

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“Nutanix Cloud Manager (NCM) has a good support team; we can log cases and have troubleshooting done effectively.

Customer support with Nutanix Cloud Manager (NCM) is very good..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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“Nutanix stands out because they provide very good support throughout India and outside the countries. That is the main thing, and they have a separate cloud environment.

They provide very good support from the customer side and give a response immediately..”

VirendraKumar

Senior Consultant at Capgemini

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“I would rate the technical support from NCM at a five.

“While the technical staff are good, their process of transferring issues from one person to another has ample room for improvement..”

Rajesh Gaikwad

Senior Service Delivery Manager (Lead Sdm) at ATOS

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Other Advice

“Maintaining Nutanix Cloud Manager is very easy. I rate their technical support at 10 out of nine. Based on that support and those features, overall support, I would rate it 10 out of eight. My overall review rating for this product is 8..”

VirendraKumar

Senior Consultant at Capgemini

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“I would recommend Nutanix Cloud Manager (NCM) to others looking for a cloud management solution for its many benefits and ease of use. I rate Nutanix Cloud Manager (NCM) as a product a nine, as I truly appreciate its functionalities. My overall review rating for this product is nine..”

Amila Kulasekara

Technical Specialist Systems at Gerab System Solutions

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“I would say that before exploring other solutions, just look at them, take the demos, and if that is a very good solution, consider it. I recommend Nutanix Cloud Manager (NCM) to others.

“Everything about Nutanix Cloud Manager (NCM) is good, and this is a very good solution. I have recommended it to another client. If they are looking at changing from another platform, I will definitely suggest Nutanix Cloud Manager (NCM). I would rate this solution a 10 out of 10..”

Mahendra Panchotiya

IT Lead at Meditab Software, Inc.

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“Currently, we are exploring Nutanix MST DR, which is the multi-snapshot technology we plan to deploy.

My advice for others looking to implement this product is that this whole environment and architecture is user-friendly, providing significant help for infrastructure support personnel in terms of easy and quick deployment. It is also very scalable and can be integrated effectively.

Overall, looking at the vulnerability aspects and other features, I would rate it an eight. I have provided an overall review rating of 8 for this solution..”

Mohammed Ashfaq

Cloud Specialist Global IT at Al Dahra

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“I would rate Nutanix Cloud Manager (NCM) overall as 9.5, considering the competitive landscape, especially against VMware and others.

The reason I chose 9.5 is due to the limitations in GPU hyperscaler integrations; Nutanix Cloud Manager (NCM) currently lacks adequate plugins for monitoring GPU aspects, and enhancing this could elevate the rating to a perfect 10.

My advice for others considering Nutanix Cloud Manager (NCM) is to integrate AVH and Prism to enhance cloud management processes effectively.

I think Nutanix Cloud Manager (NCM) is good and strong in the market; my only suggestion is that it should explore possibilities in hyperscaler metrics and work on upgrades for improved functionalities. My overall review rating for Nutanix Cloud Manager (NCM) is 9.5..”

DhananjaySingh

Manager (cyber security) at Yotta datacenter pvt ltd

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“My clients utilizing Nutanix Cloud Manager (NCM) include all types, such as small, medium, and enterprise businesses, depending on the client strength and infrastructure.

“Assessing Nutanix Cloud Manager (NCM) for helping my team meet current automation needs while planning for future expansion, it depends on the client side regarding their automation requirements, and we move forward accordingly.

“I work with various industries while using Nutanix Cloud Manager (NCM), including insurance, FMCG, and banking, depending on the client environment and whether they are using it.

“The number of users in my company that work with Nutanix Cloud Manager (NCM) varies from project to project, with a minimum of 100, but it can go up to 1,000 or 2,000 depending on the project size and client environment.

“My overall rating for this review is 7..”

Amogh Jain

Senior Infrastructure Consultant at Infosys

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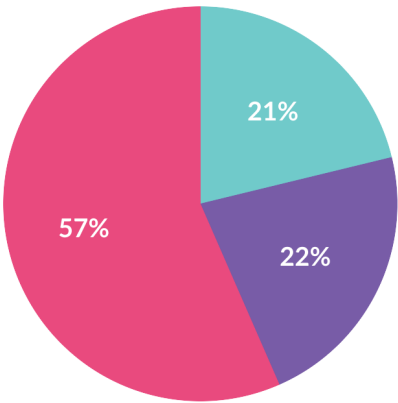
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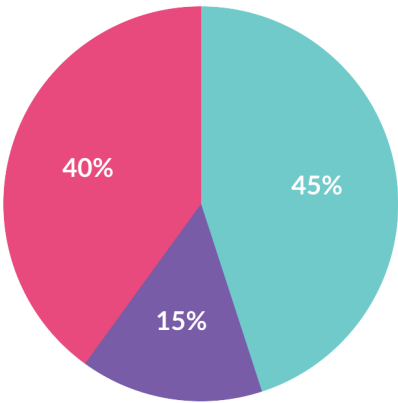


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Large Enterprise Midsized Enterprise Small Business

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