aws marketplace

N2W

Reviews, tips, and advice from real users

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Product Recap

N2W

N2W Recap

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Valuable Features

Excerpts from real customer reviews on PeerSpot:

- "Overall, N2WS has transformed our backup operations from a manual, error-prone process into a reliable, automated system that scales with our growing AWS infrastructure."

  Validated user
  Service Delivery Manager at a consultancy with 11-50 employees

- "N2W has significantly improved our operational efficiency and our confidence in our business continuity plan."

  Validated user
  Cloud Engineer at a financial services firm with 1,001-5,000 employees

- "N2W has positively impacted our organization by assisting us in areas of cost savings when compared to other tools available, and it has also given us an extra layer of protection."

  Adebayo Ogunleye
  Director of Information Technology & Customer Success at Maplewave

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"N2W has positively impacted our organization by allowing us to conduct recovery drills and share information with our customers about our improvements."

Sathish Devasenapathy

Director, Cloud Infrastructure and Systems Operations at d1g1t Inc.

"N2WS is a powerful solution with a rich set of features designed to address even the most complex backup and disaster recovery requirements."

George Philippakos

Cloud Manager at St. John's University

"N2W greatly improved our resilience to potential loss of services and allowed us to strengthen our service offering for our customers."

Validated user

Works

"N2WS is a mature and reliable solution that delivers strong value for AWS backup and disaster recovery."

DanielUlianitsky

Systems Engineer at a manufacturing company with 11-50 employees

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What users had to say about valuable features:

"The combination of disaster recovery, backups, and scheduling helps us be flexible with our approach to backup, start and stop times while being cost-effective.."

Validated user
Cloud Engineer at a manufacturing company with 10,001+ employees

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"Tag-based backup with guardrails and a tagging policy means that newly created infrastructure is automatically added to the correct backup policy, and I never have to worry about unprotected resources. The resource control is also invaluable to us, as it allows me to shut down infrastructure when it is not needed, saving thousands in costs each month.."

Validated user
Principal Cloud Platform Engineer at a tech vendor with 1,001-5,000 employees

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"The biggest feature set is the integration with AWS and the ability to easily point and click backup policies both in-region, cross region, as well as cross account. It also allows us to test the posture of the policies by performing restore tests to establish recovery point objective (RPO) and recovery time objective (RTO).."

Validated user
Works

Read full review

"Policy-Based Automation: The ability to define backup schedules, retention, and cross-region replication in a single policy and then apply it dynamically using tags is the cornerstone of our strategy. It is the definition of 'set it and forget it.' Centralized Management Console: The single dashboard for managing our entire multi-account environment is non-negotiable. Cross-Region and Cross-Account DR: This feature is critical for our resiliency and data isolation strategy. The ease of orchestrating failover is a game-changer. File-Level Recovery: For day-to-day operational requests, the ability to mount a snapshot and recover individual files without restoring an entire volume saves an immense amount of time.."

Validated user
Infrastructure manager at a consultancy with 1,001-5,000 employees

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"The most valuable features for us are cross-region and cross-account backup, flexible scheduling and retention policies, and fast recovery capabilities.

The ability to orchestrate backups across multiple AWS accounts from a single interface is particularly useful.

Lifecycle management and cost optimization features also help reduce storage costs while maintaining compliance.."

DanielUlianitsky
Systems Engineer at a manufacturing company with 11-50 employees

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"The automated scheduling has been transformative because it eliminated our dependency on manual processes and custom scripts that required constant maintenance. We can now set backup policies once and trust that they'll execute reliably across all our EC2 instances, EBS volumes, and RDS databases without ongoing intervention.

"The notification system is particularly valuable for our operations team. We receive real-time alerts via email and can integrate with our existing monitoring tools, which means we know immediately if any backup jobs fail or encounter issues. This proactive visibility has prevented several potential data loss scenarios where we might not have discovered backup failures until we actually needed to restore.

"The cross-region replication for disaster recovery gives us genuine peace of mind. We can automatically replicate critical backups to secondary regions, ensuring we can recover operations even during major regional outages. The ability to test disaster recovery scenarios without impacting production has been crucial for our compliance requirements. Additionally, the centralized dashboard across multiple AWS accounts has simplified our management overhead significantly. Instead of logging into different accounts to check backup status, we have a single pane of glass view of all our backup operations, which has improved both efficiency and oversight for our distributed infrastructure.."

Validated user

Service Delivery Manager at a consultancy with 11-50 employees

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Other Solutions Considered

"Previously, we used Veeam backup on-premise, and the cost was the first driver to move. After the first usage steps, we see the product fully covers the solution we need.."

Validated user
Infrastructure manager at a consultancy with 1,001-5,000 employees

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"We evaluated AWS-native solutions and other third-party backup tools.

Ultimately, N2WS stood out due to its ease of use, strong feature set focused on AWS, and cost-effectiveness compared to more complex enterprise solutions.."

DanielUlianitsky
Systems Engineer at a manufacturing company with 11-50 employees

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"Improved reporting dashboards with more granular filtering, better alerting and notification customization, and deeper integration with third-party monitoring tools would be valuable.

Enhanced automation and API capabilities for complex workflows would also be a welcome addition.."

DanielUlianitsky
Systems Engineer at a manufacturing company with 11-50 employees

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"We evaluated two other main options before choosing N2W. The first was AWS's native service, AWS Backup. While it is a solid service and integrates well, we found N2W's user interface to be more intuitive and its disaster recovery orchestration to be more powerful and straightforward at the time of our evaluation. The ability to recover an entire instance, including its network configuration, into another region from a single console was a major differentiator. We also briefly looked at another third-party vendor but found N2W's deployment and billing through the AWS Marketplace to be much simpler and more transparent.."

Validated user
Cloud Engineer at a financial services firm with 1,001-5,000 employees

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"We previously relied on a combination of custom scripts and AWS native snapshot scheduling through Lambda functions. We also evaluated AWS Backup before settling on N2WS. We switched because our homegrown solution became increasingly difficult to maintain as our AWS infrastructure grew. Managing backup schedules across multiple accounts and regions through custom scripts was time-consuming and error-prone. We frequently encountered issues with failed backups that went unnoticed until we needed to restore data. AWS Backup, while improving, lacked some of the advanced features we needed at the time, particularly around cross-region disaster recovery automation and comprehensive reporting across our multi-account environment.

"N2WS offered the centralized management and automated notification system we were missing with our custom approach. The ability to manage backups across multiple AWS accounts from a single dashboard was a key deciding factor, along with the robust disaster recovery capabilities and detailed reporting that our compliance requirements demanded. The switch eliminated the ongoing maintenance overhead of our custom scripts while providing more reliable backup operations and better visibility into our data protection status.."

Validated user

Service Delivery Manager at a consultancy with 11-50 employees

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"We evaluated several options before choosing N2WS. We looked at AWS Backup as the native solution, which was appealing for its tight integration with AWS services. However, at the time of our evaluation, it lacked some of the advanced cross-region disaster recovery automation and multi-account management capabilities we required. We also evaluated Veeam Backup for AWS, which had strong brand recognition from our on-premises experience. While feature-rich, we found it more complex than needed for our use case and the pricing was less favorable for our backup volume.

"CloudRanger (now part of Druva) was another option we considered, offering good automation features, but the user interface and reporting capabilities weren't as comprehensive as what we needed for our compliance requirements. We briefly looked at Rubrik's cloud offering, but it felt over-engineered for our AWS-focused backup needs and came with a higher price point. N2WS stood out because it struck the right balance between functionality and simplicity. It provided the multi-account management, disaster recovery automation, and notification systems we needed without the complexity or cost overhead of some enterprise-focused solutions. The AWS-native approach and reasonable pricing made it the clear choice for our requirements.."

Validated user

Service Delivery Manager at a consultancy with 11-50 employees

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ROI

Real user quotes about their ROI:

"In my experience with pricing, setup cost, and licensing, I have seen a return on investment as there are definitely fewer employees required to manage the backups, and there is definitely a major time save due to the single pane of glass. We were able to reduce our staff generally with the ease of this product.."

NicholasCappuccino
Sr. Manager Data Protection at Epsilon

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Use Case

"Backup and snapshots. Before implementing a dedicated cloud-native solution, our primary pain point was the fragmented and manual nature of our data protection strategy. We were relying on a patchwork of custom-written Lambda scripts to trigger EBS snapshots, which was brittle and difficult to manage at scale.."

Validated user
Infrastructure manager at a consultancy with 1,001-5,000 employees

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"We used N2W primarily as part of our wider disaster recovery (DR) strategy in the business as a way to protect assets in AWS and to automatically schedule utilization of resources.."

Validated user
Works

Read full review

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"Our primary use case is automated backup and disaster recovery for AWS workloads across multiple accounts and regions.

We use N2WS to protect EC2 instances, EBS volumes, and critical application data, with a strong focus on cross-region backups for disaster recovery scenarios.."

DanielUlianitsky
Systems Engineer at a manufacturing company with 11-50 employees

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"My primary use case for the N2WS Backup & Recovery for AWS Free Trial (BYOL) is to back up EC2 instances using AWS snapshots and manage those instances across approximately 70 AWS accounts. N2W was a critical factor in enabling efficient management of all the snapshots in those accounts.."

NicholasCappuccino
Sr. Manager Data Protection at Epsilon

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"N2W serves as our go-to solution for backing up our critical AWS infrastructure, which we have consistently used over the last three to four years. We protect our EC2 instances, EBS volumes, RDS databases, and VPC configurations.

"Within our use case, we use N2W for backing up our S3 and taking snapshots, as well as for the automated orchestration of our disaster recovery drills. This helps us validate the state of our disaster recovery playbook, and it is something we rely on for our day-to-day activities.."

Adebayo Ogunleye
Director of Information Technology & Customer Success at Maplewave

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"Our primary use case for N2WS is comprehensive backup and disaster recovery for our AWS infrastructure. We leverage it as our centralized backup solution across multiple AWS accounts and regions, primarily for EC2 instances, EBS volumes, and RDS databases. The solution serves as our critical data protection layer, ensuring business continuity through automated backup scheduling, cross-region replication for disaster recovery scenarios, and reliable restore capabilities.

"Additionally, we utilize the notification system extensively to monitor backup job status and receive alerts on any failures, which helps us maintain our RPO and RTO requirements while reducing manual oversight of our backup operations.."

Validated user
Service Delivery Manager at a consultancy with 11-50 employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"My experience with pricing, setup cost, and licensing is smooth, as I have not faced any issues while spinning up the instance from the marketplace, and the documentation is very comprehensive.."

Sathish Devasenapathy

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Director, Cloud Infrastructure and Systems Operations at d1g1t Inc.

"In terms of the integration and configuration of this product in our AWS environment, it is an easy-to-use tool, easy to install, very intuitive, and saves time.

We have some DBs in the environment and it works well with them. We also have some VMs in deployment and the integration with them was easy, without any problems.."

Silvia Rivera Aguilar

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Pre-Sales Engineer at a comms service provider with 11-50 employees

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“Deployment of N2WS Backup & Recovery for AWS Free Trial (BYOL) was very easy.

The configuration process was straightforward and wizard-driven. You simply need to provide basic details such as the target AWS account, security groups, and IP addresses. Once these items are set, the initial deployment is quick and hassle-free..”

NicholasCappuccino

Sr. Manager Data Protection at Epsilon

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“The initial setup is not complex, but you have to know exactly what you would like to do in terms of backup. It's a question of competency. It's not for people with no technical skills. It's for people who know how to make a backup, how to assign a device and network, and how to work on that. It's not hard, but it's for people who have basic technical skill on the Cloud or IT.

Deployment usually takes a few hours.

In my company we have no technician to deploy, only a presale engineer and trainers. We have a training session to certify partners to do install and setup. We animate a 450 partners community who have the capability to deploy backup solutions on the Cloud or onsite..”

Validated user

Technical Adviser, Data Center at a wholesaler/distributor with 10,001+ employees

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Customer Service and Support

“We have contacted the solution's technical support team, who are very helpful and help us solve our issues. If there are any product issues, they involve the development team to sort that out..”

Linga Raja
Data Backup & Recovery Administrator at LTM

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“I give it a five because the system just works. It is efficient. Anytime you get an error code, they are descriptive enough for you to troubleshoot. Their support is amazing. They get back to you in a timely manner and work with you. The account representation is personable and works with you during times when you are renewing your licenses. They have just been a great partner to work with..”

NicholasCappuccino
Sr. Manager Data Protection at Epsilon

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“I don't know about support because it is made directly by the vendors. It's not done by the channel. The channel is used for selling, installation, and setup.

“I don't know about support, the only thing I see is that we sell more and more. It's a good product..”

Validated user

Technical Adviser, Data Center at a wholesaler/distributor with 10,001+ employees

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Other Advice

"My advice to others looking into using N2W is that if they need multi-region snapshot copies, they can definitely try N2W, as it is a straightforward and simple setup. I provided a review rating of nine out of ten.."

Sathish Devasenapathy
Director, Cloud Infrastructure and Systems Operations at d1g1t Inc.

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"N2WS is a mature and reliable solution that delivers strong value for AWS backup and disaster recovery.

It is especially well-suited for organizations managing multi-account environments.

My advice would be to invest time in properly designing backup policies from the start to fully leverage its capabilities and maximize cost efficiency.."

DanielUlianitsky
Systems Engineer at a manufacturing company with 11-50 employees

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"My main advice to anyone considering N2W is to start with the free trial. Set it up for a small but critical part of your environment and test a full recovery scenario, including a cross-region disaster recovery drill. Seeing how quickly and seamlessly you can bring a complex application back online is what will truly sell you on the product. It is a solution that delivers tangible peace of mind. The support team has also been very responsive the few times we've had questions. Overall, it is a robust, reliable, and user-friendly product that does exactly what it promises.."

Validated user
Cloud Engineer at a financial services firm with 1,001-5,000 employees

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"N2W fits into our daily workflow as we automate the backup and monitor it to ensure everything functions properly. For our day-to-day business, it is a reliable tool in the area of our business continuity posture, which has strengthened significantly since we started using N2W as a backup enterprise solution. This provides us with near-instant recovery capabilities, allowing us to restore entire instances or individual files quickly. It has assisted us in minimizing our Recovery Time Objective.

"We leverage the report generation and file-level restore to recover exactly what we need without running a full system restore. We find this very useful because it acts as a granular recovery tool that helps us maintain uptime, minimize disruptions, and quickly bring us back to near-instant recovery time in case we need to restore from our backups.

"Our advice for others looking into using N2W is that if anyone is considering a backup tool or company, N2W would be their best option. We suggest starting with the 30-day free trial to test backup frequency, retention, and disaster recovery workflow. Once you determine your needs from the tests, especially for more than 200 instances, make sure to go for the enterprise version. We gave this review a rating of 10 out of 10.."

Adebayo Ogunleye
Director of Information Technology & Customer Success at Maplewave

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"N2WS is a solid, reliable backup solution that delivers on its core promises. For organizations looking to move beyond custom scripts or basic AWS native tools, it provides a good balance of functionality and ease of use. My main advice is to take advantage of the trial period to thoroughly test your specific use cases, particularly disaster recovery scenarios. Don't just set up backups—actually test restores to different regions and accounts to ensure the process works smoothly for your environment.

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"The solution works best when you invest time upfront in proper policy configuration and notification setup. Once configured correctly, it largely runs itself, but getting those initial settings right is crucial for long-term success. For teams managing multiple AWS accounts, N2WS really shines. The centralized management capability alone can justify the investment if you are currently juggling backup operations across numerous accounts manually. One thing to keep in mind is that while N2WS handles the backup orchestration excellently, you still need to understand your underlying AWS costs for snapshots and cross-region data transfer.

"The tool provides good visibility into this, but make sure your team understands the AWS billing implications. Overall, it has been a worthwhile investment that has improved our operational efficiency and reduced backup-related stress for our team. It's not the flashiest tool, but it's dependable and does exactly what it promises.."

Validated user
Service Delivery Manager at a consultancy with 11-50 employees

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"I purchased **N2WS Backup & Recovery for AWS Free Trial (BYOL)** through the AWS Marketplace.

Key Benefits:

- Ease **of Restore & Disaster Recovery:** The ability to take an EC2 snapshot and restore it to another availability zone or even another region has streamlined our DR testing. Restores are almost instantaneous—except when pulling from Glacier—but even then, it's far faster than waiting for tape restores in an on-prem environment.
- **Compliance Efficiency:** Audits are nearly complete as soon as they begin. We can quickly provide historical data through automated emails and generate detailed reports, making compliance with auditors simple.

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- **Operational Savings:** Our backup team has been reduced from five people at its peak to three, thanks to the efficiency N2WS provides. This tool has made our operations leaner and more effective.
- **Cost Optimization:** While EBS snapshots can be expensive, N2WS helps us move data to lower-cost storage tiers like S3 IA or Glacier, significantly reducing costs.

Customer Support: I would rate their support a **10 out of 10**.

Billing Experience: Metering and billing are straightforward. The ability to optimize storage costs is a major advantage.

Advice to Others: Definitely give N2WS a thorough trial. It simplifies complex tasks and makes backup and recovery much easier. **Overall Rating:** (5 stars)."

NicholasCappuccino
Sr. Manager Data Protection at Epsilon

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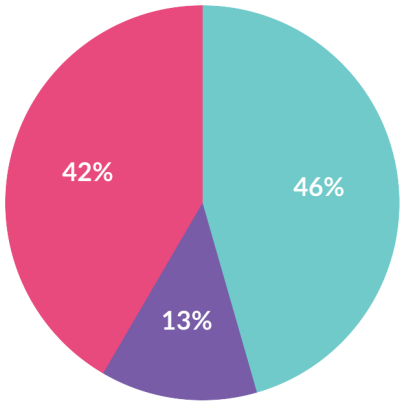
by visitors reading reviews

Construction Company	15%
Outsourcing Company	11%
Comms Service Provider	9%
Healthcare Company	7%

Company Size

by reviewers



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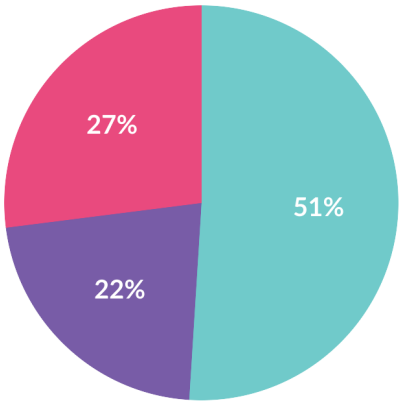

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