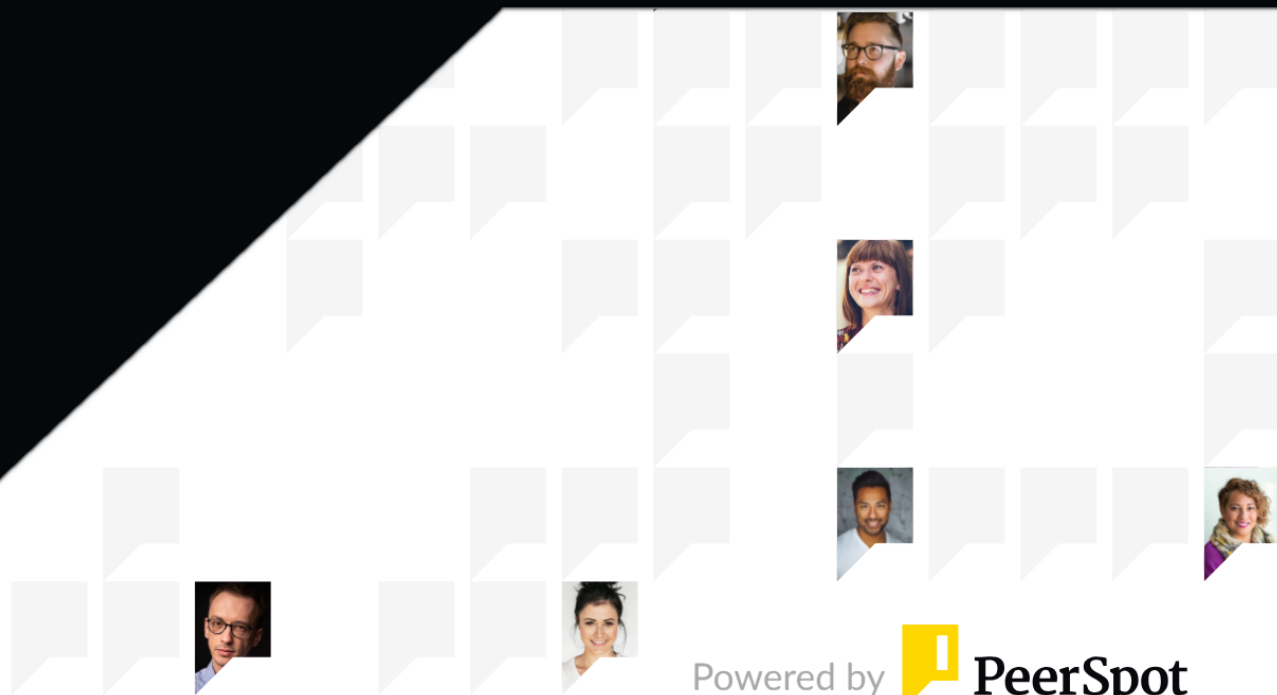


aws marketplace

CloudAware

Reviews, tips, and advice from real users



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Product Recap



CloudAware

CloudAware Recap

CloudAware offers robust cloud management solutions, enabling efficient infrastructure monitoring, cost optimization, and compliance adherence across various platforms. Users appreciate its CMDB for resource tracking, automated security protocols, and enhanced cost management features, which collectively enhance operational efficiency and foster better team collaboration.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “CloudAware has positively impacted our organization by becoming the backbone of our cloud operations, securing our confidential data and optimizing every aspect from policy compliance to data reporting, enabling us to manage heavy datasets effectively while increasing productivity, onboarding more clients, delivering multiple projects simultaneously, and reducing cloud spending by four crores annually.”



Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

- ✓ “CloudAware is helping us scale up our cloud integration activities by automating tasks that were once manually intensive and providing accurate and transparent service cataloging.”



Purnambica Kolavennu

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

- ✓ “CloudAware is one of the most structured, enterprise-grade cloud management software available today, and I strongly suggest my peers to look into its multi-cloud governance and CMDB management system before adopting it.”



PRIYANKA PRAKASH

Deputy General Manager at Agriculture Skill Council of India (ASCI)

- ✓ “From the past three to four years, we have not found any cases of attacks because all risks and potential attacks are being proactively communicated by the software to our tech team, allowing us to take proactive and reactive measures to avoid such attacks.”



Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

- ✓ “CloudAware serves as a centralized platform where we can monitor AWS, GCP, and Azure, allowing us to monitor all cloud environments in one place.”



ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

- ✓ “I utilized it in one of the use cases for workload assessment and definitely it has brought in the value as a return of investment to us, because that was the assessment I was doing for one of our end customers.”



Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

- ✓ “CloudAware has positively impacted us by reducing costs by 10 to 15% and improving compliance reporting speed, saving several hours per audit.”



TusharGoel

Cloud Engineer at TO THE NEW Digital

What users had to say about valuable features:

“The valuable aspect of CloudAware is its FinOps functionality. It helps maintain the budget on the cloud side, which is crucial since cloud budgets can be substantial. CloudAware supports cost management at a granular level, reducing the need for finance personnel and enabling teams to focus more on operations. It also offers reporting and dashboard capabilities that are easy to use and customizable.

“The best features CloudAware offers include billing and amount estimation. The user interface is very easy to track and understandable, making it useful for both technical users and management. Additionally, CloudAware's accuracy and reliability in output are impressive, providing consistent and accurate data..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“One of the best features that CloudAware offers is complete visibility. When we talk about a one-stop solution for the entire cloud management, CloudAware ranks at the top because I can have real-time visibility of all my platforms in a comprehensible manner that is easy to understand and assess. It also helps us in auto-discovering and normalizing the inventory for our compliance and governance requirements, eliminating a lot of wastage and significantly reducing our security risks. This is crucial as we deal with the government, where security risks are substantial. CloudAware is helping us scale up our cloud integration activities by automating tasks that were once manually intensive and providing accurate and transparent service cataloging. Furthermore, tickets raised on their platform are resolved within 24 to 48 hours, highlighting their responsiveness. This makes CloudAware one of the most cost-efficient platforms in the market, ranking in the top five or top six.

“Our tech team has reported a few bugs in certain areas, such as cloud logs. Whenever there are new updates happening on the cloud system, the logs need to be updated regularly, but we sometimes feel there are lapses in terms of log accounts or traces. Once we report the issue, the ticket gets resolved, but a more streamlined cloud logs system would be helpful. Additionally, establishing a full-fledged audit control reporting structure is needed, especially since we conduct risk assessments. The team is working aggressively on these improvements, and I am in conversation with them on a fortnightly basis..”

Purnambica Kolavennu

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

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“What stands out for me in CloudAware are its customizable dashboards and automated compliance checks, which save us both time and effort.

“Customizable dashboards let us tailor the cost and compliance metrics for each team, making daily reviews easier, and the automated compliance checks have reduced manual audits and caught issues early, boosting security.

“Multi-cloud inventory tracking is another feature that gives us a unified view of all assets, which is a huge help for managing resources efficiently.

“CloudAware has positively impacted us by reducing costs by 10 to 15% and improving compliance reporting speed, saving several hours per audit.

“Our quarterly compliance audit now takes around 30% less time since CloudAware automatically flags non-compliant resources, allowing us to fix issues very early.

“We saved around 20% in our operational time by reducing manual compliance checks and cost analysis, freeing up team capacity..”

TusharGoel

Cloud Engineer at TO THE NEW Digital

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“The best features CloudAware offers include strong IT compliance and governance, which my team appreciates significantly due to our frequent audits. Additionally, the built-in observability has increased transparency across all management levels; everyone now accesses the same set of information promptly. We have optimized our cloud spending by approximately 40 percent in the last two years, as operating on a singular integrated platform simplifies database and asset management while reducing maintenance costs.

The observability feature of CloudAware has streamlined our multi-cloud and on-premises visibility, enhancing our IT infrastructure efficiency. With around 20 to 30 people managing daily data from entry to monitoring, tasks that previously took 24 to 48 hours now occur in real-time. My senior management has access to accurate asset tracking and discovery at any moment, which has strengthened our credibility and transparency with clients.

Additionally, the introduction of cloud security posture management features, including unique cloud security policies for each asset, has greatly decreased risk and improved threat response automation. We requested a centralized cloud logging reporting system that provides detailed access logs, which has been implemented and is highly valued.

CloudAware has positively impacted our organization by becoming the backbone of our cloud operations. It secures our confidential data and optimizes every aspect, from policy compliance to data reporting, enabling us to manage heavy datasets effectively. Our operations have seen increased productivity, allowing us to onboard more clients and deliver multiple projects simultaneously, all while reducing cloud spending by four crores annually..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

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“There are many features that organizations use, and we are currently using CloudAware for cybersecurity management. We are also using details to manage our different cloud services in an integration platform. We now have very seamless integration happening because much of our work is on multiple different platforms, and managing the entire work across those cloud servers at once is very difficult. This is being taken care of very well, and our Azure platform, our SaaS platforms, and everything are being managed in a unified manner with only one resource deployed for managing this, and that person is doing very well through this platform. This is definitely one of the operational excellence aspects we are achieving. We are reducing time, improving the overall operational experience for our clients, and the heavy files or humongous data files stored are properly tagged and cataloged, which helps us greatly because searching for files on the server that are twenty to twenty-five years old would not be humanly possible without this assistance.

“Regarding the seamless integration feature of CloudAware, we are parallelly working on approximately five to six different cloud servers, and the integration is being done through API integration. CloudAware's best feature is that it is very easy to integrate with other Oracle Cloud or Google Cloud servers. It does not pose any technical glitches in terms of integration, and there are no heavy codes required by my IT team for doing that integration. It is quite seamless and very quick. The entire IT infrastructure becomes very secure and strengthened overall after integration, as any servers vulnerable to outside attack or outside threat are identified and secured. This is the reason we started integration from the very first day of deployment.

“CloudAware has positively impacted our organization in various ways. There has been a drastic improvement in operational excellence. Earlier, half of the IT team was involved only in the complete management of configuration database servers, but after deployment, we have reduced our manpower load, and now only three people are required for managing the end-to-end integration and security checks. The tracking of databases and software we work through these servers has become very easy. We now have real-time configuration management where the database is continuously being updated. With just one click, I can check all my cloud assets, what they are working on, and how they are all being managed in real-time. Our

visibility has increased to approximately one hundred percent. Our cloud spending, which used to be huge, has been reduced to a great extent, and our monthly billing has drastically slowed down. This is something positive we have seen over the past three years, with every year showing reduced monthly billings, which is good for us as a mid-large organization..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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“For our organization, it is extremely important to have centralized cloud governance and security control management systems in place, and CloudAware is helping us with cost optimization across various multi-cloud environments. We have been using it for the past five years now, and it has been a great experience so far with the platform.

“Regarding the various features that we are using in CloudAware, all of it is helping us formalizing the SOPs in place, putting all the data inventories at a single place, and that is actually helping us to have strengthened cloud governance. We are using a single inventory of CMDB, through which all our on-premises and different cloud environments are getting segregated at a single place, and we are automatically discovering and normalizing the resources in our one centralized system. This is helping us eliminate any kind of IT-related issues. With so much data stored, we now have real-time asset discovery and visibility where the system continuously runs and discovers the cloud resources for us, and we no longer face configuration challenges. We now maintain a real-time, accurate view of the infrastructure dependencies, leading to faster troubleshooting and very positive impact analysis for the organization. Due to this, our cloud costs across various environments have certainly been optimized and unnecessary spending has reduced significantly. We can now track and forecast our cloud spending in a much more advanced way, and the billing data is also centralized, saving a lot of unused spending and there is a significant reduction in wastage.

“Regarding faster troubleshooting and real-time discovery, this has actually led us to have a single unified real-time view of the infrastructure, changes, and workings across different stack systems due to the multiple cloud environments where different teams work on different stacks. Unified visibility means a single source of truth because we are working on approximately 20 different clouds simultaneously, and consolidating all cloud assets in a central CMDB system has given us more unified visibility, showing the relationship between applications, servers, networks, and the people working on them. This is helping us reduce time spent searching across multiple software, tools, and environments. We now have a real-time change tracking system that tracks every configuration happening in GCP, Azure, and AWS, identifying what has changed, when, and who changed it. This helps us quickly see modifications, incidents, and facilitates faster root cause

identification. There is more visualization for any kind of misconfigurations, with an automated flagging and alerting system that flags duplicate or root cause issues in a very proactive manner, helping us detect deviations from approved configurations and streamline our systems.

“Our experience with CloudAware has had a very positive impact on our organization because we have been able to reduce a lot of wastage and unnecessary expenditure on our cloud management systems. We are now saving a lot of money by checking various resources we manage. The auto-discovery of assets is leading to very reduced risks, and we definitely need better operational excellence. Earlier, we did a lot of things standalone, but now, after integrating our configuration management database, we have a free movement of information and ideas from one system to another. This has eliminated interdependence on people, and a system is handling everything for us, providing on-premise visibility and multi-cloud environment visibility that helps us make better cloud management decisions. This has led to improved optimized cloud spending, uniform cloud cost management, with normalized cloud billing data, and it enables us to track resource owners and changes in management databases. Vulnerability management, critical for us, helps us contextualize, rank, and remediate security vulnerabilities at scale, and assess any kind of risk or security threats. Everything is working great for our organization, improving our operational excellence greatly.

“Regarding cost savings, we are seeing significant impacts from CloudAware, which has directly led to reduced cloud waste and improved operational efficiency. The system identifies idle, unused, over-provisioned, or under-provisioned resources, helping us eliminate unnecessary cloud spending, and we centralize billing across all cloud providers. We are allocating costs to applications, teams, or business units much faster, improving budget control and forecasting by right-sizing workloads. This helps us save by avoiding overpaying for unused capacity, matching storage sizes to workload demands, and reducing waste from unused commitments or licenses. Any cost spikes or anomalies are detected proactively in real time, preventing unexpected billing overdues. Furthermore, time-saving comes from faster issue resolution and incident resolution due to having a single view of all cloud assets, which leads to continuous tracking. We have reduced

manual reporting efforts significantly with automated workflows and dashboards replacing Excel-based systems, saving several hours and days in reporting while automating cloud governance and faster incident and change analysis. Everything is automated, helping us save a humongous amount of time.

“CloudAware has indeed helped us reduce cloud costs rapidly, improving operational efficiency and security posture management while minimizing manual interventions across multiple cloud environments. We have reduced cloud spending by identifying unused, idle, and over or under-provisioned resources, leading to right-sizing of storage and reserving instances. Typically, we are seeing a ten to thirty percent reduction in cloud waste, which has improved budget accountability. We have also saved a lot of time due to faster troubleshooting with thirty to seventy percent reduction in incident resolution time, thanks to automated reporting and compliance structures eliminating manual reports. Strong compliance with ISO and CIS frameworks has reduced audit penalties and improved our compliance status..”

PRIYANKA PRAKASH

Deputy General Manager at Agriculture Skill Council of India (ASCI)

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Other Solutions Considered

“There are plenty of tools in the market, and there are also many cloud-native tools. Even GCP provides a good UI and navigation that CloudAware offers, allowing for easy grouping and monitoring..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“CloudAware is the first cloud management solution we are using. Previously, we used cloud-native tools, but they were limited to the cloud environment and could not contribute with Azure data. We are using CloudAware to centralize all our cloud environments..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“We previously used a combination of native AWS and Azure cost tools, but we switched to CloudAware for centralized multi-cloud visibility and more advanced compliance features..”

TusharGoel

Cloud Engineer at TO THE NEW Digital

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“Initially, we chose to try VMware, previously known as CloudHealth, along with ServiceNow cloud management and DataDog. However, our GC and board decided to switch to CloudAware due to its long-term commitment and stronger security posture management, which built trust throughout the process..”

PRIYANKA PRAKASH

Deputy General Manager at Agriculture Skill Council of India (ASCI)

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“Before choosing CloudAware, we evaluated other options such as ServiceNow, which had a high cost despite good performance, and Device42 for its asset tracking system. We also tested Asset Panda but encountered performance issues, leading us to ultimately opt for CloudAware due to better cost efficiency and features..”

Purnambica Kolavennu

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

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“Before CloudAware, we used different internal solutions, including ManageEngine, which was too costly at \$300 per month per user for our needs. Afterward, we tried Skrūt Automation for a year but encountered issues, and we also evaluated Sprinto before ultimately deciding that CloudAware met our requirements best.

We evaluated several options, including a master control quality excellence software, which priced out of range at approximately \$30,000 per month per user..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

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ROI

Real user quotes about their ROI:

“We have seen a significant return on investment with CloudAware, saving around four crores in two years due to reduced manpower needs from effective multi-cloud management and consolidating our security measures..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

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“CloudAware has positively impacted our organization by allowing easier management of resources and budgets, enabling better compliance management which potentially reduces costs related to financial operations..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

[Read full review](#) 

“I utilized it in one of the use cases for workload assessment and definitely it has brought in the value as a return of investment to us, because that was the assessment I was doing for one of our end customers. I found it very useful. It has given a business case to us, which I have presented to the customer..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

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“Return on investment, cost savings, and fewer employees needed are all accurate. Operational excellence for our organization drives our success. We have cut costs significantly, especially on manpower. Earlier, we were using pricier platforms that did not fulfill our feature requirements. The real-time database management for risk management has improved, with twenty-four-seven customer care resolving incidents within twenty-four hours, making my clients very happy..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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“We have definitely seen a return on investment, with net annual savings exceeding 2 CR compared to before using CloudAware. Our workforce has been reduced to half, optimizing human resources and improving productivity. CloudAware enhances metrics such as efficiency and scalability, enabling us to bring in more clients.

“The savings from CloudAware impact our organization significantly, allowing us to establish a new risk assessment vertical thanks to the funds saved over the past three years. This vertical has been operational for two years and helps us reduce IT issues by leveraging predictive analytics to proactively address potential threats..”

Purnambica Kolavennu

[Read full review](#) 

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

Use Case

“CloudAware serves as a centralized platform where we can monitor AWS, GCP, and Azure, allowing us to monitor all cloud environments in one place. It functions as a hub where developers can track security vulnerabilities by monitoring permissions and resource provisioning. CloudAware is used for tracking environment billings and compliance.

“When we plan for newer infrastructure, we need to consider the billing and compliance requirements. CloudAware helps check the budget and tracks resource usage, which are integral for DevOps and MLOps lifecycles..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“CloudAware is our main solution for cloud cost management and compliance monitoring across a multi-cloud environment.

“We use CloudAware to identify over-provisioned resources in our AWS and Azure environments, which helps us cut monthly cloud costs by around 15%.

“We also use CloudAware for real-time security audits and ensuring our cloud resources stay compliant with industry standards, and an added benefit is its multi-cloud visibility in our dashboard..”

TusharGoel

Cloud Engineer at TO THE NEW Digital

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“CloudAware is used by our team of approximately eight to ten people who simultaneously operate and work on it, fulfilling different types of enterprise-grade cloud management platform requirements for our clients. CloudAware has been essential for multi-cloud integration, monitoring, evaluation, and cost optimization across our cloud software scaling. We utilize high-level billing data in our content management, which is securely processed through CloudAware's automation features that ensure robust built-in security, compliance tracking, and automated configuration management, all backed by inbuilt automated governance.

On a day-to-day basis, CloudAware helps us with real-time asset discovery, which is crucial for managing approximately 40 clients scattered across various environments including cloud and hybrid settings. Our continuous real-time monitoring provides critical insights for future actions, compliance tracking, and strengthening our governance and auditing processes. Previously, compliance tracking had a delay of 48 to 72 hours, but now we have achieved real-time monitoring, enhancing our visibility and effectiveness.

Our main focus is to integrate multiple clients, workforce, and platforms into a unified solution. This seamless data flow is vital for our senior management and business decision-makers, ensuring strong governance, IT compliance, and improved cloud security. The enhanced visibility of multi-cloud and on-premises assets is a significant leap from where we were before, making our operations much more efficient..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

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“The main use case that we are having right now for the organization is that we are using CloudAware for maintaining visibility across various multi-cloud platforms that we include, including AWS, Azure, VMware, and SaaS. We are using it for auto-discovering and normalizing the inventory for eliminating security risks and for automating tasks across various service catalogs across different cloud platforms. Through this, we are definitely strengthening security and resolving issues faster.

“We are using multiple types of assets including AWS and Azure, which are primarily used for mapping farmers' skill development and training activities. We have millions of farmer data stored in our AWS that is extremely critical for mapping various training-related activities for us. Through this, we are checking on various parameters and metrics for improving yield and productivity across various stages for our farmers, and we are running a lot of awareness programs on sustainability and climate-resilient agriculture through CloudAware. There is complete visibility for us, and we are running a lot of other kinds of standardized certifications through this multi-cloud management software, which is helping us improve employability in the formal and informal sectors across agriculture..”

PRIYANKA PRAKASH

Deputy General Manager at Agriculture Skill Council of India (ASCI)

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“CloudAware serves as our main multi-cloud management tool for managing our organization's multiple client platforms that require integration in a cloud form. We are working with over 20 different source types including AWS, Azure, Ansible, Cisco platforms, and ServiceNow platforms. All of these platform integrations and their one-stop management and placement are done on CloudAware.

“We are currently using CloudAware because all these platforms come with their own vulnerabilities and threat detection challenges. We perform multiple activities in terms of patch management, costing management, and bringing in compliance and governance across the entire cloud integration. These activities are all performed through CloudAware, our one-stop multi-cloud management solution.

“We have platforms of IBM, Microsoft, Azure, ServiceNow, and AWS on which different activities are being performed for operational excellence. Managing all of them at one place is something we are currently doing. We are also using CloudAware for its security aspects to detect foreign intrusions and any kind of impending cyber threats. Our major activity is definitely the comprehensive cloud management, which allows us to have a multiple management database in a real-time manner..”

Purnambica Kolavennu

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

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“Currently, we are using CloudAware for many of our consulting areas. We use Oracle Cloud, Google Cloud, and AWS servers for most of our work, and all storage, government documents, and data storage occur in those clouds. The areas around vulnerability and cybersecurity represent the majority of our use cases through CloudAware.

“I can provide a specific example of how we use CloudAware for cybersecurity vulnerabilities. We have large, secretive, and confidential databases captured over the past 50 years for the Indian agriculture ecosystem. These databases have very limited domain visibility and are susceptible to cyberattacks. In the past, we used multiple platforms, and there were cases where files were attacked and everything was lost from the server. From the past three to four years, we have not found any cases of attacks because all risks and potential attacks are being proactively communicated by the software to our tech team, allowing us to take proactive and reactive measures to avoid such attacks. This demonstrates a very proactive approach in terms of reducing cybersecurity risks for our databases.

“CloudAware is quite usable in terms of handling cyberattack cases faster. In a month, we acquire approximately five to ten attacks, and although these attacks appear smaller in number, they are of very high intensity because one attack can deplete all files in our storage. These five to ten attacks are managed very proactively, and we have seen that the system assists greatly because many escalations arise around those attacks, and the system helps resolve incidents in a much faster manner. This is something unique about CloudAware, and it is the reason we have remained with this platform for the past three years..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The setup cost was initially about \$5,000, followed by a monthly cost of approximately \$200 to \$300 per user, which is manageable for our organization..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

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“Integrating CloudAware with our existing systems is quite easy. We can integrate it very easily with just an API call and some trust configurations. It is straightforward with no complications..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“For accuracy and reliability, I give CloudAware a rating of 98% to 99%. We have not faced erroneous input or errors in data logs captured by the system, and our clients rely heavily on it due to its transparency..”

Purnambica Kolavennu

[Read full review](#) 

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

“The pricing was fair given the feature set, and setup required some initial time, but it is manageable, and licensing is straightforward, as with other tools, once we decided on our needs..”

TusharGoel

[Read full review](#) 

Cloud Engineer at TO THE NEW Digital

Customer Service and Support

“Customer support from CloudAware is good, with 24/7 live chat available; however, they lack phone support during weekends. They have been helpful, especially during compliance-related inquiries..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

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“My experience with CloudAware's customer support is very good. They are very supportive, and their response is quicker than expected. They prioritize email chains and everything quite well..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“Customer support is decent but operates five days a week, and I request them to extend it to 24/7 to enhance ticket resolution speed. They are quick in resolving issues but could improve by offering support every day of the week..”

Purnambica Kolavennu

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

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“Customer support is very enterprise-focused, operating twenty-four seven and assisting with issues via email-based support within twenty-four to forty-eight hours. They provide dedicated customer success accounts and chatbot systems, along with a technical escalation pathway for critical issues, which highlights significant improvement compared to earlier assistance..”

PRIYANKA PRAKASH

Deputy General Manager at Agriculture Skill Council of India (ASCI)

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“The initial tuning and conversation with their team was amazing. They have been very positively engaged, getting things resolved quickly, which attracted us to them. They offered a free trial for one month and encouraged us to explore all features. Our feedback has been answered quickly in a professional manner without pressure to commit. We received thirty to thirty-five percent discounts initially for six months, making us very happy. Annual licensing is on a bit higher range but satisfying enough for us to continue.

“CloudAware is deployed in our organization on-premises..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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Other Advice

“I advise others looking into using CloudAware that if you are using multiple clouds and face challenges in tracking costing, vulnerabilities, and permissions, CloudAware is the best solution to monitor everything in a single unified place with customized dashboards. I would rate this product a 6 out of 10..”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“The pricing is definitely on the higher end, but it is acceptable for an organization like us due to the satisfactory features we are using. In comparison to competitive products, CloudAware is in a higher price range. Our overall review rating for this product is nine out of ten..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

[Read full review](#) 

“I would advise others to clearly map their multi-cloud needs beforehand and take full advantage of CloudAware's trial to see how it works and fits according to their requirements.

“Overall, CloudAware is quite good, and there is nothing much I need to say about it, as it is a solid product. I gave this review a rating of 8..”

TusharGoel

Cloud Engineer at TO THE NEW Digital

[Read full review](#) 

“My advice to other organizations considering CloudAware is to assess their needs before approaching any cloud management system. It is vital to establish foundational pillars such as patch management, operational excellence, and compliance before committing. I recommend trying their 30-day trial, which can be extended, to ensure it meets your requirements without any initial cost.

“I recommend that organizations consider CloudAware as a backbone for their cloud operations. With its ongoing updates to meet current needs and its relevance to organizational requirements, it is worth exploring and experiencing performance firsthand. I give CloudAware an overall rating of 8 out of 10..”

Purnambica Kolavennu

Project Manager at AGRICULTURE SKILL COUNCIL OF INDIA (ASCI)

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“CloudAware has positively impacted our organization by becoming the backbone of our cloud operations. It secures our confidential data and optimizes every aspect, from policy compliance to data reporting, enabling us to manage heavy datasets effectively. Our operations have seen increased productivity, allowing us

to onboard more clients and deliver multiple projects simultaneously, all while reducing cloud spending by four crores annually.

Previously, our project delivery was limited to 10 projects for 10 clients in a year, but now we can deliver over 30 projects in the same timeframe. The efficiency gained through CloudAware has established trust with clients, allowing us to proceed proactively rather than chasing deadlines and reports, ultimately enhancing client relationships.

I advise others to explore the trial version of CloudAware to understand how it can simplify cloud operations management and benefit their clients greatly. Testing it out with a minimum three-month subscription can help organizations decide if it fits their needs.

CloudAware is a smart, stable, scalable, and cost-optimized solution for businesses, and I encourage others to trust their team and explore their offerings for long-term benefits. I rate CloudAware 9 out of 10 based on my overall experience with the platform..”

Dr. Vandana Tatra

DGM, Content Vertical at Agriculture Skill Council of India

[Read full review](#) 

“CloudAware governance and security are top-notch, providing enterprise-grade governance and a robust security control system for multi-cloud environment management. There are no compliance or risk reduction problems. The centralized cloud governance management system helps us maintain cloud assets and track relationships among infrastructure, applications, and services. Policy enforcement is strong, enabling organizations to have strong governance policies with better resource tagging and security configurations. CloudAware has a double layer of access control and change management governance system where every configuration is tracked in real time with audit trails. The compliance

management is also strong, supporting compliance with global frameworks such as SOC two, ISO twenty-seven thousand and one, and CIS benchmarks, which reduces manual audit efforts for our organization.

“Regarding accuracy and reliability concerning CloudAware, these are two crucial aspects where they are performing excellently. The asset discovery accuracy is extremely good, enabling automatic discovery of cloud resources across Azure, AWS, [GCP](#), and our hybrid systems and facilitating real-time inventory improvements with API integrations. Configuration and change accuracy provides proper visibility on configuration changes, reducing ambiguity in incident investigation. We have accurate billing data across cloud providers with good tagging discipline, leading to effective security and compliance accuracy in detecting misconfigurations based on defined policies and benchmarks. CloudAware has a very strong compliance framework, designed for large-scale multi-cloud environments, helping us achieve mission-critical operations with real-time data processing capabilities, consistent incident reporting, and a twenty-four seven chatbot system for alerts and troubleshooting.

“I advise others interested in using CloudAware to first assess their organization's needs before trying a trial version. There is no need for a credit card to start the thirty-day trial; you should take advantage of the trial to understand its utility and alignment to your organization before making a decision.

“CloudAware is one of the most structured, enterprise-grade cloud management software available today, and I strongly suggest my peers to look into its multi-cloud governance and CMDB management system before adopting it. I would rate CloudAware an eight out of ten..”

PRIYANKA PRAKASH

Deputy General Manager at Agriculture Skill Council of India (ASCI)

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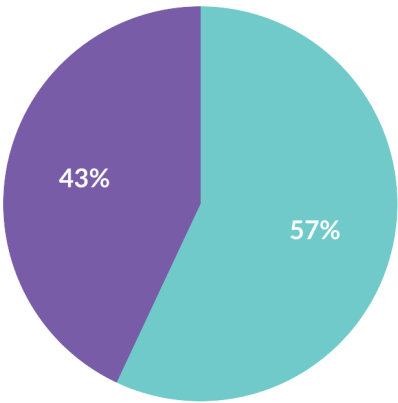
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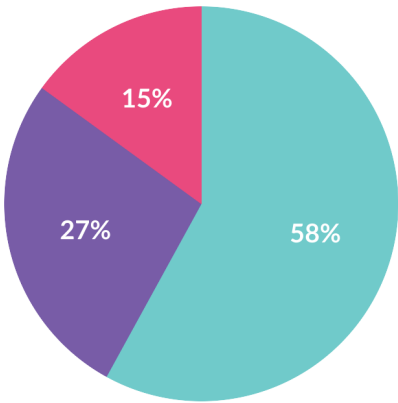


Company Size

by reviewers



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Large Enterprise Midsized Enterprise Small Business

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