



NAKIVO Backup & Replication

Reviews, tips, and advice from real users



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Product Recap



NAKIVO Backup & Replication

NAKIVO Backup & Replication Recap

NAKIVO Backup & Replication delivers rapid deployment and intuitive management across environments like Windows, Linux, and NAS. It is known for fast VM recovery, robust data protection, and cloud integration with competitive pricing.

NAKIVO Backup & Replication supports diverse IT landscapes, offering efficient deduplication, offsite backups, and policy-based replication. Its granular file restores, effective compression, and seamless cloud integration make it a preferred choice for minimizing downtime and enhancing business resilience. Users highlight its security measures, flexible deployment options, and automatic backups as core strengths. However, further enhancements in interface refinement, storage array integrations, and broadened support for virtual technologies and physical machine backups could enhance user satisfaction. Users seek improved control over alerts, better reporting capabilities, and optimized deduplication and compression.

What are the key features of NAKIVO Backup & Replication?

- **Fast VM Recovery:** Minimal downtime with quick restore options for virtual machines.
- **Deduplication & Compression:** Efficient data storage through advanced deduplication techniques and compression.
- **Cloud Integration:** Seamless operations with cloud platforms like AWS for flexible backup solutions.
- **Policy-Based Replication:** Automated replication policies ensuring consistent and reliable data backup.
- **Granular File Restores:** Restore specific files without needing full system recovery, saving time and resources.

What benefits should users look for when evaluating NAKIVO Backup & Replication?

- **Competitive Pricing:** Cost-effective solution with robust features.
- **Ease of Use:** Intuitive management for a hassle-free experience.
- **Reliable Performance:** Consistent results in protecting and recovering data.
- **Strong Support:** Responsive customer service catering to user needs.

In industries like technology and finance, NAKIVO Backup & Replication is essential for securing virtual environments such as VMware and Hyper-V. Its deployment on NAS devices and capability for offsite backups to cloud platforms like AWS are appreciated. Organizations utilize it for backup, replication, and recovery of virtual machines using daily and incremental methods, ensuring efficient data protection and disaster recovery processes.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“The cost aspect and the ease of licensing, along with simplified licensing, are most valuable.”



Verified user

Co-Owner at a tech services company with 11-50 employees



“The simplicity of installation and the intuitive user interface have made it easy for our team to quickly set up and manage the backups without requiring extensive training.”



Mattia Sangiorgio

Sole Director at Abila S.r.l.



“It has saved us numerous times from power outages and server failure.”



Chris Blekos

DevOps Engineer at Cooperative Bank Of Thessaly LLC



“NAKIVO Backup & Replication is very easy to use.”



Олександр Бурназа

CTO at USEDNET



“Nakivo has been instrumental in strengthening our data security infrastructure.”



Verified user

Specialista infrastruktury at Artevio marketing s.r.o.



“Nakivo has improved our organization largely due to the fact that it is an extremely robust backup system.”



Verified user

System Administrator at KSM Human Resources Ελλάς



“NAKIVO gives us the security to retain valuable data backups and recover them in case of emergency.”



Verified user

Web Developer / Designer - Graphic Designer at Onebron Digital Agency

What users had to say about valuable features:

“NAKIVO Backup & Replication is very easy to use. The backup, disaster recovery, encryption, dashboard, monitoring, and support are the best features it offers..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“One of the best features NAKIVO Backup & Replication offers is its deployment versatility, as we do not need to deploy a Windows server and its licensing to implement NAKIVO Backup & Replication backup servers. Additionally, the web interface is much better and more user-friendly than other providers..”

Verified user

Chief Technology Officer

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I consider the best features that NAKIVO Backup & Replication offers to be email recovery and backup, the GUI which is very nice and user-friendly, ease of use, adding resources, reporting, the monitoring it has directly on the equipment if you enable it, and the cost. The integration with multiple hosts nowadays such as Proxmox, which is totally free, is valuable considering that today we have high costs with VMware or Hyper-V. For a small or medium company, it can be useful to use Proxmox, and the tool is fully compatible with NAKIVO Backup & Replication and the others. The ease of use and implementation are excellent, and the training is outstanding. A person can understand NAKIVO Backup & Replication in 40 minutes with 80 to 90 percent comprehension. Additionally, all the capabilities it has in terms of ransomware protection mean that all your files are totally encrypted and are part of NAKIVO Backup & Replication, which is the only way to recover them.

EDERLEY TERRERO

Business Consulting at Gestion IT

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“The best feature that NAKIVO Backup & Replication offers is the Kingburn interface.

“The ease of use is what makes the Kingburn interface so valuable to me.

“It has saved time and reduced risk while automating backups and ensuring ready to go recoveries.

“NAKIVO Backup & Replication has positively impacted my organization with efficiency and very low backup speed, replication, and instant recovery that have really improved our workflow..”

Wilson Espinoza

Senior Data Manager at Megapaca

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“Functionality-wise, NAKIVO Backup & Replication does great backups for Proxmox and VMware infrastructures that I work with on a regular basis. However, it makes working with Office 365 backups rather difficult, as it's very slow, and I have several customers who are quite disappointed with NAKIVO Backup & Replication about this.

“The slowness is not about integration but due to how it's built; it's very slow and perhaps this is because it works on NAS devices or network-attached storages with their limited resources. Recently, I found out about one disadvantage of the NAKIVO agent that works on physical servers; they certified that they do not have a block tracking mechanism for physical Windows servers, so if a server is huge, say several terabytes, it cannot perform incremental backups and reads all the drives each time, which has left several of my customers suffering from this issue..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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“NAKIVO Backup & Replication has been useful; in terms of licensing, it is way cheaper than other solutions, and setting it up in terms of implementation was easier and not difficult to do. The user interface is friendly and straightforward to use.

“The best features NAKIVO Backup & Replication offers in my experience include the VMware replication jobs, which allow us to schedule the replication of servers at specific times and move them as quickly as possible. The Change Block Technology (CBT) aspect helps us check if data has really moved without even turning on the server, by just looking at the reports that have been sent, making it a beneficial feature.

“NAKIVO Backup & Replication has positively impacted our organization by providing much cheaper pricing compared to other solutions, which means we have saved more money, and integrating it with our solution, the VMware vSphere, is not challenging..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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Other Solutions Considered

We still represent Veeam, but we always have two options for our clients. We have solutions that ensure the client feels comfortable and can adapt the solution to their needs, whether economic or technical.

EDERLEY TERRERO

Business Consulting at Gestion IT

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I was using Veeam and I also used Recovery Manager Plus, which covers other functions. We still represent Veeam, but we always have two options for our clients. We have solutions that ensure the client feels comfortable and can adapt the solution to their needs, whether economic or technical.

EDERLEY TERRERO

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“Before switching to NAKIVO Backup & Replication, I used Veeam Backup. I prefer to stay with NAKIVO Backup & Replication because I save money, it's not very expensive, and it complies with my requirements..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“I have had experience using Veeam, but my institution was using a different solution that lacked efficient replication features, leading us to switch to NAKIVO Backup & Replication, which offers easy use, flexibility, and a user-friendly interface. Previously, we were using Iperius, which was not too efficient..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“Before choosing NAKIVO Backup & Replication, we evaluated other options, including Veeam and Iperius. Since Veeam charges per instance and had high costs based on the instances, we opted for NAKIVO Backup & Replication, which charges per number of sockets and does almost everything Veeam does, making it a better choice for us..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“When comparing NAKIVO Backup & Replication to its competitors, my opinion is that for customers looking for the most affordable solutions, it would definitely be NAKIVO Backup & Replication. However, if customers are looking for immutable backups, which have been a must-have feature for the past two years, they would probably choose Veeam since it supports those options. NAKIVO Backup & Replication is building their immutable technology just to be compatible but it could be hard to compete with Veeam..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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ROI

Real user quotes about their ROI:

“After weeks of working with Veeam support without any success, I can say it was worth every Euro spent since I have a working solution and can sleep better..”

Verified user

Works at a tech services company

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“I have seen a return on investment through money savings and time efficiency. It's very easy when my users, technicians, and other administrators work with it for other customers too..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“A backup and replication solution is an essential investment for most businesses. If you're using replication, you don't need to spend money on testing infrastructure, so Nakivo will save you about 60 percent on testing costs. .”

Rahim Khasiyev

Founder at CAE LLC

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“The product is very cost effective and has already helped us with potentially major issues that would have more than quadrupled the initial setup costs. We are very happy with our ROI..”

Dustin Park

IT Systems / Security / Communications Administrator at Bennett International Group, LLC

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I have seen a return on investment with NAKIVO Backup & Replication initially.

We have seen the return on investment because we have added value to our client and to our technology and managed IT services. We not only solve the client's operation and monitoring of their infrastructure, but we also give them that added value in terms of safeguarding information in general at the level of technology and the company's data. .”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“I do not have much information on the return on investment, but I can say that if we were to go for other solutions such as Veeam, we would have paid much more, considering the number of servers we use in our environment. In terms of money, we have saved more, and because we are able to replicate everything from production to DR, we can now seamlessly work in any environment we want without needing many employees, as just one person in a single pane of glass can handle the switching..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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Use Case

“My main use case for NAKIVO Backup & Replication is backup and recovery, as well as disaster recovery. As an MSP, I provide backup services to our clients, where our clients back up primarily virtual machines, but many also back up workstations and physical servers..”

Verified user

Chief Technology Officer

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“In general, my clients' use case for NAKIVO Backup & Replication involves small business customers who would like to build physical and logical independent backup solutions with a small budget, and of course all Synology or maybe QNAP are the most popular here in Latvia. Other vendors require generic servers and Windows licenses, but NAKIVO Backup & Replication only requires a small box and can work with limited resources..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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“My main use case for NAKIVO Backup & Replication is backup of our VMware vSphere backups.

“I have jobs for VMware vSphere backups every day, which is a quick specific example of how I use it.

“I only do backups for recovery purposes, specifically for disaster recovery..”

Wilson Espinoza

Senior Data Manager at Megapaca

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“We use NAKIVO Backup & Replication to replicate our workloads, as we run the VMware vSphere environment, allowing us to replicate those servers or VMs from production to DR.

“Recently, just a few weeks ago, we had an issue with our storage on which the VMs were hosted, and thankfully, because we were running NAKIVO Backup & Replication, we had already replicated the servers from production to DR, so when the storage in production went off, we were able to bring up the servers at the DR site without any interruption, with just minimal data loss..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“My main use case for NAKIVO Backup & Replication is that I use it for replicas.

“I can give a quick, specific example of how I use NAKIVO Backup & Replication for replicas in my work, as I use it for replicating all machines and data centers for all my customers, specifically MSP.

“I handle replication for my customers with a file server, monitoring for the data center, specifically Hyper-V, and for cloning information for file servers and physical servers too..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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My main use case for NAKIVO Backup & Replication is mailbox recovery or backup, encrypting backups at the disaster-recovery level and providing an MSP-type service, as well as for clients who buy it normally but also see it as an economical and very easy-to-use solution compared to other vendors in terms of cost.

I usually have situations where users delete emails or important information is lost, or something disables an email account and then it's forgotten. It is easier to be able to back it up and restore that specific object directly within the same mailbox than having to look for PSTs and other files to find that information. With NAKIVO Backup & Replication, it is possible to search for that specific email and restore it. When comparing it to other solutions on the market, such as Azure, the cost is very minimal. If Azure costs one hundred dollars, with NAKIVO Backup & Replication it costs five.

“I had a situation with a client where the entire data center went down, including the host completely with all its equipment, and NAKIVO Backup & Replication was a very important piece to restore all the machines and the internal servers that host contained. Since that experience, it has always been incredible with NAKIVO Backup & Replication. .”

EDERLEY TERRERO

Business Consulting at Gestion IT

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“My experience with pricing, setup cost, and licensing shows that NAKIVO Backup & Replication is more price-efficient than other solutions, and we are satisfied with the pricing..”

Verified user

Chief Technology Officer

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“The setup is really simple and straightforward and it can be run on a Raspberry Pi.

The initial setup is extremely straightforward, the Knowledge Base and User Guide are very concise and to the point. We had no issues with the process..”

Verified user

Systems Engineer at SRC

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“The initial setup was not complex at all.

One of the valuable features is that it can be easily deployed as an OVF template. It can also be installed on network-attached storage.

Time-wise, it will be up and running in under five minutes..”

Verified user

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System Admin at Maternity Magánklinika

“The initial setup is very straightforward. It's very easy to implement, especially if we're talking about mass installations. First of all, they support MaaS. They can install their product on a MaaS network and can attach storage directly. Veeam Backup does not have such an option at all. The installation is very straightforward due to the fact that the installation looks like I'm installing a new application on an iPhone. It can't be simpler.

You only need one person to handle maintenance. .”

Aleksejs Vasilevskis

[Read full review](#) 

Leading IT Engineer at a media company with 51-200 employees

“The deployment process is about the same for any client because some features are grayed out when you have a licensed product. The specific installation and deployment process depends on the licensing, but the basic menus are the same. You can buy Nakivo online and start using it in less than an hour.

I took two or three different training courses to learn how to use Nakivo. They were helpful. We have several engineers involved in deploying and maintaining the solution, but their jobs are mixed. We don't have one designated person who handles backup solutions.

However, Nakivo handles most of the maintenance on our ongoing projects. For example, if you make a backup, Nakivo will check the integrity of your data. It's a valuable feature. .”

Rahim Khasiyev

Founder at CAE LLC

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NAKIVO Backup & Replication has really been a solution that, initially when I started to distribute it, began with clients for whom we provide IT as a Service as part of the service. Clients then came and said they were paying a fortune for solutions where another option might do the same thing. When comparing this with Veeam or other tools on the market and comparing price and the functionalities it offers, I would rather stick with NAKIVO Backup & Replication. This is especially true when considering the entire disaster-recovery part in VMware or in your host. Having that ransomware protection or that backup malware scan at the security level is super interesting. Backing up all that infrastructure that relates to VMware, Hyper-V, Proxmox, Linux, Oracle DB, Exchange, Active Directory, SQL, Amazon, and Microsoft is powerful, and its cost is worth it. Being economical and being able to meet those expectations, whether in an ISP environment, enterprise, education, or for remote offices at the backup level or hybrid environments, we have the ability to solve all those specific needs. Additionally, we integrate with a wide range of NAS devices, including the most recognized on the market such as ASUSTOR, Netgear, QNAP, Synology, TrueNAS, and Western Digital, and we also guarantee 24/7 support as soon as you acquire the license, which is a plus. Having all of that in terms of support such as Microsoft Defender, Sophos Intercept X, Acronis, and ClamAV and many other things is beneficial. We have many possibilities with S3, backup targets at the cloud level, Amazon S3, Azure Blob, Backblaze, and Wasabi. We integrate with EMC Data Domain and HP.

EDERLEY TERRERO[Read full review](#) 

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Customer Service and Support

“They reply with a useful answer within the first two emails from starting the case. They are very knowledgeable people and don't follow a useless script like many big companies..”

Verified user

IT Support Specialist at Macgregors Meat & Seafood Ltd.

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“My experience with customer support for NAKIVO Backup & Replication has been largely positive; they are mostly available on weekdays, but if you need assistance on a weekend, you have to notify them in advance, making weekend support a bit challenging..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“These products don't need much support. They are equipped with newer technology, requiring less attention. Nonetheless, their support is good and responsive when required..”

Verified user

[Read full review](#) 

Co-Owner at a tech services company with 11-50 employees

“From support to account management, there is always someone available to help with either renewals or support of the product. I have had to reach out to support a couple of times for issues or help, and there has been someone available immediately and able to help me quickly..”

Josh Ramirez

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IT Manager at Garner Transportation Group, Inc.

“My experience with customer support has been very nice, as I haven't encountered any problems. NAKIVO Backup & Replication has support 24/7, which is excellent.

“I rate the customer support a 10, as it provides excellent service..”

EDERLEY TERRERO

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“Regarding NAKIVO Backup & Replication technical support, I believe they provide better support than Veeam due to their very good reaction time, which is usually just a few hours. In most cases, NAKIVO engineers try to connect to the remote system, organize a remote session, and troubleshoot the issues. In contrast, with Veeam basic support, you will have to handle most troubleshooting steps yourself, while Veeam engineers typically just send you instructions, and their production support is very pricey..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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Other Advice

“I advise others looking into using NAKIVO Backup & Replication that it is an easy to use, managed solution with low cost. I would rate this product an 8..”

Wilson Espinoza

Senior Data Manager at Megapaca

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“My advice to others looking into using NAKIVO Backup & Replication is to have a meeting with a NAKIVO Backup & Replication representative, specifically about the licensing. I would rate this solution a 9 out of 10..”

Verified user

Chief Technology Officer

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“As an integrator, I currently work with NAKIVO Backup & Replication and am not the end user, so I work with almost all backup vendors. I would rate NAKIVO Backup & Replication an eight out of ten overall, as it's a good product..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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For each solution it is important to have a good partner, and a good partner who is

more than just a partner is a collaborator who really helps you discover what your specific needs are and from there then dimension NAKIVO Backup & Replication according to those needs, because sometimes they are oversized or fall short. It is very important to be clear about that. I give this review a rating of nine overall.

EDERLEY TERRERO

Business Consulting at Gestion IT

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“I think NAKIVO Backup & Replication is a good tool and I would recommend it to anybody.

“This review has been rated 9 out of 10.

“I find this interview satisfactory and suggest that if there is an option to type or provide a video, that would be fine..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

[Read full review](#) 

“NAKIVO Backup & Replication is very easy to use, helps save money, and provides 24/7 support. There is very good documentation available on the official site. It's an excellent tool and solution, and you always have attention from both the partner and directly from NAKIVO.

“I have noticed that integration with [SAP Business One](#) is not complete for NAKIVO Backup & Replication at this moment.

“My company has a business relationship with NAKIVO as I am a partner and reseller.

“On a scale of 1–10, I rate NAKIVO Backup & Replication a 10..”

EDERLEY TERRERO

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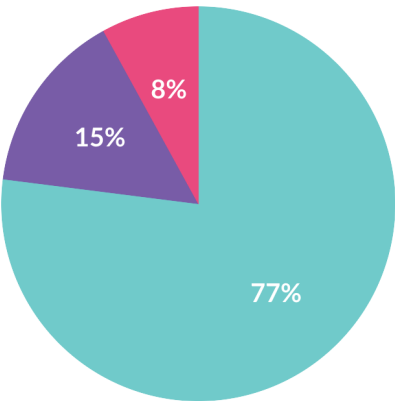
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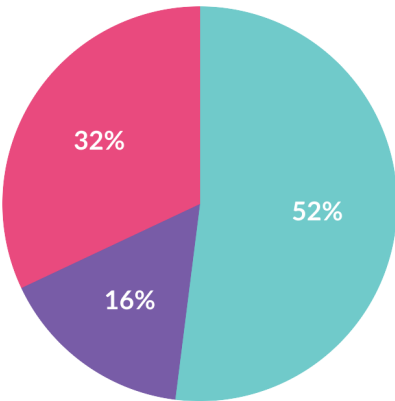


Company Size

by reviewers



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Large Enterprise Midsize Enterprise Small Business

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