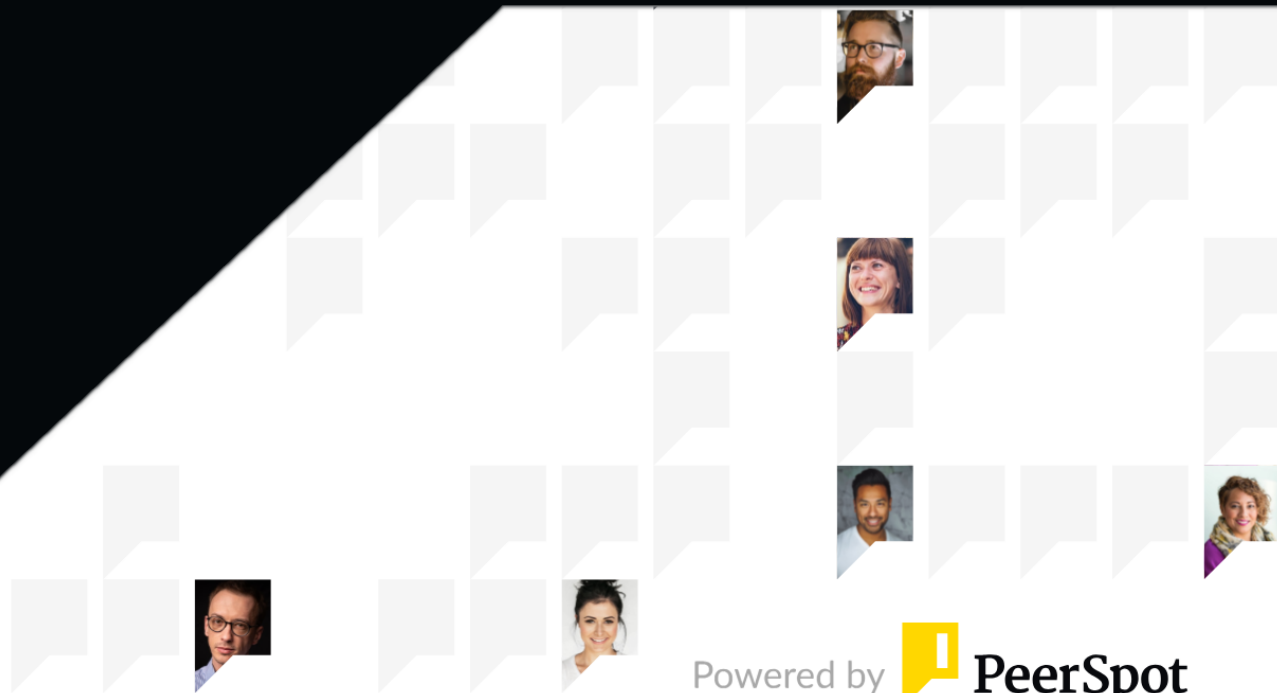


aws marketplace

SecurityScorecard

Reviews, tips, and advice from real users



Powered by  PeerSpot

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Product Recap



SecurityScorecard

SecurityScorecard Recap

SecurityScorecard provides cybersecurity management with features like continuous monitoring and comprehensive vulnerability identification, crucial for managing third-party risks and improving security posture through external assessments and visual dashboards.

SecurityScorecard enhances cybersecurity by offering tools for external security assessments, vulnerability detection, and informed decision-making. By incorporating visual dashboards and daily updates, it simplifies usability and risk management. Its integration with Jira aids in efficient handling of cyber risks, while compliance support and risk scoring further reinforce a strong security framework. The platform assists in fostering effective security conversations with stakeholders and vendors, although enhancements in response time, mobile functionality, and threat intelligence integration are desired by users. SecurityScorecard's intuitive design and automated processes, combined with its support for cyber insurance underwriting, provide a comprehensive approach to managing modern cybersecurity challenges.

What are SecurityScorecard's Essential Features?

- **Easy Reporting:** Simplifies the creation of security reports for stakeholders.
- **Continuous Monitoring:** Constantly tracks security status and vulnerabilities.
- **Third-Party Risk Assessment:** Evaluates external entities to identify potential risks.
- **Vulnerability Identification:** Comprehensive detection of system weaknesses.
- **Jira Integration:** Enhances risk management and task tracking.

What Benefits or ROI Should Users Look For?

- **Improved Security Posture:** Strengthens overall cyber defense strategies.
- **Informed Decision-Making:** Empowers stakeholders with actionable insights for security decisions.
- **Enhanced Compliance Support:** Assists organizations in meeting regulatory and compliance requirements.
- **Efficient Risk Management:** Streamlines processes to identify and mitigate risks effectively.

Industries like healthcare and finance leverage SecurityScorecard to assess cybersecurity resilience. By scanning domains and providing detailed security scores, it aids organizations in informed vendor selection and robust risk management, ensuring compliance and reducing exposure to cyber threats.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Since we onboarded SecurityScorecard, our organization has been positively impacted by significantly improving our security maturity.”



Aayush Gangwar

Application security engineer at a media company with 51-200 employees

- ✓ “SecurityScorecard continuously scans just about every IP address out there, which means there is information available about virtually every company.”



Jeff Brown

Owner at Taktik Technologies

- ✓ “The best features SecurityScorecard offers for me are mainly being able to properly position my organization's security posture because of the score that is provided.”



E Danquah

IT operations risk analyst at a energy/utilities company with 10,001+ employees

- ✓ “SecurityScorecard helps us identify potential vulnerabilities early, reduce third-party risk, and make more informed security decisions without relying only on questionnaires or self-reporting information.”



Adriana Cumbajin

SOC analyst at BUSINESS IT

- ✓ “SecurityScorecard has positively impacted my organization and my customers by providing numerous benefits, as customers easily obtain the score, can determine what ports are open and many other things so that they can secure their DNS, applications, and networks effectively, and they have improved compliance and security with the help of SecurityScorecard.”



Akhilesh Mishra

Technical Lead Pre-Sales at M.TECH Solutions India Pvt. Ltd.

- ✓ “SecurityScorecard has impacted my organization positively as it was a surprise to notice that many of our customers follow us there, and the tool scans the web twice per day, so we can see how hackers and what they can see from our publicly available IPs.”



Tasim Carku

Cybersecurity Specialist at a tech vendor with 501-1,000 employees



“Fortify Data offers attack surface capabilities that identify vulnerabilities, exposed ports, and dark web information.”



Verified user

Regional Director at a tech services company with 51-200 employees

What users had to say about valuable features:

“The best features SecurityScorecard offers, in my experience, include the technical mitigation along with a detailed graph on what exactly the security issue is. I also appreciate the feature where the vendor's security score is being published.

“I particularly value the Jira integration, so any issue identified as part of the threat intel activity can be directly updated through our Jira. I also appreciate the automation feature where I receive daily notifications whenever there is a change in our risk..”

Aayush Gangwar

Application security engineer at a media company with 51-200 employees

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“The best features SecurityScorecard offers for me are mainly being able to properly position my organization's security posture because of the score that is provided. I am able to know if we are doing well by assigning the quality or assigning the security posture to a score. It helps put things into perspective for me and I am able to know to what extent a vulnerability exists and the level of threat and the level of information breach each vulnerability is associated with.

“The score helps me to inform leadership where we truly are at with regards to our security posture as an organization. It is also able to help me prioritize which vulnerabilities to remediate, which is more important, and which one needs immediate attention. It also helps me paint the best picture of our security position to management.

“SecurityScorecard helps my organization know how well we are performing with regards to our security posture, and we are able to close security gaps when they are raised in SecurityScorecard..”

E Danquah

IT operations risk analyst at a energy/utilities company with 10,001+ employees

[Read full review](#) 

“The best features SecurityScorecard offers are that it is easy to use and quite easy to understand what the vulnerabilities are and how to fix them. I appreciate the interface where you can see in one screen pretty much everything, and I also appreciate the feature where you can see the number of customers who follow you in the platform.

“The interface of SecurityScorecard stands out for me because it is very easy. In one dashboard, you can see pretty much everything. I appreciate the nice colors that are easy to follow, and I also appreciate the graphs in the platform.

“SecurityScorecard has impacted my organization positively as it was a surprise to notice that many of our customers follow us there, and the tool scans the web twice per day, so we can see how hackers and what they can see from our publicly available IPs.

“Specific outcomes or metrics that show how SecurityScorecard has helped my organization include our score improving quite a lot. We started with a C or maybe D and reached the A, keeping it above 90 points, which has impacted us because it is now a metric our management follows..”

Tasim Carku

Cybersecurity Specialist at a tech vendor with 501-1,000 employees

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“I provide quick visibility into the vendor's external security posture to my clients. Another situation could be highlighting specific risk areas instead of just a general score. Additionally, I support data-driven conversations with stakeholders and vendors.

“SecurityScorecard helps us identify potential vulnerabilities early, reduce third-party risk, and make more informed security decisions without relying only on questionnaires or self-reporting information.

“SecurityScorecard positively helps us quickly assess vendor risks and understand an organization's external security posture without spending a lot of time on manual reviews. In particular, it helps us identify security gaps early, prioritize follow-up actions, and have more informed conversations with vendors and internal stakeholders.

“In terms of measurable positives regarding risk reduction, we were able to identify high-risk vendors earlier, and we complete assessments thirteen or fourteen percent faster since we rely less on lengthy questionnaires and manual evidence collection..”

Adriana Cumbajin

SOC analyst at BUSINESS IT

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SecurityScorecard continuously scans just about every IP address out there, which means there is information available about virtually every company. For third-party risk management, this tool allows me to obtain that information without having to build my own database from scratch using tools that do not provide this capability. The information is readily available and accessible. SecurityScorecard also provides substantial insight and detailed information specifically about how secure companies' cloud environments are, allowing for quick identification of issues with authentication or other areas.

There are both advantages and disadvantages to their approach. The continuous scanning of companies all the time ensures that there is always current information available about the third-party vendors and companies being monitored. However, the downside is that the information may be several days old, so it is not always current. Despite this limitation, using SecurityScorecard enabled us to obtain information about every one of our third parties that our clients are interested in monitoring.

“My focus has been primarily on third-party risk. The automated alerts allow us to receive feedback as they update their information and when something comes up, which impacts the risk rating for each vendor or third party. .”

JeffBrown

Owner at Taktik Technologies

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“The best features SecurityScorecard offers are cyber insurance underwriting and risk scoring, which I think are the best use cases, where the customer can easily reduce underwriting time and detect sudden posture changes.

“Regarding how the risk scoring and cyber insurance features help my customers, they help detect sudden posture changes and evaluate the cyber hygiene of insured entities and price policies.

“I would also add that it provides value for security posture management and executive reporting. It provides simple, visual, letter grade, and easy to explain metrics and score histories. Regarding the value it provides, it converts complex security issues into business-friendly language, which helps executives and the board understand cyber risk. It supports governance and risk metrics. Compliance support and auditing provide continuous monitoring, showcasing external posture over time, detecting misconfiguration that violates standards, and help with frameworks such as NIST 800 and ISO 27001, PCI DSS, HIPAA, DORA, and SOC 2.

“SecurityScorecard has positively impacted my organization and my customers by providing numerous benefits. Customers easily obtain the score, which is a use case I value greatly. Customers can easily determine what ports are open and many other things so that they can secure their DNS, applications, and networks effectively.

“My customers have seen measurable outcomes and specific improvements, as they have improved compliance and security with the help of SecurityScorecard..”

Akhilesh Mishra

Technical Lead Pre-Sales at M.TECH Solutions India Pvt. Ltd.

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Other Solutions Considered

“Before choosing SecurityScorecard, we evaluated BitSight Scorecard. SecurityScorecard offered better pricing and I found its UI excellent to use, so we decided to move to SecurityScorecard..”

Aayush Gangwar

Application security engineer at a media company with 51-200 employees

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Other than their dashboards, which have a lot of information and are set up quite nicely, SecurityScorecard provides granular and more detailed information than some other products, specifically regarding cloud capabilities. Much of the functionality you are starting to see in many products is being offered by SecurityScorecard. SecurityScorecard has been around longer than many of the other solutions, and they have many built-in capabilities that some other solutions are just starting to implement now.

JeffBrown

Owner at Taktik Technologies

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“Previously, customers were sometimes using FireCompass and sometimes different tools, and some customers were net new, fresh customers using SecurityScorecard for the first time. The payback period of SecurityScorecard is less than six months from an ROI perspective. Sometimes the customer evaluates other options such as FireCompass before choosing SecurityScorecard..”

Akhilesh Mishra

Technical Lead Pre-Sales at M.TECH Solutions India Pvt. Ltd.

[Read full review](#) 

ROI

Real user quotes about their ROI:

“I have seen a return on investment with SecurityScorecard as it is easy to use and has saved us some time, so we do not need to do the scans on our own..”

Tasim Carku

Cybersecurity Specialist at a tech vendor with 501-1,000 employees

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“When I talk about the return on investment with SecurityScorecard, the customer feedback shows that it is good from an ROI perspective. I have observed that the customer is getting 176% ROI over three years, and they are happy with it..”

Akhilesh Mishra

Technical Lead Pre-Sales at M.TECH Solutions India Pvt. Ltd.

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“The biggest benefit is visibility, allowing organizations to understand their risks, vulnerabilities, and potential threats. It helps executives make effective decisions on mitigating or accepting risks..”

Verified user

Regional Director at a tech services company with 51-200 employees

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“The best ROI with SecurityScorecard is when the end user identifies that their vendors or third parties have digital threats that need to be addressed promptly. Preventing digital threats and data leakage from vendors and partners is the best ROI. .”

Antonio Scola

Owner at SUNLIT TECHNOLOGIES

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“I have seen a return on investment, as we observed a significant improvement in our security scores. When we onboarded to SecurityScorecard, we were at a security score of B+, and based on the issues identified, we managed to move to A, resulting in a lower insurance premium cost for us and considerable cost savings overall, which made our management very pleased with the progress..”

Aayush Gangwar

Application security engineer at a media company with 51-200 employees

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“Determining the return on investment (ROI) for SecurityScorecard or similar products can be complex and organization-specific. Measuring ROI in this context involves assessing the tool's effectiveness in mitigating risks and preventing potential breaches. However, it's challenging to quantify the precise impact because successfully addressing vulnerabilities may prevent security incidents that would otherwise go unnoticed. For instance, one of our clients shared a story about discovering their data on the dark web, highlighting the importance of proactive security measures.

While achieving 100% vulnerability mitigation is ideal, it takes time to ascertain how many potential breaches are prevented. Nevertheless, given the increasing reliance on online services and the critical need for robust security measures, the significance of third-party risk management must be balanced. Ultimately, while the ROI of SecurityScorecard may be challenging to measure, its role in enhancing security posture and mitigating potential risks is invaluable in today's digital landscape..”

Hadar Eshel

Co-Founder and CEO at Cloudway

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Use Case

SecurityScorecard is used across healthcare, financial services, retail, and hospitality. It is also being adopted in the services industry, including by CPAs and legal firms.

JeffBrown

Owner at Taktik Technologies

[Read full review](#) 

“My main use case for SecurityScorecard is to qualify the surface and the domain of the company, and to detect vulnerabilities or assess the protection made by my client..”

Adriana Cumbajin

SOC analyst at BUSINESS IT

[Read full review](#) 

“I primarily use Fortify Data for financial organizations. It combines attack surface capabilities with dark web information and breach disclosure information to assess vulnerabilities and risks. It also offers internal vulnerability scanning capabilities to provide a comprehensive risk assessment..”

Verified user

Regional Director at a tech services company with 51-200 employees

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“My main use case for SecurityScorecard is to keep an eye on our vulnerabilities and also monitor which companies follow us in the platform, and we keep track when our score drops so we can fix it.

“For tracking vulnerabilities or monitoring our score with SecurityScorecard, we take action based on our score, and a few people in our group have access there so they check it daily, monitor our IPs, and if there is something they need to discard. We have one specialist who fixes the vulnerabilities, and when he fixes things, he reports back to SecurityScorecard so we keep our score as high as possible, preferably at least A, and we have noticed some customers sharing reports from your platform where they needed us to have this A score.

“SecurityScorecard is quite simple and easy to use, and we just need to keep track when we receive those notifications from the tool..”

Tasim Carku

Cybersecurity Specialist at a tech vendor with 501-1,000 employees

[Read full review](#) 

“My main use case for SecurityScorecard is for vendor risk identification, along with active threat intel on our organization.

“A quick example of how I use SecurityScorecard for vendor risk identification is when we wanted to onboard a vendor for a vulnerability management tool. One additional step during our due diligence in terms of security and compliance was to verify the SecurityScorecard and BitSight scorecard rating. Based on that rating, we were able to make an informed decision that the vendor is from a security-first organization that prioritizes security, which gave them an upper hand during the competitive bidding. The highest rating was one of the metrics during our review process.

“We also utilize SecurityScorecard for active threat intel, so any security issues detected by SecurityScorecard pertaining to our organization are kept at the utmost priority, and we invest considerable time in fixing those security issues..”

Aayush Gangwar

Application security engineer at a media company with 51-200 employees

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“My main use case for SecurityScorecard is that most of the time, the customer is looking for a solution which can provide all vulnerabilities and rate, security rate, and it also performs scanning of their domain, subdomain, and IP address. Customers can easily determine what weak passwords and policy configurations exist and can easily find out vulnerabilities.

“A specific example of how a customer has used SecurityScorecard to solve a problem is that I have given SecurityScorecard to multiple customers, and they were looking to understand what vulnerabilities they have and what ratings they have.

“I must add that SecurityScorecard continuously monitors the cybersecurity posture of the vendor, supplier, partner, SaaS platform, and others. Most of the time, the customer does not know what ports are open and whether they are exposed to vulnerabilities or weak SSL, TLS configuration, or malware signals, or misconfigured DNS. They also do not know whether their credentials are leaked. SecurityScorecard can help with this. For external attack surface monitoring, it is very useful..”

Akhilesh Mishra

Technical Lead Pre-Sales at M.TECH Solutions India Pvt. Ltd.

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“My experience with the pricing has been positive because the platform is robust and user-friendly, and the setup was straightforward. Regarding licensing, my organization has a limitation on the number of domains or vendors we can integrate, but it depends on the type of license that I have..”

Adriana Cumbajin

SOC analyst at BUSINESS IT

[Read full review](#) 

SecurityScorecard can be complex during setup, and I would recommend that anyone implementing it get help setting it up because it is not as straightforward as people might think. Getting third parties set up and configuring how you will do that and what you will search for can be complicated. Unfortunately, many clients today are looking for a button to push with everything being done for them automatically. I would recommend using third-party assistance in getting things set up the way you want.

JeffBrown

Owner at Taktik Technologies

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“I rate the product's initial setup phase a nine on a scale of one to ten, where one is a difficult setup phase, and ten is an easy setup process.

The solution is deployed on a multi-hybrid cloud.

The solution can be deployed in hardly two or three hours. .”

Jai Prakash Sharma

Executive Vice President Technology at InfoEdge India Ltd

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“The initial setup of SecurityScorecard is very easy because it's a SaaS solution. Deployment time depends on the number of companies to be monitored; for fifteen to thirty companies, it might take two or three days, or up to a week.

The vendor helps users deploy the solution and set up functionalities, making it straightforward. Usually, three to four people are involved. The vendor assigns a Customer Success Manager to the end user, who acts as the focal point for support, new questions, and functionalities..”

Antonio Scola

Owner at SUNLIT TECHNOLOGIES

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Customer Service and Support

I do not rate many software companies highly on the support side. I would give SecurityScorecard about a seven out of ten. They could improve in terms of response time and other areas, but they are not terrible.

JeffBrown

Owner at Taktik Technologies

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“Customer support is timely. Anytime I have had to dispute anything with regards to our score or the vulnerabilities being highlighted on our domain, they address it within seventy-two hours and change or update the score..”

E Danquah

IT operations risk analyst at a energy/utilities company with 10,001+ employees

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“I would rate them about a six or seven. There are areas for improvement in response times and overall support. They are not a substantial company and are constantly improving, however, they need better organization to support their customer volume..”

Verified user

Regional Director at a tech services company with 51-200 employees

[Read full review](#) 

“They work pretty fast and have full knowledge of the solution. Personally, I've never had a problem with them. Sometimes there's a little delay because they need to investigate further, but overall, I'm pleased with their support..”

Antonio Scola

Owner at SUNLIT TECHNOLOGIES

[Read full review](#) 

“I have interacted with the customer support team from SecurityScorecard, and they have been very helpful throughout the onboarding process and continue to assist us with bi-monthly sync-up calls whenever we face issues with the platform regarding risk and how to improve our security score..”

Aayush Gangwar

Application security engineer at a media company with 51-200 employees

[Read full review](#) 

“It's not the most responsive technical support so far. Most issues are not fixed in an hour. Users shouldn't expect confirmation to be there at that time. If you expect 1-3 days you are well-positioned with a no-fee service.

The response quite improved on most inquiries over the last year..”

Steffen Hornung

Administrator at Neuberger Gebäudeautomation GmbH

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Other Advice

“Overall, I would rate SecurityScorecard as a seven out of ten.

It is a good product yet somewhat generic in its capabilities. It has partnered well for third-party capabilities, but newer products are incorporating more AI functionalities..”

Verified user

Regional Director at a tech services company with 51-200 employees

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“My advice for others looking into using SecurityScorecard is that I truly appreciate the platform. It has been very helpful for our security journey, providing insights that enrich our vendor compliance processes, particularly during vendor onboarding where we review SecurityScorecard results for our vendors. I believe the platform is very beneficial for the company, and SecurityScorecard as a tool for vendor security management is essential for organizational development. I would rate this overall experience an 8 out of 10..”

Aayush Gangwar

Application security engineer at a media company with 51-200 employees

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For remediation efforts, SecurityScorecard helps by identifying third-party suppliers where risk ratings are going up. Because I use it for third-party monitoring, we watch third parties and SecurityScorecard identifies when there is another potential risk that has affected their rating level. I can then alert my

clients that they have a vendor that is potentially at risk, giving us the opportunity to react faster.

I am not a formal partner with the company yet, but we do conduct evaluations on behalf of our clients. I give SecurityScorecard a seven out of ten overall rating. .”

JeffBrown

Owner at Taktik Technologies

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“My advice would be to take full advantage of the continuous monitoring and vendor insights, explore the dashboards and alerts early, and understand the license limits, specifically regarding the number of domains or vendors you can track or add in the dashboard for monitoring.

“We are a partner with SecurityScorecard.

“I think the interview could improve by involving discussions on how to assess other companies with risks in different areas.

“I would appreciate a short poem or haiku that summarizes this review. I have provided a review rating of eight out of ten..”

Adriana Cumbajin

SOC analyst at BUSINESS IT

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“I would rate SecurityScorecard a solid nine out of ten.

“I chose a nine because I appreciate the features a lot, but there is still room for small improvements, those that I mentioned above.

“SecurityScorecard is deployed in my organization in a public cloud.

“The cloud provider we use for SecurityScorecard is [Microsoft Azure](#).

“My advice for others looking into using SecurityScorecard is to use it as soon as possible and you will know the difference. My overall review rating for SecurityScorecard is nine..”

Tasim Carku

Cybersecurity Specialist at a tech vendor with 501-1,000 employees

[Read full review](#) 

“A typical workflow includes logging into SecurityScorecard, seeing which vulnerabilities have been flagged with regards to my domain, and then working with the engineers to have those vulnerabilities mitigated. After that, I upload the evidence into SecurityScorecard so that it can be taken off our score.

“One of the benefits I have realized while using SecurityScorecard was that there was a vulnerability with our website and with the insights we got from SecurityScorecard, we were able to take a better decision of building a custom website instead of going with the template we had at the time.

“Initially, SecurityScorecard monitoring was being managed by my CISO. However, with the simplicity of the dashboard and the information and the data in SecurityScorecard, he was able to easily hand it over to me, who did not have any prior experience, and I was able to quickly get the hang of things. He did not have to supervise or step in again and he was able to totally hand it over to me.

“If you want a simple dashboard that is easy to understand and lets you know the vulnerabilities affecting your domain, SecurityScorecard is a good product for that. I would rate this product eight out of ten..”

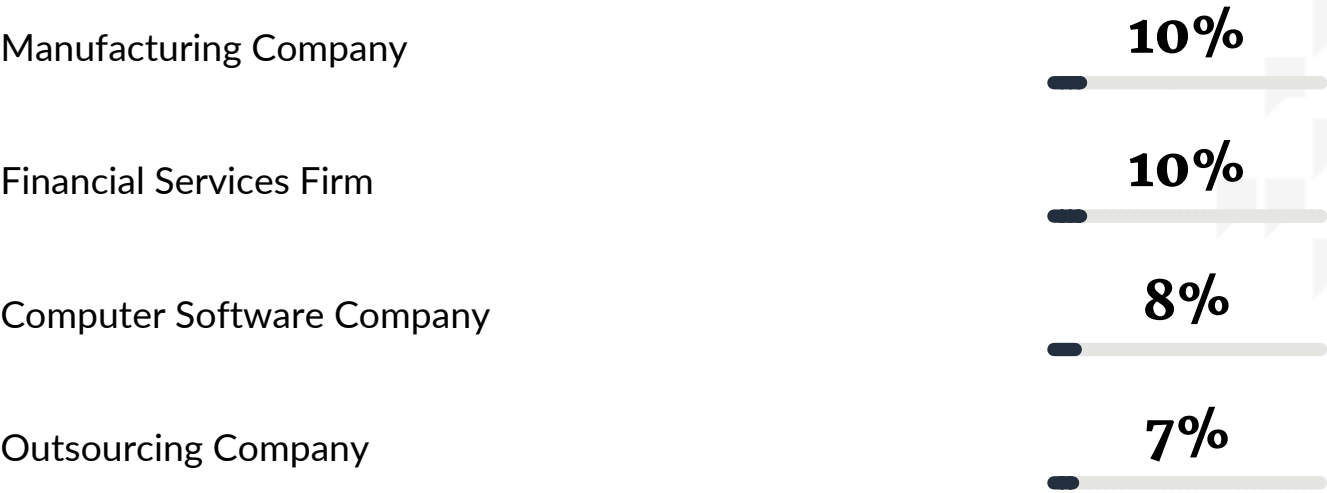
E Danquah

IT operations risk analyst at a energy/utilities company with 10,001+ employees

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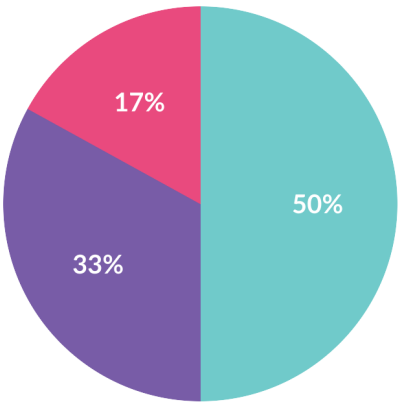
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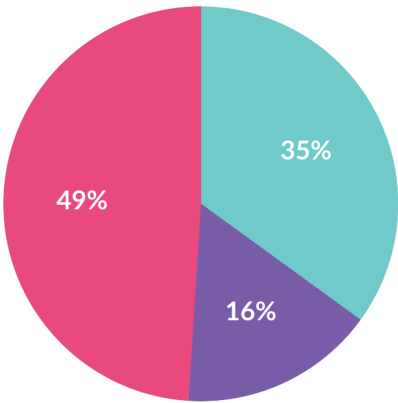


Company Size

by reviewers



by visitors reading reviews



Large Enterprise Midsize Enterprise Small Business

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