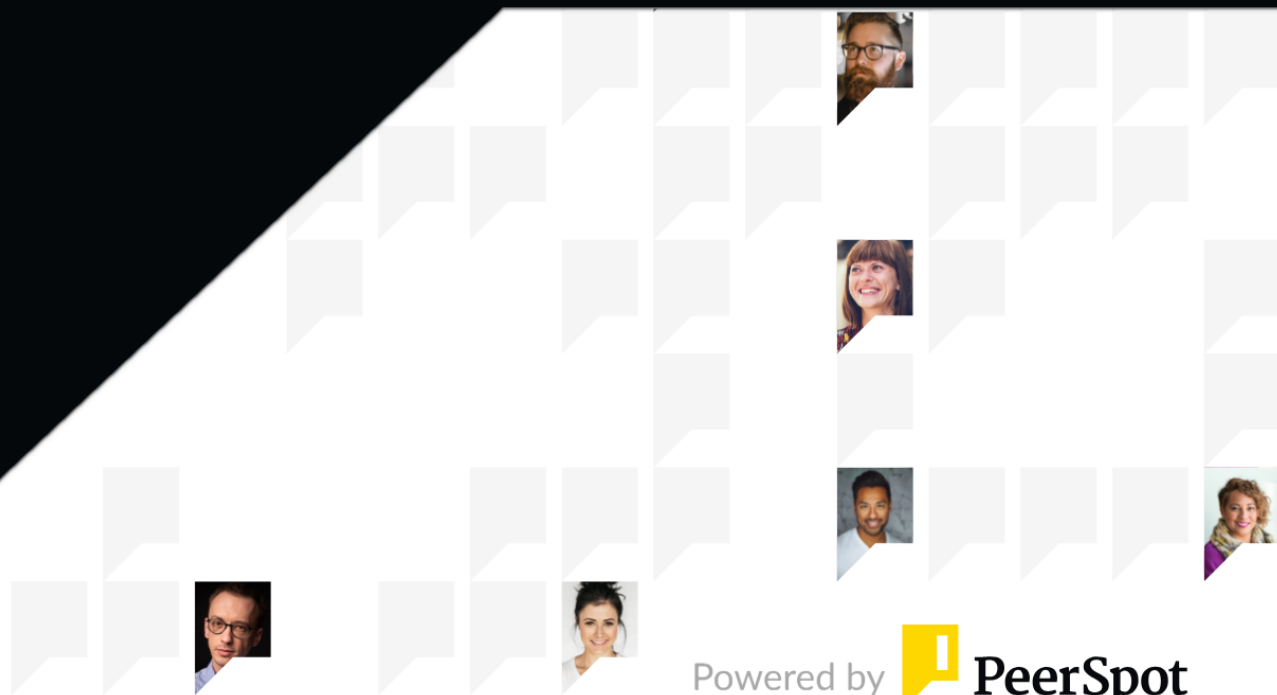




Morpheus

Reviews, tips, and advice from real users



Powered by  **PeerSpot**

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Product Recap



Morpheus

Morpheus Recap

Morpheus provides flexible multi-cloud management, automation, and seamless API integration to enhance cloud operations and governance across platforms like VMware and vSphere Cloud.

Focusing on efficient cloud management, Morpheus streamlines operations with powerful automation and cost optimization. It supports multi-cloud environments with robust service catalogs, making client setups straightforward. Multi-tenancy and role-based access control enhance operational efficiency. With features like policy enforcement and a governance engine, it ensures scalable performance and reduces manual tasks.

What are the most important features of Morpheus?

- **Multi-cloud Management:** Supports integration with platforms like AWS and VMware for broad cloud environments.
- **Automation Tools:** Automated task handling to minimize manual intervention and increase efficiency.
- **Role-based Access Control:** Enhances security and governance by managing user access rights.
- **Service Catalogs:** Simplifies client setup with predefined service offerings.
- **Policy Enforcement:** Ensures compliance and streamlined operations with a governance engine.

What benefits or ROI should users look for in reviews?

- **Cost Optimization:** Insight into spend and efficiency gains across cloud environments.
- **Centralized Control:** Streamlines management with a consolidated platform view.
- **Scalability:** Supports growth and dynamic scaling of resources as needs evolve.
- **Integrated Systems:** Leverages existing infrastructure for seamless operations.

In industries like finance and healthcare, Morpheus simplifies multi-cloud orchestration, enabling efficient management of virtual machines and resources. Automation capabilities streamline IT processes, allowing teams to focus on strategic tasks. Specific integrations make it adaptable for sectors with complex infrastructure needs.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“Morpheus has positively impacted my organization by really helping to reduce provisioning times from days to minutes, which is one of the value-adds we also tell to our customers.”



AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees



“In my organization, Morpheus is a very useful tool to automate processes—for example, provisioning new virtual machines reduces the time required, and every action is very fast using Morpheus, allowing me to prepare new environments for testing or proof-of-concept projects.”



Validated user

Morpheus specialist at a tech services company with 501-1,000 employees



“The user interface of the application is exceptional.”



MarkWittling

NFV Cloud Architect at a comms service provider with 10,001+ employees



“The most valuable feature of Morpheus is its strong integration with vSphere Cloud.”



Validated user

Support Engineer at a consultancy with 11-50 employees



“Morpheus is an intuitive solution that is very easy to use.”



Validated user

Manager- Automation Engineering at a computer software company with 11-50 employees



“Morpheus provides a very easy and one-click solution to scaling up and down.”



Validated user

Business Development Manager at a tech services company with 201-500 employees



“It supports many features, and it also supports some of the automation that Cloudify supports. So, in addition to just giving you basic platform management—such as the ability to deploy virtual machines and have multitenancy to log in and perform all of your basic platform management tasks—it also supports automation. You can, for example, spin up three virtual machines, and you can have each virtual machine configure each other. You can do service chaining with it. You can run scripts in Dash and Python, or you can use tools like Ansible, Puppet, or Chef. All of this is just built into the tool. It is a very powerful tool.”



Mark Wittling

Cloud Architect at Cox communications

What users had to say about valuable features:

“The most valuable feature for me was cost optimization. We could check and get alerts if we should downsize or upsize it.

Another feature I like is that we can use multiple cloud services simultaneously. The way we can use it as a catalogue makes it very accessible and user-friendly. The overall experience of using Morpheous was very smooth..”

Verified user

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Intern at a manufacturing company with 10,001+ employees

“The user interface of the application is exceptional. Tenants can easily log in and see their sandbox, with different logos for each VM. Deployment of virtual machines is made easy and the user interface is highly praised by all those who use it. Multi-tenancy, or the ability to sandbox or partition various user groups, was the primary basis for selecting this application.

The upgrades are seamless..”

MarkWittling

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NFV Cloud Architect at a comms service provider with 10,001+ employees

“The most beneficial features for us were the API integrations with various cloud vendors like Nutanix, VMware, AWS, Azure, and GCP. It saved us the effort of doing that work ourselves.

However, 95% of the products developed since 2017 has not really been of value to us. For example, we don't use the self-service catalog. We build a different catalog that sits on top of it. So, we don't really use the product for what it's designed for today.

Moreover, multi-cloud integration is not relevant to our IT strategy. We are 100% AWS and don't have a multi-cloud strategy ourselves. However, we're aware that mid to large corporates have a multicloud, hybrid strategy, which is why we developed a product..”

Validated user

Founder & CEO at a tech services company with 1-10 employees

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“From my perspective, the best feature Morpheus offers is the service catalog.

“The service catalog stands out for me because it allows me to prepare or develop something for a client to automate or clearly prepare forms for a client who may not be familiar with more specific details of the product, such as the provision of virtual machines.

“In my organization, Morpheus is a very useful tool to automate processes. For example, provisioning new virtual machines reduces the time required, and every action is very fast using Morpheus, allowing me to prepare new environments for testing or proof-of-concept projects..”

Validated user

[Read full review](#) 

Morpheus specialist at a tech services company with 501-1,000 employees

“Morpheus is a cloud management platform with a lot of feature sets. It can provision almost any cloud features you can think of.

Morpheus is an application-centric product, they are very good with the orchestration of hardware. When I use Morpheus, I do not need OCI or Cisco's orchestrate on top of Cisco hardware. Sometimes, I don't need specific top-of-the-rack switches, which are generally required in a legacy network. If I can build a software-defined network, I can provision it to Morpheus.

Morpheus is also good with other features that they mention in their documentation. .”

Validated user

Business Development Manager at a tech services company with 201-500 employees

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“Morpheus offers several best features. The multi-cloud abstraction layer is definitely one of the best because there is a single pane of glass for all the different cloud providers. You don't need separate tooling in place. Morpheus is an MSP-friendly platform where we can have multi-tenancy, role-based access control, metering, chargeback, and showback. The user interface of the application is really good. Tenants can easily log in and see their specific environment. We can create white labeling for each of the VMs or deployments. The deployments of VMs are made really easy, and the user interface is appreciated by all new users who log into the platform and see the ease of provisioning a new virtual machine with a predefined template.

Out of those features, the one that has had the biggest impact for my team and clients is, from the MSP perspective, definitely the most helpful because, as an MSP ourselves, we handle multiple end customers and clients. Our teams, because they handle multiple customers, didn't have to switch from one platform to another. They could leverage Morpheus and manage their end customers. The second aspect I would point out is the governance and policy engine functionality, where we could leverage quotas, put in a tagging strategy, and security policies in the environment. That really helped. Third, it also helped to decrease manual workflow because we had created different workflows and policies which were all automated. So it highly reduced the day-to-day activities which our operations teams used to conduct.

Morpheus has positively impacted my organization by really helping to reduce provisioning times from days to minutes, which is one of the value-adds we also tell to our customers. Second, it has allowed our MSP teams to compartmentalize the tenants in a secure fashion. Third, it has decreased all manual workflow overhead which our operations team used to feel. Morpheus policy enforcement aspect has been really helpful because it has helped lower operational risk. Finally, it enables self-service workflow without sacrificing control over the different environments..”

AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

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Other Solutions Considered

“ Other products I've worked with were standalone within their solutions. Morpheus aims to be the central point or the abstraction layer for all cloud services.

So, I have not used anything as heavily integrated as Morpheus..”

Validated user

Founder & CEO at a tech services company with 1-10 employees

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“We pivoted to Morpheus when we realized that Cloudify couldn't meet all of our requirements for cloud management. We had a consultant who came in and mentioned it to us. So, we brought them in and did a proof of concept. We found that it does just about everything we need and more. So, we're now using it as our primary cloud management tool..”

Mark Wittling

Cloud Architect at Cox communications

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“I previously used a different solution, specifically a set of infrastructure as code and manual automation tools along with VMware vRealize Automation.

I switched from those tools to Morpheus because Morpheus provided a mix of governance, multi-cloud abstraction, and automation flexibility without really heavy custom coding capabilities..”

AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

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“We initially explored Cloudify and Nutanix, but Cloudify was more of an automated provisioning tool and not a full-scale tenant environment (we felt). We liked the Morpheus UI and Automation capabilities, and it provided that one-stop-shop user-friendly portal that allowed users to interact with their virtual machine environment. The fact that Morpheus supported Kubernetes and Containers was also a plus, as it gave us a future-proof path for Cloud Native. .”

MarkWittling

NFV Cloud Architect at a comms service provider with 10,001+ employees

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“Yes, we evaluated: CloudBolt, Hypergrid, Jamcracker, CloudHealth, Scalr, SNOW Embotics, Rightscale Flexera, ServiceNow, MicroFocus, CloudCheckr, CoreStack, VMWare vRA, VMWare vCloud Director..”

AndrewGreen

Chief Nerd Herder at Software Evolution Africa Limited

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ROI

Real user quotes about their ROI:

“We have absolutely seen an ROI. We haven't run an extensive business case to distinctly quantify the savings, but the savings have to do with reduced OpEx costs..”

Mark Wittling

Cloud Architect at Cox communications

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“Morpheus doesn't directly support cost optimization, but its API integration can **facilitate resource optimization**. It doesn't dynamically optimize resources like an aeronautic system would; it **operates step by step**.

Morpheus is more of a cloud ops product rather than a FinOps product..”

Validated user

Founder & CEO at a tech services company with 1-10 employees

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“I have seen a return on investment, and I can share relevant metrics with you. For example, the provisioning time of new resources came down by 40 to 50%. There were fewer people required from a manual operations standpoint who would be leveraging day-two lifecycle operations using the platform, probably about 30 to 40% fewer people required. Morpheus return on investment was usually realized within 6 to 12 months..”

AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

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Use Case

“By utilizing Morpheus as a multi-tenant portal, users can access and interact with their virtual machines, reset them, and connect to them remotely. Moreover, the automation engine allows us to upload playbooks, written in Python, PowerShell, Ruby, and Bash scripts, to carry out desired tasks and generate interesting results..”

MarkWittling[Read full review](#) 

NFV Cloud Architect at a comms service provider with 10,001+ employees

“We use Morpheus for the heavy lifting in building curated marketplaces for MSPs, delivering a hybrid solution to their clients. Imagine a single marketplace that can deliver any product into any infrastructure, public or private.

We don't use it for DevOps automation. We use it for API integration with public cloud vendors. If they've already done the API integration with AWS, for example, then we use their APIs instead of doing our own..”

Validated user[Read full review](#) 

Founder & CEO at a tech services company with 1-10 employees

“My main use case for Morpheus is to create automation scripts, create service catalogs for products, and manage administration or development.

“For example, with Morpheus, I can prepare auto-populate fields or automate a series of actions with emails. This is one example of what is possible..”

Validated user

[Read full review](#) 

Morpheus specialist at a tech services company with 501-1,000 employees

“Morpheus is a powerful self-service engine to provide enterprise agility, control, and efficiency. Quickly enable on-prem private clouds, centralize public cloud access, and orchestrate change with cost analytics, governance policy, and automation. Create private clouds, manage public clouds, and consolidate Kubernetes deployment. Provision applications from an on-demand catalog, API/CLI, ITSM, or infrastructure-as-code. Simplify authentication, set policies, and manage security posture. .”

AndrewGreen

[Read full review](#) 

Chief Nerd Herder at Software Evolution Africa Limited

“My main use cases for Morpheus include self-service provisioning and automation, with one particular set of catalogs for cloud resources across different providers. A standardized blueprint allows us to have approvals, role-based access controls, and workflows. The second use case is from a cloud governance and guardrails standpoint, where we can put quotas on different business units using the platform. We can have a standard tagging methodology implemented and compliance standards in place. Being an MSP, we can have multi-tenant role-based access control. The third use case is hybrid and multi-cloud orchestration, with unified provisioning across AWS, Azure, GCP, and VMware. Finally, from a day-two operations standpoint, the use case is around lifecycle automation, using the platform for automated scaling and decommissioning.

I can give you a specific example of how I've used Morpheus for self-service provisioning and automation. We had a client who was using public and private cloud. We created a set of standardized blueprints using Morpheus as a platform, where end users could log into the platform and provision a two-tier or three-tier application, which is something they used to do on a day-to-day basis. We created standardized blueprint templates where they could log into the platform and provision those virtual machines using self-service provisioning and workflows. We integrated that with the ITSM, so once the request was completed, we could see all of those changes in the ServiceNow platform.

I have something else to add about my main use cases with Morpheus, particularly the integration environment. The built-in connectors to the cloud APIs available in the platform are really helpful because from an end customer standpoint, it does not disrupt their existing ecosystem but integrates with what is present in their environment and provides value-add on top of that..”

AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“It is very easy to set up. Installing it is quite simple. Doing a greenfield install is pretty easy to do, and the upgrade process is also amazingly simple. I've never had an upgrade go wrong..”

Mark Wittling

Cloud Architect at Cox communications

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“There is a learning curve with the setup if you're dealing with multiple nodes and so we had Morpheus do that for us. If there's just a single server the setup is very easy. The deployment took two or three days. If everything from the infrastructure level is ready to go, then one person is enough to set up. They have good documentation for that. .”

Bilal Inamdar

Cloud Linux Administrator at a tech services company with 11-50 employees

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“My experience with pricing, setup cost, and licensing is that the setup was really smooth. Out of the box provisioning was quite quick. We had advanced workflows available, and we could experiment with them. Self-service catalog creation was really smooth, and the policies and ITSM integration were also smooth because of the vast ecosystem which was already available. From a pricing standpoint, I think that was competitive for an enterprise-grade cloud management platform..”

AbhishekGupta2

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Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

“I give the initial setup a ten out of ten. The documentation is perfect. Everything is tested before we deploy.

Installing and configuring a single deployment may take up to half a day while setting up and verifying a cluster could take a full day. This includes utilizing the graphical user interface to adjust settings and ensure that everything is working correctly.

The deployment requires four people. We have one person who is great at networking, another who is highly skilled in servers and storage, a third who is a VMware specialist, and then I'm the dev ops specialist who integrates it all together..”

MarkWittling

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NFV Cloud Architect at a comms service provider with 10,001+ employees

“The complexity of the deployment depends on the deployment method. A single instance is fairly simple, but a cluster is much more complex.

However, deploying the application is not the difficult part.

Since we build on AWS, it's relatively easy to maintain. The main issue is the admin UI, which is very different from standard admin dashboards.

So, you need to have a lot of experience to be able to navigate the dashboard And as they've layered on more and more features within the product, you've got more and more complexity..”

Validated user

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Founder & CEO at a tech services company with 1-10 employees

“The initial setup is very easy. Even someone with very basic technical knowledge can start using it. It's not difficult at all. It would have been slightly difficult if we were not the technical guys in the right domain. I would rate it a nine out of ten because of the lack of support that becomes a part of it when you're doing the initial setup. So I can't say it's easy to set up, especially if you're not too technical in the right kind of technology.

It only took us two days to deploy the solution entirely. Actually, it was initially a very green field on which it was deployed. So it didn't take very long. And once it was deployed, then it took a long time to fine-tune it with the brownfield. The reason was that we were unable to decide what to use and what not to use. Once it was deployed and we integrated it with the Brownfield, we found out that there were so many instances that we had forgotten about for years because the Brownfield had been running up and running for years. And hundreds of thousands of virtual machines were useless, not working, probably not needed, or duplicated. So those were found and eliminated, and it took a long time to fine-tune. It will still take a long time because every day, a student creates one instance, then creates another instance, forgets about the first instance, or something goes wrong. And because the student is provided with the facility, it's not too costly. So universities usually let the students do some work on it. They create multiple instances, three of which are not being used for three months, and only one is being used. We keep those resources a lot, so Morpheus can find that, but tuning is always needed.

You have to do a manual intervention and keep looking as an administrator at what is happening with the cloud underneath. Otherwise, Morpheus doesn't take too long. It takes a very short time if it's a very green field..”

Validated user[Read full review](#) 

Business Development Manager at a tech services company with 201-500 employees

Customer Service and Support

“Morpheus customer support is really good. We've had no issues. In the past, if we required any support from a configuration standpoint or if anything broke, we used to get really quick and easy customer support..”

AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

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“The Morpheus development team has been incredibly helpful and responsive to our requests. We are able to quickly let them know when we run into a problem, and they make an effort to resolve it as soon as possible..”

MarkWittling

NFV Cloud Architect at a comms service provider with 10,001+ employees

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“The customer service and support team is good but you have to push for it. When you buy a good number of licenses, Morpheus provides very good support. But when you are using it on a smaller scale when you are not a corporate or big customer with Fort Knox, and using only less than one thousand licenses or something like that, then Morpheus does provide support, but it is slightly harder to get.

Morpheus is very, very good in some cases, but the support is far away and comes from Asia Pacific Australia. There could be some second language barrier because Austrians speak English, and a lot of Pakistanis sometimes are not too good with the English language. The second thing would be that the Australian accent is much stronger than the general English accent, which people in Pakistan would understand. Maybe that is one part of the support we have seen create an issue because you need an English translator when you're working with the Australian. In the longer run, I even recommended Morpheus because now they have more than a hundred certified Morpheus engineers and office administrators. So we built a resource pool as well. Because there was a language barrier. English is a second language, which may have caused difficulties in understanding each other. They had good technical knowledge, but overall not so good. .”

Validated user

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Business Development Manager at a tech services company with 201-500 employees

Other Advice

“For those evaluating Morpheus, my advice is to thoroughly research its suitability for your specific needs and consider how well it integrates with your existing solutions. Pay attention to potential challenges in integration, and ensure it aligns with your overall requirements. Overall, I would rate Morpheus as a six out of ten..”

Validated user

Support Engineer at a consultancy with 11-50 employees

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“I am using the latest version of Morpheus.

The solution has got a lot of integrations, and it recently added the capability to build some custom outside of its main tool, whereby you can add on plugins. I would encourage them to build those plugins.

Overall, I rate Morpheus an eight out of ten..”

Validated user

Manager- Automation Engineering at a computer software company with 11-50 employees

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“Overall, I'd rate it as an eight. It's a good product and provides a good overall experience. However, we had to put in much effort ourselves since Morpheus's support wasn't always available to help us.

I recommend that a new user have at least two or three certified resources in-

house since it can sometimes be difficult to get support from Morpheus, especially if you don't have a strong technical team. If you need support and Morpheus support isn't available for a few days, it can cause problems..”

Validated user

Business Development Manager at a tech services company with 201-500 employees

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“I would rate Morpheus a nine out of ten.

“I choose nine out of ten because I think that more plugins or better integration would make it a very powerful tool in the market.

“I advise others considering Morpheus to think of it as a tool that helps improve processes and reduces time for operations such as provisioning new virtual machines. It is not the same as tools like Amazon or GCP, but it has many capabilities that allow management from one place instead of continuously switching between multiple public clouds..”

Validated user

Morpheus specialist at a tech services company with 501-1,000 employees

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“From what we were trying to use it for, or what we are trying to use it for, I would rate the solution a six out of ten.

If you are an end client looking for a limited subset of what we're trying to use it for, it's probably going to be higher.

This is half the battle. They've got a developer-led strategy, which is not in the right direction. They're building complexity in the product, and we're not even off first base yet.

If you can't provision into AWS, then you're not even off first base, so there's no point in that. I would rather see stability with the core functionality than keep adding features that I don't need..”

Validated user

Founder & CEO at a tech services company with 1-10 employees

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“Morpheus advice I would give to others looking into using the product is to focus on building your blueprints one by one. Don't rush into building all of the blueprints. Align your governance and cost reporting as soon as possible in the beginning. [Automate](#) your lifecycle events for real cost control. For example, if you're not using a virtual machine or any resource, leverage the decommissioning functionality so that you don't have shadow IT. Also start with a strong tagging and role-based access control policies.

Morpheus is a really good product. Organizations who are using multi or hybrid cloud platforms and looking to scale up their environment and reduce the pressure on the operations team can definitely leverage this. Morpheus is deployed in my organization using a hybrid cloud. I would rate this review an eight out of ten..”

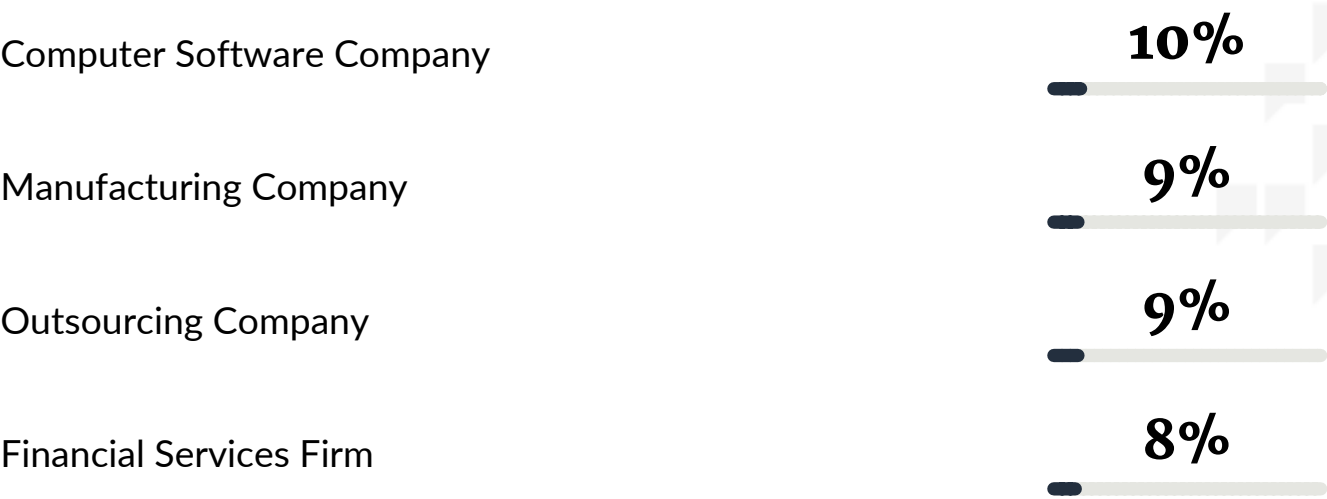
AbhishekGupta2

Sr PreSales Cloud Architect at a outsourcing company with 10,001+ employees

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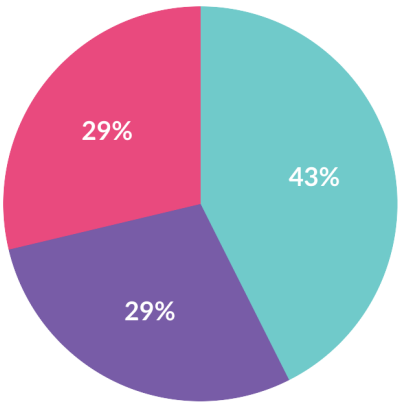
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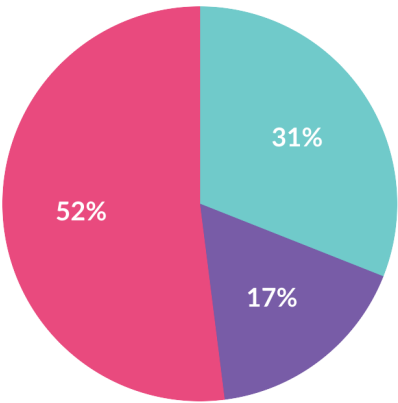


Company Size

by reviewers



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Large Enterprise Midsized Enterprise Small Business

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