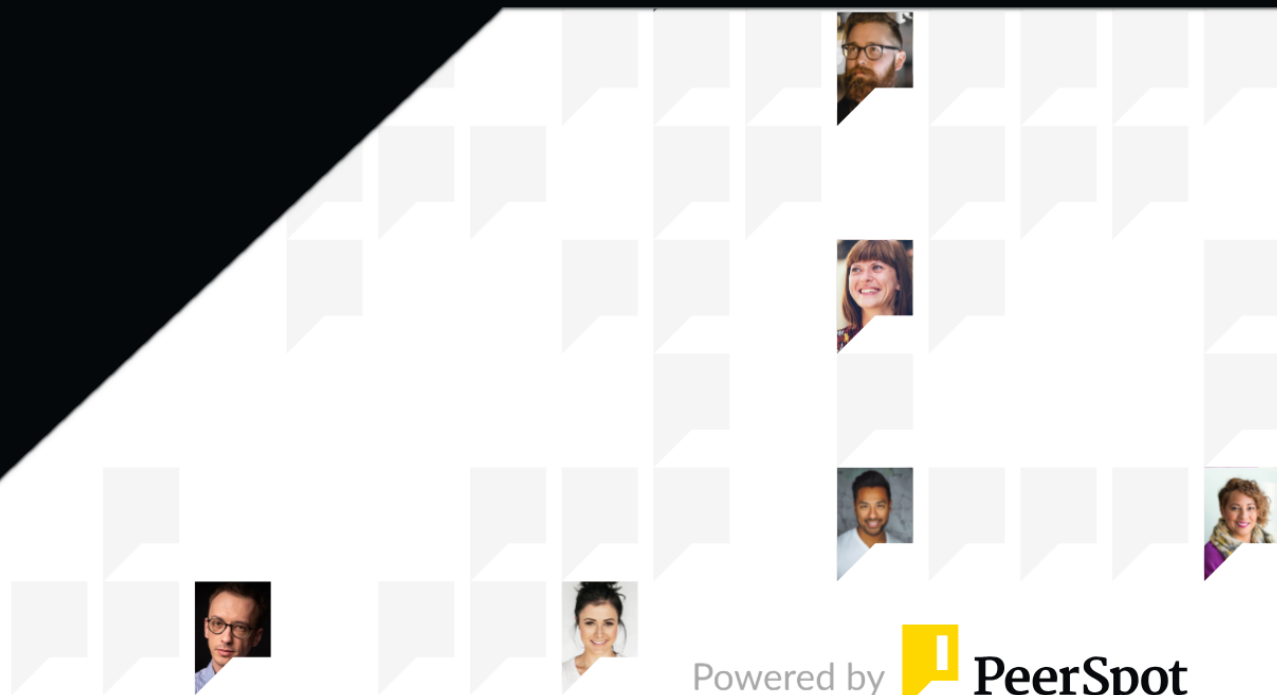




Claroty Platform

Reviews, tips, and advice from real users



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Product Recap



Claroty Platform

Claroty Platform Recap

The Claroty Platform is tailored for monitoring and securing industrial control systems. It offers deep visibility into OT networks, enabling effective anomaly detection and vulnerability assessments. Its user-friendly interface and robust reporting tools facilitate easy management and compliance, enhancing organizational efficiency and cybersecurity posture in industrial environments.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“After implementation of Claroty Platform, the visibility goes up to one hundred percent, which otherwise was probably in the range of 60 to 70 percent, and this really has a lot of business impact on security, compliance, and operations.”



TarunKumar11

Global Leadership Council at a tech company with 10,001+ employees



“I have had a very good experience with the Claroty Platform.”



AbhishekPandey5

Senior Consultant at Payatu



“Claroty assigns a score based on how well you are doing in the course. If you skip a video, your score decreases, making it essential to watch the content attentively.”



Deevanshi Priya

Cyber Security Security at PwC



“Our different execution team is there to handle it, but overall, the product is pretty easy to deploy and integrate with the existing system.”



MIHIR THAKAR

Manager at Yokogawa



“Their SRA solution, the Secure Remote Access solution, is very useful for industrial environments.”



Ahmed Shahabuddin

Security Consultant at Forcespot



“The platform ensures security without imposing significant delays.”



Satyaprakash Dwivedi

Associate Solution Architect at a tech vendor with 10,001+ employees



“I believe the two main aspects where Claroty stands out are their ability to provide a complete platform and their OT-specific focus.”



Validated user

VP of Products at a tech services company with 51-200 employees

What users had to say about valuable features:

“The Claroty Platform has been deployed as an OS, making it very easy to deploy the tool. There is not a lot of technical knowledge required. There are clear configuration guidelines, and when you go on the site and implement it, it is very easy to complete..”

AbhishekPandey5

Senior Consultant at Payatu

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“The platform ensures security without imposing significant delays. It boosts productivity while allowing secure remote access to engineers through advanced methods. It provides seamless integration with legacy systems and supports both passive and active reconnaissance. The ability to detect and classify assets, assess vulnerabilities, and manage patches and updates effectively is highly beneficial..”

Satyaprakash Dwivedi

Associate Solution Architect at a tech vendor with 10,001+ employees

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“There are two main features which really distinguish the product. The first is the protocol support for industrial protocols. They offer the most support available.

Additionally, their SRA solution, the Secure Remote Access solution, is very useful for industrial environments. They also have an office in the region with their own sales and support team, and we have our own trained team to manage the first level of support..”

Ahmed Shahabuddin

Security Consultant at Forcespot

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“I believe the two main aspects where Claroty stands out are their ability to provide a complete platform and their OT-specific focus. They offer threat detection, asset management, vulnerability management, and remote access, which makes them the sole vendor in the OT security space to offer all three services. This is a significant advantage for them. Additionally, their network mapping capabilities are impressive, as they allow users to view a full map of all communications within a site or factory. This feature is highly valued by many of our customers..”

Validated user

VP of Products at a tech services company with 51-200 employees

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“Unless we use Claroty Platform hands-on, I will not be able to provide specific insights, because we are more of a budgeting or proposal team, normally dealing with issues like warranties and pricing. When it comes to actual technical usage, that is a different team.

“Our customers buy the solution from us; we give a solution instead of them purchasing directly from Claroty Platform or the AWS marketplace..”

MIHIR THAKAR

Manager at Yokogawa

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“I think the number one best feature of Claroty Platform is comprehensive operational technology asset visibility. It identifies unmanaged assets, provides context-rich insights, and helps organizations understand the OT environment.

“As far as asset visibility is concerned, this has led to almost 90%, if not 100% increase in OT asset visibility and has reduced manual effort to an extent of almost 50 to 70% in terms of discovery.

“There has been a significant reduction in terms of having unknown devices in the organization. As far as this manufacturing organization is concerned, they were having manual inventory assets which took months and months to understand what the operational technology assets were there. After implementation of Claroty Platform, the discovery took just weeks and saved hundreds of engineering hours annually for them..”

TarunKumar11

Global Leadership Council at a tech company with 10,001+ employees

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Other Solutions Considered

“The pricing is discouraging. We get inclined towards cost-effective options because of the overall project scenario. Network security is a big component nowadays in an overall project..”

MIHIR THAKAR

Manager at Yokogawa

[Read full review](#) 

“I have not worked directly with Nozomi but have encountered them as a competitor in our market. Their advantage is that they entered the Middle East market early, which is why they have a good number of installations..”

Ahmed Shahabuddin

Security Consultant at Forcespot

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“There were two scenarios where people were using other solutions, such as Nozomi. They faced many pain points with Nozomi. During the POC with Clarity, the client was amazed by the performance and the difference between Clarity and Nozomi and Traverse. They decided to replace their Nozomi system with Clarity. For one Miami customer, they also used Nozomi yet lacked proper visibility solutions with the detection..”

Ahmed Shahabuddin

Security Consultant at Forcespot

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“I have evaluated Nozomi Networks, which also has pretty good OT visibility and threat detection capabilities. Otherwise, there was no other platform that we looked at. Nozomi has excellent visualization that we could find. They are both market leaders, but Claroty Platform provides for better asset context and is better for having a mature exposure management..”

TarunKumar11

Global Leadership Council at a tech company with 10,001+ employees

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“The subscription durations are higher, and the prices are also more competitive compared to Claroty Platform.

“Regarding pricing, alternative solutions have more flexibility in subscriptions regarding the number of years, and we can customize them much better.

“Alternate solutions are popular in my region, but they are quite a costlier option..”

MIHIR THAKAR

Manager at Yokogawa

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“I install Tenable.ot in addition to deploying the Claroty Platform.

“If we compare the Claroty Platform with Tenable, there are significant differences, as detection of the Claroty Platform is much better than Tenable.

“The collaborations that Claroty has with numerous OEMs and OT vendors make the passive scanning of the Claroty Platform far better than Tenable..”

AbhishekPandey5

Senior Consultant at Payatu

[Read full review](#) 

ROI

Real user quotes about their ROI:

“I have implemented preemptive mitigations for various issues, such as open SMB version one port in our network, which was identified using the Claroty Platform. I then proceeded to close these vulnerabilities and other similar issues..”

Verified user

[Read full review](#) 

OT Security Engineer at a manufacturing company with 10,001+ employees

“Depending on the kind of support—standard or premium—it can be expensive, depending on what you choose. As far as ROI is concerned, I think there's a huge benefit of hundreds of labor hours saved because of automated discovery and continuous inventory and faster audits and risk assessments..”

TarunKumar11

[Read full review](#) 

Global Leadership Council at a tech company with 10,001+ employees

“It depends on cost-benefit analysis. If my infrastructure is critical infrastructure, the Claroty Platform saves time and resources. If my infrastructure is a very low-cost manufacturing where production stopping for half an hour does not impact much, then the Claroty Platform becomes costly. For critical infrastructure, it provides significant cost-benefit and saves substantial money..”

AbhishekPandey5

Senior Consultant at Payatu

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Use Case

“We have two use cases. One is for OT cybersecurity in our industrial environment, and the other is for cybersecurity solutions for our IoT and IoT devices in our hospital..”

Ahmed Shahabuddin

Security Consultant at Forcespot

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“I was using Claroty to complete training assigned by my company. The courses were self-paced and helped me get certified in two additional certifications. I plan to use it further as I have a task list for future courses. It was primarily for certification and study materials..”

Deevanshi Priya

Cyber Security Security at PwC

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“I use the Claroty Platform to protect our operational technology (OT) environment. It is designed as an OT Security Operations Center (SOC) tool and provides secure remote access, integrating with both legacy and current systems without burdening the network's bandwidth..”

Satyaprakash Dwivedi

Associate Solution Architect at a tech vendor with 10,001+ employees

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“I think a lack of visibility into industrial assets is the main use case for Claroty Platform. Claroty Platform is a cyber-physical system security platform. Lack of visibility into industrial assets, insecure legacy operational technology environments, vulnerability management challenges, and detection of threats targeting industrial systems are key concerns. I think compliance and cybersecurity risks overall are important considerations..”

TarunKumar11

Global Leadership Council at a tech company with 10,001+ employees

[Read full review](#) 

“We are a proposal team and normally use these products for our network security solution proposals. We propose it to our customers, mainly in the Singapore region, as our Singapore affiliate is primarily using Claroty Platform.

“All of our end users are oil and gas companies, including refineries and petrochemical complexes..”

MIHIR THAKAR

Manager at Yokogawa

[Read full review](#) 

“My clients are using the Claroty Platform for asset identification, finding CVEs and threat intel.

“I am aware of the continuous threat detection feature of the Claroty Platform, and even if it is good to have, because my clients cannot solve it, they just focus on network segmentation and keep it that way. It is good to have, but they are not able to use it effectively for OT devices. They are using it effectively for Windows and other machines in the environment..”

AbhishekPandey5

Senior Consultant at Payatu

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup was complex because we needed to integrate it with various components of our existing infrastructure. However, the vendor's detailed documentation and our in-house team's expertise helped streamline the process..”

Carlos Hora

Senior infrastructure analyst at a tech vendor with 10,001+ employees

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“Deploying thirty-plus sites takes around five months. Eight people were involved in networking and other tasks.

I rate the setup process as three without training, but with training and some help from Claroty or any integrator, I rate it as seven or eight out of ten..”

Verified user

OT Security Engineer at a manufacturing company with 10,001+ employees

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“I think Claroty Platform deployments are generally smooth. The client did not face any issues because the platform is agent-less. The challenge was that the environment was large, with legacy systems. When you do the initial asset classification, you validate, which takes time. It's fairly acceptable as far as collaboration and implementation are concerned. The biggest deployment challenges are generally around asset complexity, network visibility, and alert tuning. All of these take a bit of time and do smoothen out within a few weeks. Within a few months, you're fully deployed..”

TarunKumar11

[Read full review](#) 

Global Leadership Council at a tech company with 10,001+ employees

“The data is private, and we have to keep it on our company's server, so the solution is deployed on an on-premises model.

The solution is deployed for one day in our company within three to four hours to get the data and create a report consisting of the details of the vulnerabilities and what needs to be improved in the systems. In short, my company has not implemented the product on a timely basis. It is generally implemented for a day, together with the data, to analyze the data and for another communication part..”

Ranjeet Singh

[Read full review](#) 

Cyber Security Engineer at QoS Technologies

“The product is difficult to deploy because, like everyone in manufacturing, all the locations and other areas are not nearby. The stations, power stations, and devices are not nearby. Sometimes, we will have to introduce new technologies within the environment to transfer the data to the sensor. The tool's deployment is a bit hectic. The tool's deployment will be smooth once we figure it out. One needs to think about the tool before deploying it.

The solution is deployed on an on-premises model in the security center for threat detection..”

Mubasshir Quadri

Engineering Lead at Persistent Systems

[Read full review](#) 

Customer Service and Support

“The support is prompt, and the technical team provides training and assistance as required. Despite time zone differences causing slight delays, their response and support are effective and proactive..”

Satyaprakash Dwivedi

Associate Solution Architect at a tech vendor with 10,001+ employees

[Read full review](#) 

“I think overall Claroty Platform customer support has been good and strong, particularly because of its deep OT and industrial cybersecurity experience. They understand operational environments, industrial protocols, and challenges of manufacturing, which is quite helpful..”

TarunKumar11

Global Leadership Council at a tech company with 10,001+ employees

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“I think the customer service is good. I have always found Claroty's technical support to have good engineers. The service differs by location due to their global customer base, with some places being more challenging. Overall, I think they provide good service. I haven't used them as a customer, as they were my peers, so it's hard to judge completely..”

Validated user

[Read full review](#) 

VP of Products at a tech services company with 51-200 employees

“My company had multiple discussions with Claroty's support, and their team was quite responsive. There were some incidents where we were unable to figure out some things within Claroty from a knowledge point of view, and that was where the tool's support team helped us. I rate the technical support a seven out of ten..”

Mubasshir Quadri

[Read full review](#) 

Engineering Lead at Persistent Systems

“I would suggest contacting our engineering, as we are from the proposal team and don't have hands-on experience using these products, including Claroty Platform.

“Support-wise, they have no issues according to what we hear from them..”

MIHIR THAKAR

[Read full review](#) 

Manager at Yokogawa

“Their support team is really good.

“I can rate support for the Claroty Platform from one to ten as eight to nine.

“Their support for the Claroty Platform is excellent..”

AbhishekPandey5

Senior Consultant at Payatu

[Read full review](#) 

Other Advice

“I would give it a nine out of ten. Nobody is perfect, but I think Claroty is a very good platform. I have been advising in this space, and I am frequently asked if I recommend them. My answer is definitely yes..”

Validated user

VP of Products at a tech services company with 51-200 employees

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“Based on my experience, I would rate the overall solution eight out of ten.

Claroty provides a robust solution for OT environments, though improvements in user interface and cost are recommended..”

Satyaprakash Dwivedi

Associate Solution Architect at a tech vendor with 10,001+ employees

[Read full review](#) 

“We have tried others, but unfortunately, their performance was not as good. Performance was better with Claroty. One should always check performance, protocol availability, and quick response time, which is a key strength when comparing Clarity with other vendors.

I rate the overall solution eight out of ten..”

Ahmed Shahabuddin

Security Consultant at Forcespot

[Read full review](#) 

“Claroty is very beneficial for learning and adds value to your resume. After seeing Claroty certification, I received messages from recruiters.

I would rate Claroty nine out of ten (9/10) as there is always room for improvement and they could add more features..”

Deevanshi Priya

Cyber Security Security at PwC

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“I am using the Claroty Platform but not using [Armis](#).

“They might be able to integrate AI into the Claroty Platform when they are creating attack vectors.

“I have had a very good experience with the Claroty Platform. If implemented properly, it works effectively, so I would rate it around eight to nine out of ten..”

AbhishekPandey5

Senior Consultant at Payatu

[Read full review](#) 

“Claroty Platform has impacted my organization positively by reducing cyber risk, by making the incident detection faster, by improving compliance readiness, reducing operational downtime, and overall through better asset management.

“One of the major strengths of Claroty Platform is its ability to integrate with the existing IT and security ecosystem. It's not a standalone OT tool. My client uses Microsoft and Splunk for [SOAR](#). They use Splunk for vulnerability management, Tenable for vulnerability management, [ServiceNow](#), and CrowdStrike. Claroty Platform integrates well with all of these through APIs and other connectors.

“I would strongly recommend Claroty Platform for organizations that operate critical infrastructure, especially manufacturing, utilities, or having a very heavy OT environment. The success depends on treating it as a business risk reduction platform and not just another security tool.

“Claroty Platform is not a compliance tool, if you're sincerely asking me, but it significantly helps organizations meet OT, IoT, and critical infrastructure security requirements. It does asset classification, identification, risk assessment, continuous monitoring, and incident detection. Organizations are able to meet most of the requirements of compliance, based on these capabilities. Asset inventory, vulnerability management, continuous monitoring, and audit reporting are all very valuable for organizations that want to meet NIST CSF, ISO 27001, and

NIST 800-82 compliance requirements. Claroty Platform helps in meeting these regulatory requirements quite nicely.

“Claroty Platform uses passive network monitoring to carry out protocol inspection, behavioral analytics, and threat intelligence. It focuses on early detection while minimizing operational disruptions. It detects threats using threat intelligence, risk prioritization, analytics, and inspection. It works with [SIEM](#), [SOAR](#) platforms, and other incident management platforms to enable rapid investigation and containment as required.

“Asset inventory and inventory management are Claroty Platform's strong capabilities. Before implementation, my client was struggling with incomplete asset inventories, unmanaged devices, unknown devices, and manual spreadsheets. Claroty Platform does the right sort of discovery. There's not much manual asset collection effort that is required. It provides for actionable inventory. It's not just a simple device list. It does the asset critical mapping. It does the integration with [CMDB](#) as well, through [ServiceNow](#). After implementation of Claroty Platform, the visibility goes up to one hundred percent, which otherwise was probably in the range of 60 to 70 percent. This really has a lot of business impact on security, compliance, and operations.

“I rate Claroty Platform an eight out of ten..”

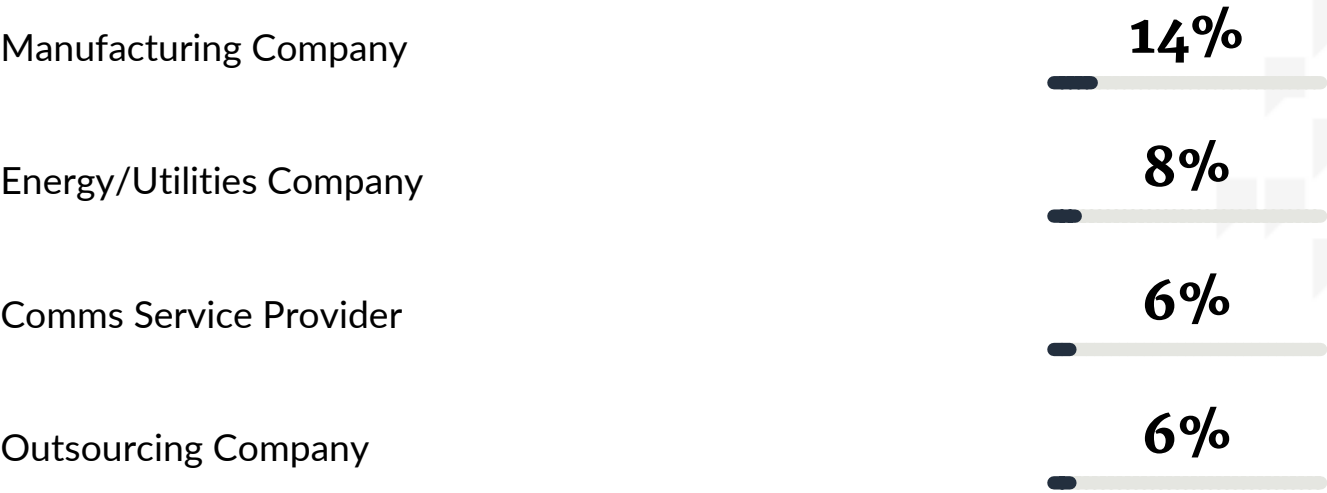
TarunKumar11

Global Leadership Council at a tech company with 10,001+ employees

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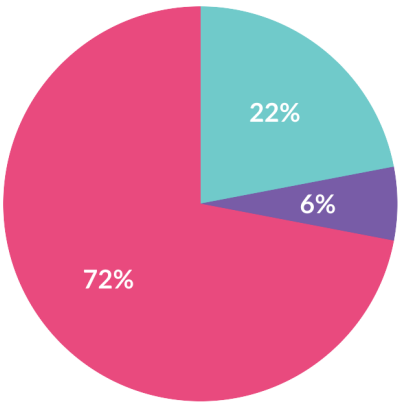
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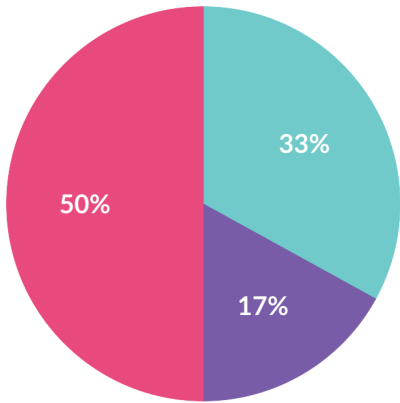


Company Size

by reviewers



by visitors reading reviews



Large Enterprise Midsize Enterprise Small Business

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