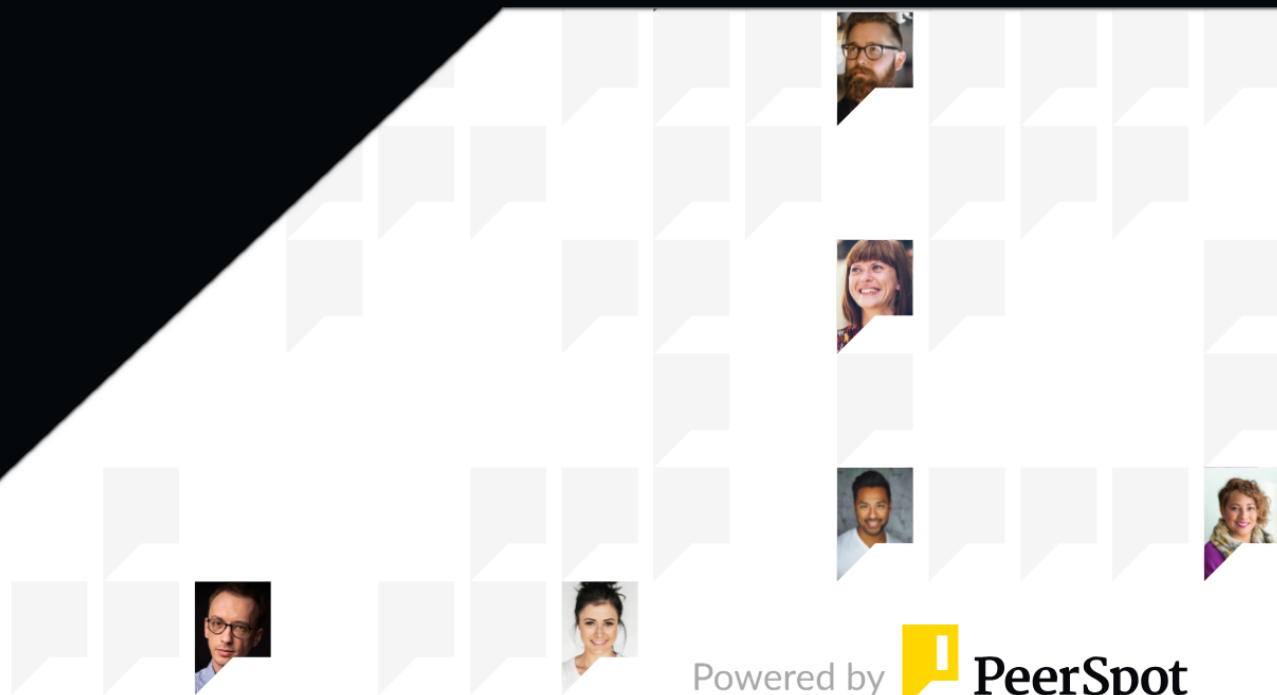


aws marketplace

Qumulo

Reviews, tips, and advice from real users



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Product Recap



Qumulo

Qumulo Recap

Qumulo offers an efficient and reliable file-sharing platform with real-time analytics and seamless integration with major cloud services, ensuring ease of use and high IO speed for storage needs.

With its focus on file sharing, real-time analytics, and reliability, Qumulo allows for smooth operations, ease of use, and resilience. It boasts integration with AWS and Google Cloud, providing enhanced functionality with a strong operational cost-to-complexity ratio. Despite requests for software upgrades and better support for certain protocols, it remains a competitive choice for centralized media storage and object-based storage solutions.

What are Qumulo's most important features?

- **File Sharing:** Offers seamless file sharing capabilities.
- **Reliability:** Ensures stable and dependable operations.
- **Ease of Use:** Designed with user-friendly interfaces.
- **Real-Time Analytics:** Provides immediate insights and data analysis.
- **No Downtime Updates:** Supports upgrading without interruptions.
- **Failover Capability:** Allows disaster recovery operations.
- **Cloud Integration:** Compatible with AWS and Google Cloud.

What benefits or ROI should users look for?

- **Enhanced Performance:** High IO speed in storage systems.
- **Cost Efficiency:** Benefits from operational cost-to-complexity ratio.
- **Data Insights:** Detailed analytics on processes and usage.
- **Integration Potential:** Easy integration with cloud and backup platforms.

Organizations in marketing and entertainment industries rely on Qumulo for managing files, media storage, and archiving needs. On-premises deployments are common for centralized media storage, facilitating object-based storage for videos, images, and office data support. The solution appeals to solution providers and resellers seeking market presence with application versatility.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“Overall, I would rate Qumulo a nine. I appreciate that it does snapshots, and you could use replication.”



Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise



“Overall, it is a solid tool that works very well on-premises and in cloud environments.”



Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise



“Qumulo has positively impacted my organization with the scalability of size; we were at one petabyte and we were able to increase it to two petabytes, and increasing our storage from one to two petabytes was a smooth process and it was easy to increase size.”



Aguloy Anonymous

Manager of IT Corporate Software at a manufacturing company with 201-500 employees



“Qumulo has positively impacted my organization by simplifying storage management while providing a single, scalable platform, reducing administrative efforts, making storage growth easier to manage, and allowing users to experience consistent performance.”



Swapnil Daga

Infrastructure Architect at a energy/utilities company with 10,001+ employees



“One of the best things I love about Qumulo is the performance and the support available.”



Verified user

System Administrator at a consultancy with 51-200 employees



“The most valuable features of Qumulo are its rolling updates and all-day availability.”



Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees



“The most valuable features of Qumulo are the ease of management and special permissions that are quick to enable. The overall performance of the solution is good.”



Jakub Reda

IT Specialist Server Operations at DSD

What users had to say about valuable features:

“The most valuable features of Qumulo are its rolling updates and all-day availability. No failover is available in Qumulo by default, but we discussed it with our Qumulo contact and enabled a failover. If we have a disaster with our file server, nothing is recoverable. However, with Kumolo, we have a failover and a second cluster standing dormant..”

Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees

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“One of the best things I love about Qumulo is the performance and the support available. They are easy to reach, and you can send them a Slack message with Level 3 engineers available to help you within seconds.

“We use Qumulo on a day-to-day basis, and there are no specific examples of how it stood out, but it is robust, and we did not have any problems, and no problems is a good sign in IT.

“Qumulo can do many more things, and the team at Qumulo is also adding new features and capabilities to it..”

Verified user

System Administrator at a consultancy with 51-200 employees

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“Qumulo has improved the way my organization functions in several ways. One of the biggest improvements was authentication, which is a security feature for SMB and FTP. We set up the clusters for Qumulo, and the main spaces are accessed seamlessly for Windows and Linux, which we were using it for. That layer of authentication was great. Depending on who you are working with, we were using either standard LDAP or another directory. I work with a number of different compute end users in connecting the data files. For example, with it being a NAS, we were able to move beyond traditional NAS limitations. Different groups could access these files and authenticate through Active Directory, Windows, Mac, or Linux, and the security feature really helped a lot as far as authentication.

“The most valuable feature in Qumulo is the scaling feature, as Qumulo file data platform is optimized for scale, so we could support petabytes of data, billions of files, millions of operations, and thousands of users..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

[Read full review](#) 

“I find it easy to manage network shares and expand size with Qumulo. The best features Qumulo offers are security, easy management, and scalability.

“Scalability stands out because we could increase size as we grew. The security side of Qumulo is easy to manage on the admin side to strictly enforce user access to certain shares.

“Qumulo has positively impacted my organization with the scalability of size; we were at one petabyte and we were able to increase it to two petabytes. Increasing our storage from one to two petabytes was a smooth process, and it was easy to increase size.

“Qumulo is absolutely stable. Scalability is great; you can increase or decrease the size of shares on the fly while people are still accessing the share, which is a nice feature to have..”

Aguloy Anonymous

[Read full review](#) 

Manager of IT Corporate Software at a manufacturing company with 201-500 employees

“The best features Qumulo offers include a very simple management interface, good visibility into storage utilization and file analytics, and it is scalable and reliable.

“I find myself appreciating the file analytics the most because our customers continually ask about the unstructured data they have, such as how many files they have, how many volumes they exist, and which user is consuming how much storage. Those kinds of analytics are difficult to obtain once we have petabytes of data.

“Qumulo has positively impacted my organization by simplifying storage management while providing a single, scalable platform, reducing administrative efforts, making storage growth easier to manage, and allowing users to experience consistent performance. Visibility into storage consumption also helps with capacity planning. We have definitely seen reduced administration effort, faster provisioning of new shares, better visibility into utilization, and high availability..”

SwapnilDaga

Infrastructure Architect at a energy/utilities company with 10,001+ employees

[Read full review](#) 

“The best features Qumulo offers include linear scale-out, real-time analytics, multi-protocol cloud-native replication for AWS and Azure, API-driven management, and snapshots and replication, which are particularly useful in the healthcare industry and other sectors in media and entertainment.

“Real-time analytics in Qumulo help me see what is going on within the environment, keeping me ahead of things.

“You can use Qumulo SQS, cluster deployment, and node expansion, which are excellent for scaling out if needed.

“Qumulo has positively impacted my organization by making it much easier. The snapshots and replication, along with the cloud-native replication running on HP and Dell, work on Azure and AWS, which helps considerably, especially with those being the two biggest cloud-driven systems..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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Other Solutions Considered

“All the other available options in the market at that time were pretty expensive with a similar amount of storage being provided or similar solutions being offered, so there is a huge difference in price..”

Verified user

System Administrator at a consultancy with 51-200 employees

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“We previously evaluated solutions from Dell EMC, including Isilon, PowerScale, and traditional NAS platforms, as well as NetApp before choosing Qumulo..”

SwapnilDaga

Infrastructure Architect at a energy/utilities company with 10,001+ employees

[Read full review](#) 

“Before Qumulo, we were using Windows Server. We switched to Qumulo because Windows Server got a little bit old and provided no high availability for a company of our size..”

Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees

[Read full review](#) 

“Before choosing Qumulo, I evaluated other options including NetApp, specifically NetApp ONTAP, and Pure Storage's FlashBlade, which were both good and I have no complaints about them..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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“I previously used Isilon, which I worked with for a considerable amount of time. It was a substantial NAS file solution, and I can easily see the parallels between Isilon and Qumulo. When Qumulo's sales team first introduced me to the product, I recognized its similarity to Dell EMC's Isilon, leading me to learn that the makers of Qumulo were the same individuals behind Isilon..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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ROI

Real user quotes about their ROI:

“We have seen a return on investment from working with Qumulo. We have saved a lot of time and resources on staff coverage issues, which has resulted in cost savings for us..”

Verified user

[Read full review](#) 

Streaming Engineer at a retailer with 51-200 employees

“We have seen a return on investment in the reduction of storage administration effort, simplified management, and the ability to scale without major infrastructure redesign, which have delivered a positive return over time..”

SwapnilDaga

[Read full review](#) 

Infrastructure Architect at a energy/utilities company with 10,001+ employees

“While it is hard to say about a return on investment because we were in the animation industry, the time saved and the speed made people more productive in retrieving and sending assets to and from Qumulo storage, with uptime being 99.9%, and we never had any issues; support is great and it is live, if something ever happens, they are proactive and they will let us know..”

Aguloy Anonymous

[Read full review](#) 

Manager of IT Corporate Software at a manufacturing company with 201-500 employees

“Although I cannot share specific metrics related to return on investment, I can say that Qumulo made workloads much easier, especially within AWS. I believe this also applies to Azure. The capabilities for handling high throughput unstructured workloads and executing petabyte-scale migrations are paramount for media and entertainment or healthcare, where they can reduce the burden of long nights spent on migrations..”

Esther Sultaana

[Read full review](#) 

Storage Consultant Storage at Hewlett Packard Enterprise

“I have seen a return on investment with Qumulo. With a particular database and application team users, they were happy with it, the access they had, and how they can lock down files. There is a main manager of Qumulo within the groups, and you can set it up. Qumulo is a revenue competitor with Isilon, NetApp, Ampere Stewart, and PowerScale, so this is HP's purchase to compete with those particular companies. They are pretty happy with it rolling out in-house, and they intend to expand it to other groups. I appreciate what I am seeing; it is a great tool..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

[Read full review](#) 

Use Case

“Qumulo is a distributor system that represents names based on similar tools. We had a few petabytes of data, and certain application teams were working with it during the rollout to understand what we wanted to use it for. It is basically set up for some of the database and application teams..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

[Read full review](#) 

“We are using Qumulo to store live organization materials. For example, from Disney, Warner Bros, etcetera. Additionally, for online storage. I checked the quality of the media and would send it to the vendor..”

Jakub Reda

IT Specialist Server Operations at DSD

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“My main use case for Qumulo is asset data storage. When I was working at Mercury Filmworks, we used Qumulo to store our digital assets that artists work on, so people both ways retrieve assets, work on assets and then place them back on Qumulo storage..”

Aguloy Anonymous

[Read full review](#) 

Manager of IT Corporate Software at a manufacturing company with 201-500 employees

“Qumulo serves as our NAS platform, providing our customers with a central enterprise file storage platform where they can keep and share files. It hosts large volumes of unstructured data, home directories, project shares, and application data for our customers..”

SwapnilDaga

[Read full review](#) 

Infrastructure Architect at a energy/utilities company with 10,001+ employees

“My main use case for Qumulo is for storage. This is a research organization where we have in-house storage capability where we store all the company data and research data, so we are using Qumulo for that..”

Verified user

[Read full review](#) 

System Administrator at a consultancy with 51-200 employees

“My main use case for Qumulo is primarily in healthcare imaging and media entertainment. It is the file-heavy workload for enterprises, and it is used extensively in healthcare. One of the companies I worked with, NTT, manages a lot of healthcare infrastructures.

“A specific example of how Qumulo was used in one of those healthcare scenarios is that we used it extensively for enterprise workloads, particularly healthcare imaging.

“We used Qumulo for snapshots and replication as well, and real-time analytics per file..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The pricing setup cost and everything was the lowest compared to other competitors, and the service being offered and the ongoing support is tremendous..”

Verified user

[Read full review](#) 

System Administrator at a consultancy with 51-200 employees

“The initial setup is easy. The setup of the cluster itself, without the hardware installation, can be done within an hour. As long as somebody has the proper networking skills then it will be easy for them to set it up..”

Verified user

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CTO / Co founder at a tech vendor with 11-50 employees

“The initial setup of Qumulo was easy with the expert we had hired.

We have to install the clusters and switches for the full installation of Qumulo.

The full process can take two to three hours..”

Jakub Reda

IT Specialist Server Operations at DSD

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“I have not installed it myself, 100%, but I recently went through the training to install the latest version. It seems to me that it should be quite easy. This is the feedback that we have been getting.

I expect that it takes a couple of hours or less to deploy..”

Verified user

Product Manager at a tech services company with 10,001+ employees

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“The initial deployment of Qumulo is actually pretty straightforward. We worked with the Qumulo team, and this was an individual company that HP purchased, so they brought it in, set everything up, and walked us through it. They explained that it takes some effort, and of course, we had to set up the security on our end for them to be able to access the setup things on the servers. After that, they walked us through what they were doing and how to use it, so it is pretty straightforward..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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Customer Service and Support

“Customer support has been responsive, and most issues have been resolved within reasonable timeframes, although response times for lower priority cases could sometimes be faster..”

SwapnilDaga

Infrastructure Architect at a energy/utilities company with 10,001+ employees

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“I would rate their technical support as a ten, as they are very quick to respond. They respond via email or phone calls, working with the individuals who are implementing it and how it would work with our regular users who will call. They respond rather quickly. For me, it is a ten, and I do not believe any of the application team owners had too many problems..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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“My experience with Qumulo's customer support is that they are quick to respond. Being relatively new in this arena, they must ensure their customer support is solid to compete with established players in NetApp. My feedback is that their customer support is excellent.

“I would rate Qumulo's customer support a 10. They quickly respond to my inquiries, and I have direct access to Qumulo engineers, which is invaluable. These professionals possess deep expertise in cloud deployments and NAS migrations, ensuring that I am speaking with knowledgeable individuals. If they do not have an answer readily available, they perform the necessary research to assist..”

Esther Sultaana

[Read full review](#) 

Storage Consultant Storage at Hewlett Packard Enterprise

Other Advice

“We are working with the latest version of Qumulo. Planning is key. We took multiple months to plan everything, which was barely enough.

Overall, I rate Qumulo an eight out of ten..”

Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees

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“The advice I would give to others looking to use Qumulo is to evaluate other platforms as well, evaluate the cost upfront before choosing a solution, conduct testing of all solutions you are evaluating within your budget, and choose the best one according to performance and cost. I give this product a rating of eight..”

SwapnilDaga

Infrastructure Architect at a energy/utilities company with 10,001+ employees

[Read full review](#) 

“I would rate Qumulo a 10 on a scale of 1 to 10. I am really satisfied with the service being offered, and it is basically value for the money. We are exploring [Microsoft Azure](#) for our hybrid environment. Please explore this option for sure; this is one of the best solutions available in the market, and even though maybe not many are using it, it is worth exploring. My overall review rating for Qumulo is 10..”

Verified user

System Administrator at a consultancy with 51-200 employees

[Read full review](#) 

“I would rate Qumulo a nine on a scale of 1 to 10. I rate it a nine because the cost is what keeps it from being a ten; it is an expensive solution, but if you do have the funds to acquire Qumulo storage, it is a great storage solution. My advice for others looking into using Qumulo is to keep in mind that the cost is expensive, but the solution itself is great, easy to use, and easy to manage for IT and to administer. I recommend Qumulo not only for the animation industry, but for any industry that is asset-heavy on data, as it is a great solution to have. My overall rating for Qumulo is nine out of ten..”

Aguloy Anonymous

Manager of IT Corporate Software at a manufacturing company with 201-500 employees

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“I believe Qumulo is great for a storage engineer because it allows me to validate migration throughput, which is part of the real-time analytics. That helps considerably during migrations. I frequently monitor hot directories and optimize cutover, particularly with Windows, and handle petabyte-scale migrations. I also track throughput metrics including read and write per node, per client, and directory, along with protocol throughput for NFS or SMB.

“Regarding Qumulo's AI capabilities, I think they are doing a very good job with governance and security.

“The accuracy and reliability of Qumulo's AI output are great, especially when looking at AI infrastructure storage. It helps with cyber recovery in healthcare due to the growing ransomware issue. I think they are doing a fine job, and as AI quickly advances in various directions, I feel Qumulo will get even better with it. Their AI is extremely useful for migration engineering, ransomware detection, performance tuning, and determining hot file and non-directed detections. It provides insights on client behavior and predicts performance bottlenecks, giving engineers a clear perspective, along with tiering recommendations. Overall, their AI is solid and strong, and I anticipate they will grow even stronger with further developments in AI.

“My advice for others looking into using Qumulo is to ensure that it fits their needs, especially in media entertainment or large cloud environments that require handling petabytes of data with the ability to scale out. It is crucial to have a clear understanding of your requirements, particularly in environments like AWS or Azure. I am unsure about Google, but I know Azure is supported along with AWS. Therefore, if you are part of a media entertainment company or healthcare organization dealing with large quantities of images, it is worth considering how Qumulo integrates with your on-premises, hybrid, or cloud infrastructure. I give Qumulo a review rating of 9..”

Esther Sultaana

Storage Consultant Storage at Hewlett Packard Enterprise

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“I have plans to increase the usage of Qumulo in the future. We have brought it in to work with specific teams or test groups and test users, seeing how they enjoy it and how they feel about it. We have not had any complaints when we rolled it out. In certain instances, with AWS users, we have had to bring in a few kinks, maybe connectivity issues, that were resolved. It is a new rollout, but we intend to expand

it in-house.

“I was not involved on the pricing side of Qumulo, but with HP bringing it in, my thought is they see a great deal of potential for it as it is competing with Dell EMC and NetApp in this area. So they felt that purchasing this company would make them quite competitive.

“My advice for someone who would use Qumulo is to probably go to their site, do some research, and communicate with some of the individuals or online salespeople to give you an idea. There are probably some guides you can obtain. I think a lot of admins would appreciate this tool, as it has the API and tools to work with the cloud, and the support team is pretty solid. You can create SMB shares and NFS shares, and it works with AD and LDAP identity services. I would say to reach out to human level support, go to their website, and do a little research on it. I think they would appreciate it.

“Overall, I would rate Qumulo a nine. I appreciate that it does snapshots, and you could use replication. It works with Qumulo shift and works with Amazon S3. The object store replication enables any of Qumulo file data platforms to treat a cloud object storage service as Amazon S3 as a suitable replication target, so users can copy from Qumulo namespace to a cloud store. That is great for storage, and it has quotas to enable users to control the growth of any of the subsets. I think it is something that anyone in AWS and the cloud technologies would appreciate. The file system is expandable, grows quickly, and has failure recovery. So it is a great application. I would advise anyone who is interested in it to contact the support team, and they can set up a meeting, such as a Zoom session, and walk them through it by sharing screens to give them an idea of it. HP purchased Qumulo to compete with EMC's Isilon and NetApp. So it is a solid tool. I work with both of those solutions, and what I am seeing immediately reminded me of Isilon as soon as I saw it, so I knew what was going on there. My overall rating for Qumulo is nine out of ten..”

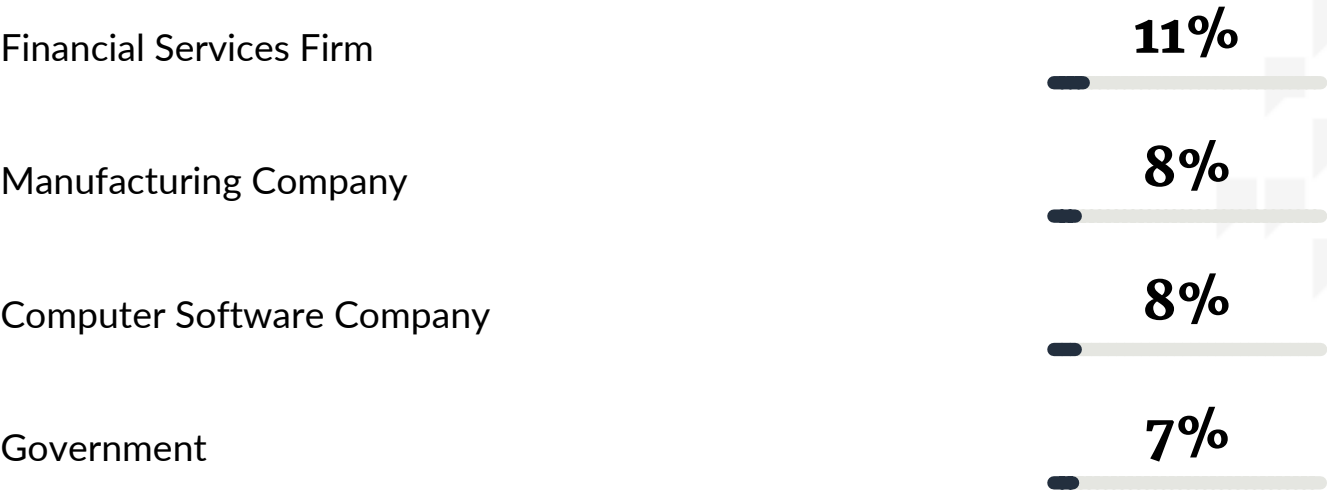
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Storage Consultant Storage at Hewlett Packard Enterprise

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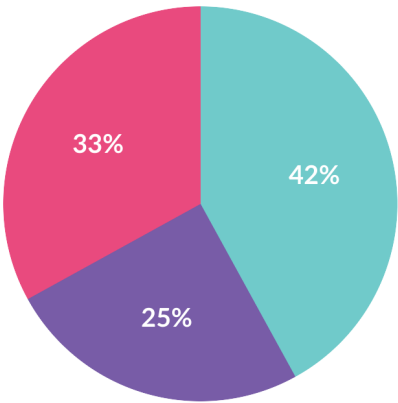
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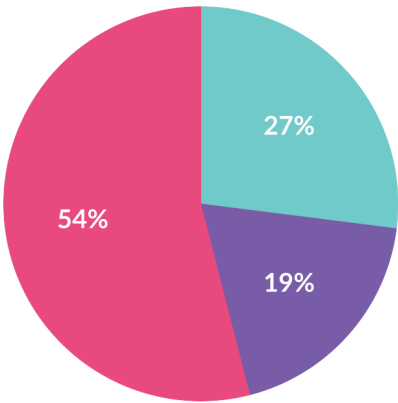


Company Size

by reviewers



by visitors reading reviews



Large Enterprise Midsized Enterprise Small Business

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