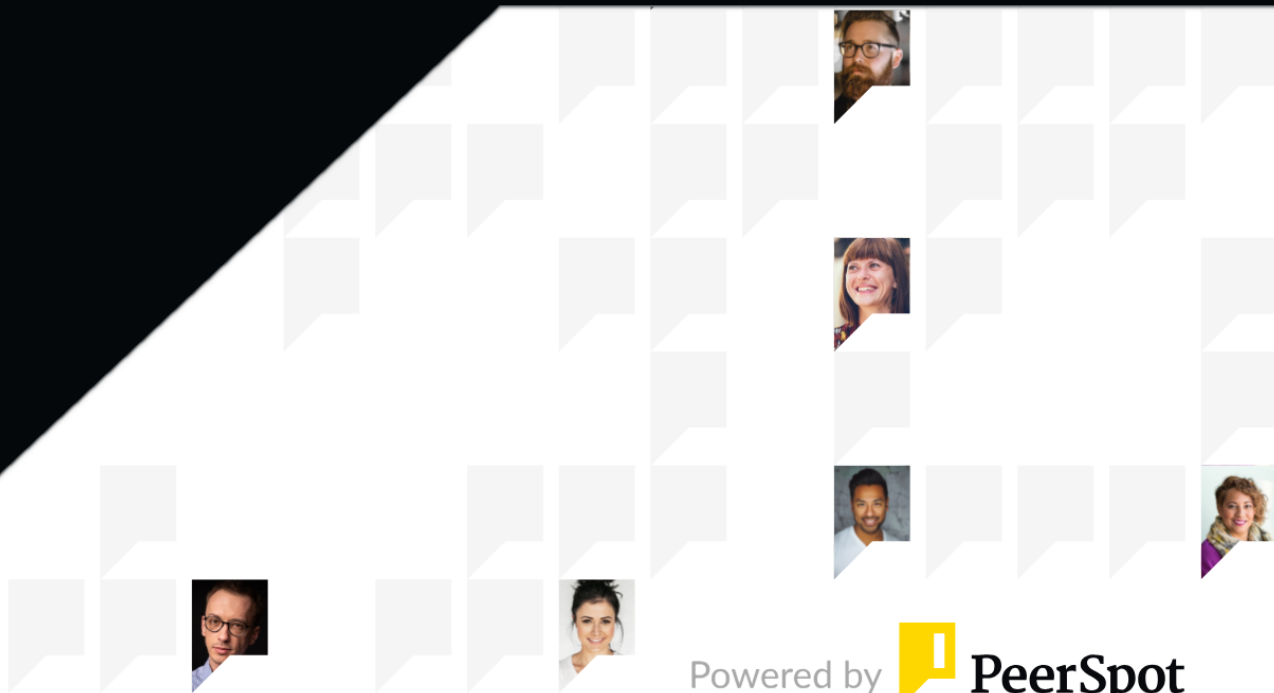




Rapid7 InsightVM

Reviews, tips, and advice from real users



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Product Recap



Rapid7 InsightVM

Rapid7 InsightVM Recap

Rapid7 InsightVM provides advanced vulnerability scanning and remediation tracking with real-time data integration. Its intuitive interface supports both agent and agentless modes, enhancing cybersecurity by reducing exploitable vulnerabilities.

Rapid7 InsightVM integrates smoothly with existing security infrastructure, supporting detailed dashboards and reporting features for efficient risk scoring and vulnerability management. Users value its comprehensive asset tagging and the ability to prioritize vulnerabilities, appreciating host discovery capabilities. While InsightVM requires enhancements in reporting flexibility and patch management integration, and users seek improved support response times and extended security measures. Desired improvements also include greater integration with other tools and expanded dashboard customization.

What are the key features of Rapid7 InsightVM?

- **Vulnerability Scanning:** Delivers detailed assessments of network vulnerabilities.
- **Risk Scoring:** Provides efficient risk prioritization guided by detailed analytics.
- **Dashboards:** Offers customizable, comprehensive metrics for insightful reporting.
- **Asset Tagging:** Supports efficient asset management with intuitive tagging capabilities.
- **Host Discovery:** Features robust host discovery for enhanced security coverage.

What benefits should reviews highlight?

- **Real-Time Data:** Enables timely and accurate vulnerability management.
- **Intuitive Interface:** Facilitates easier user interaction and quick access to vital functions.
- **Integration Capabilities:** Seamlessly works with existing systems for enhanced security.
- **False Positives Reduction:** Improves accuracy, minimizing reporting errors.
- **Comprehensive Insight:** Provides valuable insights that aid in prioritization and remediation.

InsightVM's implementation spans several industries, offering robust solutions in vulnerability management, patch management, and cybersecurity compliance facilitation. Organizations leverage its capacity for comprehensive network monitoring and critical vulnerability visibility to enhance their cybersecurity posture.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“Rapid7 InsightVM is an on-premise type product that has helped us manage potential vulnerabilities effectively.”



Verified user

Manager at a financial services firm with 5,001-10,000 employees



“The most valuable feature of the Rapid7 InsightVM solution is the Live Risk Score.”



FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems



“Rapid 7 has positively impacted my organization by reducing the risk to the environment, specifically by reducing the number of vulnerabilities and the number of vulnerable hosts.”



Michael Sands

Manager, Information Security at ePlus Technology



“With Rapid7 InsightVM, the deployment process is more user-friendly.”



Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees



“Customers are generally satisfied and do not ask for drastic price reductions during renewals.”



SohailHyder

Head Of Cyber Security at Super Secure



“InsightVM has a very organized GUI with ease of use.”



Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees



“The connectivity provided by Rapid7 InsightVM is valuable.”



Verified user

0 at a tech vendor with 5,001-10,000 employees

What users had to say about valuable features:

“The agentless scan in Rapid7 InsightVM is effective and represents the functionality I primarily work with. The risk scoring system in Rapid7 InsightVM is another valuable feature. When comparing to the main competitor QualysGuard, Rapid7 InsightVM is more preferable for me..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“InsightVM has a very organized GUI with ease of use. The vulnerability scans are reliable, and the credential scan is a beneficial feature. The solution is efficient and trustworthy. It's based on the CVSS risk scoring system, which is well-recognized and effective. The integration capabilities through APIs allow easy integration with existing security infrastructure..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“We started with a couple of Rapid7 products, including Rapid7 InsightVM, and it runs quite fine with our customers. Although some customers raised issues, we resolved them with our technical team. Customers are interested in this product as it helps heighten their cybersecurity posture. Aside from technical challenges, the products offer comparable packages and services to other vendors in the market, such as Tenable..”

SohailHyder

Head Of Cyber Security at Super Secure

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“Rapid7 InsightVM is an on-premise type product that has helped us manage potential vulnerabilities effectively.

The dashboard is excellent as it helps in visualizing our vulnerability management data. We are able to see the historical data in the dashboard, the assets, and the vulnerability in parallel. We can also see each site and manage both per-site as well as the grand information for all sites in the first dashboard..”

Verified user

Manager at a financial services firm with 5,001-10,000 employees

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“The most valuable feature of the Rapid7 InsightVM solution is the Live Risk Score. It provides dynamic Live Risk Scoring of the assets. Vulnerabilities can be classified between most critical and less critical vulnerabilities, which are dynamically updated in their dashboard. This is the most interesting and valuable feature from my perspective.

It provides different compliance reports regarding PCI DSS, GDPR, and HIPAA. For compliance, it is a good solution for customers, and in this domain there is no improvement required for Rapid7 InsightVM..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“The best features Rapid 7 offers include their presentation of information and UI, which I think is actually very good, along with very good reporting, and their managed services, which I think provide a good value for what they charge.

What stands out to me about the presentation of information and UI is the dashboard, which is excellent, as they provide statistics that I can use to make my case for remediation and for addressing vulnerabilities. With managed services, probably the most valuable thing I find is the single point of contact and a regular point of contact as well, providing good communication from them on a consistent basis.

Rapid 7 has positively impacted my organization by reducing the risk to the environment, specifically by reducing the number of vulnerabilities and the number of vulnerable hosts. We have reduced exploitable vulnerabilities by around 50%, which has made a significant difference for my team..”

Michael Sands

Manager, Information Security at ePlus Technology

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Other Solutions Considered

“I have experience with the Rapid7 VMDR solution – not with other solutions. I am exploring the differences between these solutions for customer pitches..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“My first tool was QualysGuard, which had more than 100,000 users. QualysGuard is more technical and problematic when implementing things, making it not as easy to use as Rapid7 InsightVM..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“QualysGuard is more challenging if you are not proficient in technical or environmental aspects, making deployment difficult. With Rapid7 InsightVM, the deployment process is more user-friendly..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“I also work with Tenable. In my opinion, Tenable is preferable because it offers fast updates in terms of its vulnerability database and allows for extensive customization. The ability to customize audit files is a significant benefit..”

Mahmoud Elhamaymy

[Read full review](#) 

Professional services team lead at a tech services company with 1,001-5,000 employees

“I have recommended Tenable Nessus, which I used at Bitdefender and in previous roles. Tenable Nessus offered a pay-per-asset option that I found economical..”

Verified user

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0 at a tech vendor with 5,001-10,000 employees

“In the Pakistan region, there are multiple customers using Rapid7 InsightVM solution, including Rapid7 Nexpose. Nexpose and InsightVM are the same solution, with the difference being cloud versus on-premises versions. The on-premises version is called Nexpose, and the cloud version is called Rapid7 InsightVM solution. Their functionalities are almost the same. In Pakistan, I have deployed this solution in more than 15 organizations, and approximately 30 plus organizations are using this solution in total..”

FurqanLatif

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Senior Manager - Pre-Sales at Trillium Information Security Systems

ROI

Real user quotes about their ROI:

“Having a vulnerability scanner has saved us from cyber attacks a number of times, so we've gotten good ROI from Insight VM. I'd rate our ROI as five out of five..”

Kjell Morkeng

Head of Cyber security analysis at DNV Poland Sp. z o.o.

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“The return on investment is something the customers evaluate themselves. Since it is a subscription-based service, they do not own hardware, and it fits within their budgetary requirements..”

SohailHyder

Head Of Cyber Security at Super Secure

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“The product has helped with cost-savings. The tool is used to manage areas like updating and monitoring everything. It is good to have an outstanding cybersecurity defense system instead of having to fix a problem when somebody has to deal with high vulnerabilities due to ransomware..”

Danny_Hermanus

IT Manager at Hermanus Investments, LLC

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Use Case

“We are resellers of Rapid7 InsightVM in this market. We typically recommend it to banks and manufacturing groups interested in enhancing their cybersecurity..”

SohailHyder

Head Of Cyber Security at Super Secure

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“We are working in a region where all the regulations require security solutions to be implemented as on-premises solutions. We cannot use any cloud providers or vendors proposing services in a SaaS model. We use InsightVM as an on-premises solution for vulnerability management practices..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“Rapid7 InsightVM's primary use case for us is to check the vulnerability and the exposure of our internal system.

Remediation is not done by the VM tool; we communicate internally with system owners and handle it in that manner. The system itself has not remediated the vulnerability; we more use it to identify and discover the vulnerabilities on each asset we manage..”

Verified user

[Read full review](#) 

Manager at a financial services firm with 5,001-10,000 employees

“The main use case is the vulnerability assessment of their assets. Assets include Windows or Linux platforms. This is the only use case. They want to highlight and identify vulnerabilities in their platform to remediate them. For the remediation part, they want to integrate their IT teams with the Rapid7 InsightVM platform so their IT team can get insights into the vulnerabilities, remediate them, and update over the same platform. These are the functionalities of their Rapid7 InsightVM solution..”

FurqanLatif

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Senior Manager - Pre-Sales at Trillium Information Security Systems

“We are still using Rapid7 InsightVM.

“I personally still use Rapid7 InsightVM.

“We use Rapid7 InsightVM for vulnerability scanning. It supports both agent-based and agentless scanning, which is part of our vulnerability management strategy..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“My main use case for Rapid 7 typically revolves around vulnerability management, but we use it for a number of other things as well.

A specific example of how we're using it for vulnerability management is that we use it to scan and discover vulnerabilities on endpoints, and we use agents as well to discover vulnerabilities, present those in a console, and we work on remediations based upon those findings.

We have a unique setup with Rapid 7 as we're using a variety of their products, including their SIEM, Threat Command, and a few other things as well, and we're just starting to look into their ransomware offerings..”

Michael Sands

Manager, Information Security at ePlus Technology

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Initial setup is very easy as this is a cloud solution. We just need to create the account and use it for integration with other assets. I would rate the initial setup nine out of ten..”

FurqanLatif

[Read full review](#) 

Senior Manager - Pre-Sales at Trillium Information Security Systems

“Implementing InsightVM was straightforward. Setting it up to scan external networks at the perimeter was effortless; I just needed to create a cloud account and start using the solution. For internal network scanning, I installed the software on my notebook, which took about five to ten minutes for a single version setup, but it is important to note that it doesn't support Windows platforms..”

Andrei Bigdan

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Executive Manager at B2B-Solutions LLC

“As for deployment time, it varies based on the size of the organization and network sensitivity. For example, in a bank, scans might only happen at specific times, like during the night. Generally, deployment can be quick, but there are many factors to consider. You install the console and the scan engine, and then configure them based on network complexity. Scans themselves take less than 20–30 minutes, but the non-technical aspects, like setting up profiles and firewall rules, can take more time. I would rate it 8 out of 10. .”

Christian Kyony

Senior Security Engineer at DRS

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“The product's initial setup phase was very easy.

The solution can be deployed in a few hours. The time required depends on the scale of the deployment. If there are 1,000 or 10,000 deployments to be done, then it takes time. If the customer provides a Q&A to calculate the design of the network, then the process becomes easier. If the customer does not know about their network, then the deployment process takes time since our company has to discuss several things with them before starting the process..”

Hiroshi Watanabe

Marketing Expert at J's communication

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“The initial setup is not so complex. It is quickly deployable configurable and integrated with your existing setup.

The common process for Rapid7 InsightVM involves comparing it against their standard procedures to ensure compliance with the required licenses and resources. Users download the necessary files and initiate/reactivate licenses. Certain configurations are also set up. This process typically takes two to three days for the department, but we usually allocate a week for completion.

Our team feels enabled enough after completing the training session on Rapid7 InsightVM. We conduct our tests independently, and whenever we need support, we seek assistance directly from Rapid7. This process isn't overly complex or time-consuming. We ensure thorough preparation by gathering all necessary information, addressing internet concerns, and informing the customer. Once fully prepared, we proceed forward..”

SohailHyder

Head Of Cyber Security at Super Secure

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“As I had managed the tool's initial setup phase in my previous company, it would be easy for me. For the first-time user of the app, I think because the tool has an onboarding process, it should be very straightforward.

Regarding the product's deployment phase, I have all the instructions from Dell, and I can do everything by myself based on the documentation. The process may take a long time because I need to fix an appointment with Rapid7's team to start the onboarding process. Sometimes, it took at least four weeks to have an appointment. After I have an appointment, during the onboarding, the tool's team just does the syncing part, and then I follow all the steps to make sure everything is in place.

The solution is deployed on a combination, so even though the solution is deployed on the cloud, we have a console, so it is on-premise. It's like a combination consisting of a console and a cloud. Rapid7 has its own cloud.

The solution can be deployed in a month..”

Danny_Hermanus

IT Manager at Hermanus Investments, LLC

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Customer Service and Support

“For the technical support by Rapid7, I would give a six out of ten because our web-related systems are very important to identify the vulnerabilities. I believe it would be better to work on the web-related issues and include those kinds of templates in their product..”

Verified user

Manager at a financial services firm with 5,001-10,000 employees

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“Customer service needs significant improvement. There are delays in support response times, and support is not available promptly, especially when issues are escalated to another region..”

SohailHyder

Head Of Cyber Security at Super Secure

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“The customer service deserves an eight out of ten rating. The only issue is the response time, likely due to the time region differences. Sometimes support requests coincide with holidays in their support region, causing slight delays..”

Mahmoud Elhamaymy

[Read full review](#) 

Professional services team lead at a tech services company with 1,001-5,000 employees

“I rate the technical support an eight out of ten.

Sometimes when I submit a case to Rapid7's support team, it takes them a very long time to provide a resolution. It is not very smooth..”

Danny_Hermanus

[Read full review](#) 

IT Manager at Hermanus Investments, LLC

“I haven't interacted with Rapid7's technical support.It is crucial for tech support to resolve issues as quickly as possible, ideally available 24/7. Even if the support is good, there's always room for improvement, so I would rate them around a five because every company can improve..”

Verified user

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0 at a tech vendor with 5,001-10,000 employees

“I cannot comment specifically regarding the support part because I have never needed Rapid7 support for the InsightVM solution as it is very stable. There were no bugs or specific problems that required raising a support ticket. Their support appears good, and some of their representatives are in direct contact with me through phone numbers. Their support seems good, but I cannot provide a specific rating..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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Other Advice

“I would rate Rapid7 InsightVM a six out of ten. Improvements in support responsiveness are crucial. Customers like Habib Bank faced delays, leading them to switch to other vendors. Addressing these support issues could enhance the product's effectiveness..”

SohailHyder

Head Of Cyber Security at Super Secure

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“I rate InsightVM an overall eight out of ten. It is a reliable product, and I can recommend it to other users. The integration with existing infrastructure is achievable, and with a little talent in coding, you can achieve the integration easily..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“I would not add anything else about the features, as there is nothing else that stands out to me. I did not purchase Rapid 7 through the [AWS Marketplace](#). I would rate this solution an 8 out of 10..”

Michael Sands

Manager, Information Security at ePlus Technology

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“Overall, I would recommend Rapid7 InsightVM to others. My advice would be to first understand your requirements and infrastructure before implementing the product. I would rate InsightVM as an eight.

.”

Rajat-Srivastava

Cyber Security Engineer at Unemployed

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“Currently, there is no AI embedded in the solution available on the website. According to Rapid7, they are working on the [Sonar](#) project and will soon launch this project to enhance their AI capability in the solution.

My overall rating for Rapid7 InsightVM is seven out of ten..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“We have utilized the predictive analytics feature.

The pricing of Rapid7 is not cheap; I would say it's medium. It's not very expensive; it's not cheap, but if they included the web and addressed the comments I made, the price would not be that expensive. For now, it is expensive.

Our overall review rating for this product is six out of ten..”

Verified user

Manager at a financial services firm with 5,001-10,000 employees

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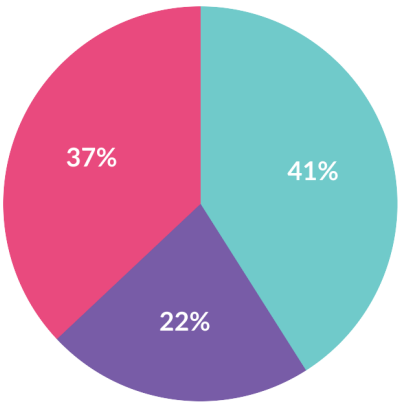
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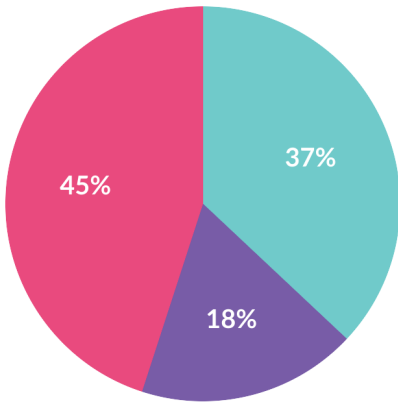


Company Size

by reviewers



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Large Enterprise Midsize Enterprise Small Business

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