

aws marketplace

Clumio

# Reviews, tips, and advice from real users



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# Product Recap



Clumio

# Clumio Recap

Clumio offers cloud-native data protection with robust solutions to safeguard critical workloads. It ensures secure backup and recovery for enterprises seeking reliable and agile data management.

Clumio transforms data protection by providing a scalable and flexible approach to cloud backup. Its cloud-native design supports seamless onboarding and comprehensive data coverage, enabling IT teams to streamline data management while maintaining compliance and security standards. With Clumio's reliable performance, businesses can focus on growth and efficiency.

## What are Clumio's most important features?

- **Cloud-Native Architecture:** Facilitates seamless integration with public cloud services for optimal data protection.
- **Global Compliance:** Adheres to compliance requirements, ensuring secure backups across multiple regions.
- **Simplified Management:** Reduces complexity with a centralized management platform.
- **Scalable Storage:** Provides flexible storage options tailored to business needs.
- **Automated Reporting:** Delivers insightful reports to optimize data protection strategies.

## What benefits or ROI can users expect from Clumio?

- **Cost Efficiency:** Reduces overheads with a pay-as-you-go model, maximizing budget allocation.
- **Enhanced Security:** Offers encrypted data management to prevent unauthorized access.
- **Improved Reliability:** Ensures dependable data recovery processes.
- **Operational Agility:** Frees IT resources to focus on strategic initiatives.

Clumio is implemented in industries such as healthcare, finance, and technology, facing distinct challenges in data security and compliance. These sectors benefit from Clumio's ability to streamline backup processes while ensuring strict adherence to regulatory standards, enabling a focus on delivering sector-specific services.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:



“Clumio has positively impacted our organization by providing us with the peace of mind of knowing that all of our EC2 instances are securely backed up.”



**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.



“Clumio gave us a genuinely isolated vault that sits outside our AWS Organization's blast radius.”



**Verified user**

Senior Software Engineer at a outsourcing company with 10,001+ employees



“Clumio proved to be the most cost-effective option.”



**Verified user**

Manager III, Information Technology, Linux System Administration at a comms service provider with 10,001+ employees



“We have been able to safely and securely save our backups off of AWS.”



**Verified user**

Database Administrator II at a outsourcing company with 10,001+ employees



“We now have the peace of mind knowing that our entire AWS infrastructure is fully backed up into an air-gapped environment.”



**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.



“Working with the Clumio/Commvault team has been a very good experience.”



**Kapil Kher**

CIO at a non-profit with 201-500 employees



“Clumio has a straightforward setup”



**Ketan Patel**

System Architect at a financial services firm with 201-500 employees

## What users had to say about valuable features:

“The Protect and Restore features are very helpful. I can set up tags to include specific assets in our environment for backup. When I include those tags in my search, the assets are easily found and can be added for backup. I love the restore feature and how easily I can restore files, folders, or an entire image..”

### Devin Mehta

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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“Secure Vault with cross-account restore is the standout feature. The fact that backed-up data lands in Clumio's infrastructure rather than an S3 bucket in our own organization means a compromised admin role can't touch it. The Terraform provider is also critical for us since we manage everything as code. Being able to define protection groups, policies, and organizational unit connections in HCL made onboarding accounts repeatable. The multi-resource-type coverage (RDS, DynamoDB, S3, EFS, EC2) under one platform is convenient too because we don't need separate tooling per service..”

### Verified user

Senior Software Engineer at a outsourcing company with 10,001+ employees

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“The best features that Clumio offers are the ability to know when a backup has completed, to know how to restore both files at the file level and also restore EBS backups, point-in-time restores, as well as snapshots.

“Clumio has positively impacted our organization by providing us with the peace of mind of knowing that all of our EC2 instances are securely backed up.

“This peace of mind has translated into measurable outcomes as we adhere to NIST 800 compliance, and with that, we need immutable backups and the ability to have backups that do not exist within our existing tenants. Clumio fixes that problem for us..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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## Other Solutions Considered

“I used N2W prior to this and was unhappy with multiple areas of the product. I found the backup and restore process confusing. I was charged for licensing and for hosting the platform in our ecosystem along with all the snapshots, which proved to be expensive..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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“We were relying on native AWS Backup for snapshots and cross-region copies. The problem is AWS Backup operates within your own account's trust boundary. If an attacker gains admin access, they can delete snapshots, modify vault access policies, or disable backup plans entirely. We needed an air-gapped solution where the backup data is unreachable from any IAM principal in our organization. That is what drove the switch to Clumio..”

**Verified user**

Senior Software Engineer at a outsourcing company with 10,001+ employees

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“We looked at Druva (now part of the AWS ecosystem), Cohesity, and considered building a custom solution with AWS Backup Vault Lock plus cross-account copies to a locked-down organization account. Druva's coverage for our specific resource types was less mature at the time. Cohesity felt more geared toward on-premises/hybrid environments than cloud-native AWS. The DIY approach would have required significant engineering investment to get the isolation guarantees that Clumio provides out of the box..”

**Verified user**

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Senior Software Engineer at a outsourcing company with 10,001+ employees

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“We previously used N2W, and we switched because that solution was backing up instances in our environment, costing us more money.

“I was originally with a vendor called N2W because my backups were not immutable and were stored in our tenant. Clumio resolves this issue by backing up our instances in an alternate, secure tenant that is not part of our tenant, which makes the solution better than our previous vendor..”

**Devin Mehta**

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IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

# ROI

Real user quotes about their ROI:

“I have seen a return on investment with Clumio, and the biggest time-saver was not having to log into N2W and guess if my backups were working and guess if I could restore them. I could easily figure out how to restore my backups. The time saved was also creating a Slack channel to quickly see when my backups are taking place and have an easy to use and understand frequency of those backups..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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# Use Case

“We use Clumio for backup. We were looking for an easy way to back up our data. Previously, we had a traditional backup and another tape backup, but the recovery time was slow, and the backup often failed. Once we switched to Clumio, our cloud backup process became much easier and faster. Most nights, the backup is completed 100%. Clumio offers better reporting services for our team, and their recovery is also more efficient and faster than our previous backup solutions..”

**KetanPatel6**

[Read full review](#) 

System Architect at a financial services firm with 201-500 employees

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“We use Clumio as our ransomware recovery backstop for critical production workloads across a multi-account AWS environment. The primary use case is air-gapped vaulting of RDS, DynamoDB, S3, and EFS data so that in a worst-case ransomware scenario, we can restore to a clean recovery account that the attacker never had access to. We back up across more than five AWS accounts spanning non-production through production, with per-environment backup frequency policies controlled by a reusable Terraform module..”

**Verified user**

[Read full review](#) 

Senior Software Engineer at a outsourcing company with 10,001+ employees

# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“My experience with pricing, setup cost, and licensing was smooth; we received pricing that was cheaper than N2W, and it was a smooth transition from N2W to Clumio..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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“The initial setup is straightforward and takes around a day to complete. You can deploy an OVF on VMware as a virtual appliance. Once you download it, the virtual appliance will automatically connect to the cloud. Then, you go to the cloud and allow the connection. You need to set up a key or something similar. You have to set up a key, and you're done..”

**KetanPatel6**

System Architect at a financial services firm with 201-500 employees

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# Customer Service and Support

“Customer support for Clumio has been excellent; we have only had one issue, and they resolved it quickly; otherwise, we have not had to reach out for anything else..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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## Other Advice

“I recommend starting with a trial and ensuring that the [CloudFormation](#) stack properly deploys in your environment. Set up email alerting to make sure you receive notifications about backup successes or failures..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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“Invest time upfront in your Terraform module design for Clumio policies. Decide early whether backup frequency is controlled per environment or per caller because refactoring that later across many accounts is painful. Also, run a restore gameday before you actually need it since the cross-account KMS, networking (BYOIP, VPC peering, PrivateLink), and [IAM](#) dependencies during a real restore are non-trivial, and you don't want to discover them during an incident..”

**Verified user**

Senior Software Engineer at a outsourcing company with 10,001+ employees

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“I rate Clumio a 10 overall.

“I chose a 10 for Clumio because it is a secure, cloud-based backup solution that we do not have to host; it is hosted externally, and the backups are immutable, in addition to being a secure and cost-effective solution.

“I appreciate that Clumio provides turn-key controls and uses AI to understand the environment and ensure that all the backups are done correctly.

“Clumio has been very consistent for us, showing us everything that is backed up, what is being backed up over time, and where we can improve.

“I purchased Clumio through the [AWS Marketplace](#).

“My best advice for others looking into using Clumio is to work with a customer success manager and ensure that you get additional credits to test out the platform for at least 60 days to ensure that everything works properly. My overall rating for Clumio is 10 out of 10..”

**Devin Mehta**

IT Manager Infrastructure & Security at VISBY MEDICAL, INC.

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# Top Industries

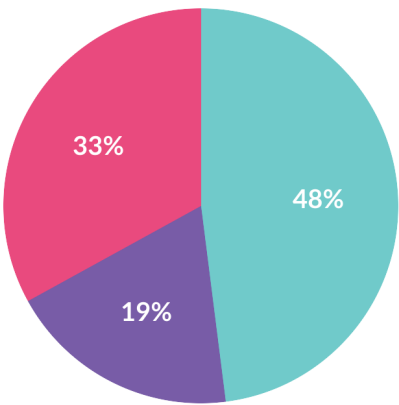
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# Company Size

by reviewers

by visitors reading reviews



Large Enterprise Midsize Enterprise Small Business

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