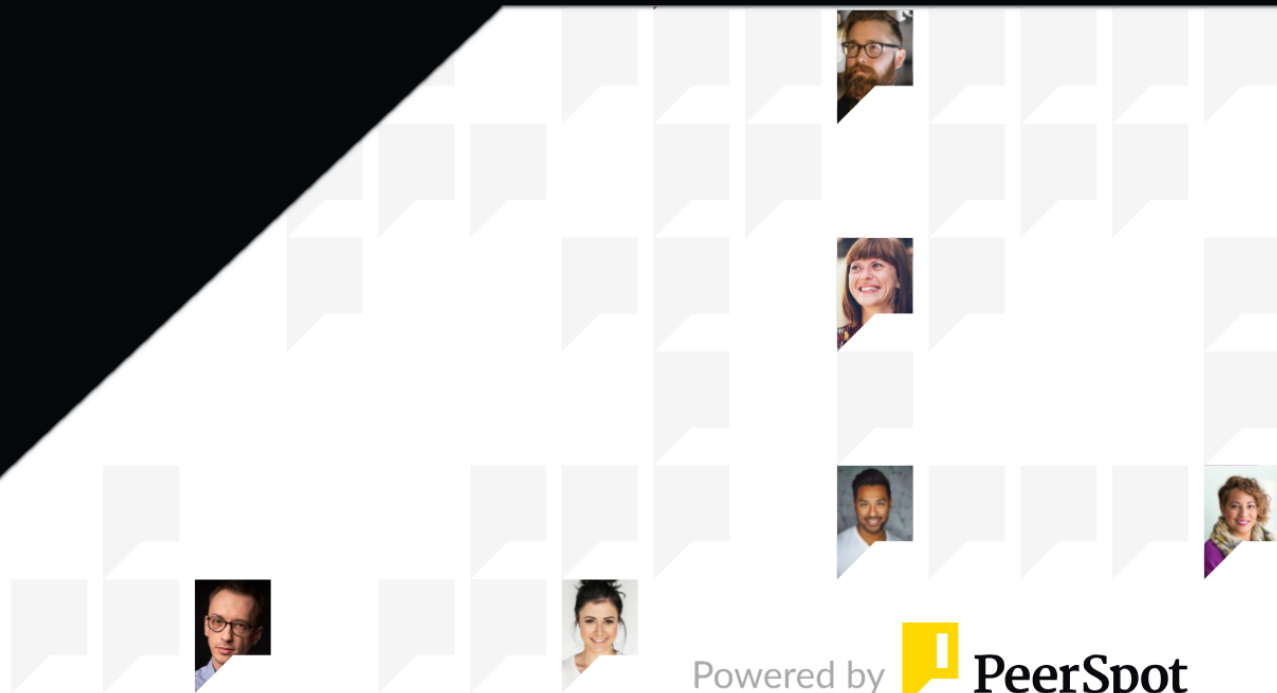


aws marketplace

AlphaSense

Reviews, tips, and advice from real users



Powered by  PeerSpot

Contents

Product Recap..... 3 - 4

Valuable Features..... 5 - 11

Other Solutions Considered..... 12

ROI..... 13 - 14

Use Case..... 15 - 18

Setup..... 19

Customer Service and Support..... 20 - 21

Other Advice..... 22 - 24

Trends..... 25 - 26

About PeerSpot..... 27 - 28

Product Recap



AlphaSense

AlphaSense Recap

AlphaSense is a leading platform for market research, providing advanced search capabilities to help professionals access essential business insights quickly and efficiently.

AlphaSense offers specialized tools for investors, analysts, and corporate professionals looking for real-time accesses to market data and trends. Its ability to combine AI technology with a comprehensive database makes it invaluable for informed decision-making. Users benefit from its capability to deliver precise and relevant information, saving time and enhancing strategic planning processes.

What are the key features of AlphaSense?

- **AI-Powered Search:** Delivers accurate results by understanding context and relevance.
- **Comprehensive Content:** Offers a vast range of financial documents and market reports.
- **Real-Time Alerts:** Keeps users updated with the latest news and trends.
- **Collaborative Tools:** Facilitates teamwork with seamless information sharing.

What benefits and ROI should be expected?

- **Efficiency:** Reducing research time enhances productivity.
- **Informed Decisions:** Access to reliable data supports strategic planning.
- **Cost-Effectiveness:** Streamlines resources by combining multiple tools into one platform.
- **Competitive Advantage:** Staying updated with market trends aids in maintaining a competitive edge.

AlphaSense plays a crucial role in industries such as finance and investment, where staying ahead of market trends is key. By integrating its powerful search capabilities, financial analysts and corporate professionals can quickly acquire insights that drive business strategies and investment decisions.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“A specific outcome that shows how AlphaSense has helped my team is that it has saved our team between 40 to 55 percent of our time.”



Kayde Robert

Sales Manager at Unilever



“AlphaSense has become a core part of our research workflow, especially for speeding up competitive intelligence and making information gathering much more efficient.”



Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd



“One thing I wish more people knew about AlphaSense is that it is a complete database in itself.”



Shweta Gupta

Independent Consultant

- ✓ “AlphaSense has positively impacted my organization, and I have seen a significant time saving in research, about fifty to seventy percent.”



Divyanshu Shukla

Senior FMS Engineer at Wysetek System technologists

- ✓ “I have noticed improvements in decision-making speed, as it was taking three hours to analyze and manage the data, but thanks to AlphaSense, it is now done within a fraction of minutes.”



Evans Vasavan

Security Engineer at GlobeSecure Technologies Pvt Ltd

- ✓ “AlphaSense has positively impacted my organization by saving time on routine tasks.”



Validated user

Delivery Lead at a financial services firm with 1,001-5,000 employees

- ✓ “The best feature AlphaSense offers is the ability to conduct research, and the speed of the research tool is what makes it valuable for me.”



Samuel Gudeman

AI Consultant at a tech vendor with 10,001+ employees

What users had to say about valuable features:

“The best feature AlphaSense offers is the ability to conduct research. The speed of the research tool is what makes it valuable for me. Speed is the main thing that stands out regarding AlphaSense's features. AlphaSense has positively impacted my organization by increasing the speed of research..”

Samuel Gudeman

AI Consultant at a tech vendor with 10,001+ employees

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“The best feature of AlphaSense, in my point of view, is its AI-powered smart search, which searches across millions of documents and uses AI to understand the meaning. It is very useful and also provides real-time alert and monitoring.

The real-time alerts from AlphaSense have helped my team significantly. I configured alerts for a key competitor, specific keywords, and industry trends, so anytime new content appears, I get notified immediately..”

Divyanshu Shukla

Senior FMS Engineer at Wysetek System technologists

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“The best features AlphaSense offers are its AI-powered search, smart synonyms, earnings call transcript search, real-time alerts, and document summarization tools, which make it much faster to find relevant insights across large amounts of research content.

“The AI-powered search in AlphaSense helps me find relevant mentions even when different terminology is used, and the summarization tool saves me time by quickly highlighting key points from long earnings transcripts or analyst reports.

“The alerting system is useful because it keeps us updated on competitors, industry keywords, and company filings without needing constant manual monitoring..”

Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd

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“The best features that AlphaSense offers are the artificial intelligence and access to private research reports that are in its database.

“Regarding the artificial intelligence, I describe the accuracy or usefulness of the analyses that the platform provides me as quite good, since it can do deep research.

“AlphaSense has positively impacted my organization by saving time on routine tasks.

“I estimate that I save around three hours approximately weekly thanks to AlphaSense..”

Validated user

[Read full review](#) 

Delivery Lead at a financial services firm with 1,001-5,000 employees

“The best features offered by AlphaSense include the chronological order of all curated databases for reports and documents company-wise, its comprehensive coverage of almost all private and public pharma companies, and its ability to cover the most recent transcripts quickly after events. Lastly, I particularly appreciate the analyst AI component, which allows me to interact with AlphaSense and receive insights combining human and AI intelligence. These four features stand out to me the most in AlphaSense.

One thing I wish more people knew about AlphaSense is that it is a complete database in itself. If a company has a subscription to this tool, I do not believe additional subscriptions are needed, such as EvaluatePharma, Data Monitor, Cortellis, or any other database, because AlphaSense covers all the key metrics and KPIs needed for any pharma project.

AlphaSense's AI capabilities are significant, and I believe the data we receive is very much secure and relevant, aligning well with the questions and prompts we enter into the database. AlphaSense has consistently provided me with good results, and I do not recall any instances of data conflicts or mismatches in the information. It has been accurate..”

Shweta Gupta

Independent Consultant

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“The best features AlphaSense offers are market research, smart search, sentiment analysis, watch lists and alerts, and collaboration tools for teams. These are the key features I use on a daily basis.

“I personally find the best feature of AlphaSense to be its use of artificial intelligence and the ability to access private research reports in their databases, which has positively impacted my organization by saving time on routine tasks.

“AlphaSense has positively impacted my organization, and it has been excellent from the AI engine point of view, defining accuracy and usefulness to analyze in a particular platform and allowing deep research in the organization, which has really helped me. Additionally, with the Excel API, I can extract information through the Excel plugin.

“I have noticed improvements in decision-making speed, as it was taking three hours to analyze and manage the data, but thanks to AlphaSense, it is now done within a fraction of minutes..”

Evans Vasavan

Security Engineer at GlobeSecure Technologies Pvt Ltd

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Other Solutions Considered

“Before AlphaSense, we used EvaluatePharma, Data Monitor, Cortellis, and AdisInsight. We made the switch to AlphaSense after COVID due to its AI component and the new features that prior databases did not offer..”

Shweta Gupta

Independent Consultant

[Read full review](#) 

“Before AlphaSense, we relied more on manual research using Bloomberg, Google searches, and separate news databases, but we switched to consolidate research and improve search efficiency with AI-driven insights..”

Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd

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“We evaluated other AI-based tools such as Claude, Perplexity, and NotebookLM before choosing AlphaSense, which we found to be more authentic, life science-focused, and reliable in terms of data for the pharma and healthcare industries..”

Shweta Gupta

Independent Consultant

[Read full review](#) 

ROI

Real user quotes about their ROI:

“I have seen a return on investment with AlphaSense, particularly in the metric of time saved. Since time was saved, the need for hiring additional people also reduced..”

Shweta Gupta

Independent Consultant

[Read full review](#) 

“I have seen a return on investment mainly through time savings, as analysts spend roughly 30 to 40% less time searching through reports and earnings calls, which has improved research turnaround without needing to expand the team..”

Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd

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“I have seen a return on investment in terms of time saved. A specific outcome that shows how AlphaSense has helped my team is that it has saved our team between 40 to 55 percent of our time..”

Kayde Robert

Sales Manager at Unilever

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Use Case

“My main use case for AlphaSense is to pull historical data from filings directly and to generate research reports with AlphaSense's artificial intelligence.

“Extracting historical data from filings has saved me a lot of time since without AlphaSense I would have to open file by file and manually find the data myself. Instead, with AlphaSense, it gives me the history of all the data for the same metric very easily and quickly..”

Validated user

[Read full review](#) 

Delivery Lead at a financial services firm with 1,001-5,000 employees

“My main use case for AlphaSense is industry research. When we're going to write a proposal, we need to understand what the industry is, and AlphaSense helps me with that.

“AlphaSense helps us gather a fact base, which is something I find most useful during proposal preparation..”

Samuel Gudeman

[Read full review](#) 

AI Consultant at a tech vendor with 10,001+ employees

“My main use case for AlphaSense is to analyze competitors and track industries that have been present to find insights in a huge volume of data quickly.

“A specific example of how I have used AlphaSense in my day-to-day work is that it has been majorly used in finance since it is identified as an AI tool. The detection of this particular AI engine is excellent. To search anything from this particular keyword, I can easily find all the data, the old data, the financial data, and the data which has been used for research tools, which makes more sense..”

Evans Vasavan

[Read full review](#) 

Security Engineer at GlobeSecure Technologies Pvt Ltd

“My main use case is to use AlphaSense for market and competitive intelligence, which helps me to track competitors like financial performance, strategy changes, or product launches. This helps my team to stay ahead of competitors and it is helping us to do research and analysis.

I had a scenario where AlphaSense helped me track a competitor's strategy shift early. My team was monitoring a key competitor in our industry to understand if they were planning a new product launch, pricing change, or expansion into a new market. This helped us to conduct smart searches across multiple sources and it has provided AI-based insights..”

Divyanshu Shukla

[Read full review](#) 

Senior FMS Engineer at Wysetek System technologists

“My main use case for AlphaSense is market research, competitive intelligence, and quickly searching through earnings calls, filings, and industry reports.

“A specific example of how I use AlphaSense for market research and intelligence is tracking competitor mentions in earnings transcripts and identifying market trends faster using keywords, alerts, and AI-powered search.

“Additionally, I have found that AlphaSense is useful for consolidating research from multiple sources into one platform, which saves significant time during analysis..”

Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd

[Read full review](#) 

“I have been using AlphaSense for almost five years, and I find it to be one of the best tools for my competitive intelligence pharma forecasting projects. I also use AlphaSense within primary market research, secondary market research, to hear about analyst commentary, to look on the company website, and investor documents, as well as to track company events hosted by big pharma players such as AstraZeneca and Roche. We get transcripts and ready reckoner transcripts on AlphaSense, which are really helpful for our projects.

My main use case for AlphaSense involves obtaining a curated list of company documents organized year-wise, month-wise, and quarter-wise. Secondly, I use AlphaSense to take curated transcripts for all the sessions and events hosted by the big pharma companies. Third, I use AlphaSense for its AI component, which allows me to ask a question and receive an AI-based answer. I rely on AlphaSense for these three types of queries.

In a recent project focused on competitive benchmarking, we aimed to benchmark four competitors, four big pharma players, by covering their competitive intensity, pipeline, portfolio tracking, news, and alerts monitoring. Ultimately, we needed to provide strategic recommendations to our client within the lung cancer space, and in this oncology tumor project, I used AlphaSense to have all the updated data, including all the filings for the four competitors, company events, investor presentations, and the recent conferences. Every data point, along with the data source, was sourced through AlphaSense.

In another use case while working on the clinical trial pipeline, we found a list of products and had to prioritize the top three assets from that list. From AlphaSense, we found the latest trial result that was not available even on secondary resources or the company website. We found this information in one of the analyst reports covered by AlphaSense, where we discovered the data of a failed trial, which was a key point as we removed that asset from our client's final deliverable..”

Shweta Gupta

Independent Consultant

[Read full review](#) 

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“My experience with the costs, the initial setup, and the licensing of AlphaSense is that it could go faster. Regarding the costs, I am unable to provide details, and the initial setup was quite easy..”

Validated user[Read full review](#) 

Delivery Lead at a financial services firm with 1,001-5,000 employees

“The deployment of AlphaSense in my environment was easy, mainly because it is a cloud-based platform, with no heavy infrastructure that needs to be set up, leading to a quick initial setup.

My experience with the configuration process was straightforward, and I did not face any challenges..”

Divyanshu Shukla[Read full review](#) 

Senior FMS Engineer at Wysetek System technologists

Customer Service and Support

“I have had multiple interactions with the customer support team, and they are very helpful and knowledgeable, solving all my queries promptly. I would rate customer support a perfect 10..”

Shweta Gupta

Independent Consultant

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“I would rate AlphaSense's customer support as lacking since I have not had any experience.

“My advice to other people who are considering using AlphaSense is to explore the platform; the AI part is very useful, and if they can schedule a call with customer service for a first demo of the platform, that would be very beneficial..”

Validated user

Delivery Lead at a financial services firm with 1,001-5,000 employees

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“The customer support for AlphaSense has been good overall; the team is responsive and knowledgeable, especially during onboarding and research-related questions, although some complex requests can still take time to resolve.

“I would rate the customer support for AlphaSense around 8 out of 10, as they are generally responsive and helpful, especially for onboarding and platform guidance..”

Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd

[Read full review](#) 

Other Advice

“My advice for others looking into using AlphaSense is that it is very well suited for investigative teams that need a research management system that has a robust database and rich content management features for note-taking. I give AlphaSense an overall rating of 9 out of 10..”

Kayde Robert

Sales Manager at Unilever

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“I would rate AlphaSense a nine out of ten. I gave it a nine out of ten due to usability factors that prevent me from giving it a perfect score, but a nine works for me. One piece of advice I offer to those considering AlphaSense is to participate in the training session, as the AlphaSense team provides an introductory meeting to new users. Having a thorough knowledge of all the features and support available is crucial for maximizing the utility of this software. My overall review rating for AlphaSense is nine out of ten..”

Shweta Gupta

Independent Consultant

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“I rate AlphaSense a five on a scale of one to five. I choose a five for my rating because I think AlphaSense is a very powerful solution that provides great analysis in the competitive environment. My advice for others looking into using AlphaSense is that it is highly recommended for any company that has a competitive environment from other competitors, as it can be used for marketing research, financial analysis, and competitive intelligence by providing fast access to companies' data. My overall review rating for AlphaSense is five..”

Divyanshu Shukla

Senior FMS Engineer at Wysetek System technologists

[Read full review](#) 

“I would recommend spending time setting up good keyword strategies and alerts early on because AlphaSense becomes much more powerful once it is tailored to your specific research needs.

“AlphaSense has become a core part of our research workflow, especially for speeding up competitive intelligence and making information gathering much more efficient. I would rate this review an 8 out of 10..”

Omkar Singh

Cyber Security Analyst at digitaltrack solution pvt.ltd

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“My advice to others looking into using AlphaSense is to take a proof of concept of this particular artificial intelligence engine, as I am confident that the work on daily routine tasks will be minimized.

“I chose a rating of nine out of ten because I think the integration with the Excel plugin should directly relate to the data. If the integration were easier, I would definitely give a perfect ten.

“I purchased AlphaSense through the [AWS Marketplace](#)..”

Evans Vasavan

Security Engineer at GlobeSecure Technologies Pvt Ltd

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Top Industries

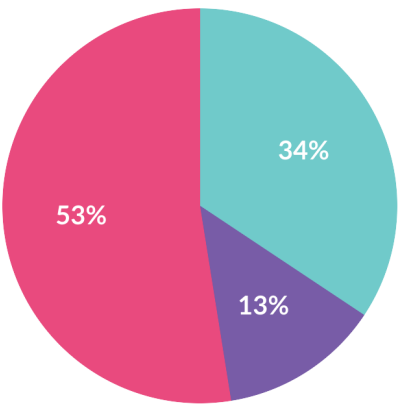
by visitors reading reviews



Company Size

by reviewers

by visitors reading reviews



Large Enterprise Midsized Enterprise Small Business

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