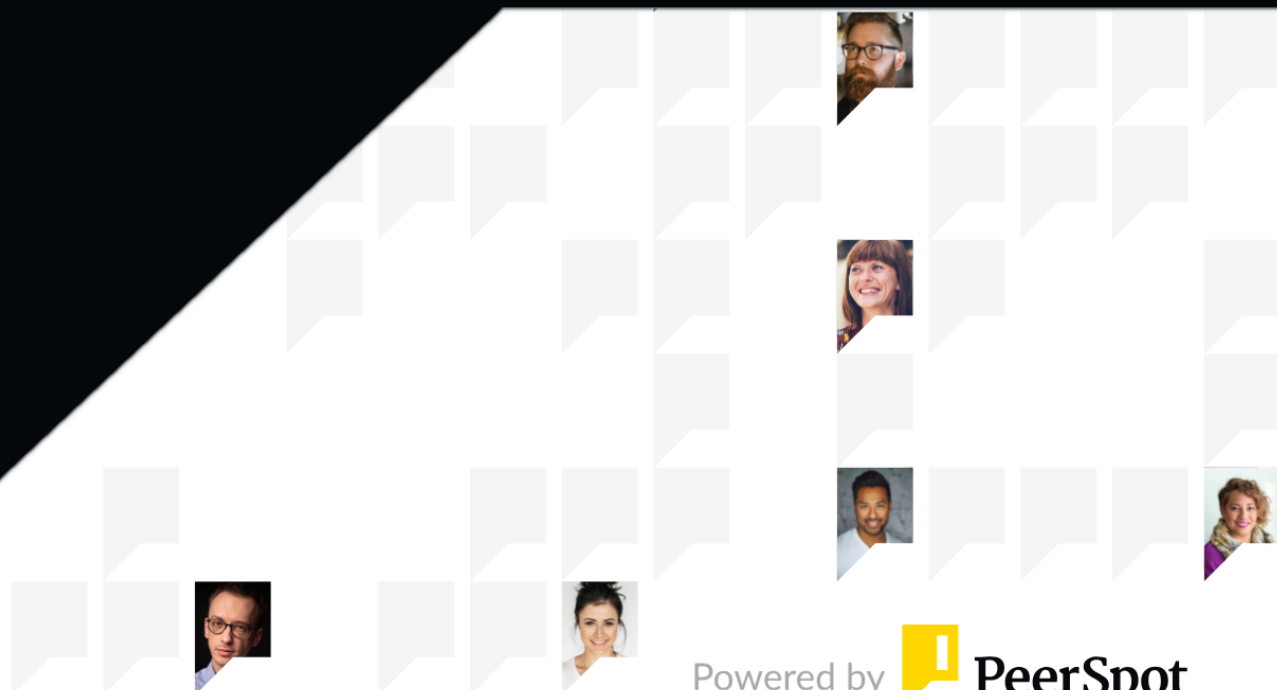




Agiloft Contract Lifecycle Management (CLM)

Reviews, tips, and advice from real users



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Contents

Product Recap..... 3 - 4

Valuable Features..... 5 - 13

Other Solutions Considered..... 14 - 16

ROI..... 17 - 19

Use Case..... 20 - 25

Setup..... 26 - 27

Customer Service and Support..... 28 - 30

Other Advice..... 31 - 34

Trends..... 35 - 36

About PeerSpot..... 37 - 38

Product Recap



Agiloft Contract Lifecycle Management (CLM)

Agiloft Contract Lifecycle Management (CLM) Recap

Agiloft Contract Lifecycle Management (CLM) is designed to streamline contract processes through automation and advanced features, offering a customizable solution for managing contracts efficiently.

Agiloft CLM helps organizations automate and manage contracts, reducing compliance risks and improving efficiency. With its intuitive design, users can create, approve, and manage contracts in a streamlined manner. The powerful workflow automation, detailed analytics, and robust security ensure that contract management is simplified. Integration capabilities with CRM and ERP systems allow for smooth data management across platforms.

What are the key features of Agiloft CLM?

- **Workflow Automation:** Automatically routes contracts through pre-defined processes.
- **Customizable Templates:** Easy-to-use templates for consistent contract creation.
- **Advanced Reporting:** In-depth reporting tools for contract analytics.
- **Audit Trail:** Comprehensive audit trail for increased transparency and compliance.
- **Seamless Integrations:** Integrates with popular CRM and ERP systems.

What benefits can users expect from Agiloft CLM?

- **Increased Efficiency:** Streamlines contract processes, saving time and resources.
- **Risk Reduction:** Reduces compliance risk with automated alerts and reminders.
- **Cost Savings:** Lowers administrative costs through automation.
- **Improved Data Security:** Ensures data security with robust access controls.

Agiloft CLM's adaptability makes it suitable for industries like healthcare, manufacturing, and financial services, allowing these sectors to manage contracts securely and efficiently. Its flexibility supports diverse compliance requirements, making it a versatile tool for contract management.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Agiloft Contract Lifecycle Management (CLM) makes it easier to share links within our teams by providing a centralized contract repository, which I need in the global procurement area where I work on various contracts: mid-size contracts, lower-hanging fruit contracts, and the big-ticket contracts.”



Verified user

Manager Of Global Procurement at a tech vendor with 10,001+ employees

- ✓ “For me, Agiloft Contract Lifecycle Management (CLM) is not just an archive; it is a control and follow-up tool that improves collaboration, provides reliable information, and supports contract administration and decision making.”



Rayza Vieira Dantas

Senior Contracts Manager at a construction company with 10,001+ employees

- ✓ “I had a great experience working with Agiloft Contract Lifecycle Managment (CLM), and I definitely recommend it to any company or customers exploring options for vendor contract management systems because I had a great learning experience and very good experience working on Agiloft Contract Lifecycle Managment (CLM).”



Verified user

Lab Manager

- ✓ “Agiloft Contract Lifecycle Management (CLM) has positively impacted my organization by improving the lifecycle of contract reviews and approvals, which may have saved some time for the legal team to do other work.”



Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

- ✓ “Overall, I think Agiloft Contract Lifecycle Managment (CLM) is a strong contract management platform, particularly for organizations with great volume, many customers, and numerous suppliers.”



Verified user

Legal Operations at a media company with 1,001-5,000 employees



“When we launched Agiloft Contract Lifecycle Management (CLM), it was a much-needed contract management system in my past role, solving a big problem for us in terms of contract intake, negotiation, management, as well as providing a centralized repository that we used as our source of truth for audit purposes, which had a huge impact on us in being compliant.”



Verified user

Senior Corporate Paralegal at a manufacturing company with 201-500 employees



“With Agiloft, everything is organized in one place, with data in tables and our own archival elsewhere in our cloud.”



Snehasish Mondal

Senior Software Developer at a tech vendor with 10,001+ employees

What users had to say about valuable features:

“The best features Agiloft Contract Lifecycle Managment (CLM) offers are centralized contract management, automated workflows, deadline alerts, document traceability, approval control, and easy access to contract information through the entire life cycle.

“Document traceability is most valuable in my daily work because we work with a lot of documents. What stands out most about Agiloft Contract Lifecycle Managment (CLM) features is the strong traceability and centralized access to information.

“Agiloft Contract Lifecycle Managment (CLM) has improved documents organization, traceability, collaboration, control over contractual obligations, and helps us access reliable information more quickly, monitor deadlines, and support claims, variation, and compliance analysis more efficiently..”

Rayza Vieira Dantas

Senior Contracts Manager at a construction company with 10,001+ employees

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“The best features of Agiloft Contract Lifecycle Management (CLM) include creating a playbook and integrations with the Microsoft tech stack.

The integration with the Microsoft tech stack helped my workflow by ensuring that Microsoft single sign-on is working, along with integration with SharePoint and other Microsoft toolkits such as Microsoft go-to-market solutions and Microsoft Business Online. The playbook creation feature provided a good, easy way to create playbooks for standard agreements, subscription agreements, rental agreements, and contracts.

Agiloft Contract Lifecycle Management (CLM) has positively impacted my organization by improving the lifecycle of contract reviews and approvals, which may have saved some time for the legal team to do other work.

It is hard to estimate time saved for my legal team because when you start using a new tool, the time it takes to learn it and get settled in varies. After everything settled, the review time reduced from three hours to about two hours for contract reviews..”

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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“The best features Agiloft Contract Lifecycle Management (CLM) offers include the ease of working. The platform is very easily accessible. It is very easy to comprehend and easy to work with from a day-to-day perspective. It is also very useful for stakeholders to access the specific contracts because you have the option to download the signed contract. They know when the contract was signed, and it has a very good treatment of how the contracts are stored. For example, I have done an overarching MSA, and within that, I have done a SOW, an order form, and probably a change request. So I am able to drill down right up to L3 or L4 in terms of taxonomy of spend. At the same time, I am able to drill down based on the overarching contract and what the sub-work orders or sub-SOWs are within those contracts, plus the change order notifications. This gives me the entire length and breadth of visibility. At the same time, it has all the orders as well because our order management system, the PO, is also enabled within the CLM database.

“The taxonomy and the ability to drill down into different contract levels help my team significantly. For example, if a new person in procurement joins and wants to understand which taxonomies and subcategories they are supporting, and they want to have a spend overview based on the orders that are being placed, Agiloft Contract Lifecycle Management (CLM) gives that particular view. I have Tableau plugged in with Agiloft Contract Lifecycle Management (CLM) as a front-end system that provides the order management view of the entire spend taxonomy. It also provides a drill-down in terms of which suppliers I have been working with for the specific categories. At the same time, it provides the spend and details on the contracts that I have with them, whether it is a specific SOW, a bespoke agreement, or an MSA. It has the links and the orders that have been placed. It gives a complete view from a taxonomy perspective where I can drill down based on the type of spend. For example, within IT, I have hardware, software, and services. Within services, I have IT professional services, SaaS, fixed-price services, time and material, IT staff, and IT security services. I am able to drill down based on L3, L4 taxonomy..”

Verified user[Read full review](#) 

Manager Of Global Procurement at a tech vendor with 10,001+ employees

“From my experience with these implementations, the best features Agiloft Contract Lifecycle Management (CLM) offers include drafting contracts, creating templates, and using AI to help redline contracts and connect them back to customer playbooks. The ingestion of third-party documents using Agiloft's AI helps customers who are predominantly using third-party papers through their contracting process. Customers have the ability to review the terms in those contracts using AI and against their own playbooks and rules. Creating workflows for specific contract types, whether it be an NDA, MSA, or a supplier agreement, allows for bespoke workflows so that those contracts are routed to their correct individuals, which massively shortens the time from beginning to end for a contract.

“Out of those features, the insights that clients derive from post-signature have had the biggest impact. These insights enable clients to use the data within their contracts to initiate billing cycles, know when it is time to renew that contract automatically rather than having to do this manually, and review which suppliers they are using based on information in the contract. For example, if some of their policies or the laws have changed and some of their supplier agreements do not potentially comply with new laws, they can use a review of that process, potentially saving their company thousands if not millions in potential lawsuits for using suppliers that have policies or unethical trading and are not covered within that contracting process.

“Agiloft Contract Lifecycle Management (CLM) has positively impacted my client organizations by massively reducing contract authoring. Some contracts used to take three months to execute, and we have seen contract execution time reduced from months down to hours.

“The reduction in contract execution time has improved client satisfaction, increased deal velocity, and allowed their legal teams to focus on other tasks outside of contracting, thereby freeing up time for the legal departments..”

Verified user

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VP partnerships at a tech vendor with 11-50 employees

“I appreciate working with Agiloft Contract Lifecycle Management (CLM) because it offers user-friendly features. Uploading a draft of any contracts, material transfer agreements, NDAs, or quotes is easy, and it is also easy to work with multiple team members for them to review. I can request other team members to review and approve, and we can manage who is currently reviewing and who has approved it. Once the approval process is completed, we maintain all documents in one place, making them audit-ready. If we want to pull any documents from Agiloft Contract Lifecycle Management (CLM), it is easy to do so. This provides central communication for managing all contracts.

During Agiloft Contract Lifecycle Management (CLM) and approval processes, I find it user-friendly because I can assign approvals to primary approvers, secondary approvers, and final approvers. I can also track the exact status when I assign it to the primary approver. Once that is done, I can also send them reminders. If the team has not approved, I send them email reminders to speed up the approval process for the contracts or at least get back to me with any comments when I work with different teams.

Agiloft Contract Lifecycle Management (CLM) has a positive impact on my organization because it is time-saving. As I mentioned before, it centralizes communication for all vendor contracts. We maintain all contracts, POs, quotes, different MTAs, and everything in one location. This process avoids going back and forth, and there is a place where other team members can look up what their tasks are, whether they need to review any contract, and whether they can approve the contract. For everyone, it is a place where we can all work to speed up the contract management approval process. This helps save considerable time for everyone. I work with different team members, and that was one aspect where we can communicate with different team members on one platform. Furthermore, we could speed up the vendor contract management process. This helps us to have smoother lab operations regarding sample procurement, any orders we want to do, any equipment we want to obtain, and vendor communications as well. Overall, we achieve improved efficiency in lab operations..”

Verified user

Lab Manager

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“The best feature Agiloft Contract Lifecycle Management (CLM) offers for me is contract lifecycle management, which manages contracts from initiation to end, including drafting, review, approval, and signatures. I love the workflow automation. It automatically routes the contract to legal, compliance, and finance people, so I don't have to go to everyone individually. It allows different approval paths based on the contract type. It also has an automated alert feature that helps me track renewals or notice periods, or if something is coming to an end, or if there are any fees related to that.

“The automated alerts and approval paths save a lot of time so that I don't have to check a spreadsheet for renewal dates or expiration dates. I receive an alert as the contracts manager or contract lifecycle manager, and then the teams who are actually the owners of the contract also get a notification. Even if I sometimes forget or ignore the notifications, they have the notices and notifications, and they come to us indicating that a contract is expiring in X days, so that we can work on renewals, terminations, or stopping any auto-renewal. This is very helpful.

“I really love the reporting dashboard of Agiloft Contract Lifecycle Management (CLM), and when I can download all contracts in an Excel sheet format and correct any names or dates, at least I have something to see where I can find small mistakes. I also love the template management and e-signature integration. These are very exciting features.

“Agiloft Contract Lifecycle Management (CLM) has positively impacted my organization. The automation process has helped me to have better contact with my attorneys. They have their own alerts about the contract, so I don't have to remind them. That is the best feature; it helps me with a lot of manual follow-ups that are now automated. It acts as a centralized repository so that we don't have to go to everyone's desk or email to ask for documentation. It gives me real-time visibility of the status of a contract. It also has an automated approval workflow, which helps me a lot and saves a lot of time. If I was spending 10 hours on a contract, now I just spend four hours..”

Verified user

[Read full review](#) 

Legal Operations at a media company with 1,001-5,000 employees

Other Solutions Considered

“We previously used Intelagree, which is a contract management system, and spreadsheets, which are not very useful. With Intelagree, their AI features were just coming up, and they were not great. Tracking the contract was also a little difficult, which is why we tried to use Agiloft..”

Verified user

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Legal Operations at a media company with 1,001-5,000 employees

“Before choosing Agiloft Contract Lifecycle Management (CLM), I evaluated other options including SAP Ariba, Tableau, Cognos, Ivalua, Icertis, and the GE solution from different vendors..”

Verified user

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Manager Of Global Procurement at a tech vendor with 10,001+ employees

“We did not switch to a different solution before using Agiloft Contract Lifecycle Management (CLM); when I joined, it was already in place, although I have been familiar with other contract lifecycle tools such as Salesforce's Contract Lifecycle Management, Oracle's CLM tool, and Ironclad CLM tool..”

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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“Previously, we were using a different tool that was slow and not very user-friendly, leading to many problems getting users onto the platform. Many were still trying to sign contracts through email, resulting in lost contracts since our policy requires keeping contracts in our systems for ten years. With Agiloft, everything is organized in one place, with data in tables and our own archival elsewhere in our cloud. Everything is in Agiloft cloud, making data management more streamlined..”

Snehasish Mondal

Senior Software Developer at a tech vendor with 10,001+ employees

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“Regarding Agiloft Contract Lifecycle Management (CLM)'s AI capabilities, I found its accuracy and reliability of output only moderately acceptable. I only got to test some of that when we were doing an RFP for a new system, and it fell in the middle from what I remember compared to some of the other CLMs at the time, just based on actual contract generation in terms of templates and use of AI for chats and summary responses, as well as surgical redlining..”

Verified user

Senior Corporate Paralegal at a manufacturing company with 201-500 employees

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ROI

Real user quotes about their ROI:

“I have seen a return on investment with Agiloft Contract Lifecycle Management (CLM); since the contract was renewed after a year, it certainly showed value. Regarding time saved, it amounts to about one hour for a legal contract review person, and there are about three people in the company, totaling three hours a day saved..”

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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“Project HOME has easily recovered its initial capital outlay in the first year from simple centralization and automated approval tracking. We can now use the Contract Management Suite as a productivity tool, furthering our returns. As an investment, it's an easy BUY recommendation that will provide stable returns for your organization. It did for us..”

Patrick Farrell

Business Analyst at Project HOME

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“As a developer, I do not possess metrics regarding return on investment, but as a small team with many customers, we have noticed a decrease in the number of tickets related to various issues every month, indicating that things are working as expected. Since finance and pricing mistakes are not tolerated, it is encouraging to see a decline in ticket numbers over the last year, although I cannot provide exact metrics..”

Snehasish Mondal

Senior Software Developer at a tech vendor with 10,001+ employees

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“We have not conducted a formal calculation for return on investment, so I cannot provide exact figures for money or time saved. However, Agiloft Contract Lifecycle Management (CLM) has generated clear operational benefits by reducing document search time, minimizing manual errors, improving compliance, and increasing visibility of contractual obligations. The main benefit has been greater efficiency for the existing team rather than a reduced headcount..”

Rayza Vieira Dantas

Senior Contracts Manager at a construction company with 10,001+ employees

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“With Agiloft Contract Lifecycle Management (CLM), we could save money and also reduce the number of employees needed. Only a few important people from the executive team, the legal team, and the necessary scientific team, such as team leads and the lab operations, were required, as I was the one managing the contracts in Agiloft Contract Lifecycle Management (CLM). For that purpose, it definitely worked well with Agiloft Contract Lifecycle Management (CLM) managing it..”

Verified user

Lab Manager

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“I definitely saw a return on investment in terms of time saved, cost reductions, and improvements in compliance. At the same time, I also saw ease of working on the tool. Their technical help is 24/7, and they have an AI bot plugged into the system. For example, if the dashboard freezes or if a specific group is not able to get access to the tool, all of that is handled through their bot. They have multiple questions within that, and based on their FAQs, I can decide which one I want to know and drill down. If there is a specific question that is not captured within the FAQs, I can run it through their bot, which provides responses in real-time. That is a great advantage, especially for stakeholders who take time to understand the platform and the tool.

“I do not generally let employees go, so it is more about how I can improve the experience of the tool. But overall, I have definitely seen a 5% to 10% savings in terms of how contracts are managed and how they can be done in a more systematic way..”

Verified user

Manager Of Global Procurement at a tech vendor with 10,001+ employees

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Use Case

“My main use case for Agiloft Contract Lifecycle Managment (CLM) involves managing all vendor contracts, material transfer agreements, and creating vendor contracts, reviewing them, updating them, and maintaining the lifecycle of the contracts, as well as getting contract approvals. During this process, I work with different teams including legal teams, scientists, managers, and different vendors until we receive approvals on all material transfer agreements and vendor contracts so that we can purchase the items.

The main processes I manage with Agiloft Contract Lifecycle Managment (CLM) include all quote approvals, non-disclosure agreements approval, vendor contracts, material transfer agreements, and purchasing orders..”

Verified user

Lab Manager

[Read full review](#) 

“My main use case for Agiloft Contract Lifecycle Management (CLM) is contracts management and execution. I use Agiloft Contract Lifecycle Management (CLM) for receiving contracts, sending drafts to different teams, and then sending them to attorneys for review, creating DocuSign documents, and then creating a repository for the contracts.

“I also manage renewal and expiration management, and obligation management, where I track contractual obligations such as deliverables, payment terms, insurance requirements, and terminations or indemnity clauses. I keep a tab on these clauses. I also manage vendor and supplier contracts, and conduct compliance audits for my contracts..”

Verified user

[Read full review](#) 

Legal Operations at a media company with 1,001-5,000 employees

“My main use case and interaction with Agiloft Contract Lifecycle Management (CLM) involves implementing and helping clients implement it.

“We worked with a company that provided travel recommendations for their customers, and they used contracts. They automated their contracting process with supplier agreements using Agiloft Contract Lifecycle Management (CLM).

“When I helped implement Agiloft Contract Lifecycle Management (CLM) for this travel recommendations company, I was managing the connector alignment between Agiloft, us as an implementation partner, and the customer..”

Verified user

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VP partnerships at a tech vendor with 11-50 employees

“My main use case for Agiloft Contract Lifecycle Management (CLM) includes contract review, submissions, editing the contracts, ensuring that our legal team has a complete repository of all the contracts with terms and conditions, making sure that there are playbooks and templates defined for typical contracts, and finding out anomalies.

A specific contract process where Agiloft Contract Lifecycle Management (CLM) helped me was when it easily picked up payment terms. For instance, if we had a standard payment term of Net 45, and the contract signed with a vendor did not use that, it finds that out. There are many different terms it automatically detects and identifies, notifying the contract administrators. If our policy is to avoid three-year contracts, it flags those and notifies us as the IT leaders. Another example is when the contract language differed from our standard templates, it compares and contrasts and identifies challenges with insurance terms and coverage..”

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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“My responsibilities include contract administration, documents management, contractual compliance, monitoring milestone claims, variations, deadlines, and technical correspondence. At Agiloft Contract Lifecycle Management (CLM), I use it to register, organize, track, and retrieve contractual and technical documents.

“In my main use case of using Agiloft Contract Lifecycle Management (CLM) day-to-day, it is to keep captured information organized and traceable. Agiloft registers and organizes documents, tracks the status, monitors deadlines, and responsibility. For me, Agiloft Contract Lifecycle Management (CLM) is not just an archive; it is a control and follow-up tool that improves collaboration, provides reliable information, and supports contract administration and decision making. Everyone here uses Agiloft Contract Lifecycle Management (CLM) every day and it works..”

Rayza Vieira Dantas

Senior Contracts Manager at a construction company with 10,001+ employees

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“My main use case for Agiloft Contract Lifecycle Management (CLM) is uploading all contracts and creating the contract repository. I also create spend reports based on the orders that have been placed. I use Agiloft Contract Lifecycle Management (CLM) for all of the sourcing documentation that I do for RFP, RFX, and auctions. I use it more as a centralized contract repository because it is easier for me to share the links within the teams. I am obviously exploring various modules within the CLM side of Agiloft Contract Lifecycle Management (CLM) to cater to our requirements, which I have been discussing with them.

“Agiloft Contract Lifecycle Management (CLM) makes it easier to share links within our teams by providing a centralized contract repository, which I need in the global procurement area where I work on various contracts: mid-size contracts, lower-hanging fruit contracts, and the big-ticket contracts. I essentially need to have a contract repository similar to a Coupa, an Ariba, an SAP workspace, a OneDrive, or a SharePoint. Agiloft Contract Lifecycle Management (CLM) gives me that end-to-end CLM functionality, and it really helps me upload all of the contracts for various projects that I do. I plugged it with Teams. So, for example, if one of my VPs or one of my business unit leaders needs to access a specific contract, I have the admin access, so I can put the permissions in place. Depending on the role and the specification of the requirement in terms of the use case from the business side, I am able to share those links based on what use case and what requirements they have so that they can easily access the contract and understand what they have agreed to. I also use it more in terms of doing the contract redlining and contract review, which is the initial step before I sign off and agree on the contract.

“I have summarized my main use case for Agiloft Contract Lifecycle Management (CLM) and how I use it day-to-day, as well as how it is helping us from a day-to-day procurement and stakeholder management perspective..”

Verified user[Read full review](#) 

Manager Of Global Procurement at a tech vendor with 10,001+ employees

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Agiloft has a level of complexity appropriate for its function. It does require a certain amount of training to use the system, and even more in-depth training to administer and customize the system..”

Verified user

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Contract Administrator at a non-tech company with 501-1,000 employees

“Expecting a lot of work and being involved in the setup when Agiloft sets the system for you is my advice to others looking into using Agiloft Contract Lifecycle Management (CLM). Engaging in the beginning helps you understand the platform, and it is important not to focus too much on the basic training offered, as it may not meet your organizational needs. My advice is to be engaged throughout the setup process of your organizational platform from Agiloft..”

Snehasish Mondal

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Senior Software Developer at a tech vendor with 10,001+ employees

“Although it was a new application at Project HOME, the implementation team that supported us was very agile and knowledgeable, making the initial voyage into the application an easy one, using a learn-as-you-go method, and we received a training for our users at the end of the implementation.

We had no trouble at all implementing the application and getting used to using it. Agiloft offers a free trial version (that is maintained as a test environment into the future with your live environment) to fiddle with, and there are plenty of docs and video tutorials to peruse. Our team took to the app fairly quickly as it is straightforward and easy to understand and setup..”

Patrick Farrell

Business Analyst at Project HOME

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Customer Service and Support

“The majority of the support Agiloft offers customers is based in the US. They could improve their European footprint to support customers based outside of the US..”

Verified user

VP partnerships at a tech vendor with 11-50 employees

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“The customer support for Agiloft is represented by a couple of experienced individuals who assist us, though their support tool for raising queries or tickets for addressing problems could use improvement. It is neither great nor bad, but there is room for growth..”

Snehasish Mondal

Senior Software Developer at a tech vendor with 10,001+ employees

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“We had engaged the professional services of Agiloft Contract Lifecycle Management (CLM) for our project and hypercare post-go-live, so customer support engagement was minimal to none during that period. Post-go-live, we did not have to contact customer support much, as it was all through professional services..”

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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“My experience with customer support for Agiloft Contract Lifecycle Management (CLM) was not the best. When we were tired of interacting with the consultant, we tried reaching out to customer support through our IT office, and we were given support in a different country, which is difficult for us using government US government contracting. However, they did help somewhat..”

Verified user

Director, Contracts at a non-profit with 11-50 employees

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“Customer support for Agiloft Contract Lifecycle Management (CLM) is good because they provide 24/7 customer support. Overall, my experience has been good.

“I would rate the customer support 10 out of 10. Whenever there is a query, they always provide feedback. A ticket is created, and they address the ticket in less than 24 hours..”

Verified user

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Manager Of Global Procurement at a tech vendor with 10,001+ employees

Customer Service:

Customer service is excellent; ticket and phone support, prompt responses. Depending on your implementation schedule, you may have hours left over that can be used for solving issues when you first go live, when users are first learning the application.

Technical Support:

Excellent technical support! Agiloft technical, support, and sales staff are extremely well-versed in all facets of the Contract Management Suite. You will experience rapid and accurate technical assistance, basically on any part of the suite..”

Patrick Farrell

[Read full review](#) 

Business Analyst at Project HOME

Other Advice

“My advice to others looking into using Agiloft Contract Lifecycle Management (CLM) is to focus on integrations, focus on outcomes, and not just the template. Focusing solely on the legal aspect will not yield the desired results; it is important to look at a complete end-to-end process. I have rated this review seven out of ten..”

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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“I would recommend defining the organization workflows and information requirements before implementing Agiloft Contract Lifecycle Management (CLM). It is also important to configure the system according to the project's needs, provide user training, and establish clear rules for document management and responsibilities. Starting with a pilot project can help ensure a smooth adoption and demonstrate monetary results. I rate this product an 8 overall..”

Rayza Vieira Dantas

Senior Contracts Manager at a construction company with 10,001+ employees

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“I would definitely say that Agiloft Contract Lifecycle Management (CLM) tool is quite good, but I would give the caveat that I should also have discussions with their product team about customization, dashboard creation, and infographics. If I am looking for specific real-time insights and data, I should discuss how that can be funneled. Those are the things that I would call out. But apart from that, the tool does serve its purpose. I have provided everything in a very articulate and lucid manner, and that is what I would like to convey. I give this review an overall rating of 8 out of 10..”

Verified user

Manager Of Global Procurement at a tech vendor with 10,001+ employees

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“I am trying to put together how much I have spent on a contract, how much other teams have spent, and how they remind me about any contract or how I remind them. Everything together, such as follow-up with procurement, finance, and attorney, shows a significant improvement.

“My advice for others looking into using Agiloft Contract Lifecycle Management (CLM) is to focus on business outcomes and process design, not just technology. Agiloft is highly configurable, so it's important to clearly define contracts, processes, approval requirements, roles, reporting needs, and other things. I would also recommend prioritizing integration, user adoption, and data quality.

“Overall, I think Agiloft Contract Lifecycle Management (CLM) is a strong contract management platform, particularly for organizations with great volume, many customers, and numerous suppliers. I would recommend starting with a clear contracting process rather than trying to automate every exception from day one. Another important consideration is long-term administration. I would rate this platform an 8 out of 10..”

Verified user

Legal Operations at a media company with 1,001-5,000 employees

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“I would rate Agiloft Contract Lifecycle Management (CLM) a seven out of ten.

“I chose seven out of ten because I think there are others in the market that are doing things a lot better than Agiloft and are far more advanced with their AI. Agiloft seems quite far behind when it relates to AI, specifically generative AI and agentic AI.

“Regarding Agiloft Contract Lifecycle Management (CLM)'s AI capabilities, the governance and security are good. They can offer on-premise solutions for their customers and have been used by some government, security, and financial organizations because they have high clearance for those.

“Regarding Agiloft Contract Lifecycle Management (CLM)'s AI capabilities, the accuracy and reliability of output are okay. Based on prior testing, accuracy was around eighty percent to eighty-four percent.

“My advice for others looking into using Agiloft Contract Lifecycle Management (CLM) is to do your due diligence, make sure that you are fully ready and have all of your requirements up front to avoid surprises down the line, and insist on a good level of support post go-live from Agiloft to ensure continuous support once your partner is off the project. I gave this product a rating of seven out of ten..”

Verified user

VP partnerships at a tech vendor with 11-50 employees

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“I experienced a specific outcome with Agiloft Contract Lifecycle Management (CLM) when I worked on the Bio-Rad equipment purchase, the DDPCR. During that time, we had to go through the terms and conditions on the quote. Given the urgency of acquiring this equipment as soon as possible, I uploaded and initiated the approval process. I could interact with different teams and also sent them reminders. One by one, I received all three approvals from different team members within two days, allowing me to purchase the equipment on time.

I rate Agiloft Contract Lifecycle Management (CLM) an 8.5 out of 10 because it can improve with better integration into other [ERP](#) procurement platforms such as NetSuite, Ariba, Oracle, and Coupa. A better dashboard control would also enhance the experience.

I have never faced any security issues with Agiloft Contract Lifecycle Management (CLM). I believe all vendor contracts, vendor information, and company information are well-protected in Agiloft Contract Lifecycle Management (CLM).

Regarding Agiloft Contract Lifecycle Management (CLM) and AI, I am fully satisfied with its accuracy and reliability of output.

I had a great experience working with Agiloft Contract Lifecycle Management (CLM), and I definitely recommend it to any company or customers exploring options for vendor contract management systems because I had a great learning experience and very good experience working on Agiloft Contract Lifecycle Management (CLM). Agiloft Contract Lifecycle Management (CLM) is very organized, user-friendly, and serves as a single source to maintain all different contracts and all data related to workflows, renewals of contracts, and maintaining accurate contract records. It also helps to understand the roles of different teams and gives the necessary permissions. I definitely recommend it to others.

I have no additional thoughts about Agiloft Contract Lifecycle Management (CLM); I just want to know how you are planning to improve the current Agiloft system in the future..”

Verified user
Lab Manager

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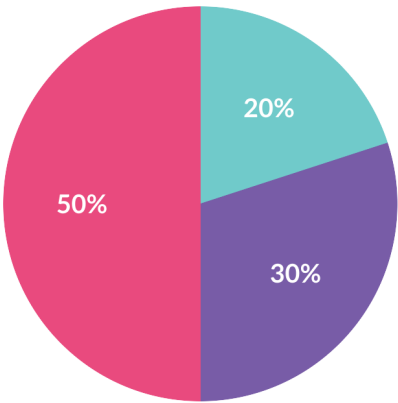
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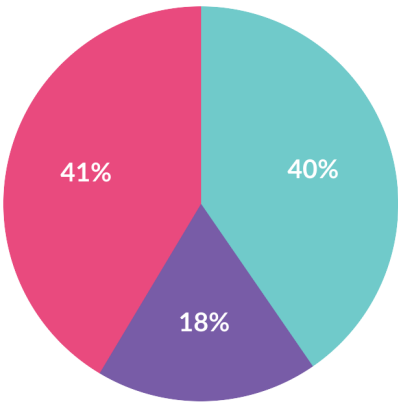


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