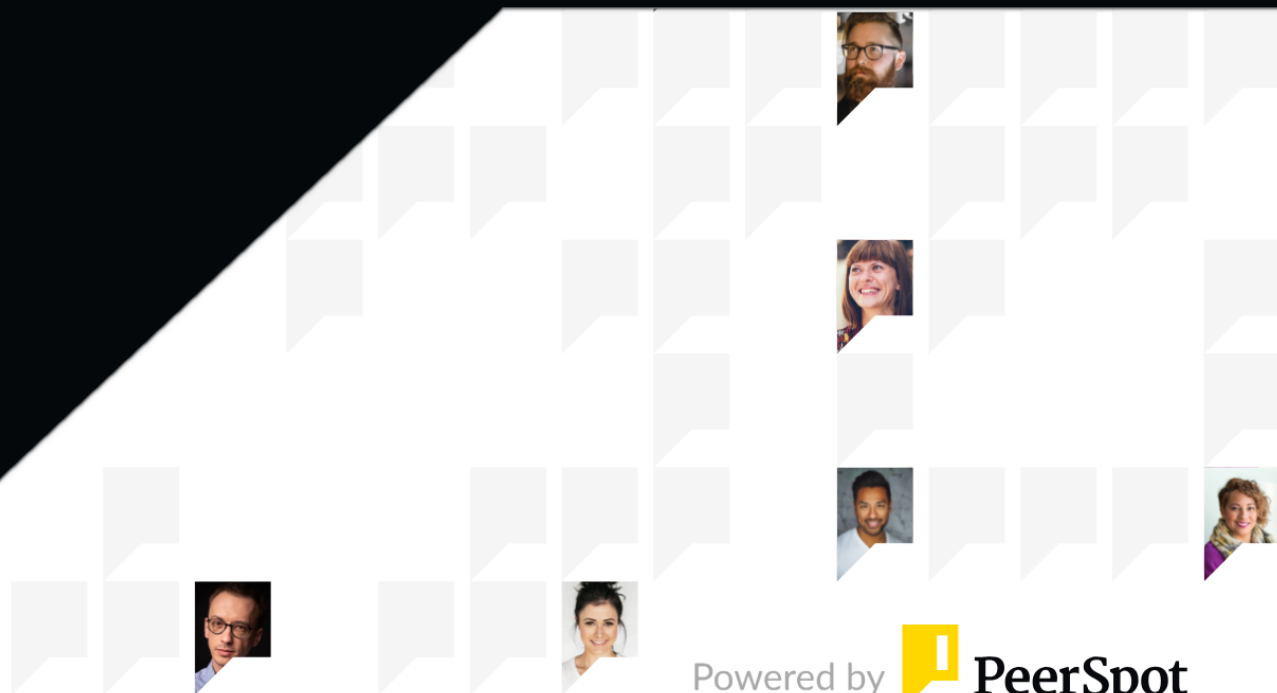




Palo Alto Networks Panorama

Reviews, tips, and advice from real users



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Product Recap



Palo Alto Networks Panorama

Palo Alto Networks Panorama Recap

Palo Alto Networks Panorama offers centralized management, simplifying configuration and enhancing automation. Its robust security features and user-friendly interface support efficient operations, ideal for managing multiple firewalls across diverse environments.

Palo Alto Networks Panorama is designed for enterprises looking to streamline security management across multiple locations. This solution simplifies device management and ensures consistent policy deployment. Equipped with advanced security features and flexible automation capabilities, it supports seamless scaling and real-time updating of firewalls globally. Robust logging and comprehensive reporting tools enhance monitoring and compliance, while application visibility and threat prevention provide thorough protection. Despite its merits, some users suggest improvements in deployment ease, integration, and support to maximize its effectiveness.

What are the key features of Palo Alto Networks Panorama?

- **Centralized Management:** Controls multiple firewalls from a single platform.
- **Automation Capabilities:** Automates configuration and updates for efficiency.
- **Advanced Security:** Integrates threat prevention and application visibility.
- **Robust Logging and Reporting:** Offers detailed logging and reporting tools.
- **Flexible Policy Deployment:** Simplifies policy management across varied locations.
- **Scalability:** Designed to handle enterprise-level networks with ease.

What benefits or ROI should users consider?

- **Operational Efficiency:** Reduces time spent on manual configurations.
- **Security Enhancement:** Strengthens security posture with integrated features.
- **Flexible Management:** Adapts to diverse network environments seamlessly.
- **Cost Savings:** Streamlines processes, potentially lowering operational costs.
- **Time Saving:** Speeds up policy deployment and updates across systems.

Palo Alto Networks Panorama proves particularly effective in industries with extensive network infrastructures, such as telecommunications, finance, and education. Companies deploy it to maintain consistent security policies across campuses and data centers, efficiently managing the complexity of environments that span traditional networks and cloud-based systems.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “The threats monitoring feature is great, and comparing Palo Alto Networks to other competitors, while Palo Alto Networks is quite expensive, I am really satisfied with the threats monitoring features because I feel my company is getting value for what we are paying for.”



Richard Dombo

Application Support Administrator at Meridian Port Services

- ✓ “The best features Palo Alto Networks Panorama offers include the ability to manage multiple firewalls at one time.”



Pasan Jayarathna

Network Security Engineer at Cyberwell Solution

- ✓ “I find this solution valuable for full monitoring, centralized control for reporting, and centralized management.”



Waleed Aboda

Senior Network Engineer at UPS



“One of the key advantages of Palo Alto Networks Panorama is its unified platform that is quite similar to the firewall interface, making it easier for tech consultants to manage.”



Kim Ejby Lorentzen

Senior Principal Solutions Architect, HPE Aruba Networking - Full Stack Platform Expert at Danoffice IT ApS



“I really like the product.”



Cliff Girodo

Consultant at a computer software company with 11-50 employees



“The granular control of Palo Alto Networks Panorama stands out for me, as you have centralized management or a centralized view for all the firewalls.”



Aditya-Wagh

Sr. Staff Network Engineer at Blackhawk Network India



“Panorama has the capacity for SD-WAN configuration, which is appreciated alongside its capabilities for firewall management and firmware upgrades.”



Amar-Patil

Security Engineer at a tech services company with 1,001-5,000 employees

What users had to say about valuable features:

“Panorama integrates security management by allowing easy modification of policy by account, IP, or application. This flexibility helps IT departments securely manage Internet security. Especially the web browser isolation feature that is call [PAB]..”

Eric Liao

Solution Manager at DYXnet Group

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“The main value of Palo Alto Networks Panorama lies in its ability to centralize management, similar to FortiManager. It provides a single dashboard for all firewalls, allowing centralized control over different feeder systems based on Palo Alto. It's a comprehensive solution for managing firewalls globally..”

Verified user

IT Security Engineer at a tech services company with 1,001-5,000 employees

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The most valuable feature of Palo Alto Networks Panorama, in my case, is the reporting. It provides all the necessary information. However, when extracting reports to a CSV file, the lack of correlation to the actual report generated is an issue. You get a CSV file with a vague name, which is inconvenient when sorting through multiple reports. Naming the reports properly for easier identification would be helpful. Despite this, the tool allows for extensive customization of reports, which is a significant advantage.

Cliff Girodo

[Read full review](#) 

Consultant at a computer software company with 11-50 employees

“The best features Palo Alto Networks Panorama offers include the ability to manage multiple firewalls at one time. This was our main concern, as we previously had to manage a couple of firewalls with one template, and this capability is the best feature they have.

This feature has impacted my daily workflow positively. We can change our template at the same time and apply it for all the firewalls because most of the firewalls have the same configuration from our side, which is better for us and makes our work easier.

The main feature that stands out to me is the ability to manage multiple firewalls easily. Palo Alto Networks Panorama has positively impacted our organization by allowing a couple of network engineers to use Panorama simultaneously with different templates or device groups, which helps us save time and reduce the complexity of the network..”

Pasan Jayarathna

[Read full review](#) 

Network Security Engineer at Cyberwell Solution

“The granular control of Palo Alto Networks Panorama stands out for me, as you have centralized management or a centralized view for all the firewalls. It's easy to create security policy, easy to create NAT policy, and easy to do any configuration. Second is easy troubleshooting, so rather than going to all the firewalls, I can centrally troubleshoot. If any issue occurs, I have a centralized monitor tab, and centralized logs are there, so I can easily troubleshoot any issues from the Panorama itself.

“In terms of logging and reporting capabilities, there is centralized logging with Palo Alto Networks Panorama. In terms of ease of configuration and ease of troubleshooting, all individual firewalls forward logs to the Panorama, and Panorama forwards logs to the Syslog server. That is ease of configuration. The second thing is ease of troubleshooting, as all the centralized logs are present in the Panorama itself. Based on any issue occurred, I can troubleshoot it on the Panorama itself rather than going to the individual firewalls.

“It's very easy to integrate with infrastructure and other systems..”

Aditya-Wagh

Sr. Staff Network Engineer at Blackhawk Network India

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“I utilize Palo Alto Networks Panorama's centralized view for monitoring. Palo Alto Networks Panorama serves as our log collector, with all logs from the firewalls being pushed to it. Palo Alto Networks Panorama has an ACC tab that I use to conduct monitoring.

“We do not currently have a SIEM solution, so we are heavily relying on the monitoring features of Palo Alto Networks Panorama to conduct our investigations and log reviews. It is really heavily used because if you want to get visibility into the telemetries coming in and out of our network, Palo Alto Networks Panorama is what we rely on because we do not have a SIEM solution.

“I do utilize Palo Alto Networks Panorama's advanced reporting, which comes with out-of-the-box features. I do reporting using Palo Alto Networks Panorama as part of my day-to-day activity. Every month, I need to send a report to my boss, and I use the Palo Alto Networks Panorama reporting feature to do that.

“I think Palo Alto Networks Panorama's application and threat visibility features are solid because the App-ID feature is excellent. It helps me to better understand the kind of traffic that I am monitoring by providing details of the protocol and application type. The threats monitoring feature is great, and comparing Palo Alto Networks to other competitors, while Palo Alto Networks is quite expensive, I am really satisfied with the threats monitoring features because I feel my company is getting value for what we are paying for.

“Palo Alto Networks Panorama's ability to manage multiple firewalls is solid as long as you ensure that you have the required resources for it, depending on the number of firewalls that you want to place under Palo Alto Networks Panorama. My Palo Alto Networks Panorama is a VM version, not a physical box, so from time to time, I have to ensure that the ESXi host hosting Palo Alto Networks Panorama has better capability in terms of IOPs, CPU, and memory. Once the resource requirement is adequate, Palo Alto Networks Panorama does a very good job because the log syncing ensures that the firewalls being managed by Palo Alto Networks Panorama are in sync and communicate with each other very well. Having Palo Alto Networks Panorama makes life easier because we cannot afford downtime, not even minimal downtime. With Palo Alto Networks Panorama, it helps you achieve high availability, whether active-passive or active-active, with

ease..”

Richard Dombo

Application Support Administrator at Meridian Port Services

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Other Solutions Considered

“We used to work with Fortinet products. However, our focus has shifted, though Fortinet products remain an alternative for our customers who are familiar with its platform..”

Eric Liao

Solution Manager at DYXnet Group

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“I also work with Fortinet, and I think their solution is more intuitive. The menus are less charged, and I found the documentation to be a little bit more clear..”

Raquel GarciaFrutos

Senior Consultant at Eva GROUP

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“In comparison, I prefer Panorama over FortiManager because Panorama includes all the modules needed for troubleshooting, unlike FortiAnalyzer. From an operational perspective, Panorama is better..”

Verified user

IT Security Engineer at a tech services company with 1,001-5,000 employees

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“ I've seen three other devices like FortiGate and FortiManager as well as FortiAnalyzer. However, I can't make apples-to-apples comparisons between the solutions. I can say that the interface of Panorama is better in general, and Panorama does offer very good visibility..”

GokulAnand

[Read full review](#) 

Manager at a financial services firm with 10,001+ employees

“Earlier we were using bare-metal hardware devices in the data center. Now we migrated to the AWS cloud, so we deployed the Palo Alto Networks Panorama firewall in the AWS cloud, and we manage it from there..”

Aditya-Wagh

[Read full review](#) 

Sr. Staff Network Engineer at Blackhawk Network India

“We decided to use Palo Alto Networks Panorama over other solutions because we have the strategy sheet which defines our requirements, and our requirements were mostly met. We have a standardized service we want to deliver when it comes to a firewall we use Palo Alto Networks Panorama, if we use load balancers, we use F5, and for networks, we use Cisco. We have certain things that are already defined as a criterion for us to follow..”

Darshan Divekar

[Read full review](#) 

Senior Technical Manager -Information Technology at a computer software company with 5,001-10,000 employees

ROI

Real user quotes about their ROI:

“The solution has increased staff productivity. The amount depends on usage, whether it is a heavy or slow week. It has freed up staff time, which is where we are seeing ROI..”

Verified user

Senior Consultant at a financial services firm with 501-1,000 employees

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“In terms of return on investment, Palo Alto Networks Panorama is worthwhile, especially for larger networks with more than ten firewalls. The time saved and the consolidated view it provides investment pay off quickly, often within a couple of months..”

NenadMijatovic

Director of Sales at S4E Serbia

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“Managing multiple firewalls across three large identities was becoming quite challenging. To address this, we implemented Palo Alto Panorama, which allows us to manage all our firewalls from a single interface. This has significantly improved our efficiency and manageability. It also helps us better use our current human resources; otherwise, we would need to hire several experts in Palo Alto to oversee the three data centers, which would be a cumbersome task..”

Verified user

Senior IT infrastructure consultant at a tech services company with 51-200 employees

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Use Case

“Panorama is primarily a management solution to manage Palo Alto firewalls. Customers with a large number of firewalls need this solution for efficient management..”

Amar-Patil

Security Engineer at a tech services company with 1,001-5,000 employees

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“We deploy Prisma acces for Cloud security and integrate with velo sdwan to bulid up a on-premise to cloud whole securirty connection . We also provide both on-premises and cloud solutions. Our customers focus on security rather than DLP..”

Eric Liao

Solution Manager at DYXnet Group

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“My main use case for Palo Alto Networks Panorama is to manage our firewalls. We have around 450 firewalls, and we manage them through Panorama. Configuration entry is the primary focus of our use..”

Pasan Jayarathna

Network Security Engineer at Cyberwell Solution

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“I primarily use Palo Alto Networks Panorama for the global administration of firewalls and managing the GlobalProtect services. It is used for logging and standard firewall activity, and opening firewall rules. Additionally, it centralizes various tasks on the platform..”

Verified user

[Read full review](#) 

IT Security Engineer at a tech services company with 1,001-5,000 employees

“We are still on Palo Alto Networks products because it is delivering value to our organization. We are using the products ourselves, so we function as a customer. We do not have much cloud presence, so most of our solutions are on-premises. We utilize the traditional features such as GlobalProtect and are not using anything from Cortex. We have two PA-850 firewalls that are being managed by Palo Alto Networks Panorama..”

Richard Dombo

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Application Support Administrator at Meridian Port Services

“I use Palo Alto Networks Panorama for the management of all the firewalls. Apart from that, I use Cloud Prisma for VPN management, as well as connectivity to the production, non-production environment. I use three flavors of Palo Alto Networks: Panorama, Cloud Prisma, and the on-prem, physical Palo Alto firewalls in the data centers.

“I use Palo Alto Networks Panorama for all our production, non-production firewalls, which are onboarded on Panorama. Whatever changes I make in the individual firewall, I push that to the Panorama, and Panorama pushes to the individual devices..”

Aditya-Wagh

Sr. Staff Network Engineer at Blackhawk Network India

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup of Panorama is pretty simple. The appliance itself is easy to set up, and it isn't complex to execute. It does require some experience for managing other firewalls..”

Amar-Patil

[Read full review](#) 

Security Engineer at a tech services company with 1,001-5,000 employees

“Initial implementation is challenging to an extent. The setup takes time. Once it is implemented, then it's very straightforward. Once the person managing the setup gets a good experience with the product, it's pretty easy to manage and relatively smooth..”

Prasanth Kailasam

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Senior Client Manager at GBM

“The setup of Palo Alto Networks Panorama is moderately complex. In my experience, the deployment of Palo Alto Networks Panorama involves considering accessibility, and if it's on-premises, it may face challenges like procurement delays. The cloud version tends to be smoother and more straightforward for deployment..”

RonaldPowell

Director of cloud infrastructure at Injazat Data Systems

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“Configuring firewall rules is generally straightforward and user-friendly. Certain advanced tasks, such as setting up local collectors and changing log types or indexing can be challenging for end-users. In such cases, assistance from partner companies or Palo Alto Support may be required..”

Verified user

Security Technical Lead at a tech services company with 11-50 employees

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“Installing Palo Alto Networks Panorama is easy, and connecting firewalls is a straightforward process. Deployment typically requires just one person, usually the firewall administrator. Maintenance is also easy, especially for those familiar with managing individual firewalls, and Panorama serves additional functions like log collection and setting up SD-WAN functionality, making it highly useful for networks with multiple firewalls..”

NenadMijatovic

Director of Sales at S4E Serbia

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“We deployed our Palo Alto solution four years ago for the Azure Stack implementation. The complete deployment took around three months, as it's a comprehensive cloud solution similar to Azure or AWS.

If I were to replace my Palo Alto firewall today, I estimate it would take at least seven days to implement. Given our complex infrastructure, which includes SD-WANs and connections between three different data centers into one main center, this timeframe excludes the planning phase.

We are aligned with Palo Alto, as they are our partners. At times, we need to engage Palo Alto support directly due to our subscription with them, which was also established during the initial deployment..”

Verified user

Senior IT infrastructure consultant at a tech services company with 51-200 employees

[Read full review](#) 

Customer Service and Support

“The tech support I've encountered has been good, prompt, and fast. However, some consultants have mentioned it can be cumbersome, particularly if the issue is not well-documented before contacting support..”

Kim Ejby Lorentzen

Senior Principal Solutions Architect, HPE Aruba Networking - Full Stack
Platform Expert at Danoffice IT ApS

[Read full review](#) 

“The support team is very knowledgeable. We only contact them when our partner support or integrated support cannot resolve an issue. They respond quickly, joining within an hour if there's a critical situation..”

Verified user

Senior IT infrastructure consultant at a tech services company with 51-200 employees

[Read full review](#) 

“The technical support team for Palo Alto Networks Panorama is very responsive. The support staff will call you even after the case is closed, asking you how the support was and that he hopes the same issue doesn't resurface. Panorama support is excellent..”

Olajide Olusegun

Network Team Lead at Atlas Security

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“The support charges are pretty high. The subscription renewals are relatively much higher than those of the peers. However, the vendor is working on the pricing. They are also getting competitive because Fortinet is taking over many Palo Alto clients due to the cost..”

Prasanth Kailasam

Senior Client Manager at GBM

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“I find Palo Alto Networks' technical support to be good, especially with premium support. The initial support level is handled by us, and if we encounter issues beyond our scope, Palo Alto's support team is efficient in resolving them. I would rate the support as a nine out of ten..”

NenadMijatovic

Director of Sales at S4E Serbia

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“I think the technical support by Palo Alto Networks is great because the response time is solid. Palo Alto Networks is so reliable that we hardly actually raise a ticket. It almost never breaks, so we rarely rely on technical support.

“I get advisory from Palo Alto Networks from time to time if there is a new Pan-OS or if there are vulnerabilities on the existing Pan-OS. We also conduct a BPA to address any security gap by ourselves. So we hardly actually rely on their technical support.

“We have had some issues related to SSL decryption. The SSL certificate we used had expired, so we renewed it. However, implementing it on Palo Alto Networks still presents pending issues. We raised support for that, and it has not been closed yet, but it is not entirely a Palo Alto Networks issue. I think it is more about the certificate. It is a pending issue, but it is not really critical, so we have not revisited it..”

Richard Dombo

Application Support Administrator at Meridian Port Services

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Other Advice

I really like the product. My involvement began when we faced an external denial-of-service attack on our cloud environment. After unsuccessfully battling the attack for a week, we deployed a Palo Alto firewall, which resolved the issue within hours. Since then, I have been impressed with Palo Alto. Overall, I rate Palo Alto Networks Panorama a nine out of ten.

Cliff Girodo

Consultant at a computer software company with 11-50 employees

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“My advice for others looking into using Palo Alto Networks Panorama is that if you have more than 10 firewalls, you should use Panorama as it saves your time. My company is a partner with the vendor. I would rate this product a 10 out of 10..”

Pasan Jayarathna

Network Security Engineer at Cyberwell Solution

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“Overall, I rate Panorama a nine out of ten. I would recommend it for medium to enterprise-level companies, however, not for small businesses due to its cost and features..”

Amar-Patil

Security Engineer at a tech services company with 1,001-5,000 employees

[Read full review](#) 

“I would recommend this solution to customers, though it can be very expensive. As an alternative, Fortinet solutions are also recommended.

I'd rate the solution nine out of ten..”

Eric Liao

Solution Manager at DYXnet Group

[Read full review](#) 

“Palo Alto Networks Panorama could benefit from some integration improvements with Strata Cloud Manager, to maintain customer efficiency without selecting between the two.

I'd rate the solution nine out of ten..”

Kim Ejby Lorentzen

Senior Principal Solutions Architect, HPE Aruba Networking - Full Stack Platform Expert at Danoffice IT ApS

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“Palo Alto Networks firewall is expensive as a whole product.

“In my region, which is Ghana, West Africa, most people usually use Sophos and FortiGate firewalls, so the price comparison was actually on Sophos and FortiGate.

“Sophos and FortiGate do not have any advantages over Palo Alto Networks Panorama because their machine learning capabilities are not top-notch as compared to Palo Alto Networks. That is why we are so satisfied to stay with Palo Alto Networks.

“We do not have Palo Alto Networks' threat intelligence platforms or data loss prevention features in our subscription. We have other ways of dealing with DLPs, but on the firewall, we do not have that feature activated.

“We are dealing with [DLP](#) by other vendors, not Palo Alto Networks. We utilize [Microsoft Office 365](#), which has a feature called [Purview](#) for [DLP](#) capability. We are dealing with Microsoft products, specifically Exchange. Our Microsoft licensing includes E5 and E3, which come with certain features, and we utilize all those features.

“We go through a dealer regarding our partnership with Microsoft and Palo Alto Networks. We are not directly partners.

“We also use CyberArk PAM, and it is great to hear that Palo Alto Networks acquired CyberArk. My overall review rating for Palo Alto Networks Panorama is nine out of ten..”

Richard Dombo

Application Support Administrator at Meridian Port Services

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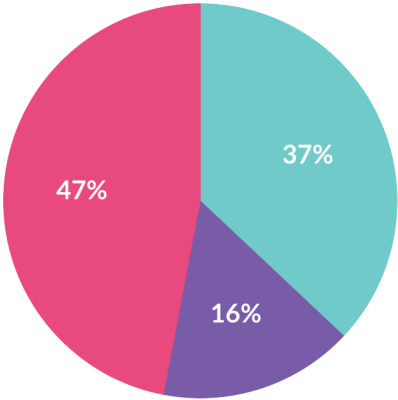
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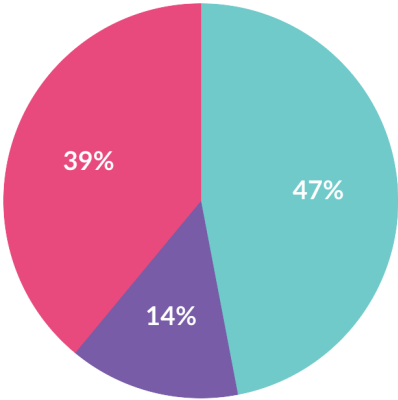


Company Size

by reviewers



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Large Enterprise Midsize Enterprise Small Business

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