aws marketplace

Fortinet FortiGate-VM

Reviews, tips, and advice from real users

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Product Recap

Fortinet FortiGate-VM

Fortinet FortiGate-VM Recap

Fortinet FortiGate-VM delivers robust security services and advanced network management suitable for cloud environments, providing solutions like firewall and SD-WAN, with seamless integration across Fortinet devices.

FortiGate-VM is designed for enterprise security, offering comprehensive features like intrusion prevention and application filtering. It's known for its scalability and flexibility, supporting cloud platforms such as Azure and AWS. It enhances threat response and network management efficiency, thanks to real-time threat response, intuitive integration with existing systems, and cost-effectiveness.

What are the key features of Fortinet FortiGate-VM?

- **Strong Security:** Offers firewall, intrusion prevention, and application filtering.
- **SD-WAN Capability:** Improves network connectivity and performance.
- **Scalability:** Efficient scaling in cloud environments.
- **Integration:** Seamlessly connects with other Fortinet devices.

What benefits can users expect from Fortinet FortiGate-VM?

- **Enhanced Network Management:** Simplifies deployment with real-time threat response.
- **Cost-Effectiveness:** Optimal for managing network protocols at reasonable costs.
- **Flexibility in Deployment:** Suitable for secure virtual machine operations on platforms like Azure or AWS.

Fortinet FortiGate-VM is predominantly employed in industries requiring stringent data center security, enabling network segmentation and VPN services. It's particularly favored by organizations using virtual and cloud networks due to its Unified Threat Management capabilities, making it an efficient solution for protecting virtual environments from threats.

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Valuable Features

Excerpts from real customer reviews on PeerSpot:

- "FortiGate VM delivers exceptional performance and security with no degradation of service or protection (same features as the HW option)."

Ehab Ali

Senior Presales Consultant at a computer software company with 1,001-5,000 employees

- "The features and capabilities of Fortinet FortiGate-VM that I have found most valuable are not only specific to Fortinet FortiGate-VM, but generally for most sites: a valuable web filter and DNS filter work together."

Karel Ondracek

Network Administrator at THK Co Ltd

- "Fortinet FortiGate-VM releases are stable, so I don't need to frequently upgrade unless a critical vulnerability is identified, and the minimal number of bugs is positive, as this reduces work pressure involving critical integrations with other devices."

V. Rahul

Security Support Engineer at IBM

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"Fortinet FortiGate-VM allowed us to inspect, control, and log egress traffic while fitting into a hub-spoke landing zone architecture, providing consistent security policy across environments and granular security controls that significantly enhanced operational efficiency and scalability."

AyushShukla

Senior GCP Engineer at a computer software company with 51-200 employees

"Fortinet FortiGate-VM has impacted my organization positively by providing us with the reliability that we need in firewalls, as clients are relying on these firewalls for their internet 24/7, and Fortinet FortiGate-VM has supplied that to us, giving us a sense of relief knowing that Fortinet FortiGate-VM is just going to work."

Alexander Jakober

Network Engineer at Evotec

"Fortinet FortiGate-VM definitely improves overall security posture because it has better features in terms of better management or better configuration options and parameters."

Vaibhav Patkar

CISO at Orient Technologies Pvt. Ltd.

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"Fortinet FortiGate-VM functions as one device, allowing us to eliminate multiple routers so we can manage all routing, switching, and NAT policies within one firewall, which significantly helps us manage data center operations with fewer employees."

Mehulkumar Prajapati

Senior Network Engineer at a consultancy with 11-50 employees

What users had to say about valuable features:

Our main valuable features are SSL VPN connections, web filtering, and application controls. We segregate policies in this organization by not allowing unacceptable web applications such as WhatsApp and Facebook.

Fortinet FortiGate-VM has positively impacted our organization by improving both security and productivity. We are currently using the FortiGate firewall 100F model. ."

Naresh Chintala

Sr IT Operations Lead at Advintek Consulting Services Pvt Ltd

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"Fortinet FortiGate-VM offers valuable features including SSL VPN, FortiWAF, and FortiManager.

FortiWAF is most valuable in the environment to protect web-related traffic. VPN and SSL VPN are also valuable because there are over a thousand users connecting remotely to the data center.

Fortinet FortiGate-VM protects the environment from the outside and will protect the data center from external threats. It automatically detects signatures that are malfunctioning. When intrusion protections are used, outside domains from countries such as China and Russia are blocked to protect the inside network.."

AkshayPawar
Senior Security Analyst at a tech vendor with 10,001+ employees

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“Fortinet FortiGate-VM offers a completely useful dashboard where we monitor the complete health checks in one single pane of glass. Fortinet FortiGate-VM's user interface is much friendlier than other firewalls, and the certificates are quite easily configured.

“The dashboard of Fortinet FortiGate-VM gives the complete health status of the firewall, measuring CPU utilization, the firewall primary and secondary status, and traffic utilization. Any problematic issues are immediately flagged in the dashboards. Furthermore, certificates are quite automated, as we have all certificates on Fortinet FortiGate-VM which are automated with another Python script, making modifications and updates easier than on other firewalls.

“Fortinet FortiGate-VM has positively impacted our organization as it is quite user-friendly to access and easy to deploy. Configurations are pretty straightforward to analyze, study, and configure as well, and the deployment is much easier than with other firewalls..”

Rameshprabhu Selvaraj
Senior Network Specialist at SITA

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"Logging and monitoring were the best features, followed by traffic inspection and high availability. Fortinet FortiGate-VM allowed us to inspect, control, and log egress traffic while fitting into a hub-spoke landing zone architecture. It provided consistent security policy across environments and allowed granularity for security policies that was not possible with native FQDN control in GCP. High availability features provided resilience and minimized downtime.

The solution's high availability structure, integration with Terraform, NAT, and GCP, and its ease of managing security policies for outbound traffic significantly enhanced operational efficiency. The reduction in manual deployment effort contributed substantially to our improved operations. Features also include internet egress firewalling, security policies, logging, and monitoring.

The unexpected integration ease with Terraform allowed for easy deployment of policies. The pay-as-you-go model proved cost-effective. Fortinet FortiGate-VM provided excellent scalability coupled with strong security reinforcement.."

AyushShukla

Senior GCP Engineer at a computer software company with 51-200 employees

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"FortiGate VM delivers exceptional performance and security with no degradation of service or protection (same features as the HW option).

As part of the Fortinet Security Fabric, it extends across clouds and distributed locations, mitigating blind spots in virtual infrastructures. FortiGate VM can be rapidly deployed, managed through a centralized platform, and offers a range of purchasing options to suit every need.

Also, FortiGate VM offers versatile deployment options across both public and private clouds, supporting all major public clouds including AWS, Azure, and Google as well as most hypervisors such as VMware, Hyper-V, and KVM. These deployments enable organizations to create scalable, high-performance firewalls that can be tailored to different virtualized environments and hyper-scale public cloud infrastructures. FortiGate VM integrates seamlessly with various infrastructure as code (IaC) tools such as Jenkins and GitLab, supporting security as code practices.."

Ehab Ali

Senior Presales Consultant at a computer software company with 1,001-5,000 employees

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"Fortinet FortiGate-VM offers several standout features, with one being its next-generation firewall capabilities that include UTM features. The security processing unit is good in Fortinet FortiGate-VM, and its IPS and VPN SSL inspection help a lot. When comparing price with performance, it has an edge because other vendors such as Palo Alto charge somewhat higher.

"Fortinet FortiGate-VM also has a built-in SD-WAN feature, while other devices often require a separate license for this feature. High availability and threat intelligence are common across firewalls, but I find it convenient that you can open a console session directly from Fortinet FortiGate-VM UI, allowing simultaneous access to the CLI. The console feature saves time because you don't need to log in to PuTTY and create another session; you can access the console directly from the GUI. This is particularly valuable in busy environments.

"The SD-WAN feature is also crucial as it automatically selects the best performance link out of multiple ISPs based on latency and packet loss, eliminating the need for manual BGP failover. Many customers, including those at NTT and MicroLand, use Fortinet FortiGate-VM SD-WAN, which I have observed. In terms of features, one great aspect is that in security policies, you can also add NAT.

"While many elements are common across firewalls, the ease of use of Fortinet FortiGate-VM is significant. A vendor's ability to create an easy-to-navigate device can set them apart. Among the vendors I've seen, only Fortinet and Palo Alto maintain a clean UI, making navigation and creation straightforward. Fortinet FortiGate-VM has positively impacted my organization because the number of bugs reported is less compared to other vendors. For instance, in other vendors such as Palo Alto or Juniper, numerous bugs require fixing in upcoming releases.

"However, Fortinet FortiGate-VM releases are stable, so I don't need to frequently upgrade unless a critical vulnerability is identified. I usually upgrade once or twice a year, and the minimal number of bugs is positive, as this reduces work pressure involving critical integrations with other devices.."

V. Rahul
Security Support Engineer at IBM

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Other Solutions Considered

"Different options were available before. Previously, Sophos was used, but Sophos had some limitations, which is why the transition was made to Fortinet FortiGate-VM.."

AkshayPawar
Senior Security Analyst at a tech vendor with 10,001+ employees

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"Before choosing Fortinet FortiGate-VM, we did evaluate other options, including some Palo Altos, but we just did not prefer the GUI layout, and Fortinet FortiGate-VM just looked a lot simpler and easier to manage.."

Alexander Jakober
Network Engineer at Evotec

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"This was a new Google Cloud landing zone deployment. Previously, we relied on native Google Cloud networking components and firewall rules for basic traffic control. As the environment grew, Fortinet FortiGate-VM was introduced to centralize security beyond what native solutions provided.."

AyushShukla
Senior GCP Engineer at a computer software company with 51-200 employees

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"Before choosing Fortinet FortiGate-VM, we analyzed multiple partners such as Palo Alto and Zscaler to use as proxies and to secure the firewall, but since our requirements do not call for immense utilization, we chose Fortinet FortiGate-VM, which meets our needs effectively.."

Rameshprabhu Selvaraj
Senior Network Specialist at SITA

Read full review

"Options including Palo Alto and Cisco were considered, but Fortinet FortiGate-VM offered easier deployment and integration with our existing network structures. Its competitive licensing and automation with Terraform catered well to our architecture and needs.."

AyushShukla
Senior GCP Engineer at a computer software company with 51-200 employees

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"Fortinet would benefit from adopting a more structured customer-enablement program focused not only on driving product sales, but on ensuring customers fully utilize the capabilities of the solutions they have already deployed. At present, this type of proactive, value-realization engagement is not consistently visible in the market.

Competitors such as Palo Alto Networks offer formalized assessment programs that analyze firewall logs and generate both executive-level and technical reports, highlighting configuration gaps, policy inefficiencies, and unused security features. These reports provide clear, actionable guidance—often down to the individual policy level—allowing organizations to quickly optimize large and complex rule bases.

While Fortinet offers similar diagnostic and support capabilities, they are not packaged as a structured, partner-driven program, nor are there clear incentives for distributors and system integrators to promote them. Establishing such a program would help customers maximize the value of their investments while improving long-term adoption, customer satisfaction, and platform stickiness.."

Ehab Ali

Senior Presales Consultant at a computer software company with 1,001-5,000 employees

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ROI

Real user quotes about their ROI:

I have seen a return on investment with this firewall. Money was purely saved with this firewall because compared to other vendors, it is very reasonably priced with reasonable licensing costs. We maintain Fortinet FortiGate-VM easily, which is why I recommended this firewall.

Naresh Chintala
Sr IT Operations Lead at Advintek Consulting Services Pvt Ltd

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"Integration capabilities are very good. I deployed and integrated Fortinet FortiGate-VM with Microsoft AD server. Integration is very easy and can be completed within two to three minutes with Microsoft AD or any other third-party servers.."

Hassan Wali Khan
Technical Consultant Network and Cybersecurity at Redington

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"I have seen a return on investment with Fortinet FortiGate-VM. It acts as a proxy for many customers, which saves time and resources by facilitating internet access. It is completely user-friendly to manage, and the resource utilization on Fortinet FortiGate-VM is well-suited for all the customers.."

Rameshprabhu Selvaraj
Senior Network Specialist at SITA

Read full review

"There were substantial operational benefits. Automating Fortinet FortiGate-VM deployment reduced manual effort, making provisioning much more consistent. Deployment time reduced considerably, with reduced configuration errors and a return on investment achieved by enhancing consistency and lowering operational overhead.."

AyushShukla
Senior GCP Engineer at a computer software company with 51-200 employees

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"In terms of return on investment, we save time through troubleshooting since Fortinet FortiGate-VM functions as one device, allowing us to eliminate multiple routers. We can manage all routing, switching, and NAT policies within one firewall, which helps us significantly in managing data center operations with fewer employees.."

Mehulkumar Prajapati
Senior Network Engineer at a consultancy with 11-50 employees

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"The total cost of hardware goes beyond the initial purchase price. It also includes ongoing considerations such as power consumption, maintenance, RMA handling, high-availability design, and the associated cabling and infrastructure.

These factors can significantly impact the overall cost and operational complexity of the solution.."

Ehab Ali

Senior Presales Consultant at a computer software company with 1,001-5,000 employees

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Use Case

"My main use case for Fortinet FortiGate-VM is to use it as a firewall for protecting the global gateway, and we also use it as a proxy connection for internet access outside our organizations.

"A specific example of how we use Fortinet FortiGate-VM as a firewall or proxy in my organization is that we have multiple airports across the globe and provide internet access through this firewall. We configure a proxy IP address in Fortinet FortiGate-VM, and that IP is given to the customer. Basically, they configure the proxy IP on all the PAC files of the workstations, which send the traffic to these proxy IPs. Once the traffic reaches Fortinet FortiGate-VM, it verifies the policies, and only the permitted ones will be allowed. We also do complete inspection of the traffic and then permit that to the internet.."

Rameshprabhu Selvaraj
Senior Network Specialist at SITA

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"I use Fortinet FortiGate-VM for firewall purposes including traffic allow and deny functions, along with all related firewall policies, VPN, IPsec VPN, SSL VPN, and security purposes.

Fortinet FortiGate-VM firewall is deployed in the environment for security purposes to protect the outside domain from the internet network to the inside network. Additionally, Fortinet FortiGate-VM VPN client is used for VPN purposes including SSL VPN. Connections to branches are established via IPsec.

Use cases include IPsec tunneling and VPN for connecting all users as clients. Fortinet FortiGate-VM is also used to protect the outside network. Multiple firewall policies have been created for blocking outside internet traffic to the inside LAN network.."

AkshayPawar
Senior Security Analyst at a tech vendor with 10,001+ employees

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"My main use case for Fortinet FortiGate-VM involves several customers in our IBM Cloud, where we have more than 300 premium accounts. They will use it for their infrastructure and enterprise management, placing these FortiGates at their branch locations and a few at the perimeter edge. Essentially, the use case is for connecting one branch to another branch, where they build IPsec tunnels between two Fortinet FortiGate-VM instances. Security policies and UTM features play a crucial role here, mainly for connectivity between different branches and securing the enterprise environments.

"When managing those branch-to-branch connections with Fortinet FortiGate-VM, I find it good and easy to use, similar to Palo Alto. I haven't faced any difficulties because Fortinet FortiGate-VM has a clean UI and CLI. For every firewall, the CLI is good, but if you compare UIs in the market, Fortinet FortiGate-VM and Palo Alto have better UIs compared to Check Point or Juniper. Overall, I find it easy to use.."

V. Rahul
Security Support Engineer at IBM

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"I work as a cybersecurity pre-sales consultant and regularly engage with multiple leading vendors, including Cisco, Palo Alto Networks, Fortinet, and F5. My role requires me to quickly evaluate new solutions, understand their technical and commercial value, and position them effectively in RFP responses and customer presentations.

I have more than 10 years of hands-on experience with Fortinet technologies, particularly FortiGate and FortiGate-VM, extending beyond firewalls to the broader Fortinet Security Fabric. My exposure to Fortinet spans several roles throughout my career—including customer, technical project manager, and pre-sales consultant—which has provided me with both operational and strategic perspectives on the platform.

Over the past six years, I have worked with three different system integrators across Kuwait, Egypt, and Saudi Arabia, all of which maintained the highest partnership tier with Fortinet. This has allowed me to consistently work on enterprise-grade deployments, vendor engagement, and high-value opportunities across multiple markets.."

Ehab Ali

Senior Presales Consultant at a computer software company with 1,001-5,000 employees

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Our main use case for Fortinet FortiGate-VM is for SSL VPN connections, web filtering, and application controls. We are using EPS and Fortinet FortiGate-VM, and we segregate the policies in this organization by not allowing unacceptable web applications such as WhatsApp and Facebook.

A specific example of how we use web filtering and manage the VPN features day-to-day is that we maintain it according to email requests from end-users. They send mail to their team managers, and we approve it for particular end users. We maintain day-to-day activity in these firewalls and have generated logs including local logs, forward logs, and screenshots. When any IPS or IDS triggers in our firewall, we resolve that with the particular end user and maintain communication through email notifications.

"Fortinet FortiGate-VM is deployed in our organization on-premises only. We do not have any private or public cloud deployments. We maintain this firewall for our security purposes. ."

Naresh Chintala
Sr IT Operations Lead at Advintek Consulting Services Pvt Ltd

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"I implemented Fortinet FortiGate-VM as the internet egress firewall solution for the Google Cloud landing zone for a major client. We deployed and automated using Terraform and integrated it into a hub and spoke model network architecture. We used Fortinet FortiGate-VM for centralized outbound traffic inspection and worked alongside GCP native components like Cloud NAT, router, and shared VPCs.

We integrated the high availability structure of Fortinet FortiGate-VM where one appliance was active and one was passive. We integrated it with the internal load balancer, deployed using Terraform. We integrated with Cloud Router, NAT, and Shared VPC and set up custom routes to ensure traffic did not go directly to the internet but through Fortinet FortiGate-VM appliance instead.

We implemented centralized firewall policy management using Fortinet FortiGate-VM to allow egress traffic for VMs inside GCP to only access patches or certain APIs while blocking all other traffic. We faced initial issues with NIC setups but resolved them through Fortinet documentation and support.."

AyushShukla

Senior GCP Engineer at a computer software company with 51-200 employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"Before choosing Fortinet FortiGate-VM, we did not evaluate other options and simply opted for it. We were satisfied with the decision, as we already had two to three models existing in our data centers.."

Mehulkumar Prajapati

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Senior Network Engineer at a consultancy with 11-50 employees

"General settings are very easy and could work in about half an hour. But after the initial setup, it is necessary to create security rules according to the company's needs. I am glad that the default settings block all traffic, and only directly set up traffic is allowed.."

Karel Ondracek

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Network Administrator at THK Co Ltd

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"The initial deployment phase and networking configuration can be complex, especially in GCP. Setting up the solution involved designing custom routes and high availability structures with integrations into Google's networking components. We conducted numerous proofs of concept and experiments to understand quirks in the system, such as NIC configuration. Using Terraform for deployment streamlined these efforts.."

AyushShukla

Senior GCP Engineer at a computer software company with 51-200 employees

Read full review

"It's user-friendly, and we can set it up easily with customers.

Most of our customers appreciate FortiManager, as the tools are interesting for easy setup of the product. Feedback regarding the interface is good; it's easy to understand, and the documentation from the Fortinet partner portal provides comprehensive information on product setup and management, which is beneficial for them.."

Samuel-Mottet

EMEA Enterprise Solutions Architect at a tech vendor with 1,001-5,000 employees

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"It depends on the project. If you need just an internet connection for a few people, you just plug it in and it is done. You write two rules which allow access and apply basic URL filtering. If it is a data center segmentation solution, you need to plan a lot before you deploy it, and deployment would be complicated with any product. For basic setups for small businesses, it is easy and plug and play. However, for big projects like data center protection, it is complicated with any vendor, not just easy.."

Validated user

Founder at a tech services company with 11-50 employees

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"The implementation and deployment part is really straightforward because there is no hardware involved. If there is no hardware, then obviously software-wise you can configure it much faster and much better because as soon as you get the license. All these things are controlled by an activation key which is at Fortinet's side. When I am talking about Fortinet FortiGate-VM, the VM requirements are already set. I can immediately implement that, download the part, and for activation, if I get the key, I can be starting in no time. If I had to wait for an appliance, the appliance takes probably six to eight weeks to deliver. I should not have to wait for six to eight weeks when I can get things done without much of a challenge.."

Vaibhav Patkar

CISO at Orient Technologies Pvt. Ltd.

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Customer Service and Support

"The limited interaction I had with customer support was positive. They provided specific guidance pointing to documentation lines. However, I believe there is room for improvement in their approach. Overall, I would rate the support seven to eight out of ten.."

AyushShukla
Senior GCP Engineer at a computer software company with 51-200 employees

Read full review

"The customer support for Fortinet FortiGate-VM is good; it has been pretty standard, and they are fairly quick to address tickets and respond. I have not really had a bad experience yet.."

Alexander Jakober
Network Engineer at Evotec

Read full review

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"The customer support for Fortinet FortiGate-VM is excellent. During incidents, we can create tech calls with their support team, allowing us quick access and assistance. I would rate the customer support a nine out of ten.."

Mehulkumar Prajapati
Senior Network Engineer at a consultancy with 11-50 employees

Read full review

"Fortinet FortiGate-VM's customer support is good. We have raised multiple TAC cases for support with VM issues impacting Fortinet FortiGate-VM performance, and in many instances, they helped us rebuild or understand issues with interfaces not coming up in virtual environments.."

Rameshprabhu Selvaraj
Senior Network Specialist at SITA

Read full review

"Customer support for Fortinet FortiGate-VM is overall good, but there is room for improvement, particularly since you can't directly raise a Severity 1 ticket. Usually, you must initiate a chat to request raising it to Severity 1, which they could improve, along with prioritization during case handling. Nevertheless, case management is generally effective.."

V. Rahul
Security Support Engineer at IBM

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"I would rate Fortinet's technical support as good overall, particularly due to their strong local presence. Unlike many vendors that assign only one sales and one technical resource per country or region, Fortinet typically maintains a large in-country team of technical sales engineers, SEs, and subject matter experts. This extensive on-ground coverage is a significant advantage, as it often allows customers and partners to obtain guidance quickly through direct contact without the need to open formal support tickets.

The technical capability and maturity of Fortinet's local teams are generally very strong, which contributes positively to customer experience and issue resolution speed. However, within the formal ticketing system, meaningful progress on complex or deep technical issues often requires escalation to Level 3 support. Initial Tier 1 responses tend to focus on standard troubleshooting steps or knowledge base articles, which experienced engineers have typically already reviewed. As a result, resolution of advanced issues can depend on successful escalation to more senior technical resources.."

Ehab Ali

Senior Presales Consultant at a computer software company with 1,001-5,000 employees

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Other Advice

"Spend sufficient time on network architecture design before deployment. Automate deployments wherever possible to reduce manual errors and improve consistency. The success of Fortinet FortiGate-VM depends significantly on network planning and security policy validation.

Ensure that deployments are efficiently automated and that adequate time is spent on planning and designing configurations and routing strategies. This is a crucial step to ensure Fortinet FortiGate-VM's effectiveness and operational value. I would rate this review an eight out of ten.."

AyushShukla
Senior GCP Engineer at a computer software company with 51-200 employees

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"My advice for others looking to use Fortinet FortiGate-VM is to migrate slowly. They can start with a small branch location that has an existing firewall and test Fortinet FortiGate-VM for a month. Monitoring how the device handles traffic will help them make an informed decision regarding migrating other locations.

"I don't have any additional thoughts about Fortinet FortiGate-VM before we wrap up, as it offers a wide range of products and performs well, although competition is high and requires ongoing focus on every aspect to maintain its position as a leader. My overall review rating for Fortinet FortiGate-VM is 8.5 out of 10.."

V. Rahul
Security Support Engineer at IBM

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"The interface is excellent and very useful for troubleshooting. Configuration is very user-friendly and is appreciated when compared with other firewalls. The dashboard of Fortinet FortiGate-VM is valuable for troubleshooting, monitoring, and all functions can be performed on the same device.

FortiGate-VM AI is a new feature that has not had time to be fully explored, but there is anticipation that it will be helpful.

Fortinet FortiGate-VM is user-friendly and can be handled by anyone. The user interface and dashboard are valuable for troubleshooting and monitoring. Fortinet FortiGate-VM is recommended for use.

This review has been rated nine out of ten.."

AkshayPawar
Senior Security Analyst at a tech vendor with 10,001+ employees

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"Fortinet FortiGate-VM can manage multiple devices using CM for central management. Fortinet Security Fabric automation features are used to generate alerts or automate threat response. Once the firewall detects something, it will send it to the EDR or to the endpoint to FortiClient, and it will block it. If there is a malicious IP or domain, it communicates with the mail gateway or FortiMail and the domain is blocked.

If the customer is mature enough or the company that is offering the solution implements the integration properly, the Security Fabric works well. The whole idea of selling or implementing the Security Fabric is that it creates added value through integration. Without the integration, without achieving one plus one equals three, there is no added value from this integration. It requires an engineer or someone who wants to enable the feature. Once you read the features and read the data sheet, everything is fancy and beautiful. Once it is implemented and on site, usually people take it very slowly or are afraid of changes or they worry about interruptions, especially if it is a complex environment like banking or similar environments. They get afraid that something might happen in the background that impacts the services. They usually enable the basic features.

My overall rating for this product is 8 out of 10.."

Ehab Ali
Senior Presales Consultant at a computer software company with 1,001-5,000 employees

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The advice I would give to others looking into using Fortinet FortiGate-VM is that there is better pricing and better support for this firewall. We recommended it to other organizations and to some of our colleagues.

For security purposes, we have triggered it when malware emails come to our end users, and at that time, we trigger to the peer-to-peer security. For email spam, we segregate that URL, copy-paste it into this firewall, and there is no trigger for any malware. It is not a difficult task for our end because Fortinet FortiGate-VM is easy

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to manage.

“Regarding firmware upgrades every few months, there is a significant difference compared to Sophos or Palo Alto. You can easily trigger web policies, application policies, and user-based policies. It is very easy compared to previous firewalls. Fortinet FortiGate-VM is the best for practice purposes and for live use. You have to maintain firewall notifications and related tasks.

“We maintain ISO guidelines and step-by-step documentation. We are implementing additional applications in our organization, such as Office 365, which is completely online. We maintain that particular URL so we can allow end users access. For these triggers and web applications, we are using Fortinet FortiGate-VM. I would rate this product an 8 out of 10. .”

Naresh Chintala
Sr IT Operations Lead at Advintek Consulting Services Pvt Ltd

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“Fortinet FortiGate-VM is deployed in our organization in a private cloud across the globe, where we have our servers deployed. Our servers are running on ESXi hosts, and Fortinet FortiGate-VM instances are mostly kept on virtual machines on those servers across the globe, acting as gateways across different geographical locations such as continents.

“We use Equinix data centers in Germany and the US for our private cloud setup.

“Regarding Fortinet FortiGate-VM's AI capabilities, we have not used them so far, but we look forward to having some features shared with us so that we can benefit from them. Concerning the accuracy and reliability of the output from Fortinet FortiGate-VM's AI capabilities, we have not used them yet, but we would appreciate understanding the product more through information or knowledge shared with our company to increase our awareness.

“My advice to others looking into using Fortinet FortiGate-VM is that it is much

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user-friendly to access the UI and offers additional stability. Fortinet FortiGate-VM's policies are quite easy to configure and operate. However, we would benefit from some additional features, such as SD-WAN and APIs, that can help automate processes with scripts externally to manage multiple devices simultaneously.

“Fortinet FortiGate-VM still lacks some more features and has room for improvement in user-friendly traffic inspection. Additionally, it would be beneficial to manage multiple instances of Fortinet FortiGate-VM from a single pane of glass. I appreciate the support they offer and look forward to improved features such as single pane of glass management for device access and enhanced scripting capabilities. I give Fortinet FortiGate-VM a rating of seven out of ten..”

Rameshprabhu Selvaraj
Senior Network Specialist at SITA

Read full review

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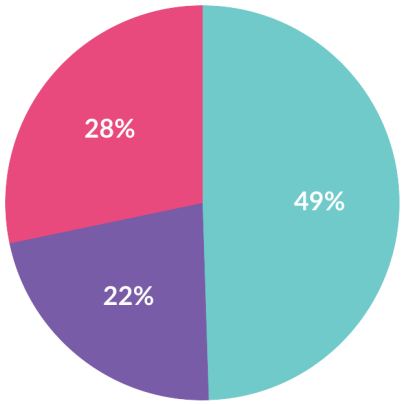

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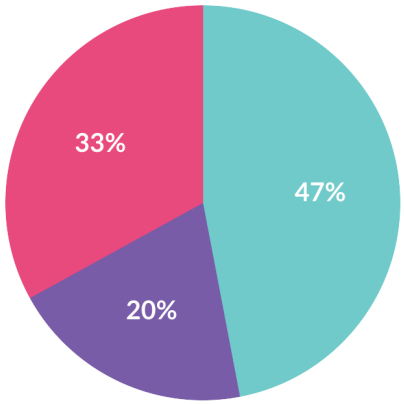

Large Enterprise Midsize Enterprise Small Business

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