



HPE Zerto Software

Reviews, tips, and advice from real users



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Product Recap



HPE Zerto Software

HPE Zerto Software Recap

Zerto is used for disaster recovery, business continuity, data migration, and ransomware recovery, providing continuous data protection and near real-time replication. Valued for ease of use, efficient failover processes, and versatile integration, it enhances organizational efficiency, reduces errors, and boosts productivity.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“From the recovery point of view while working with HPE Zerto Software, we save a lot in terms of time, money, and resources, especially during critical applications and deployment time, which is less complex compared to other applications.”



Aslah Faseel K

DevOps Engineer at a media company with 201-500 employees



“HPE Zerto Software saves hours because once we have been hit by a ransomware attack or some form of hack or anything like that, we are scrambling to find out how it happened, where it happened, and what all is affected.”



StaffordHall

Cloud Data Center Architect at Cable Bahamas



“HPE Zerto Software positively impacts our organization by providing app-centric protection; previously, we used other vendors' DR software, but now, customers with different applications on every virtual machine benefit from the app-centric protection and API integration provided by HPE Zerto Software, which the previous solution lacked.”



Ajit Pratap Kundan

Manager Solution Consulting at Accops Systems Pvt Ltd



“In specific outcomes, we have recovered 200 servers in a span of 8 hours, which is a significant improvement, saving us operational and financial costs while enhancing business operations.”



Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees



“Even though I have been using HPE Zerto Software for just a few months, I find it incredible because it's much better than the CA backup I used previously.”



Hoang Long Nguyen

IT Infrastructure And Architect Specialist at Cmit



“Comparing to a regular backup solution, it reduces downtime by 95%.”



Itsik Ohana

Founder & CEO at Itix Cyber Ltd



“HPE Zerto Software has positively impacted our organization by allowing us to grow our business as an MSP, leading to a revenue increase of around 10%, and as a customer, we have not experienced any downtime for the past four years, achieving 100% uptime.”



Rafael-Cardoso

Cloud Product Manager at sercompe computadores

What users had to say about valuable features:

“HPE Zerto Software's best feature is journal-based replication. This enables live synchronization from one site to another site, with data written to both sites in such a manner that it would be helpful in many aspects. HPE Zerto Software is one of the major disaster recovery solutions. It has reduced both downtime and costs, and the compatibility is very good. Scalability and all other aspects are excellent with HPE Zerto Software..”

Aditya Saraswat

Data Center Engineer at Convergeone

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“Zerto is quite straightforward to use. It is quite easy to set up. Getting it right is a bit more complex, but setting it up is quite straightforward.

It seems to be very reliable, and it consistently keeps our data synchronized within ten seconds or so, which gives our customers confidence that the data synchronization and replication will allow for a very low recovery point objective..”

Ian Burford

VP IT Services at Elcom

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“Zerto's greatest strength is its speed. We never encountered lag or interruptions, even when working remotely from home or other locations with potentially limited internet bandwidth. The software's streaming performance was exceptional, without buffering or connectivity issues. This was a primary factor in our decision, as Zerto emphasized its ability to operate effectively on lower bandwidth connections during the initial demo. Deploying the software in any remote location is straightforward and hassle-free..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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“I appreciate the real-time nature of Zerto. It continuously copies data, maintains synchronization, and allows rapid recovery of key systems. In most situations, the recovery delay is approximately six seconds, minimizing data loss. It gives us the ability to recover without losing a bunch of data.

Additionally, it facilitates migration between environments. We are in a business that does a lot of acquisitions and divestitures. That can be tiring, but Zerto makes our path smooth because we can use it to replicate something to another location and then bring it up there..”

Nii-Nii Armar

Director of Disaster Recovery at BrightSpring Health Service

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“I consider the best features that HPE Zerto Software offers to be the number of different heterogeneous environments it supports and the recovery plans between on-premises and cloud, between multiple clouds, and how easy it is to configure the environments and recovery use cases.

“I can elaborate on how compatibility with heterogeneous environments and ease of configuration have made a difference for me and my team, because you do not have to depend on different tools as your organization grows. It allows you to first have a tool configured between an on-premises environment and a cloud environment, and once you have services deployed in the cloud, it allows you to use recovery plans between different clouds to be protected against a possible disaster.

“Something that I truly value in this solution is the user interface, which I find very user-friendly..”

Verified user

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Cloud architect at a tech vendor with 10,001+ employees

“HPE Zerto Software offers flexibility in failover, inbuilt data protection, and configurable replication in groups. Additionally, the throttling of network and enabling of compression features improve the process, ensuring replication pairs remain stable with minimal errors during continuous and asynchronous replication.

“The compression techniques in HPE Zerto Software helped us transfer minimal data over the network before reaching the WAN layer, effectively using bandwidth. The network throttling feature enabled us to utilize the links between on-premises and cloud without affecting shared network resources. This made HPE Zerto Software reliable, with minimal replication errors and a failure rate close to zero during disaster recovery activities.

“The high availability feature in HPE Zerto Software can be configured so that if the primary HPE Zerto Software is down, we can utilize a secondary server for recovery, discovering the replication pairs and performing a failover.

“HPE Zerto Software has positively impacted our organization by providing error-free data replication and flexible data protection features, giving us confidence in recovering data from the primary to secondary site as it remains error-free. The virtual protection groups are flexible, allowing us to create them with minimal technical knowledge, ensuring compliance and protection for both technically and business-wise critical applications..”

Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees

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Other Solutions Considered

“Before using HPE Zerto Software, we used backup solutions from Veeam, but we did not use disaster recovery because it was not as comprehensive as Zerto..”

Verified user

Cloud architect at a tech vendor with 10,001+ employees

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“Yes, before Zerto, we used VMware site recovery manager for faster recovery from ransomware attacks but due to initial high pricing and other allied complexities, we shifted to Zerto.”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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We evaluated VMware SRM and Rubrik backup recovery solutions, but ultimately chose HPE Zerto Software for its near-zero RPO and the fact that its RTO aligns with our timelines.

Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees

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“I don't remember all the options I evaluated before choosing HPE Zerto Software as it happened about a year ago. When I looked at other software, I found that HPE Zerto Software might be the best approach to meet our disaster recovery needs. After the POC, I confirmed it as the correct choice for our disaster recovery scenarios..”

Mjabali Soleiman Jabali

Operation Technical Lead at a tech services company with 501-1,000 employees

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“I evaluated other solutions when searching for disaster recovery options, but I selected HPE Zerto Software because it was the best fit for our needs. In addition to HPE Zerto Software, I looked at Veeam, storage-based replication, VMware's vSphere replication, and Commvault, with VMware replication being the closest in terms of RPO. VMware replication was the closest solution but was limited to VMware, while HPE Zerto Software offered a multi-hypervisor and multi-cloud solution, which was crucial for me..”

Rafael-Cardoso

Cloud Product Manager at sercompe computadores

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“I have used and explored several solutions, including Commvault and NetWorker. We have also used Rubrik, which effectively manages storage across data centers.

We constantly monitor available technologies to create strategies for using Zerto alongside others like Rubrik and NetWorker. We use Rubrik for certain things and NetWorker for other things, but without Zerto or any of the others, it would not work. Zerto's development aims to substitute some tools by enhancing functionality. They continue to work to add functionality that could then help us eliminate some of the other tools that we are using because we can get the same functionality out of Zerto..”

Nii-Nii Armar

Director of Disaster Recovery at BrightSpring Health Service

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ROI

Real user quotes about their ROI:

In specific outcomes, we have recovered 200 servers in a span of 8 hours, which is a significant improvement, saving us operational and financial costs while enhancing business operations. The error reduction in replication errors is also noteworthy when compared to other third-party data protection software.

Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees

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“We experience a return on investment through time saved, as the customer previously used SRM Software, Site Recovery Manager; while the costs remain comparable, the time savings are significant..”

Ajit Pratap Kundan

Manager Solution Consulting at Accops Systems Pvt Ltd

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“Yes, certainly. we have been able to reduce the unnecessary spend on outages costs and any kind of unplanned expense by 30%. Also, our operational headcount is lowered from earlier times, and we are saving human capital cost by another 40 % and revenue from the vertical jumped by 10%.”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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“It is too early to say. I think it will eventually prove beneficial by saving us time and eliminating the constant worry of checking these things.

Having seen the product and how it works and its reliability, it seems it will pay for itself..”

Ian Burford

VP IT Services at Elcom

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“I have seen a return on investment since I began using HPE Zerto Software, as we have demonstrated resilience against ransomware attacks because we used the tool during one of these attacks.

“The primary example of how that resilience has translated into tangible benefits for the organization is the reduction of interruptions, as the ransomware attack did not stop any processes because the information was easily recoverable..”

Verified user

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Cloud architect at a tech vendor with 10,001+ employees

“There is an annual cost for Zerto, but that is something that our director level works through. Our organization, St. Luke's, goes through all vendor contracts looking for the best value. The fact that we have been using Zerto for a few years says that the value must be there compared to other vendors.

Not having to take down our tier-one system for an extended period of time for DR testing is invaluable. You can't put a dollar value on the impact on a patient's life. We need our systems to stay up constantly because they are what keep people alive..”

Steve McFate

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Systems Analyst III at St. Luke's

Use Case

“It is part of a new deployment. We have a large deployment for the public sector in the UK, and we are using Zerto to enable disaster recovery by replicating data. This allows us to have a very low recovery point objective for that data..”

Ian Burford

VP IT Services at Elcom

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“HPE Zerto Software is primarily used for disaster recovery. When you have two sites and want to replicate one site to the other based on the replication context, you can use HPE Zerto Software.

Additionally, if you are planning to migrate from one vCenter or from one hypervisor to another, you can also use HPE Zerto Software..”

Aditya Saraswat

Data Center Engineer at Convergeone

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“We do many data-related activities for various government ministries in India. We use Zerto to back up and recover data in many training and capacity-building activities.

We implemented Zerto to address challenges with data centralization in our complex platform environment. Previously, pulling data from a central source was impossible due to the need to feed it into an internal location before deployment. This limitation hindered customization and integration efforts. Additionally, integrating our primary data source, previously used with IBM, into the new platform proved difficult due to compatibility issues. Zerto's capabilities were seen as a potential solution to these problems..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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“Our systems are primarily Windows-based, but a big portion of the organization also runs on AS/400. About 40% of our systems are AS/400.

We use Zerto to replicate data from a primary data center to a secondary data center. In the previous incarnation, we used Zerto to replicate our secondary data center and also Azure because we were looking to start moving more and more things to Azure. We were considering Azure to have someplace where we could run some of our critical systems in the event we did not have much capacity in the secondary data center or it just made sense to leverage Azure for a particular application..”

Nii-Nii Armar

Director of Disaster Recovery at BrightSpring Health Service

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“My primary use case for HPE Zerto Software is as a disaster recovery solution and to protect myself against ransomware attacks.

“A specific example of how HPE Zerto Software has helped me in a real situation within my organization is that when we suffered a ransomware attack, having isolated copies that were not accessible from our on-premises environments allowed me to recover the backup image of those machines and overcome that attack.

“Regarding my experience using HPE Zerto Software in critical situations such as the one I mentioned, it is a tool that I believe is fairly easy to use, given the complexity involved in configuring the type of problem you are trying to solve..”

Verified user

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Cloud architect at a tech vendor with 10,001+ employees

“HPE Zerto Software is primarily used for disaster recovery from on-premises to Azure Cloud, recovering from disasters, and running DR test failovers from on-premises to cloud as well as within on-premises data centers.

“During a recent disaster recovery drill, I conducted a test failover using HPE Zerto Software. Consistency groups are created in HPE Zerto Software, and I predefined a specific application in a group, failing over the database servers first and then the application servers. I successfully recovered the servers in the DR site in Azure Cloud during this test failover scenario.

“Another use case involves failing over within the data center from on-premises to on-premises within a radius of 100 kilometers. HPE Zerto Software acts as an orchestration layer for failover, with a test failover performed while maintaining replication at the storage level..”

Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup is straightforward. We need a virtual machine, install it, push it through, and configure it to communicate with the host for deployment. I mean, it's a very straightforward process. Two people were involved in the deployment..”

RodneyBarnhardt

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Server Administrator at a construction company with 1,001-5,000 employees

“The implementation is very straightforward. Must be considered security and lay out the network infrastructure to be more efficient.

But from the standpoint of installing and deploying the product, it's very simple..”

Giovanni Golinelli.

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Hybrid IT Architect at Quanture Spa

“HPE Zerto Software was easy to install the management server. They provide an OVA, and you simply need to add some information, such as server name and IPs, and open some ports. Then you install it on every ESXi in the main site and disaster recovery site, and that's it. You just need to add the virtual machine that you want to replicate. The simplicity really helps me day to day compared to other tools I have tried..”

Mjabali Soleiman Jabali

Operation Technical Lead at a tech services company with 501-1,000 employees

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“Deploying HPE Zerto Software is very easy.

“It took me time to deploy HPE Zerto Software for the first time.

“I only had to review the virtual appliance and also check with an HPE Zerto Software presales representative. After that first attempt, I could do it by myself and it worked fantastically..”

Roberto Rojo

Technical Account Manager at a tech vendor with 1,001-5,000 employees

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“Overall, it was straightforward. I did it myself in the afternoon by figuring it out myself. It took us a few days to get it right and then another couple of days fiddling with it, but it was under a week.

It requires very little maintenance on a day-to-day basis. It requires monitoring to ensure that you are not running out of space. Once you have got those space parameters right, it pretty much looks after itself unless there are significant changes.

We update Zerto when a new version is available. At that point, we schedule an update..”

Ian Burford

VP IT Services at Elcom

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“It is extremely easy to deploy. The deployment is straightforward. Once the virtual replication appliances are connected to the environment, the system is ready to start. After licensing, replication begins.

In this particular organization, it was deployed before I got here. At the previous organization, it took a few weeks or a month. We had to set things up and wait for some storage. We then rolled it out. The actual rollout was something that was done overnight, and it was relatively easy to do.

The maintenance that it requires includes upgrades to the latest version of the software. There might be features that you want that are not available in the current version. Overall, the system just runs itself, but you may get an alert that says that this particular system has gone out of bounds of its RPO. You can go in to find out the problem. You might need to add space to the journaling system so that it can get back up again..”

Nii-Nii Armar

Director of Disaster Recovery at BrightSpring Health Service

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Customer Service and Support

“The technical support is generally very prompt in responding, and highly knowledgeable, and they will continue working with us until the problem is resolved..”

Rodney Barnhardt

Server Administrator at a construction company with 1,001-5,000 employees

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Customer support for HPE Zerto Software is adequate but not at an expert level, as data protection tickets are considered P2. Manual follow-ups are often necessary for timely support, and the geographical nature of our customer base results in delays outside of US and European time zones.

Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees

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“The customer support for HPE Zerto Software is fabulous; we have a contact point for sales who connects us with the relevant support team, and due to the remote and isolated environment, HP arranges for a support engineer from the partner side when necessary..”

Ajit Pratap Kundan

Manager Solution Consulting at Accops Systems Pvt Ltd

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“Zerto uses a ticketing system and offers support through a help desk accessible via chat or phone. A dedicated technical team is assigned to address customer issues, which are typically resolved within 24 hours. We have not experienced any significant delays in issue resolution..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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“They have support, but we do not tend to need support from them. They have a lot of good material online to learn about the product. For the most part, it just runs and does not complain about anything.

I have not personally contacted technical support. In my previous organization, other team members, one of the four or five colleagues, reached out to tech support..”

Nii-Nii Armar

Director of Disaster Recovery at BrightSpring Health Service

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“Whenever I have had any issues, I have contacted support and they have been knowledgeable. Getting a hold of Zerto's support has been easy. In general, compared to all the other applications that I've ever supported in my career, Zerto has been one of the easiest to contact and actually get help with. I've worked with some vendors that were really difficult to work with.

Overall, Zerto's technical support has been fantastic. When I've had issues, submitting a ticket online is fast. In all but maybe one instance, I had a callback within just a couple of hours. Their support has been awesome..”

Steve McFate

Systems Analyst III at St. Luke's

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Other Advice

“My advice for other professionals considering implementing HPE Zerto Software is to conduct a proof of concept and to not allow your data centers to be without a disaster recovery tool. I would rate this review eight out of ten..”

Verified user

Cloud architect at a tech vendor with 10,001+ employees

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“If you want to establish or integrate disaster recovery, HPE Zerto Software is one of the best solutions for it. I believe we are a partner or reseller, though I am not entirely certain. I do not have much experience or understanding of HPE Zerto Software's AI capabilities at this time. I would give this product an overall rating of 8..”

Aditya Saraswat

Data Center Engineer at Convergeone

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“I would recommend Zerto. It seems to be a very good product. It appears to be stable, and it is a simple product to manage that gives us peace of mind.

I would rate Zerto a seven out of ten. The product works but I have spent too much time on it trying to resolve licensing issues to give it a higher score..”

Ian Burford

VP IT Services at Elcom

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“In terms of maintenance of Zerto, we do our monthly reboots of the servers so that they stay up to date with the Microsoft patching. And anytime that Zerto has updates to their software, we make sure that we stay compliant with that. And once every year or 18 months, we update the cert on the servers.

My advice is to look for a product that is easy to use and easy to learn and allows for scalability and DR testing that works well..”

Steve McFate

Systems Analyst III at St. Luke's

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“I would say HPE Zerto Software's accuracy is acceptable, with the added AI layer mainly focusing on monitoring and observability. It is designed to detect errors in data replication and alert the end user, enhancing the mean time to resolution with minimal human intervention, thereby improving accuracy and reliability.

“For others considering HPE Zerto Software, I recommend it for its near-zero RPO and effective RTO, as well as its scalability. It offers flexibility in failover capabilities and can serve as a migration tool for moving from on-premises to

cloud.

“My additional thoughts on HPE Zerto Software emphasize the need for improved customer support and timely updates regarding support requirements and version upgrades. Increasing community involvement for addressing issues would also be beneficial. I rate this product an 8 overall..”

Ashok Boina

IT Engineering Manager at a retailer with 10,001+ employees

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“I would rate Zerto nine out of ten.

Maintenance is required quarterly. The Zerto technical and business teams collaborate with us on the backend to remove all the repeated queries that make the system sluggish. This service is charged additionally.

I strongly recommend that anyone considering purchasing Zerto begin with the 30-day trial, which can be extended to 60 days. This ample timeframe allows a thorough evaluation of all features and functionalities. Understanding Zerto's customization and integration capabilities to align with specific business needs is crucial. Had I followed this approach and shared my feedback earlier, the outcome might have been different. Therefore, it's essential to fully explore the trial version before committing to an annual subscription. Close collaboration with the Zerto technical team is vital to ensure successful implementation. While sales teams often present an optimistic view, real-world experiences from existing users provide the most valuable insights. I encourage potential customers to connect with other Zerto users through industry networks to gather honest feedback before purchasing..”

Shrinkhala Singh

Deputy General Manager at Agriculture Skill Council of India

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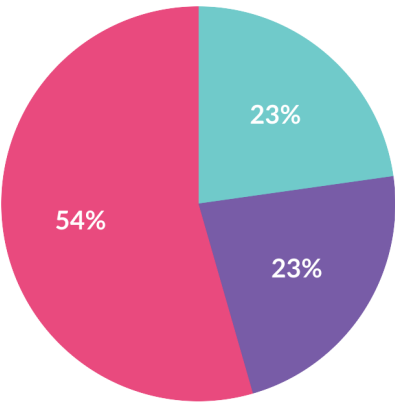
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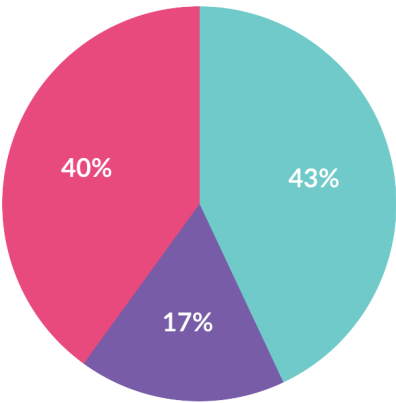


Company Size

by reviewers



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Large Enterprise Midsized Enterprise Small Business

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