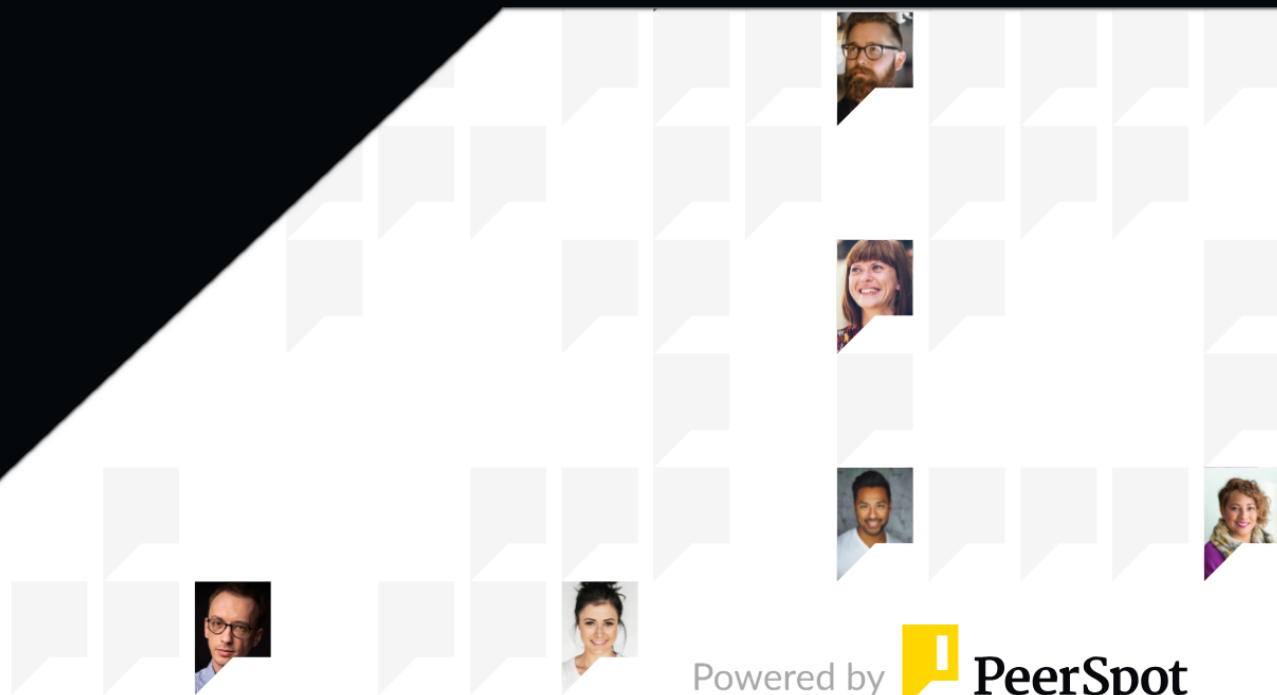




Netskope

Reviews, tips, and advice from real users



Powered by  **PeerSpot**

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Product Recap



Netskope

Netskope Recap

Netskope provides cutting-edge cloud security, offering comprehensive data protection with scalable architecture and 360-degree visibility.

Netskope offers organizations a streamlined cloud-native security approach that simplifies enforcing policies and ensures secure data handling. It provides real-time threat protection, tenant differentiation, and robust policy management. Integrating with tools like Office 365 enhances data governance and visibility across applications such as Teams and Google Workspace.

What are the key features of Netskope?

- **Cloud Access Security Broker (CASB):** Ensures secure access and data protection for cloud services.
- **Data Loss Prevention (DLP):** Protects against accidental or malicious data leaks.
- **Real-Time Protection:** Provides immediate threat detection and response capabilities.
- **SaaS Application Control:** Offers granular controls over software-as-a-service applications.
- **Integration Capabilities:** Works seamlessly with existing tools for improved security posture.

What benefits or ROI can users expect?

- **Load Reduction:** Minimizes performance impact on cloud resources.
- **Enhanced Threat Detection:** Advanced capabilities to identify potential security threats.
- **Cloud Governance:** Facilitates effective management and control of cloud resources.
- **Ease of Use:** Simplifies deployment and management processes.

Industries adopting Netskope typically focus on cloud security to safeguard sensitive data across multi-cloud environments. Organizations utilize its capabilities for remote access security, web filtering, and identity management to address compliance and regulatory requirements. By ensuring secure, efficient data handling, Netskope proves valuable across sectors with diverse security needs.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Netskope serves as a single web console carrying out multiple functionalities: Zero Trust Network Architecture (ZTNA), Secure Web Gateway (SWG), Cloud Access Security Broker (CASB), Web DLP, and firewall services.”



Aravind Vellingiri

Cyber security consultant at L&T Technology Services

- ✓ “The most helpful features in Netskope are the data loss prevention module, the anti-malware module, and the integration that it has with Information Rights Management from Microsoft.”



Benjamin Naranjo

Systems administrator at PERSAN S.A.

- ✓ “The cloud enablement feature helps eliminate on-premises infrastructure by adopting Netskope.”



Yusuf Hashmi

Chief Information Security Officer at Jubil



“Netskope has positively impacted our organization by securing all our systems, and the response time is also less, with a high catch rate for any incident.”



Raghunath Pawar

At Vertica, Apj Solutions Architect at a tech vendor with 10,001+ employees



“Netskope is highly scalable and has supported our organization's growth without any challenges.”



Ashish Kumbhar

Senior Product Manager - Cyber Security for Middle East, Central Asia and Africa Region at Ivanti



“Netskope is cloud-native, enabling differentiation of tenants in cloud applications, whether they are enterprise or personal, and provides control over shadow IT access.”



Verified user

Network Security Manager at a computer software company with 201-500 employees



“The solution provides information about third-party applications registered to our corporate email address and alerts us when users enroll in other applications using their work email.”



JayronWilliams

IT Security Specialist at Caribbean Airlines

What users had to say about valuable features:

The centralized policy management is essential for applying consistent controls across all locations. The cloud enablement feature helps eliminate on-premises infrastructure by adopting Netskope. For threat detection and prevention, being able to lay down specific granular controls to block uploads to non-approved websites or web apps is very effective. Real-time protection enhances our security posture by providing continuous monitoring and prevention at the endpoints, which is spread across individuals working from various locations.

Yusuf_Hashmi

Chief Information Security Officer at Jubil

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“Netskope is highly effective for Data Loss Prevention (DLP) with its inbuilt DLP capabilities. It protects data in the cloud, on the web, and in emails. The threat protection capabilities are beneficial, especially in reducing the load on email traffic by preventing phishing emails and providing malware protection from advanced threats. The easy deployment and configuration of the security policies make it a valuable solution..”

AshishKumbhar

Senior Product Manager - Cyber Security for Middle East, Central Asia and Africa Region at Ivanti

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Netskope serves as a single web console carrying out multiple functionalities: Zero Trust Network Architecture (ZTNA), Secure Web Gateway (SWG), Cloud Access Security Broker (CASB), Web DLP, and firewall services. I can toggle between these features on a single platform, enhancing ease of use. In comparison, Zscaler requires multiple consoles for managing similar features. Having these functionalities integrated into one dashboard makes Netskope efficient and user-friendly.

Aravind Vellingiri

Cyber security consultant at L&T Technology Services

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“Netskope provides real-time protection as all traffic is analyzed in line. With the client on the device communicating with the Netskope cloud, it allows for immediate protection.

Netskope is cloud-native, enabling differentiation of tenants in cloud applications, whether they are enterprise or personal, and provides control over shadow IT access.

It also has a behavior engine with robust rules and machine learning capabilities, including image analysis with OCR capabilities..”

Verified user

[Read full review](#) 

Network Security Manager at a computer software company with 201-500 employees

“The most helpful features in Netskope are the data loss prevention module, the anti-malware module, and the integration that it has with Information Rights Management from Microsoft.

It has better categorization and more granular features regarding web protection, as it allows me to control HTTP methods. I can publish WhatsApp web for my users as read-only, for example. Other providers cannot; they are only on and off, and do not have the granularity for a website to be read-only.

That comes with a downside, which is that they need to regularly update their controls to support those features in those websites. .”

Benjamin Naranjo

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Systems administrator at PERSAN S.A.

“The best features that Netskope offers in my experience include SSC for secure services, CASB which helps to protect from different attacks, SWG feature, cloud firewall, SDPN which helps to create an instant connection, and remote browser isolation which isolates uncategorized and risky websites.

“Compared to Checkpoint as SaaS, the catch rate of Netskope was very high and the system consumption rate such as RAM, ROM, and memory consumption for Netskope was less compared to Checkpoint SaaS. Netskope has positively impacted our organization by securing all our systems, and the response time is also less, with a high catch rate for any incident..”

Raghunath Pawar

At Vertica, Apj Solutions Architect at a tech vendor with 10,001+ employees

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Other Solutions Considered

“The key factors for the switch are stability and user-friendliness. When providing the console to the customer's IT team or management, it should be straightforward to understand, handle, operate, and troubleshoot. However, in the case of Zscaler, while it is faster, its control interface can be a bit awkward..”

Mukund Patil

Solutions Engineer at a tech services company with 51-200 employees

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“I have experience with a few other solutions, like Symantec and Microsoft, but my involvement with those was limited. Netskope was the major focus.

If you're heavily invested in Microsoft, Microsoft KSP might be the way to go. Otherwise, you might consider Netskope. So, it is dependent on the infrastructure..”

HemantKumar4

CISO at Bajaj Auto Finance

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“Before moving to Netskope, we used McAfee products. This was before COVID, when our cloud usage was minimal and remote access wasn't as prevalent. We procured McAfee's CASB solution to monitor and manage shadow IT. This allowed us to track and block access to unapproved third-party clouds..”

Verified user

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Cyber Security Specialist at a manufacturing company with 5,001-10,000 employees

“We use Microsoft Azure, specifically Microsoft's CASB solution, because most companies, including ours, already use Microsoft products like Microsoft 365. Since it's already part of our subscription, it made sense to evaluate it. If we're satisfied with Microsoft by next year, we might move to it since we already have a subscription. .”

JayronWilliams

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IT Security Specialist at Caribbean Airlines

“We did take a look at McAfee before choosing this solution.

We also looked at Bitglass, however, there wasn't really an evaluation process that went into effect. We just took a quick look.

We looked at the infrastructure and how the solutions could control latency between users and applications..”

Verified user

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Security Solutions Architect at a security firm with 11-50 employees

“The customers' budget may influence whether they would choose Palo Alto Networks, Palo Alto Networks K2-Series, or Netskope. I think Palo Alto Networks focuses on offering a bit more enterprise-oriented products, and I would probably also go with medium-sized companies since it is easier to administer than Netskope. Netskope and Palo Alto Networks offer the same functionalities, and it is all about support and implementation.

Palo Alto Networks has more integrations with other products, meaning it has a bigger integration stack with other products, which Netskope doesn't offer. With Palo Alto Networks, I can use EDR and all of its other tools, which Netskope doesn't offer. If I look at things from a consolidated view and consider my customer's requirements in terms of price and cost, then Palo Alto Networks would probably be preferable over Netskope..”

Verified user

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Solutions Architect at a tech services company with 11-50 employees

ROI

Real user quotes about their ROI:

“We have seen a return on investment with Netskope because everything runs in the cloud. You don't need to think of the sizing. The solution's user interface is really simple and easy to manage. You don't need many people, hardware replacements, or shipping things. The tool is very efficient and saves a lot of time..”

Verified user

Solution Architect at a tech services company with 5,001-10,000 employees

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Use Case

“My main use cases for Netskope are to provide a secure way for remote access and eliminating traditional VPN, and also to protect the web navigation for the users..”

Benjamin Naranjo

Systems administrator at PERSAN S.A.

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“I use Netskope for cloud-based security within our organization's multi-cloud environments. It helps with ease of deployment and configuration, enabling us to manage security policies and integrate them with other solutions like identity providers..”

AshishKumbhar

Senior Product Manager - Cyber Security for Middle East, Central Asia and Africa Region at Ivanti

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I have been maintaining and monitoring internet and intranet traffic via Netskope. Our customers face issues like blocking of domains and URLs as they try to access and download files from various websites. They raise requests or tickets about this, and I use Netskope to manage these access requests.

Aravind Vellingiri

Cyber security consultant at L&T Technology Services

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“Most of our customers use Netskope for application navigation and the protection of the public cloud, such as Office 365. We primarily work with it as a substitution for URL filtering, but the SASE solution provides more than just URL filtering..”

Verified user

Network Security Manager at a computer software company with 201-500 employees

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“Our clients use Netskope because they want to move to a SaaS solution. They're using an increasing number of SaaS applications. An on-premises firewall or URL filter isn't sufficient anymore. Netskope is unique in recognizing different instances of SaaS applications and the activities people can do. They have more control over where their data goes..”

Verified user

Solution Architect at a tech services company with 5,001-10,000 employees

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“My main use case for Netskope is for SWG and reverse proxy.

“We have used Netskope for forward proxy to protect from different malicious websites, malicious links, and malicious files so that we can secure our environment..”

Raghunath Pawar

At Vertica, Apj Solutions Architect at a tech vendor with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“I rate the tool's deployment ease a nine out of ten. It's a SaaS solution; the deployment process is straightforward, ensuring it's connected internally. For what I use it for daily, it's very accessible and user-friendly, with nothing complex involved..”

JayronWilliams

IT Security Specialist at Caribbean Airlines

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“The product's initial setup phase was simple since a user basically just needs an agent to be rolled out.

The solution can be deployed very quickly. It may take you a bit of time to set up the rules, but the rollout of the product to its customers is very quick.

The solution can be deployed on the cloud. .”

Verified user

Solutions Architect at a tech services company with 11-50 employees

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“We started the POC in December 2023 and began working on the feasibility of the migration. We have reached around 65% of our implementation, with only 35% remaining.

We have very few resources involved, around five to six people from different teams, like the infrastructure team. I am part of the IT security team and manage the platform. Other teams help with access control, which the central security team takes care of..”

Verified user

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Cyber Security Specialist at a manufacturing company with 5,001-10,000 employees

“The implementation part takes some time due to the complexities involved. In general, our company puts in a lot of effort, especially in coordination, to manage the solution's implementation.

In our company, we did not measure the actual time taken to implement the solution, but the overall time taken to implement the solution was around six months.

The solution is deployed on a public cloud..”

Verified user

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Information Technology Sourcing Lead - Global Procurement Shared Services at a manufacturing company with 10,001+ employees

“The product is very easy to deploy. We have to install an agent on the machines through the distribution systems. It is the only dependency. Apart from that, we don't have any internal components on-premises at the user end. Everything is cloud-driven. I rate the ease of setup a ten out of ten. Netskope has its own cloud. We deploy the tool on-premises and on AWS. The product can be deployed for a user within a few minutes. It will take longer to deploy the tool for the whole organization..”

Valan Arasu

Senior Manager at Tata Communications Ltd

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“The solution's initial setup is really easy, especially when you roll out the client. Migrating from an explicit proxy to their solution has exactly the same setup. Netskope easily integrates into any solution that you already have.

The solution's deployment time depends on what you want to include. If you need to migrate a very big web proxy configuration, Netskope has excellent professional services that will prepare configurations. So, it's ready to use directly. The slowness is not because of Netskope. It's because you need to have all your employees connected to the network, and this new software needs to be installed.

However, that can all be automated. You can have it running in minutes. Netskope already has a very good basic policy. If you're just doing the inline CASB, you roll out the Netskope Client or setup the explicit proxy and have a basic URL filtering policy that directly works.

If you have a couple of 1,000's employees, then, of course, it will take a while. You do it in bunches. People start up their laptops, install this new software, and it's there. Preparation-wise, it might take a few weeks, but the actual rollout is done as soon as people can run updates on their laptops.

On a scale from one to ten, where one is difficult and ten is easy, I rate the solution's initial setup an nine out of ten..”

Verified user[Read full review](#) 

Solution Architect at a tech services company with 5,001-10,000 employees

Customer Service and Support

“The technical support team takes too long to reply for different time zones. We have to give them all the information from the beginning per their protocol every time..”

Benjamin Naranjo

Systems administrator at PERSAN S.A.

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“The customer support experience was moderate. When asking critical questions, we did not receive responses on time, but for general queries, we received timely responses.

“I would rate the customer support a six on a scale of one to ten..”

RaghunathPawar

At Vertica, Apj Solutions Architect at a tech vendor with 10,001+ employees

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“We have had a good experience with customer service and support. However, I rate them a seven out of ten because they take a long time to escalate tickets. It takes one week to escalate regular incidents while they respond to incidents for follow-ups. It should take a maximum of one to two days, and within 48 hours, everything should be addressed. So even though it is a low-priority issue, they should assist within 48 hours..”

Amrutha Gadagakar

Manager at a media company with 1,001-5,000 employees

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“We've encountered numerous cases. Whenever we came across functional or technical issues, we raised questions with the technical support team.

I would describe customer service and support as decent. Our technical account manager always got involved when we raised concerns, ensuring proper escalation so we got a timely resolution..”

HemantKumar4

CISO at Bajaj Auto Finance

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“The support team we were dealing with were not based onshore, and I don't think we had a premium support model at that time. As a result, we had to wait sometimes to get the outcome that we were looking for. If it was more of an immediate issue that was impacting our customers, we couldn't get support immediately. They would capture the request and then come back to us later on. The speed of their response to the support request could have been better, and I would give technical support a rating of eight out of ten..”

EricBouwmeester

ICT Operations and Security Lead at Kingston City Council

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“If I were to describe Netskope support, I would say it is above average; it is very good. It's not yet excellent, however, it's very good.

It takes some time to get help as they always try to start from the beginning. There are several steps until I get a qualified, specialized technician. Most of the time, we are fairly IT savvy, so most of the issues we can resolve for ourselves, and when we open a ticket, it's something really complicated, yet we always face level one technicians that try to accomplish the same things that we already did. In those cases, we lose time until we get level two or level three support that helps us go into the situation better..”

Benjamin Naranjo

Systems administrator at PERSAN S.A.

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Other Advice

Netskope is a good product if it is configured intelligently. Having product knowledge is important before configuring, and the right deployment strategy should be in place. If properly strategized, it's a good product to adopt for businesses of any size. I rate the overall solution nine out of ten.

Yusuf_Hashmi

Chief Information Security Officer at Jubil

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Netskope's single dashboard makes it a lightweight and user-friendly solution. Businesses should consider Netskope to enhance operations, as its structure is likely to attract users. It provides valuable features within one platform, making it effective and appealing. I rate the solution nine out of ten.

Aravind Vellingiri

Cyber security consultant at L&T Technology Services

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“Netskope started with a cloud-first approach, which makes it adaptable to the day-to-day changes that the cloud will generate.

I'd rate the solution nine out of ten..”

Verified user

Network Security Manager at a computer software company with 201-500 employees

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“I would rate the overall solution eight out of ten. Netskope is easy to deploy, with effective proxy solutions. It plays a critical role in cloud security, especially regarding the [SASE](#) framework and zero trust principles..”

AshishKumbhar

Senior Product Manager - Cyber Security for Middle East, Central Asia and Africa Region at Ivanti

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“I don't know about Netskope providing any sort of AI features at this time. We haven't gone in that way yet, and I'm not aware. Our company's decision is that we're not going there yet.

I would rate Netskope an eight out of ten..”

Benjamin Naranjo

Systems administrator at PERSAN S.A.

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“There was an incident where a user was attempting to access a malicious website. The user's attempt caused a download of malicious software in the system, but because of Netskope, we were able to track all the logs and block that particular malware at the network level.

“I cannot give an exact rate for how quickly Netskope detects and blocks threats because that rate changes every day.

“Netskope is deployed in our organization as a hybrid cloud. We are using [AWS](#) as part of our hybrid cloud setup. We purchased Netskope through channels and other vendors, not through the [AWS Marketplace](#).

“The deployment of Netskope in our environment was medium scale. Billing depends on how you are using Netskope, and according to my experience, it should be discussed with sales people. Questions regarding pricing, setup cost, and licensing should be directed to higher management as I do not have visibility into these aspects.

“If your company has a quite complex or normal setup, you can use Netskope as it is the best solution for catch rate and return on investment.

“I rate Netskope eight out of ten because some complex issues are not diagnosed properly and responded to correctly by their support team, plus there are sometimes issues in the product..”

Raghunath Pawar

At Vertica, Apj Solutions Architect at a tech vendor with 10,001+ employees

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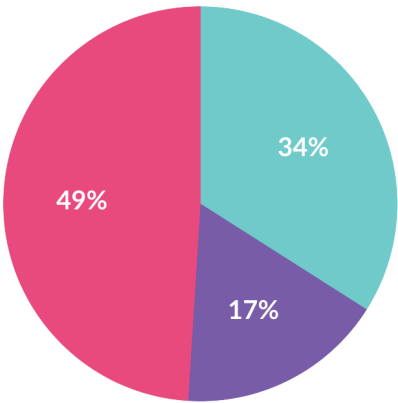
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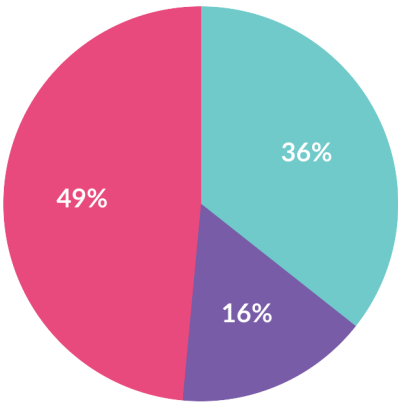


Company Size

by reviewers



by visitors reading reviews



Large Enterprise

Midsized Enterprise

Small Business

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