aws marketplace

Zscaler Software [Private Offer Only]

Reviews, tips, and advice from real users








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Product Recap

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Zscaler Software [Private Offer Only] Recap

Zscaler Software [Private Offer Only] offers cutting-edge solutions to modernize security infrastructures, enhancing cloud security and scalability. This software empowers organizations by providing seamless connectivity and heightened protection.

Zscaler Software [Private Offer Only] is a transformative technology that caters to businesses seeking robust security and streamlined operations. It ensures secure access to applications, dynamically scales with business needs, and integrates seamlessly into existing frameworks. This technology is pivotal in securing cloud environments, emphasizing secure network accessibility, and delivering an intuitive user experience.

What are the essential features of Zscaler Software [Private Offer Only]?

- Cloud-Native Platform: Enhances agility with flexible, cloud-based infrastructure.
- Secure Remote Access: Safeguards connections for remote users without a VPN.
- Threat Detection and Prevention: Protects from cyber threats with advanced analysis.
- Scalable Solutions: Adapts to increased demand without impacting performance.
- Zero Trust Architecture: Ensures strict access controls, minimizing risk.

What benefits and ROI should you look for?

- Cost Efficiency: Reduces costs by eliminating the need for traditional hardware.
- Enhanced Security Posture: Offers comprehensive protection against threats.
- Operational Efficiency: Streamlines processes, reducing administrative overhead.
- Scalability: Quickly adapts to business growth and changing requirements.
- Improved User Experience: Delivers optimized connectivity and access.

In industries such as finance, healthcare, and retail, Zscaler Software [Private Offer Only] is implemented to ensure secure and compliant access to sensitive data. It facilitates the transition to cloud environments, providing a secure framework for remote and hybrid workforces while maintaining high performance and accessibility.

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Valuable Features

Excerpts from real customer reviews on PeerSpot:

"Zscaler Software [Private Offer Only] itself, I think it is pretty good and I only get compliments from clients that are using it after the implementation; they like it."



Carlos Snel

Executive Director at Aquila ICT Solutions

"Zscaler Software is very beneficial for my clients, reducing time by at least more than 50%, improving specific metrics through encrypted threat detection, increasing productivity, and reducing the workload of the analyst so they can respond faster."



ShreekumarNair

Chief Executive Officer at a security firm with 11-50 employees

"I use Zscaler Software [Private Offer Only]'s real-time traffic inspection feature and find it helpful."

Guruprеetsingh Malhotra

Senior Manager at a tech services company with 10,001+ employees

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What users had to say about valuable features:

"Zscaler Software [Private Offer Only] is already part of our networking team, and we were trying to utilize it to have certain controls on the AI part. That part is not up to the mark, but the team is working on the network and other things, and they found it useful.

I use Zscaler Software [Private Offer Only]'s real-time traffic inspection feature.

I find Zscaler Software [Private Offer Only] helpful. I like the way it is providing information, and the newsletters are pretty good for staying updated and knowing useful information.."

Gurupreetsingh Malhotra
Senior Manager at a tech services company with 10,001+ employees

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"As a service provider, I see many advantages of the tool, and they are investing a lot in technology. On the technical side, I notice they are investing a lot in visibility and AI, which I see as a major advantage for them.

When a customer wants to protect their own environment using a zero-trust architecture, where you don't trust anything, Zscaler Software provides the architecture to accomplish this. The product has a real-time traffic inspection feature that helps with the security part. Real-time traffic inspection is a very good feature and helps us to find out what real-time traffic is occurring.

Automated policy configuration features help with security management because they reduce the time. If something is found, the team can quickly implement the policies. Advanced analytics help with operational efficiency. Visibility and analytics are very important for making decisions, so the job of the analyst becomes much easier because multiple views are available.."

ShreekumarNair
Chief Executive Officer at a security firm with 11-50 employees

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“Regarding Zscaler Software [Private Offer Only]'s Zero Trust Architecture, I think it is very good and up-to-date. It has many possibilities for each company in the way they want to implement it and use it. In some way, not customization, but you can easily make it suitable to your case. I think it is quite flexible for the needs that large enterprises have nowadays.

“In terms of their real-time traffic inspection feature, that is also quite excellent; better than deep packet inspection you cannot have at the moment. That is what they have offered since a long time ago. Not every manufacturer or supplier in this branch has the same ability for a long time. Zscaler Software [Private Offer Only] has offered it quite from the start that they were offering their services. It is working very well. Practically, it is also recommended to all their customers to use that. If a customer really does not need it or want it, that is something else. But normally, it is something that is largely used and it is working fine. It is stable, works fine, and gives you the results as you want and need it, at least for large enterprises.

“Regarding Zscaler Software [Private Offer Only]'s automated policy configuration features, I think all these possibilities that they offer are very interesting for the customers, and they are also using them very much. A large part of the scope what Zscaler Software [Private Offer Only] is using for the large enterprises, they are using practically almost all options. I think it is absolutely interesting for Zscaler Software [Private Offer Only] clients to use as much as possible what they are offering.

“Although I am not using Zscaler Software [Private Offer Only]'s advanced analytics capabilities myself, that is something that they are expanding lately. They have analytics in place, but they bought in new firms to even more offer features in that domain. Looking at what they offer there, I think that practically it is something that is also widely used, but not as much of course as the core security features that we discussed before. Not every client wants the full analytics program yet, at least that is to my knowledge. Perhaps I have the wrong clients, clients that are not so interested in those things, but because that can also be done partially by other systems that they might have in place. They think, we do not need that supplement here. However, it is good that they have that in the package.

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"Regarding encrypted threat detection, I think that is still the same; nothing specific additional to that. It works, but threat detection is also some basic things in security offerings. It is something that works very well and I have no idea if something improved there ever since. Obviously it might have improved with small things, but not that I am aware of in that sense. As what they offer, they offer this, and that is part of the basics. The basic bundles do have that already. It works fine.."

Carlos Snel
Executive Director at Aquila ICT Solutions

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Other Solutions Considered

"When comparing Zscaler Software to other competitors on the market, I would say Zscaler Software is an advanced one. The reason is that their technologies are good and represent the latest innovations. They are investing a lot of money in technology, and the customers feel that they are protected.."

ShreekumarNair
Chief Executive Officer at a security firm with 11-50 employees

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"Regarding Zscaler Software [Private Offer Only], to be honest, we do not like it. That is one of the reasons we checked other vendors such as Cierra, Varonis, and Capsule. We are still in the process of evaluating other vendors. Zscaler Software [Private Offer Only] did not go as per our testing results. Though it is part of our other solutions, it did not do well in our testing.

The key differences, both pros and cons, between Zscaler Software [Private Offer Only] and the Varonis platform or Cierra, which I also evaluated, are that those platforms offer a wide range of applications specialized in data discovery, and they understand the data. The way they work is consistent, they know the data, and restricting it and creating policies was a pretty good experience compared to Zscaler Software [Private Offer Only].."

Gurupreetsingh Malhotra
Senior Manager at a tech services company with 10,001+ employees

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ROI

Real user quotes about their ROI:

"Every threat detected is money saved, so I see good value for money. It is possible to quantify this ROI, provided the company captures how many threats they detected and the time taken. Once you put all of this in place, you have a good ROI.."

ShreekumarNair
Chief Executive Officer at a security firm with 11-50 employees

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Use Case

"For Zscaler Software [Private Offer Only], we were looking specifically for agentic AI related things. Whoever has access to platforms such as Gemini or ChatGPT has prompts, and I wanted to see how they utilize those prompts and upload documents. If the documents being uploaded are sensitive, they should be blocked. This was the use case.."

Gurupreetsingh Malhotra
Senior Manager at a tech services company with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"The initial setup process to start working with Zscaler Software [Private Offer Only] was straightforward. I faced no challenges or complexities, as it is already part of our network, so enabling a few features to perform the testing was pretty simple. The total turnaround time for configuring the setup was pretty fast.."

Gurupreetsingh Malhotra

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Senior Manager at a tech services company with 10,001+ employees

"The installation depends on the situation, but I find it is manageable. The most difficult part when installing it is the customer's environment because every customer has a unique environment. I mostly deploy it on the cloud. I use Zscaler cloud. I am not working with GCP, AWS, or Azure.."

ShreekumarNair

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Chief Executive Officer at a security firm with 11-50 employees

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Customer Service and Support

"I would rate their current support around a six or seven; 6.5 if I can give halves. For such a beautiful solution and such a large company with enormous clients and enormous reputation growing as they are doing, I think it is reflecting something unfavorable if you are performing at a six or seven for customer service.."

Carlos Snel
Executive Director at Aquila ICT Solutions

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"When evaluating Zscaler Software [Private Offer Only]'s technical support and customer service, we had the option to connect with the TAM, and the time taken was less. For a few instances, we connected with customer support, but it took time. We raised a request once and it took at least three days. When we had a scheduled call and showed the TAM the case and the issue, he was able to fix it. The customer care or technical people probably did not have the same technical knowledge as the TAM.

On a scale of one to 10, I would rate the technical support team around six. I would give the TAM an eight.."

Gurupreetsingh Malhotra
Senior Manager at a tech services company with 10,001+ employees

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Other Advice

"Zscaler Software [Private Offer Only] itself, I think it is pretty good and I only get compliments from clients that are using it after the implementation; they like it. I think the software itself is, I rate it around eight to nine. I do not want to say ten. I never give tens on things. I would rate this review overall at 8.5 based on the quality of the software and its performance.."

Carlos Snel
Executive Director at Aquila ICT Solutions

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"The deployment model I have with Zscaler Software [Private Offer Only] is in the cloud.

I work with multiple cloud providers.

On a scale of one to 10, where 10 is the best, I would rate Zscaler Software [Private Offer Only] as a product and solution around five or six at most.

My advice to other organizations looking into Zscaler Software [Private Offer Only] is based on the feedback I shared. Having consistency in detection is very important. That is the only part, because the purpose of the entire exercise is to have incidents, and if the incidents are not getting triggered, it becomes difficult.."

Gurupreetsingh Malhotra
Senior Manager at a tech services company with 10,001+ employees

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