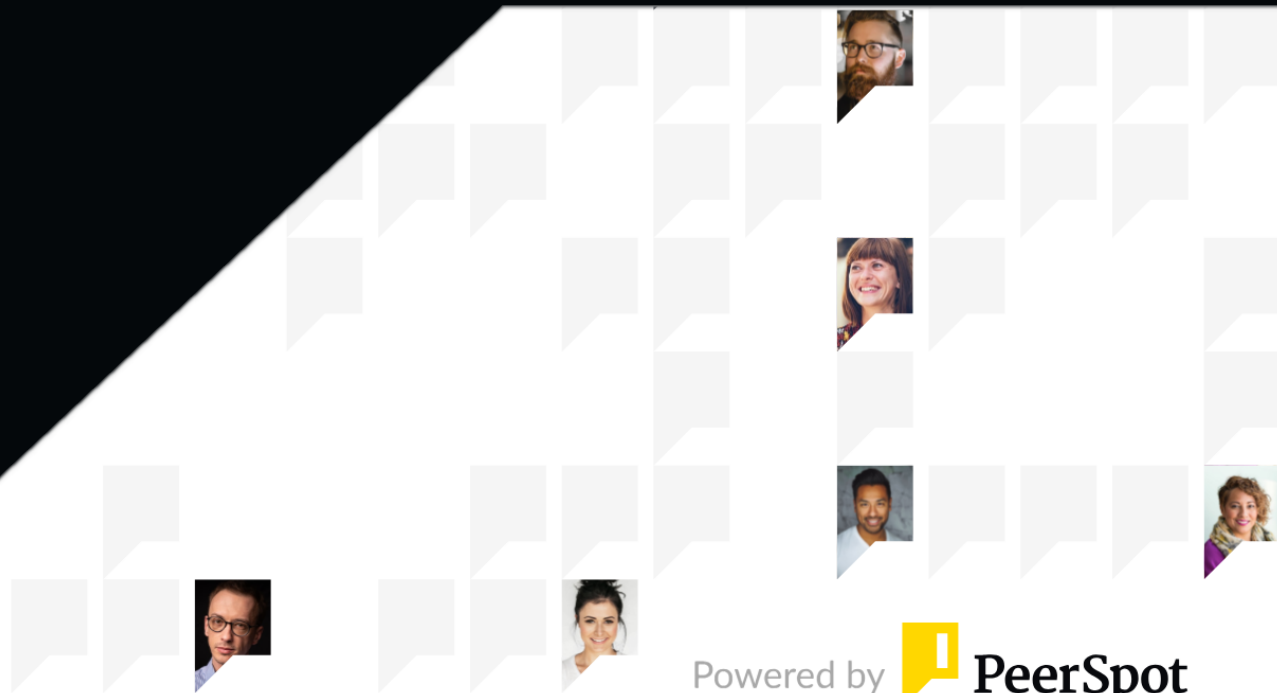


aws marketplace

Dropbox Sign

Reviews, tips, and advice from real users



Powered by  PeerSpot

Contents

Product Recap..... 3 - 4

Valuable Features..... 5 - 12

Other Solutions Considered..... 13 - 14

ROI..... 15 - 17

Use Case..... 18 - 23

Setup..... 24 - 26

Customer Service and Support..... 27 - 28

Other Advice..... 29 - 31

Trends..... 32 - 33

About PeerSpot..... 34 - 35

Product Recap



Dropbox Sign

Dropbox Sign Recap

Dropbox Sign offers a streamlined eSignature tool with real-time updates and audit trails, enhancing document management efficiency. It integrates easily with cloud storage and CRMs, facilitating service access and improving the digital signing experience.

Dropbox Sign's user-friendly interface allows easy electronic signing and document tracking with audit trails. Reusable templates and mobile compatibility save time and reduce errors. Integration with platforms like Google Drive centralizes document storage. This tool is beneficial for contracts, onboarding, and HR processes, promoting efficient remote team operations.

What are the key features of Dropbox Sign?

- **User-Friendly Interface:** Simplifies electronic signing with a clean layout.
- **Reusable Templates:** Saves time with customizable, repeatable documents.
- **Cloud Storage Integration:** Works seamlessly with Google Drive and CRMs.
- **Mobile Compatibility:** Enables signing from anywhere with a phone or tablet.
- **Document Tracking:** Provides real-time updates and secure audit trails.

What benefits should users expect in reviews?

- **Time Efficiency:** Speeds up document signing and reduces administrative tasks.
- **Cost Reduction:** Limits printing and shipping expenses with digital management.
- **Error Minimization:** Improves accuracy with electronic forms and tracking.
- **Streamlined Processes:** Enhances system operations through easy integration.

Dropbox Sign sees widespread use in industries needing secure, efficient document handling and signing. Key sectors include HR, where it speeds up employee onboarding and contract creation, and business development, which requires accessible document workflows and client interaction. Its integration capabilities support seamless document access and management across different platforms, making it a useful tool for remote operations.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“My main use case with Dropbox Sign has improved our efficiency; we are above my expectations, especially with our clients, who are very happy.”



Vincent Gimme

Business Development Manager at Honeywell



“Dropbox Sign has been a game changer in my organization, especially when dealing with a lot of documents to be signed at once.”



Toby Xekefax

Key Account Manager at Swissport Brasil Ltda.



“Dropbox Sign is a game changer and a fast, convenient, and reliable e-signature and document management platform.”



Teboces Rogers

Senior Software Engineer at Wells Fargo

- ✓ “Since we started using this tool, it has been very beneficial in my organization, as we have seen faster contract signatures, a reduction in paper waste, time savings, and cost savings.”



Kanoho Martin

Account Manager at PwC

- ✓ “Dropbox Sign has positively impacted my organization by providing a central storage point for all employee onboarding records where it is easy to access and search for them.”



Sigicax Antony

Accountant at Wells Fargo

- ✓ “Dropbox Sign has positively impacted my organization since we started using this tool.”



Fojoj Wesley

Head of Marketing at PwC

- ✓ “This tracking and digital process have led to measurable improvements in saving time and reducing delays.”



Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

What users had to say about valuable features:

“Dropbox Sign's best features are that it is easy to sign documents, easy to upload documents, easy to send, and easy to use. Additionally, it is easy to navigate, easy to seamlessly integrate, and can get multiple signatories on the same document, which is time-saving. There are also reminders for the document status.

“Dropbox Sign has positively impacted my organization by providing a central storage point for all employees' onboarding records. It improves efficiency in collecting and completing onboarding and also improves efficiency in timeline and ease of use for client contracts. I have seen faster time to contract signature and earlier completion of employee onboarding. I have been able to save 60 to 70% of my time, especially because there is no meeting with the client to sign documents. I have also been able to cut costs by 30%, with no traveling costs..”

John Gadefo

Project Manager at Wipro

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“The best features Dropbox Sign offers include keeping all our documents in the system for a long time. The confirmation of signature emails include the email address of the person who signed, which is a great feature. Importing documents works great. Templates are huge time-savers. The audit trail of all the events leading up to the signing of the document is excellent. Electronic forms and up-to-date notifications on status are very valuable. It is very user-friendly, even to people who have never used electronic forms.

“Dropbox Sign has a clean user interface and is very user-friendly with ease of use. It is easy to build templates.

“Dropbox Sign has positively impacted my organization since we started using this tool. Everything has been positive. We have seen less time handling or directing people to sign documents. It has been a fast, professional way to get an electronic signature. We are able to reference older contracts and reprint as needed. We have seen it save a lot of time. It has increased production by having contracts signed electronically. There is cost savings by not having to print paper and use ink, which is very expensive..”

Fojoj Wesley

Head of Marketing at PwC

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“Dropbox Sign offers automation, which is one of the best features, as well as being device friendly and providing secure features. It can also be integrated with different platforms.

Dropbox Sign creates templates for frequently used documents such as offer letters, sale deeds, or leasing agreements. In the initial stage, I upload the document, and when I do it for the second time, it automatically keeps a copy of the document and creates a template of the frequently used documents, which reduces repetitive work and saves time.

Being device friendly is another valuable feature. It can be opened and works on any device including mobile, laptop, tablet, or anything else. Another feature is that it captures the audit trails where I can check the details for auditing purposes and verify whether it meets compliance requirements.

These features have gradually reduced manual intervention. Documents can be opened on any device and templates of frequently used documents are created, which definitely minimizes repetitive work and saves considerable time. Since documents are saved and shared over email or a link, users do not need to take printouts. They can directly open the link and complete the signing process on their device, which gradually reduces the time required..”

Manojkumar Reddy

Associate Technology Consultant at a tech vendor with 10,001+ employees

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“The best features Dropbox Sign offers include a very clean and easy-to-use interface, which is smooth even for non-technical users. I appreciate the ability to create reusable templates, which saves me time and effort instead of creating repetitive documents. Additionally, Dropbox Sign's integration with Dropbox's own cloud storage makes it easier and more convenient for storing these documents. Tracking is also one of the best features, allowing me to keep track of all the agreements and documents that are signed digitally.

“Dropbox Sign has positively impacted my organization by allowing me to ask for approvals digitally after project completion. Previously, I would ask my manager for approvals, leading to delays as managers have to ask higher-ups. Now, it is digitally managed, and the biggest benefit is that I can track the flow of whether my request is signed or not, which enables me to start the rollout of automation instantly once it is signed.

“This tracking and digital process have led to measurable improvements in saving time and reducing delays. Before using Dropbox Sign, it normally took me the first two weeks for the preparation of automations, and the next week was dedicated to getting approvals. Sometimes the higher-ups would be busy, leading to delays. Now, it is two weeks for building automation, and thanks to Dropbox Sign, I get the documents signed in one to two days maximum, which means I can roll out my automation in the third week instead of waiting weeks. I save approximately one week of time after every automation is done..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

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“Some of the best features that Dropbox Sign offers include ease of use, integration with other platforms, and cost-effectiveness.

“I can tell you more about the integration with other platforms, as we seamlessly integrated with Google Drive and Salesforce. It stands out as a highly valued integration feature. It streamlines document management processes and ensures contracts are securely received without any hassle. It is a very cost-effective tool, providing excellent value for money. Not only does it accelerate contract processing, but it also enhances security measures while effectively reducing transaction costs.

“I find it very easy to use, with a straightforward and intuitive user interface. I love how easy it is to add dates, names, and text into documents, thereby enhancing our overall workflow efficiency.

“Dropbox Sign has positively impacted my organization by providing a central storage point for all employee onboarding records where it is easy to access and search for them. It improves efficiency in collecting and completing onboarding documents and also improves efficiency in the timeline and ease of use for clients' contracts. We have seen a faster time to contract signature compared to our previous solution, which was DocuSign, achieving a 50% faster contract signature. We have also experienced an easy employee onboarding process and significant time savings.

“Reminders are sent automatically, but we do not know how many times reminders are sent..”

Sigicax Antony

Accountant at Wells Fargo

[Read full review](#) 

“The best features Dropbox Sign offers are that it saves time with getting documents back signed. It allows multiple parties to sign documents simultaneously. It is more professional looking with brand standards. Also, email signature, document tracking, document storage, and templates which are time-saving because we are able to use them over and over again. It integrates with Google tools. It is also very easy to use.

“When I say Google tools, I mean I am able to use the Google Document because it seamlessly integrates with Dropbox Sign as an extension to send the client the document. Then they sign easily and return the signed document, then I sign and send them the final copy using the Google Doc. It is very easy.

“Dropbox Sign positively impacts my organization as it saves time through the reusable templates. About 50% of time is saved through using reusable templates. You do not have to format the document again or set up the document again. The documents and contracts are signed quickly, while saving time for our recipients, who are our clients, and also our employees have been able to save time. It also saves on paper and mail. There is no need for faxing.

“I can say that the 50% time savings has enabled us to focus on more strategic tasks, hence increasing productivity. It has also been much easier for our clients because they can work with Dropbox Sign using their mobile phone. They are able to sign the document wherever they are as long as they are connected to the internet. The time they save is used for other projects and other tasks, hence they have also become more productive themselves.

“I appreciate how Dropbox Sign provides a central storage point for all employee onboarding records. It improves efficiency in collecting and completing onboarding processes. It improves efficiency in the timeline and ease of use for clients and client contracts..”

Kanoho Martin

Account Manager at PwC

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Other Solutions Considered

“Before choosing Dropbox Sign, we evaluated other options. I do not think we explored the market fully enough; we only briefly considered one other tool called Gemini..”

Toby Xekefax

Key Account Manager at Swissport Brasil Ltda.

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“Before choosing Dropbox Sign, I evaluated DocuSign, which I had used. While they are similar, DocuSign is more enterprise-focused, and I prefer Dropbox Sign for its usability and integration with its own cloud storage. Everything being under one platform simplifies my workflow significantly..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

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“Previously, I used DocuSign. The reason why I switched is that the functionality, despite being very similar, DocuSign is costlier. It has some more robust settings, which makes it a bit complicated. Customer support is also a bit less robust compared to DocuSign..”

Fojoj Wesley

Head of Marketing at PwC

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“Previously, we used another tool called DocuSign. We switched from DocuSign because it was not user-friendly, and our clients complained about its complexity. The cost was also a bit higher, and the support was not as proactive as that of Dropbox Sign..”

Toby Xekefax

Key Account Manager at Swissport Brasil Ltda.

[Read full review](#) 

“I previously used DocuSign, which offers similar functionality, but I find DocuSign to be more enterprise-focused, while Dropbox Sign suits my individual workflow around the organization better. I prefer Dropbox Sign because it saves me more time, and it integrates with Dropbox's own cloud storage, simplifying my document management..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

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ROI

Real user quotes about their ROI:

“I have seen a return on investment. Since we started using this tool, it has been very beneficial in my organization. We have seen faster contract signatures, a reduction in paper waste, time savings, and cost savings..”

Kanoho Martin

Account Manager at PwC

[Read full review](#) 

“I have seen a return on investment as I save paper, hence conserving the environment. It is easy to use and legitimate, making documents look very professional. Dropbox Sign offers a communication tool between my clients and me, hence promoting collaboration. It saves a lot of time and cost since there are no traveling costs..”

John Gadefo

Project Manager at Wipro

[Read full review](#) 

“I have seen a return on investment with Dropbox Sign. We are on the fifteen dollar a month plan, which is for individuals, but it provides unlimited signatures, which is great. The free version was useful for initial testing, providing limited signature requests, but once everyone got accustomed to the digital signature approach, we decided to move on to the paid plan for peace of mind in case we needed to expand our use..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

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“I have seen a return on investment, with faster time in concluding an offer and a reduction in paper, as electronic copies follow the audit trail and are officially accepted by the administrations. We have reduced the delay and saved time for our clients and employees because they do not need to move from one office to another to sign the document, while also providing efficient security for our documents..”

Sigicax Antony

Accountant at Wells Fargo

[Read full review](#) 

“I have seen a return on investment since errors were reduced by fifty percent because we do not have to manually sign documents. There is increased production by having contracts signed electronically. In terms of cost savings, forty to fifty percent of our cost is saved by not having to print paper and use ink, which is very expensive. Our clients do not have to travel from their offices to come into our offices to sign documents, which saves travel costs..”

Fojoj Wesley

Head of Marketing at PwC

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“I have seen a return on investment upon using Dropbox Sign. Regarding the metrics, I have saved both money and time. The user can open and click on the link that is shared over their email or the point that is being shared to the user and open the link on any device to complete the signing process wherever the point is shown. Regarding money saved, this gradually reduces the paperwork, manual taking of printouts, the signing process, and couriering the documents. All of this process gets reduced, which reduces paper cost..”

Manojkumar Reddy

Associate Technology Consultant at a tech vendor with 10,001+ employees

[Read full review](#) 

Use Case

“My main use case for Dropbox Sign is that after every project completion, I need a digital signature so that the automation is approved. I simply send the SOPs or the documents for signatures, and then I track the status.

“A quick specific example of a document I send for signatures is an invoice generation, which is an automation for which I need a signed digital signature. I have sent it to get a signature and signed permission from the higher-ups, and after which I rolled this feature out..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

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“Dropbox Sign is used to streamline HR processes as well as sales and contract signing, real estate and leasing signing, finance signing, and education and legal document signing. These are the areas where I have used Dropbox Sign.

For sales and contract purposes, when a customer signs and wants sale agreements or lease agreements, I prepare Dropbox documents and store them in Dropbox, then share the link to the customer. The customer opens the link and signs the Dropbox document that has been shared, and the signing process is purely digital, which reduces the margin of error to zero.

I have also used Dropbox Sign for signing offer letters for recruited candidates. The recruited candidate can directly open the link that was shared via email and complete the signing of all documents that are mandatorily required where a signature is needed. Education and legal documents are major areas where e-signing is required, and I use Dropbox Sign for capturing signatures from users..”

Manojkumar Reddy

Associate Technology Consultant at a tech vendor with 10,001+ employees

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“My main use case for Dropbox Sign is that it has made my life very easy. I used Dropbox Sign to make getting contracts signed so much easier. We purchased Dropbox Sign to be able to send clients digital contracts and capture their signatures. Previously, they had to print, sign, and scan and send it back to me. I often did not get fully executed contracts. Now that I use Dropbox Sign, I simply pull up the Google Doc, use the Dropbox Sign extension to send it to the client. They sign easily and return, and I sign and send a final contract to them. Dropbox Sign keeps copies of all my fully executed contracts by date, but I can also download and store them myself in my own clients' files. It is safe, secure, affordable, and easy to use.

“I would add that we are able to send lease waivers and franchise documents through Dropbox Sign that require multiple signatures from different groups of people at the same time. This has reduced the timing on getting documents back and fully executed tremendously. It allows our company to be more efficient by storing the templates as well for later use..”

Kanoho Martin

Account Manager at PwC

[Read full review](#) 

“My main use case for Dropbox Sign is its ease of use within our company as well as with our clients that we service. It has allowed me to get documents to our staff and potential clients quickly without issue. It is simple to use and has minimal difficulty even for those who are not electronically savvy. It has cut down the time to get items completed, and it is nice to be able to send reminders to our clients to sign documents.

“I use Dropbox Sign for internal contracts such as those with employees, NDAs, and many others, as well as contracts for our clients and talent we collaborate with on a regular basis. Our HR team and marketing team use it the most, and we have found that Dropbox Sign is the easiest way to organize all documents and users in one central location.

“Dropbox Sign works best for sending out pre-made documents or contracts that need a binding signature. It also works well for storing templates of documents that need to be used more than once and saving time through reusing the templates. Dropbox Sign ensures that clients and team members collaborate even in remote areas or on the go, using features like the robust and intuitive mobile app..”

Sigicax Antony

Accountant at Wells Fargo

[Read full review](#) 

“My main use case for Dropbox Sign is that we take sensitive information very seriously, and by using Dropbox Sign, we are able to store documents safely. New hires are able to fill out new hire forms anytime, anywhere. Electronic forms and e-signatures ensure forms are completed before submission, which decreases the likelihood of an error. Dropbox Sign has made our onboarding process smooth and easy.

“A quick specific example of how I use Dropbox Sign in my onboarding process is that when taking on new hires or training new hires, they are able to sign the forms that we send them through Dropbox Sign. They are able to open their mobile app, sign, and fill out everything. We are able to guide them from start to finish. Our focus is not just on what is easy for us, but also on what works best for our clients and their employees. We love keeping things efficient, simple, and stress-free. Using Dropbox Sign electronic forms has helped us accomplish that significantly.

“Regarding my main use case with Dropbox Sign, it also makes it very easy to have business development leads sign our NDAs and agreements all the way to closing..”

Fojoj Wesley

Head of Marketing at PwC

[Read full review](#) 

“My main use case for Dropbox Sign is that it has made life much easier and more convenient in the office, and the price was much more affordable than our previous tool, which was DocuSign. The only time it has not worked well has been with clients who do not have access to email, which is pretty rare these days. If document edits are required, it can be somewhat inconvenient to have to delete the old file, restart the submission, and sometimes have the client complain the link will not work because they are using the previous email.

“Currently, I use Dropbox Sign for the new hire application process with our HR department. This saves internal personnel time by having the application link directly available from our website. The new hire candidate simply clicks, fills in, and electronically signs the application. When the application is signed, we receive a link back to the completed document. It has also eliminated the need for long lead times, mailing paper documents, post office delays, printer issues, and many other obstacles.

“Dropbox Sign makes it really easy to collect a signature and other pertinent information from both our employees, vendors, and new hires when processing their paperwork. I also utilize a contract with my clients so expectations are clear. Dropbox Sign helps me show them the final contract to be signed while keeping paper waste down. I love the ability to upload my documents, and I especially appreciate being informed once it is signed and even when the client has looked at it..”

John Gadefo

Project Manager at Wipro

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“My experience with pricing and setup costs has been positive; compared to others, pricing was a key factor for me to use Dropbox Sign, and it is also very handy in the free version..”

Chirag Morajkar

[Read full review](#) 

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

“My experience with pricing, setup cost, and licensing is that the pricing was very affordable and pocket-friendly. Setting it up was straightforward with no major hassle..”

Fojoj Wesley

[Read full review](#) 

Head of Marketing at PwC

“The pricing and licensing cost are as per the market standards. The setup cost is high initially because it needs to be integrated with different products or software where automation or customization needs to be done. That is the reason why the setup cost is high initially, and over time the setup cost minimizes and does not require anything further..”

Manojkumar Reddy

[Read full review](#) 

Associate Technology Consultant at a tech vendor with 10,001+ employees

“My experience with pricing, setup cost, and licensing has been positive, as Dropbox Sign is one of the most cost-effective document management solutions on the market. It is very cost-effective and easy to use. The setup was straightforward with the help of customer support, which is very proactive and responsive 24/7..”

John Gadefo

[Read full review](#) 

Project Manager at Wipro

“Dropbox Sign is one of the most cost-effective e-signature platforms. It has been really cost-saving; it is not expensive. Any size of organization can afford it or use it for personal use. The licensing cost is very low and the price is very low, making it very easy to use for both the signee and clients. The setup was straightforward and easy..”

Toby Xekefax

Key Account Manager at Swissport Brasil Ltda.

[Read full review](#) 

“Regarding my experience with pricing, setup cost, and licensing, I find the pricing very affordable and cost-effective for any organization or personal use. The setup is straightforward and easy, and the support is there to help anyone who is facing any challenge..”

Teboces Rogers

Senior Software Engineer at Wells Fargo

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Customer Service and Support

“I would say customer support is relatively great because they are able to respond to our queries, despite sometimes taking a lot of time to respond. Overall, they are great..”

Fojoj Wesley

Head of Marketing at PwC

[Read full review](#) 

“Customer support for Dropbox Sign is good. Although I have not directly contacted them, I conduct thorough research on platforms before choosing. I checked reviews on Reddit and other platforms, which were positive, leading me to believe that customer support is also reliable..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

[Read full review](#) 

“The customer support for Dropbox Sign is great, very unparalleled, supportive, and proactive.

“I would rate the customer support a nine out of ten because they are very responsive and solution-oriented. In case we have any problems, they are quick to respond and provide a solution..”

Sigicax Antony

Accountant at Wells Fargo

[Read full review](#) 

Other Advice

“There are many competitive products in the market. After evaluation, I can say that no product can score a complete 10. It has minor limitations, and that is the reason why I chose nine over 10. Customers who are considering this product should definitely get it, as I can assure you will have a good experience with the product. I have rated this product 9 out of 10..”

Manojkumar Reddy

Associate Technology Consultant at a tech vendor with 10,001+ employees

[Read full review](#) 

“My advice to others looking into using Dropbox Sign is that it is perfect for any size of organization, whether small, medium, or large. It keeps contracts legit, paperless, and organized. Dropbox Sign is very easy to use, and the contract helps clarify the expectation goals of my services after our initial meeting. Dropbox Sign works very well for my organization and my personal needs, and it is very cost-effective. I would rate this review nine out of ten..”

John Gadefo

Project Manager at Wipro

[Read full review](#) 

“My advice to others looking into using Dropbox Sign is that it is very easy to use and has increased our production by being able to conveniently provide our clients the ability to securely sign documents without having to come into our offices, which saves time and cost. I have not really ever used the templates and have not seen a real use for them, but perhaps it is because I have not taken the time to understand the different functionality and how it could positively impact my business. I am planning on using templates to save more time. I rate this product a nine out of ten..”

Fojoj Wesley

Head of Marketing at PwC

[Read full review](#) 

“My advice to others looking to use Dropbox Sign is that it is pretty easy; try the free plan first. While it offers limited usage per month, it is a good way to test it out before shifting to a more extensive plan. [Make](#) sure you turn on notifications and check after documents have been signed.

“Besides this, I think it would be beneficial if Dropbox Sign offered more signatures in the free plan. I understand the business aspect of it, but for my needs, I would rarely need ten or twelve signatures in a month, and having that in the free plan would be helpful. I would rate this product a nine out of ten..”

Chirag Morajkar

Lead Ai Tech And Tech Automation Engineer at a individual & family service with 11-50 employees

[Read full review](#) 

“I priced several versions of electronic signature software and found that Dropbox Sign had the most affordable option, as well as Google integration. In my case, I have been able to sign more documents and send them to my clients to be signed.

Their experience has been worthwhile using Dropbox Sign because it provides robust features in a cost-effective way. I find the product very easy to navigate and use. I would easily recommend it to others. It is also very easy to upload documents, send them via email, track them, get them signed, and even remind recipients to complete documents as needed.

“My advice to others looking into using Dropbox Sign is that it is a great tool if you are looking for a faster time to contract signature and earlier completion of employee onboarding. This is the right tool for you. I have given this product a review rating of 9..”

Kanoho Martin
Account Manager at PwC

[Read full review](#) 

“I would rate Dropbox Sign a nine out of ten.

“I chose that number because this tool has allowed us to work completely digitally and has saved a lot of work for us since we implemented it in 2019. At the same time, it represents the best improvement to our workflow for the whole year. It also makes it easier for us to send documents to our customers easily, providing a professional experience while saving significant time for both our customers and employees.

“My advice to others looking into using Dropbox Sign is that it is fast, time-saving, and practical. Dropbox Sign makes it very efficient and seamless to send documents to clients. It is quick and fast, very secure, and you will save time and costs. Therefore, it is highly recommendable.

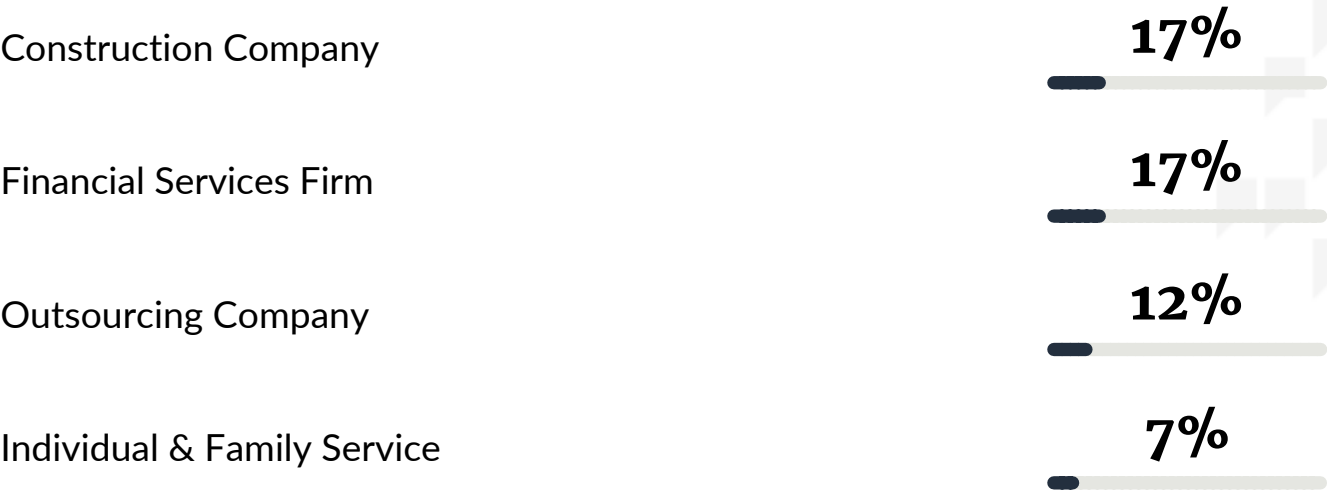
“I appreciate how digital signatures are done quickly nowadays while saving time, and I greatly appreciate Dropbox Sign. My overall rating for Dropbox Sign is nine out of ten..”

Sigicax Antony
Accountant at Wells Fargo

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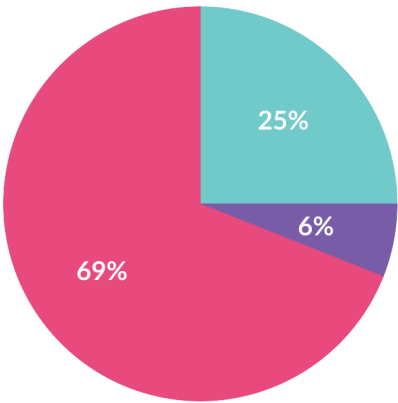
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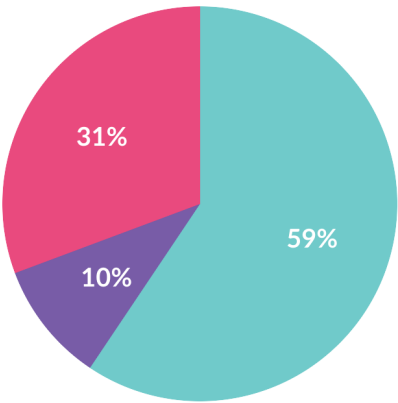


Company Size

by reviewers



by visitors reading reviews



 Large Enterprise  Midsize Enterprise  Small Business

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