aws marketplace

Rapid7 Exposure Command

Reviews, tips, and advice from real users








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Product Recap

Rapid7 Exposure Command

Rapid7 Exposure Command Recap

Rapid7 Exposure Command is designed to enhance an organization's security posture by providing comprehensive threat detection and response capabilities.

With Rapid7 Exposure Command, enterprises can efficiently manage and respond to security threats using its powerful breach and attack simulation methods. This tool actively identifies and prioritizes risks, allowing teams to act swiftly and mitigate potential security breaches. Its integration with existing systems and ease of deployment make it an essential resource for security operations.

What are the most important features of Rapid7 Exposure Command?

- Breach and Attack Simulation: Assess security with real-world threat scenarios.
- Risk Prioritization: Focus on critical vulnerabilities with context-driven insights.
- Ease of Deployment: Quickly integrate into your current infrastructure.
- Comprehensive Threat Detection: Built-in intelligence for identifying threats effectively.

What benefits and ROI should users look for in reviews?

- Improved Security Posture: Enhanced ability to anticipate and respond to threats.
- Operational Efficiency: Reduced time and resources spent on addressing security events.
- Cost Savings: Lower security incident response costs through improved risk management.

Rapid7 Exposure Command has demonstrated effectiveness across multiple industries such as finance, healthcare, and retail. In each, it provides tailored security insights that enhance protection against industry-specific threats, streamlining compliance with industry standards and regulations.

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Valuable Features

Excerpts from real customer reviews on PeerSpot:

- "I would recommend Rapid7 Exposure Command over anything else."



Justin Bisnauth

B2c Customer Relations IT Security Support Specialist at a manufacturing company with 1,001-5,000 employees

- "What I appreciated most about the reporting and dashboard features in Rapid7 Exposure Command is that they really expose and detail the main assets that are impacted."



Hamza ANAYE

Security Engineer at METAINNO

- "Rapid7's strength lies in continuous scanning performed with agents and an excellent scan profile provided by the internal scan engines on many devices, so we span from Windows to all Linux interfaces, to roughly all appliances on the market, including network hardware, hypervisors, cameras, and printers."



Validated user

Cyber Security Architect at a media company with 1,001-5,000 employees

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"Rapid7 Exposure Command provides me with satisfaction knowing that my external attack surface and digital risk are being monitored."



Validated user

Senior Manager Of Cybersecurity Services at a tech services company with 51-200 employees

"Compared to Tenable or Qualys, Rapid7 Exposure Command is definitely affordable for small-sized or mid-sized engagements, although there are some challenges with detection."



Amit Kolapkar

Senior Project Manager at Infosys

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What users had to say about valuable features:

"The role of intelligent automation in this product is good, and we received feedback on actively exploited CVEs and vulnerabilities, so I would consider it around seven to eight. We usually measure the effectiveness of real-time reporting by using the latest available dump or when we share the vulnerabilities with governance teams or remediation teams. How quickly and easily we are able to filter the data and pass it on to remediation teams for their planning is one of the KPIs we set, so it is good, not that great, but it is good.."

Amit Kolapkar
Senior Project Manager at Infosys

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The best features Rapid7 Exposure Command offers are mainly in the area of vulnerability management.

The features I found most valuable while using Rapid7 Exposure Command are reporting and the dashboard.

"What I appreciated most about the reporting and dashboard features in Rapid7 Exposure Command is that they really expose and detail the main assets that are impacted.

"I would like to add that Rapid7 Exposure Command's compliance with NIST 2 and ISO 27001 stands out. ."

Hamza ANAYE
Security Engineer at METAINNO

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"The competitive price compared to purchasing only one of the three packages is one of the best features offered by Rapid7 Exposure Command. I would not consider the automation part particularly effective, while vulnerability management is, I would say, a seven, quite good.

"Regarding vulnerability management, all the vulnerability management solutions I have used are very valid. Rapid7's strength lies in continuous scanning performed with agents and an excellent scan profile provided by the internal scan engines on many devices, so we span from Windows to all Linux interfaces, to roughly all appliances on the market, including network hardware, hypervisors, cameras, and printers. It is a very diverse ecosystem that allows you to scan everything.

"Regarding the accuracy and reliability of the results obtained with Rapid7 Exposure Command, it is not fantastic, but it does not say nonsense. Everything it says reflects reality.."

Validated user

Cyber Security Architect at a media company with 1,001-5,000 employees

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“I find two to three features of Rapid7 Exposure Command most valuable. First, the attack surface management is exceptional. Rapid7 is fundamentally a vulnerability management product, and this represents their unique strength. When they perform attack surface management through scanning of public IPs, DNS reputation, and public domains of a customer, they excel at finding vulnerabilities and relating them to relevant CVEs and CVSS scoring systems, providing appropriate risk ratings. This attack surface management feature is quite strong.

Another valuable feature is dark web exposure monitoring. They scan and crawl dark web channels such as Telegram and other dark web forums and leak forums to check whether particulars linked with a customer's domain, credentials, or other IPs are for sale on the dark web or if data has leaked elsewhere. They report these findings comprehensively.

Rapid7 Exposure Command provides me with satisfaction knowing that my external attack surface and digital risk are being monitored. Every organization is exposed to the internet world, and Rapid7 Exposure Command provides visibility into how much we are exposed to the internet and whether our critical data or critical vulnerabilities are exposed to the public. If they are exposed publicly, both good actors and malicious actors operate online, and the malicious actors will leverage such exposure. This visibility is necessary and is being provided effectively by Rapid7 Exposure Command..”

Validated user

Senior Manager Of Cybersecurity Services at a tech services company with 51-200 employees

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“Rapid7 Exposure Command offers several best features, including the ability to schedule scans, staying up to date with current vulnerabilities, and providing trustworthy results. It is also easy to set up scans for different applications, and the platform provides recommendations on how to fix vulnerabilities.

“Additionally, I can replay the attacks that Rapid7 Exposure Command ran so I can see exactly where the vulnerability is located and what kind of attack it represents, showcasing the thorough information the platform provides.

“Regarding Rapid7 Exposure Command's AI features, I find that it runs itself once it is set up. While I did not set it up myself, I run scans, let it operate, view results, and find fixes for the identified vulnerabilities. It truly runs itself and provides the information needed to help us be a more secure company.

“I believe the accuracy and reliability of the output from Rapid7 Exposure Command are quite good, and the information we receive is accurate. However, there have been instances where a vulnerability appears as a false positive due to protocols or security configurations that our service provider has in place, which are not visible from our end. While vulnerabilities may appear present, it does not necessarily mean they truly are vulnerable, and it is helpful to know what needs to be handled by our service provider rather than remaining in the dark about potential issues..”

Justin Bisnauth

B2c Customer Relations IT Security Support Specialist at a manufacturing company with 1,001-5,000 employees

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Other Solutions Considered

"Currently, I have multiple accounts where Rapid7 is actually used less, but Wiz tool is gaining traction, so more focus and attention is happening currently than Rapid7, which has only a couple of accounts where it is deployed.."

Amit Kolapkar
Senior Project Manager at Infosys

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ROI

Real user quotes about their ROI:

I have seen a return on investment from using Rapid7 Exposure Command as I believe I have saved time and money. Regarding the specific metrics, I am unable to provide further details.

Hamza ANAYE
Security Engineer at METAINNO

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Use Case

“I use the product on and off as we are Trillium, a Rapid7 distributor. For pre-sales purposes and to study the features, we maintain contact with Rapid7 Exposure Command..”

Validated user

Senior Manager Of Cybersecurity Services at a tech services company with 51-200 employees

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My main use case for Rapid7 Exposure Command is vulnerability management, which I use on a daily basis.

I use Rapid7 Exposure Command for vulnerability management by managing the priority of risk exposure for several assets.

“I decide which assets to prioritize in Rapid7 Exposure Command by checking the most common exploitable vulnerability on an asset that can be in a production environment. This helps me prioritize sensitive assets for the organization.

“I also use Rapid7 Exposure Command for the cloud with InsightCloudSec. .”

Hamza ANAYE

Security Engineer at METAINNO

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“My primary use case for Rapid7 Exposure Command includes internal vulnerability management, external vulnerability management, EASM, and automation.

“With Rapid7 Exposure Command, I have access to InsightVM, where I deploy a security console at the customer's location, multiple scan engines, and connect the platforms to the console, then proceed with scans and maintain the customer's vulnerability management updates.

“InsightVM is utilized for internal vulnerability management; for external vulnerability management, I use EASM, which is part of Rapid7's exposure management package. It is not as accurate and useful as internal management, but it still gives you an attack surface to consider. You need to be prepared to understand what it tells you. It is not straightforward..”

Validated user

Cyber Security Architect at a media company with 1,001-5,000 employees

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"My main use case for Rapid7 Exposure Command involves several different applications within our company. I started by reviewing the vulnerability management component, but have primarily worked with the AppSec portion of the platform.

"A specific example of how I use Rapid7 Exposure Command in my AppSec work involves scanning different web applications that our company owns or operates, particularly those related to our subsidiaries and main websites. I scan these applications for vulnerabilities, and the results allow me to identify the responsible parties who need to patch them, whether that's a service provider or someone internally. Once identified, we proceed to fix and patch these vulnerabilities.

"I also use Rapid7 Exposure Command on a day-to-day basis by setting up weekly scans for each web application, ensuring that there is always something running to alert us if vulnerabilities emerge. I create a quick report from these scans and open tickets documenting which vulnerabilities are present and what needs to be fixed.."

Justin Bisnauth

B2c Customer Relations IT Security Support Specialist at a manufacturing company with 1,001-5,000 employees

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Customer Service and Support

"Since we are basically a reseller for Rapid7, we have prioritized technical SPOCs who are assigned to our organization, and we get a response on an immediate basis when we report a challenge. Usually within three to four hours, we receive a remote response, and through troubleshooting, they get the issue fixed.."

Amit Kolapkar
Senior Project Manager at Infosys

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"The customer support of Rapid7 Exposure Command is very good; they always respond quickly and competently.

"On a scale from one to ten, I would rate the customer support of Rapid7 Exposure Command as an eight.."

Validated user
Cyber Security Architect at a media company with 1,001-5,000 employees

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Other Advice

On a scale of 1 to 10, I would rate Rapid7 Exposure Command a seven.

I chose seven out of 10 because most of it relates to the rapid way to take action on the console and the notification.

“My advice for others looking into using Rapid7 Exposure Command is to be able to customize reporting to monitor the asset. .”

Hamza ANAYE
Security Engineer at METAINNO

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“Compared to Tenable or Qualys, Rapid7 Exposure Command is definitely affordable for small-sized or mid-sized engagements, although there are some challenges with detection. These challenges are in line with what the vulnerability management framework is expected to do and the vulnerability detection required to be done, matching the expectations of a client about eighty to ninety percent.

“With Qualys or others, the APIs are open, but I have not seen much integration in my project, so I am not sure about that. It is mostly referencing excels and the data dumps. I would rate the user-friendly interface between eight and nine.

“The licensing cost for Rapid7 Exposure Command is lower compared to Qualys, so it is not a challenge for the customer. Teams and organizations that use Rapid7 Exposure Command do get a comparatively cost benefit. I would rate this product overall as an eight..”

Amit Kolapkar
Senior Project Manager at Infosys

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"On a scale from one to ten, I would give Rapid7 Exposure Command a seven point five.

"The reason I assign seven point five is that it could be better, as I mentioned, given that it has the capability but not the ability to control agents; however, it is still an excellent product, it is solid because it does not crash, it works well, the customer is happy, and we know how to use it effectively. Then there are improvements, of course. For example, they could improve the APIs a bit; they are quite poor, but overall, it is good, so seven point five.

"Rapid7 Exposure Command is implemented in my organization using all options based on usage, including public cloud, private cloud, hybrid, and on-premises.

"If you want something that works and costs little, I recommend going ahead and taking Rapid7. If, instead, you want a Ferrari or something super fancy, take Tenable.."

Validated user
Cyber Security Architect at a media company with 1,001-5,000 employees

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"On a scale of one to ten, I would rate Rapid7 Exposure Command as an eight or nine.

"I choose an eight or nine rating for Rapid7 Exposure Command because it is a very good product. While I do not know if I would give anything a perfect score because there is always room for improvement, Rapid7 Exposure Command has been very easy to learn and insightful for someone who is relatively new to cybersecurity. The platform has shown me how vulnerabilities work and how to use similar tools effectively. I would recommend Rapid7 Exposure Command over anything else.

"Rapid7 Exposure Command is deployed as a private cloud.

"I believe our organization uses Azure as our cloud provider.

"My advice for others looking into using Rapid7 Exposure Command is that it is a great tool for companies of any size, helping reduce time spent setting up scans and ensuring constant surveillance of your network. Rapid7 Exposure Command is crucial for any business, especially considering the current cybercrime environment, so my recommendation is to implement Rapid7 Exposure Command.."

Justin Bisnauth
B2c Customer Relations IT Security Support Specialist at a manufacturing company with 1,001-5,000 employees

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"Intelligent automation plays a very crucial role in refining my risk prioritization process because, in recent years, security researchers and leaders have realized that security tools alone are insufficient to deal with security threats. We must stay ahead of attackers, and achieving this requires very effective threat intelligence automation operations, which are directly linked with countermeasures to threats. The term threat hunting emphasizes the need for proactiveness in our daily conversations. Cybersecurity is not simply about a reactive approach; we must be proactive, and to effectively address cyber threats, threat intelligence is a key

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requirement.

I use two to three metrics to measure the effectiveness of Rapid7 Exposure Command's real-time reporting capabilities. I assess how good the reports are, how concise they are, and whether the information is relevant. There is a possibility of many false positives when dealing with attack surface management and internet crawling, including deep and dark web crawling. Therefore, report quality depends on how effectively false positives are being filtered, and a very concise, actionable, and to-the-point report is a key metric for determining a good product.

Rapid7's user-friendly interface has helped my security team make informed decisions. I have been working with Rapid7 products for seven to eight years. One of their very good features is that their products are user-friendly, and I require around three to four days maximum to become familiar with their products. If a new product is released, I need only three to four days to become accustomed to the interface. The interface is very user-friendly, and there are informational texts where further details are helpful; hovering over them provides very good explanations as well as definitions of technical terms.

In the Pakistani market, Rapid7 Exposure Command's pricing is on the expensive side, and that represents one of the challenges we are facing.

I have not checked the simulation feature in Rapid7 Exposure Command, but I believe it was not included in the first release of the product.

My overall rating for this product is seven point five out of ten..”

Validated user
Senior Manager Of Cybersecurity Services at a tech services company with 51-200 employees

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Top Industries

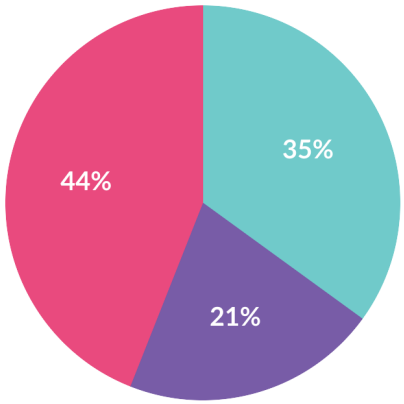
by visitors reading reviews

Manufacturing Company	15%
Comms Service Provider	13%
Healthcare Company	9%
Construction Company	7%

Company Size

by reviewers

by visitors reading reviews



Large Enterprise Midsize Enterprise Small Business

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